

BANKER'S BRIEF



We Can Help Your Clients

CHICAGOLAND BUSINESS OPPORTUNITY FUND

Small Business Loans \$50,000-\$250,000

VEDC is a non-depository & non-profit alternative lender, certified as a Community Development Financial Institution (CDFI) by U.S. Dept. of Treasury since 1994. VEDC provides \$20 Million in small business lending annually. VEDC launched the **Chicagoland Business Opportunity Fund** in partnership with UBS to provide business loans to small business owners that are located in the Chicagoland region and do not qualify for traditional bank financing. Loan Funds are available for qualified businesses in amounts ranging from **\$50,000 to \$250,000**. Now in some cases up to \$500,000.

What Makes Us Different

- We can do the tougher deals. If 2 out of the 3 C's (credit history, cash flow, collateral) are good then we can move forward with funding.
- We finance all industries, except for R. E. investment, development projects, financing entities and adult entertainment.
- We finance small businesses that are less than \$10 million in revenue and have less than 200 employees
- We offer both Direct Loans and SBA Community Advantage loans for existing businesses and start-ups (25% equity injection required for start-ups)

Loan Purpose

Assist existing and start-up entrepreneurs to build business net worth. Secured loans will be made to businesses located in the Chicagoland area for working capital, business acquisition, equipment/ furniture/ fixtures, inventory, tenant improvements, purchase owner-occupied commercial real estate, and refinancing of existing debt.

Loan Terms

- **Interest Rate:** Wall Street Journal Prime rate + 6% (Adjusts on a calendar quarter)
- **Maturity:** up to 7 years
- **Amortization:** up to 15 years
- **Funding:** Controlled Disbursement
- **Repayment:** Automatic Monthly ACH Debit
- **Pre-Payment:** No Prepayment Penalty
- **Application Fee:** \$250 Non-Refundable Application Fee
- **Other Fees:** 2-3% of the Loan Amount plus out of pocket closing costs. Some SBA Guarantee Fees May Apply.
- **Approval Process:** 6-8 weeks

Initial Documents Needed to Get Started

- Personal Financial Statement for all individuals with 20%+ ownership
(Any individual with 20%+ ownership must personally guarantee the loan)
- 3 years of Personal Taxes
- 3 years of Business Taxes (if applicable)
- Business plan with at least 3 years of financial projections
- 3 months of current bank statements (Business and/or Personal)

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