COMPLETE THIS SECTION IF NEW CONTRACT(S)

# JUSTIFICATION FOR NON-COMPETITIVE PROCUREMENT

For contract(s) in this request, answer applicable questions in each of the 4 major subject areas below in accordance with the <u>Instructions for Preparation of Non-Competitive Procurement Form</u> on the reverse side.				
Request that negotiations be con		sled, Inc. for the pro	oduct and/or services describ	ed herein.
Delegate Agency (Check o	e-Time Contractor Requisition ne). If Delegate Agency, this r	e of Person or Firm) #	all contracts within the	
Describe in detail the change in for the change. Indicate both th	terms of dollars, time period, s e original and the adjusted con	OR MODIFICATION TO Cope of services, etc., its relationship tract amount and/or expiration date liment or modification to the follow	ip to the original contract ar with this change, as applica	
Contract #:		Company or Agency Name	•	<del></del>
Specification #:	(Attacl	Contract or Program Describ List, if multiple)	iption:	
Karen Sanger	745-4196	Karen & Sange	Fire Department	6/1/04
Originator Name	Telephone	Signature	Department	Date
Indicate SEE ATTACHED in e	ach box below if additional sp	ace needed:		
K) PROCUREMENT HIS	STORY			. A contraction of the contracti
	SEE ATTACHED			
			e e e e e e e e e e e e e e e e e e e	
(X) ESTIMATED COST	<del>nt graphi</del> tis yn ngyn og en ef fersion <u>et e er man e</u> ferlin an en an ar en ef fer fer fer fer fer fer fer fer fer	oddinia kostorania a dalika ka kiloma esta a sayyayay a oo ka ka a sayyay a oo ka ka sayya a sayya a sayya a s		
	SEE ATTACHED			A .
(X) SCHEDULE REQUIF	REMENTS	contract and the second	rzaj nazgojuntania — oposozaja zaraj koja i — inskipa i in presionarajojoko	Annual militar transfer and influential many of an influencial state in consequence and influence of the state
	SEE ATTACHED			
(X) EXCLUSIVE OR UN	IQUE CAPABILITY			
	SEE ATTACHED			
(X) OTHER	SEE ATTACHED			
	ENT HEAD	6/8/04 BO	ARD CHAIRPERSON	DATE
OR DESIG	NEE		,	

## PROCUREMENT HISTORY (INCLUDING FUTURE PROCUREMENT OBJECTIVES)

1. Describe the requirement and how it evolved from initial planning to its present status.

The Chicago Fire Dept. has a need to purchase a Red Sled Rapid Extrication Sled unit and accessories. This unit will be used for the Rapid Intervention program, Haz Mat emergencies and wherever it may be needed. At the present time Red Sled, Inc. is the only manufacturer of this type product.

- 2. Is this a first time requirement or a continuation of previous procurement from the same source? If so, explain the procurement history.
  - This will be the first purchase of this equipment.
- 3. Explain attempts made to competitively bid the requirement. (Attach a copy of notices and list of sources contacted).
  - -This Bureau did not attempt to competitively bid the requirement due to the fact that Red Sled, Inc. is the only vendor capable of providing the Red Sled Ranger 31 Rapid Extrication Sled and all of the accessories.
- 4. If an RFP/RFQ or other application was issued, attach a.) List of firms notified and list of respondents; b.) Copy of RFP/RFQ and newspaper ads; c.) List of selection/evaluation criteria used; d.) Evaluation committee members and e.) Evaluation summary which compares the proposals and explains the reason for each selection(s). For Delegate Agencies, attach list of all agencies to be funded; desciption of program goals and a narrative of the solicitation and evaluation process used to make the selection(s) including specific reasons for funding some agencies and not others.
  - -Does not apply.
- 5. Describe any research done to find other sources (List other cities contacted, companies in the industry contacted, professional organizations, periodicals and other publications used).

  This product is a one of a kind product at the present moment used by the military, civil support teams, FBI, as well as fire and police departments throughout the United States.
- Explain future procurement objectives. Is this a one-time request or will future requests be made for doing business with the same source?

  UNDETERMINED AT
- 7. Explain whether or not future competitive bidding is possible. If not, why?

  -There will be no future competitive bidding. No other company can supply this equipment to the Chicago Fire Dept. since this company is the manufacturer and does not have distributors, etc..

#### **ESTIMATED COST**

1. What is the estimated cost for this requirement (or for each contract, if multiple awards contemplated)? What is the funding source?

-The cost for this equipment is listed in enclosed price list and quote. Funding is from the Mass Casualty Tools and equipment account # 01 03 443 59 2005 2007 0440 54459111.

2. What is the estimated cost by fiscal year, if the job project or program covers multiple years?
-\$19,000.00 is the amount for the first purchase.. This would be a minimum amount. This number could rise should there be any type of terrorist attack or major rescue incident in the City.

- 3. Explain the basis for estimating the cost and what assumptions were made and/or data used (i.e.. Budgeted amount, previous contract price, current catalog or cost proposal from firms solicited, engineering or in-house estimate, etc.
  - Cost is based on price quote attached.. Cannot compare it to other items of similar design since this is a one of a kind product
- 4. Explain whether the proposed contractor or the city has a substantial dollar investment in original design, tooling or other factors which would be duplicated at city expense if another source was considered. Describe cost savings or other measurable benefits to the city which may be achieved.

   Does not apply.
- 5. Explain what negotiation of price has occurred or will occur. Detail why the estimated cost is deemed reasonable
  - There will be no negotiations. The prices quote from the vendor is acceptable to the Chicago Fire Department.

## SCHEDULE REQUIREMENTS

- 1. Explain how the schedule was developed and what point the specific dates were known.

  -Does not apply.
- 2. Is lack of drawings and/or specifications a constraining factor to competitive bidding? If so, why is the proposed contractor the only person or firm able to perform under these circumstances? Why are the drawings and specifications lacking? What is the least time required to get drawings and specifications suitable for competition? If lack of drawings and specifications is not a constraining factor to competitive bidding, explain why only one person or firm can meet the required schedule.

  -As stated above, this manufacturer holds all patent rights to this product and this product is a one of a kind product. There are no distributors or other means of acquiring this equipment without going directly to the manufacturer.
- 3. Outline the required schedule by delivery or completion dates and explain the reasons why the schedule is critical.

  Does Not Apply
- 4. Describe in detail what impact delays for competitive bidding would have on city operations, programs, costs and budgeted funds.
  - The Chicago Fire Department is constantly striving to acquire equipment that will assist its' members in performing to the highest levels expected by the citizens of the city. With this equipment the user will be able to rescue injured fire personnel from the scene of an incident, bring equipment to the scene of an incident, etc. quicker while using less effort by the operator.

## **EXCLUSIVE OR UNIQUE CAPABILITY**

- If contemplating hiring a person or firm as a professional service consultant, explain in detail what professional skills, expertise, qualification or other factors make this person or firm exclusively or uniquely qualified for this project. Attach a copy of the cost proposal and scope of services.
   Does not apply.
- 2. Does the proposed firm have personnel considered unquestionably predominant in the particular field?
  - Yes. Mr. Jason Simione is the technical expert, inventor and owner of the company for this equipment. He is also very familiar with the Fire Service, being a trained firefighter with the City of Hollywood, FL. and a fire service training officer also.

- 3. What prior experience of a highly specialized nature does the person or firms exclusively possess that is vital to the job, project or program?
  - See above
- 4. What technical facilities or test equipment does the person or firm exclusively possess of a highly specialized nature which is vital to the job?
  - This company can provide train- the- trainer sessions wherever needed on this particular equipment.
- 5. What other capabilities and/or capacity does the proposed firm possess which is necessary for the specific job, project or program which make them the only source who can perform the work within the required time schedule without unreasonable costs to the city?
  - This equipment is especially made for the use of personnel extrication from hazardous incidents, etc.
- 6. If procuring products or equipment, describe the intended use and explain any exclusive or unique capabilities, features and/or functions the items have which no other brands or models, etc. possess. Is compatibility with existing equipment critical from an operation standpoint? Explain why.
  - The intended use of the product(s) requested is that the Red Sled can move injured fire personnel from a hazardous incident without delay by putting them on this sled and pulling them without having to remove their protective ensemble. The Sled can also be used to bring equipment to the scene of an emergency.
- 7. Explain how the proposed products or equipment were chosen over others
  - This product is the only one of its kind for this type of emergency operation.
- 8. Is competition precluded because of the existence of patent rights, copyrights, trade secrets, technical data, or other proprietary data? Attach documentation verifying such.
  - See attached letter.
- 9. If procuring replacement parts and/or maintenance services, explain whether or not replacement parts and/or services can be obtained from any other sources? If not, is the proposed firm the only authorized or exclusive dealer/distributor and/or service center? If so, attach a letter from manufacturer. See attached letter.

## **OTHER**

- 1. Explain other related considerations and attach all applicable supporting documents (MIS Steering Committee Approval form, etc.)
  - None
- 2. Explain what opportunities of direct/indirect involvement of Minority or Women Business Enterprises have been discussed and/or are available on this contract.

  -Unknown

## **GENERAL DESCRIPTION**

Listed below are the accessories offered with the Ranger31 Rapid Extrication Sled unit.

- See attached literature. Information can also be found on the following website; www.redsledinc.com.

# Detailed Specifications/Scope of Services for Red Sled Rapid Extrication Sleds

# **General Scope of Work:**

This specification covers a Red Sled Ranger 31 Rapid Extrication sled and accessories. This sled can only be provided by the manufacturer, Red Sled, Inc. Training on the operation, maintenance and use of the sled will be provided by the manufacturer.

## Locations:

All training will be conducted at a Chicago Fire Department facility or at an agreed upon location in the City of Chicago.

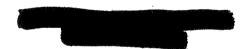
# **Compensation and Increases:**

The quote shall contain the cost for ten (10) Red Sleds (as per quote) part number R31.

# **Chicago Fire Dept. Contact:**

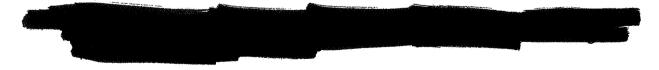
The contact person for this project will be Commander Anthony Vasquez from the Bureau of Operations. His address is 10 W. 35<sup>th</sup> St. 14<sup>th</sup> floor, Chicago, IL, 60616. The phone number to reach him is (312)745-4209. His E-mail address is avasquez@cityofchicago.org. The fax number to reach him is (312)745-4248.

Employee Qualifications: Employees involved in the training of Chicago Fire Department personnel must be factory trained and certified in the operation, maintenance, etc. of the R31 Red Sled and accessories.

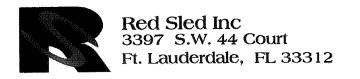


## Training:

Contractor will provide training and/or technical expertise to Chicago Fire Department Special Operations personnel (train the trainer) on an as needed basis with the maximum number of fifty (200) trained personnel.



Warranty/Guarantee: The manufacturer will offer a lifetime warranty.



# **ESTIMATE**

Date	P.O.
12/12/2003	1034

Name / Address	
CHICAGO FIRE DEPT 10 WEST 35 ST 14TH FLOOR CHICAGO, IL 60616	

P.O. Number		1	Terms		Project	
Item	Description	on	Qty	Rate	Color	Total
R31 IF FT	RANGER 31 RAPID EX SLED (RAPID EQUIPM DEPLOYMENT) RED SINCLUDES C-SPINE IMMOBILIZATION, EQ RACK AND MOUNTING INCLUDES FREIGHT FREE TRAINING ON UDEPARTMENT APPLICATION SIMIONE THE AND DEVELOPER WILL PERSONALLY MAKE IN AVAILABLE FOR THIS	ENT SLED  UIPMENT G BRACKET AND PACKING ISE AND CATION OF UP TO 200 OF G PERSONNEL. CREATOR LL HIMSELF	10	0.00 0.00		19,450.00
		· · · · · · · · · · · · · · · · · · ·		Sales 1	l Гах (6.0%)	\$0.00

# Signature

Phone #	Fax #	E-mail	Web Site
954-322-6997	954-983-9724	info@redsledinc.com	www.redsledinc.com



# **Red Sled Warranty Modification**

Please take this letter and supersede the standard Red Sled Inc product warranty. Red Sled Inc will guaranty any repair regardless of cause.

Thank you for your time, Jason Simione. 3-2-04

sen f



January 28, 2004

Chicago Fire Department Attention: Tony Vasquez 10 West 35 St. Floor 14 Chicago, IL. 60616

Dear Mr. Vasquez,

Red Sled Inc is the sole source developers/designer in charge of the exclusive manufacturing and production process. Red Sled is currently in the Patent Pending process, our application is number 10/117,573 (U.S. Patent) on our product, its application as well as the theory.

Our product is a one-rescuer one-victim response/equipment deployment cart system designed to move equipment over varying terrain as well as accommodating victims wearing SCBA or any type of backpack equipment. The Red Sled is used in the deployment of equipment such as hazmat tools and monitors, rapid intervention firefighting equipment and deployment of military ammunitions and weapons.

I would like to take this opportunity to thank for your interest in the Red Sled. For your information we have included the following numbers, our Fed EIN number is 80-0002848, our Duns number is 113503903, cage code 1ZD14 and GSA Advantage #GS-07F-5342P for Federal Supply Schedule 084.

Sincerely,

Donna Peplin

V. President

# Red Sled Inc. Product Warranty

A full 100% money back guarantee within 30 days of receipt of purchase if for any reason you are dissatisfied with the product or its performance (the purchaser shall be responsible for all shipping and handling). This warrantee does not cover: (a) Damage resulting from accident, misuse, abuse, or neglect and/or other damage from any type of transportation resulting from improper packaging. (b) Damage to our product which has been altered in any fashion. (c) Damage resulting from causes other then product defects, including lack of technical skill, and/or failure to use the product in accordance to instructions provided.

The Red Sled carries a lifetime warrantee against manufacture defects, we will replace or repair any sled with defects at NO CHARGE.

PU079G\_Pre-Appd\_Req\_DPS\_Schedul ed\_Dept\_Burst\_APSRPT.rep Page 1 of 6 Run 05/28/2004 05:44

# CITY OF CHICAGO PURCHASE REQUISITION

**Copy (Department)** 

**DELIVER TO:** 

**REQUISITION: 14492** 

338

PAGE:

BUREAU OF OPERATIONS

**DEPARTMENT**: 59 - FIRE DEPARTMENT

10 W. 35TH STREET 14TH FLOOR

PREPARER: Velma Vortes

CHICAGO, IL 60616

NEEDED:

**APPROVED:** 5/27/2004

#### **REQUISITION DESCRIPTION**

RANGER 31 RAPID EXTRICATION SLED FOR THE CHICAGO FIRE DEPARTMENT/FI4014 SPECIFICATION NUMBER: 25015

## **COMMODITY INFORMATION**

LINE ITEM
QUANTITY UOM UNIT COST TOTAL COST
1 34072 10.00 Each 1,945.00 19,450.00
RANGER 31 RAPID EXTRICATION SLED (RAPID EQUIPMENT DEPLOYMENT) W/C-SPINE IMMOBILIZATION,

RANGER 31 RAPID EXTRICATION SLED (RAPID EQUIPMENT DEPLOYMENT) W/C-SPINE IMMOBILIZATION, EQUIPMENT RACK AND MOUNTING BRACKET

SUGGESTED VENDOR: RED SLED, INC. **REQUESTED BY:** Michael Scianna DIST **FUND BFY COST CTR APPR** ACCNT **ACTV** PROJECT RPT CAT **GENRL FUTR** Dist. Amt. 19,450.00 1 003 0443 0592005 2007 220440 0100 54459111 000000 00000 0000 LINE TOTAL: 19,450.00

**REQUISITION TOTAL:** 

19,450.00

IMPORTANT: PLEASE READ AND FOLLOW THE INSTRUCTIONS FOR COMPLETING
THE PROJECT CHECKLIST AND CONTACT THE APPROPRIATE TEAM LEADER IF YOU
HAVE ANY FURTHER QUESTIONS. ALL INFORMATION SHOULD BE COMPLETED
INCLUDING THE SUPPLEMENTAL CHECKLIST REQUIRED BY THE SPECIFIC CPAC TEAM.



INCLUDING THE SUPPLEMENTAL CHECKLIST REQUIRED BY THE SPECIFIC CPAC TEAM. ATTACH
ALL REQUIRED MATERIALS AND SUBMIT FOR HANDLING TO THE DEPARTMENT OF PROCUREMENT SERVICES, ROOM 403, CITY
HALL, 121 N. LASALLE STREET, CHICAGO, ILLINOIS 60602.

PROJECT Date: June 3, 2004	Contact Person: Karen Sanger
Date: June 3, 2004  ID No (Spec, RX, Project). : 14492	Tel: 5-4196 Fax: 5-3700 E-mail: ksanger@cityo
Department: Fire	Project Manager: same ksanger@cityo
Bureau: Finance	Tol: Eav: E mail: CITCA9
Contract No (if known):	Estimated Value \$ 19,450,00
Project Title/Description: RED SLED IMMOBIL	LIZATION EOUIPMENT
SCOPE STATEMENT	
attached is a detailed scope of services and/or s	pecification
· · · · · · · · · · · · · · · · · · ·	•
IMPORTANT: THIS IS A CRITICAL PORTION OF YOUR SU	UBMITTAL. IN ORDER FOR A TEAM TO ACCEPT YOUR
SUBMITTALYOU MUST COMPLETE ALL TEAM SPECIFIC SCOT	
CHECKLIST FOR THAT TEAM.	
The following is a general description of what would be include	ed in a Scone of Services or Specification:
A clear description of all anticipated services and prod	ducts, including: time frame for completion, special
qualifications of prospective vendors, special requirem	nents or needs of the project, locations, anticipated
participating user departments, citation of any applical	ble City ordinance or state/federal regulation or statute.
F	
TYPE OF PROCUREMENT REQUESTED (check all th	
Competitive Bid RFQ/RFP/RFS/RFI XSo	ole Source**Term AgreementOne Shot
Mod/AmendmentTime ExtensionAd	dditional FundingSmall OrderS/O Emergency
	<b></b>
	0* (special approvals) (one-shot requisition)  **SSRB** (sole source approval)  OBM Authorization
F-26* (new term agreement)	RF (all purpose request form)
F-29* (change vendor limit)	
	es/proposal and MBE/WBE compliance requirements
FUNDING	nterprise Grant* Other
	nterpriseGrant*Other Grant*Other
State:IDOT/TransitIDOT/Highway Federal: FHWA FTA FA	AA Grant* Other
Federal:FHWAFTAFA	-2007-220440-0100-54459111
Funding Strip(s): 003-0443-0592005-	2007-220440-0100-34439111
* Attach copy of any applicable gr	rant agreement terms and conditions
TIME FRAME	Requested
Date Needed:	Contract Term (y/m/d):
PRE BID/SUBMITTAL REQUIREMENTS	
Requesting Pre Bid/Submittal Conference?Yes	No Requesting Conference be Mandatory?Yes \( \int \)No
Requesting Site Visit?Yes X	No Requesting Site Visit be Mandatory?Yes XNo
•	

Form Date: 01/16/2002

	ARCHITECTURAL/ENGINEERING SUPPLEMENTAL CHECKLIST Required Attachments: Scope of Services, including location, description of project, services required, deliverables, and other information as required Risk Management Will services be performed within 50 feet of CTA train or other railroad property?YesNo Will services be performed on or near a waterway?YesNo Pre-Qualification Category No Category Description: For Pre-Qualification Program, attach list of suggested firms to be solicited Other Agency Concurrence Required:NoneStateFederalOther (fill in)
an paperatura	AVIATION CONSTRUCTION SUPPLEMENTAL CHECKLIST  DOA sign-off for final design documents:YesNo  Required Attachments:
	Copy of Draft Contract Documents and Detailed Specifications.  Risk Management:  Current Insurance Requirements prepared/approved by Risk Management: Yes No
	Will work be performed within 50 feet of CTA or ATS structure or property? Yes No Will work be performed airside? Yes No
	CAPITAL EQUIPMENT (VEHICLES) SUPPLEMENTAL CHECKLIST
	Required Attachments:  Detailed Specifications including detailed description of the vehicle(s) or equipment, mounted equipment,
	if any, and options/accessories. Special Provisions (Delivery, Warranty, Manuals, Training, Additional Unit Purchase Options, Bid
	Submittal Information, etc.)  Delivery Location(s)  Technical Literature
	Copy of current Price List(s)/Catalog(s)  Form F-10 or other authorization document
	Any other exhibits and attachments
1500,000,0015	COMMODITIES SUPPLEMENTAL CHECKLIST Required attachments:
	Copies of price lists, catalogs, drawings, variations of part numbersAny other exhibits or attachments
Marie Carlo	CONSTRUCTION SUPPLEMENTAL CHECKLIST (LARGE & SMALL)  Required attachments: Copy of Draft (80% Completion)  Copy of Draft (80% Completion) Contract Documents and Detailed Specifications
	Risk Management         Will services be performed within 50 feet of CTA train or other railroad property?       YesNo         Will services be performed on or near a waterway?       YesNo
esperatories	

Page 2 of 4



Form Date: 01/16/2002

DELEGATE AGENCY SUPPLEMENTAL CHECKLIST Required attachments: Attach Scope of Services that includes the following information 1) Program background & objectives; 2) Type of services for which proposals are sought; 3) Location and time line for delivery of services; 4) Qualifications, skills, and/or experience necessary; 5) Special licenses or certifications required; 6) Evaluation process (if known).  Other Attachments (please submit all that apply)  1. Copy of grant application and/or grant agreement 2. Evidence of award authority (DAAC agenda with agency name highlighted; City Council ordinance with agency name highlighted; or OBM letter) 3. Modification information (Copy of Form F-8A; screen print of EPS AWDS table)
Does program require Executive Order 91-1 clearance?  Is boilerplate from Law available or in production?  Would your department benefit from technical assistance?  — YesNo — YesNo — YesNo
HARDWARE/SOFTWARE SUPPLEMENTAL CHECKLISTITSC (approved by BIS)
OBM (approved by Budget form/memo)
Attach any documentation indicating any previous purchase activity to assist in the procurement process Grant document attached
PROFESSIONAL SERVICES SUPPLEMENTAL CHECKLIST  Detailed scope of services as described on page 1.  The Schedule of Compensation  Deliverables  Request for individual contract services (if applicable)  The appropriate EPS form  * If this is a Telecommunications/Utilities project, please also address the following:
Has the project been reviewed by DGS?YesNo Attach copy of DGS Recommendation; Reservation(s); or participate under current contract.  Does the project include software?YesNo     If yes, is signed ITSC form attached?YesNo Does the location involve:

Page 3 of 4

\_Yes \_\_No

A public way? \_\_\_Yes \_\_\_

Any concession in the City's facilities? \_\_Yes \_\_No

Is it anticipated City Council approval of the project or contract will be required? \_\_Yes \_\_No

SMALL ORDERS SUPPLEMENTAL CHECKLIST  Yes No  1. Special Approval Form/Justification Letter. e.g. (Emergency Contract, Telecommunication Back-up documents, Proposals, EPS Form F-10, etc.,). 2. Suggested Vendor. 3. Commodity Code, Manufacturer, Catalog Information, Model No., Quantity, Unit Cost/Measure, Color etc., 4. Detailed Specification or Scope of Work.				
ATTACHMENT REQUIRED FOR EACH SMALL ORDERS (Check Appropriate Gr				
1. ONE SHOT (PN)	3. <u>EMERGENCY CONTRACT</u>			
YES ( ) NO ( ) Detailed Specifications YES ( ) NO ( ) Suggested Vendor YES ( ) NO ( ) Support Documentation	YES ( ) NO ( ) Justification Letter YES ( ) NO ( ) Vendor Proposal YES ( ) NO ( ) Pre-assigned Requisition (RX)			
	4. TELEPHONE/FAX BIDS			
	YES ( ) NO ( ) Justification Letter .			
2. SOLE SOURCE REQUIREMENTS				
YES ( ) NO ( ) Vendor Proposal YES ( ) NO ( ) Disclosure Affidavit YES ( ) NO ( ) Letter of Exclusive or Unique Capability YES ( ) NO ( ) Support Documentation from Vendor/Manufacturer. YES ( ) NO ( ) Signature(s) of Originator or Departmental Head/Designee.				
WORK SERVICES/FACILITY MAINTENANCE SUPPLEMENTAL CHECKLIST Required Attachments: Detailed Specifications (Scope of Services) including detailed description of the work, locations (with supporting detail), user department contacts, work hours/days, laborer/supervisor mix, compensation and price escalation considerations, contract term and extension options, contractor qualifications, citation of any applicable City/State/Federal statutes or regulations, citation of any applicable technical standards and price lists, catalogs, technical drawings and other exhibits and attachments as appropriate.  Risk Management  Will services be performed within 50 feet of CTA train or other railroad property?  —YesNo  Will services pequire the handling of hazardous/biowaste material?  —YesNo  Will services require the blocking of streets or sidewalks in any way?  —YesNo  —YesNo  —YesNo  —YesNo  —YesNo				