



Small Business Improvement Fund

Maurice D. Cox, Commissioner

August 2021 District Rollout



Mayor Lori E. Lightfoot

Presentation Guideposts



➤ What is SBIF?

- Program Mission
- Grant Parameters

➤ Getting Started:

- Is my business/property in a SBIF District?
- Which SBIF Districts are Open or On Deck?
- What are the SBIF Program Rules?
- How do I apply and what is the program timeline?
- What resources are available to help?

➤ August 2021 Rollout Information & Sample Project

➤ SBIF FAQs

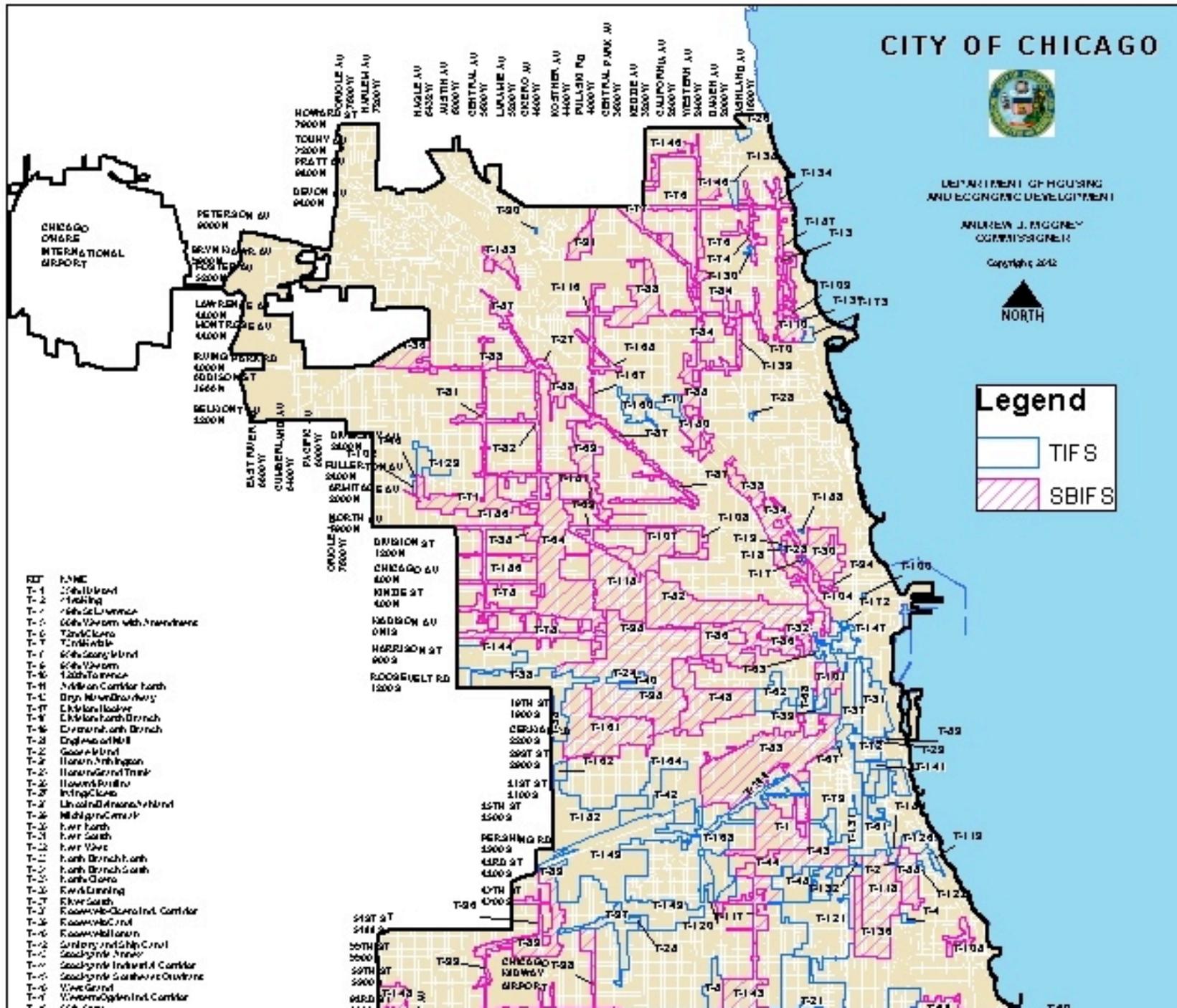
➤ Additional Q&A



What is SBIF: Pr

Launched in 1999, the
Improvement Fund (SI
development by provi
with **reimbursable gra
improvement costs. R**

SBIF grants use local T
revenue to reimburse
repair or rehab of their
acquisition. SomerCor
contracted by the Chic
Development.



Daniel Platt
Platt Luggage, Inc
63rd/Pulaski TIF
4051 W. 51st Street

“The SBIF program has been a huge help in upgrading our aging building. The staff at SomerCor was clear, professional and helpful. The grants we received helped ensure that our building will be in great shape for our next 100 years.”

The scope of work at Platt Luggage, Inc. included a roof replacement, new gutters and downspouts, sprinkler system upgrade, and new HVAC system improvements.



Eligible Applicants:

- **Property must be in a TIF district where SBIF funds are available and the SBIF is authorized to accept applications**
- **Landlords** - commercial or industrial properties
- **Business owners** – commercial or industrial – who own or lease their places of business
- **Tenants** with prior written approval from property owner
- **Start-ups** may apply with a business plan

* A current Chicago business license is required

ELIGIBILITY LIMITS

Commercial Tenant or Owner-Occupied*

Ave. \$9M or less gross sales per year

Landlord - Commercial or Industrial

\$9M or less cumulative net worth and \$500K liquid assets max per individual

Industrial Tenant or Owner-Occupied*

200 or fewer full-time employees

*All owner-occupied properties are subject to both tenant and landlord requirements.

The maximum grant amount allowed under SBIF:

- \$250,000 maximum per industrial property
- \$150,000 maximum per single owner/tenant commercial property or landlord
- \$250,000 maximum may be granted per multiple owner/tenant commercial property, with \$75,000 maximum assistance per tenant/landlord

Applicants may receive one or more grants up to their maximum program assistance. Once this maximum is reached, the applicants will need to wait three years to reapply.

Percent of eligible project costs that can be reimbursed:

Commercial	
\$0-\$3 million in sales or net worth	90% of eligible costs
\$3-6 million in sales or net worth	60% of eligible costs
\$6-\$9 million in sales or net worth	30% of eligible costs
Industrial	
All Industrial Projects	50% of eligible costs

SBIF Grant Calculation Example:

Grace submits an application for a SBIF grant in an open district **with a total eligible project cost of \$100,000**. She is proposing **to make permanent building improvements to her existing** retail shop, for which **she is the tenant**. **Grace has been in business for 5 years**. **Over the last 3 years, her gross sales averaged \$1.5 million**.

Her breakdown of eligible costs is as follows:

Total Eligible Project Costs: \$100,000

Commercial Tenant Applicant/ gross sales under \$3M= 90% SBIF Grant

City responsibility (90%): \$90,000

Applicant responsibility (10%): \$10,000



Getting Started: Is my business/property in a SBIF District?



Visit www.somercor.com/sbif to see if your property is in a SBIF district:



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GET STARTED:

Are you in an **Open District** and ready to apply for a SBIF Grant? Review the Program Guidelines below, fill out a SBIF Application, and email it to sbif@somercor.com



1) Confirm your business
is in a SBIF District



2) Check which SBIF
Districts are Open



3) Review SBIF Eligibility
Requirements



4) Review SBIF Program
Rules

[CLICK HERE TO COMPLETE SBIF APPLICATION](#)

Step 1: Click Here

[Home](#) / [SBIF Eligibility](#)

SBIF Eligibility

This page provides a top-line overview of the eligibility requirements for the Small Business Improvement Fund (SBIF). For detailed information, [please review the program rules](#).

Eligible Areas

Enter address to determine if a property is SBIF eligible.

8615 S STONY ISLAND AVE, 60617 is located within the Stony Island Avenue Commercial and Burnside Industrial Corridors TIF District.

Anticipated SBIF Application Dates:

March 2021

Local Delegate Agencies:

[Calumet Area Industrial Council](#), 773.928.6000

Ward

8

Community Area

AVALON PARK



Step 2: Enter Address

Getting Started: Which SBIF Districts are Open or On Deck?



Eligible SBIF districts in Chicago span neighborhoods on the North, South, and West Sides. **Each month marks a new 30-day period in which SBIF districts with available funds open for applications.** Notice of district openings are provided to the relevant Aldermen, posted on the DPD and SomerCor websites, and included in the SBIF Gram.

Visit www.somercor.com/sbif for the most up to date list of Open and On Deck Districts.



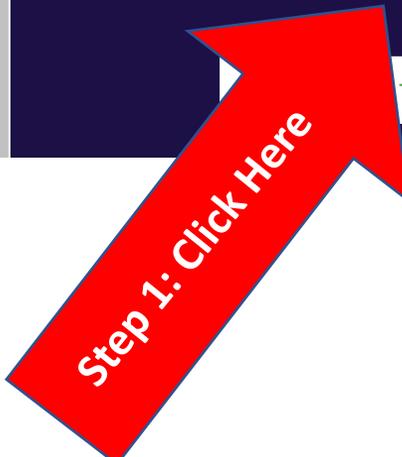
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- 4) Review SBIF Program Rules

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Open SBIF Districts

District Name	Open Date	Close Date	District Map
Kinzie Industrial Corridor	January 4, 2021	February 8, 2021	Map Link
North/Cicero	January 4, 2021	February 8, 2021	Map Link
Peterson/Pulaski	January 4, 2021	February 8, 2021	Map Link
Pilsen Industrial Corridor	January 4, 2021	February 8, 2021	Map Link
Roosevelt/Cicero Industrial Corridor	January 4, 2021	February 8, 2021	Map Link

On Deck SBIF Districts

District Name	Open Date	Close Date	District Map
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What business and organization types are ineligible to apply?

- chain and franchise businesses
- branch banks
- day labor employment agencies
- currency exchanges
- pay day or title secured loan stores
- pawn shops
- fortune telling services
- liquor stores
- bars
- night clubs
- adult uses
- hotels or motels
- private clubs
- track wagering facilities
- K-12 schools
- gas stations
- firearms dealers
- places of worship
- smoke shops/cigar lounges
- tobacco dealers
- products and accessories
- residential storage warehouses
- trailer-storage yards
- junk yards
- not-for-profit social clubs
- not-for-profit organizations that have a national affiliation

This list is not comprehensive.



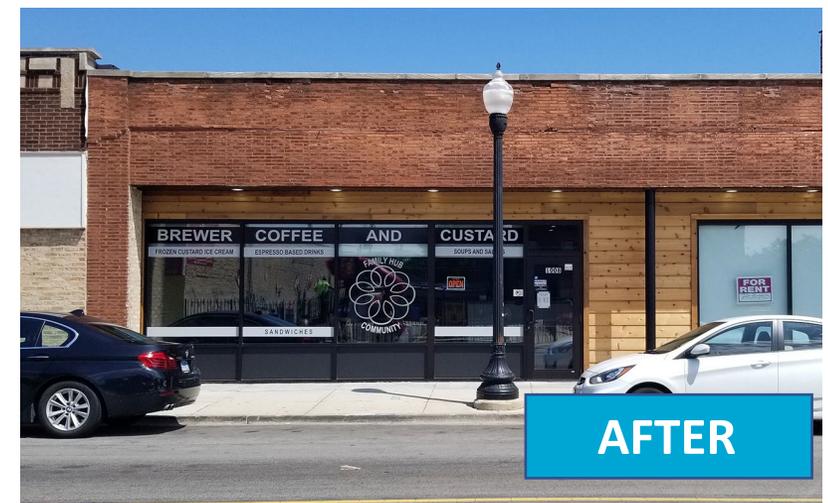
Getting Started: What are the SBIF Program Rules?



What improvement costs are eligible for SBIF funding?

- roof and facade
- components of signs or awnings which are permanently affixed to the building
- alterations or structures needed for ADA compliance (e.g., railings or ramps)
- HVAC and other mechanical systems
- plumbing and electrical work
- certain project-related architectural and construction management fees related to the project
- certain environmental remediation measures
- permanent interior renovations, including fixtures
- the purchase of adjacent land parcels for purposes of expansion or parking

The list above is not comprehensive.



What improvement costs ineligible for SBIF funding?

- new construction (additions/expansions, “ground up”)
- stand-alone minor repairs or cosmetic
- equipment-related expenses (e.g. kitchen appliances, computers, office furniture)
- planters surrounding or affixed to buildings
- fencing
- parking lot construction or repair
- landscaping
- work on the interior of residential units

The list above is not comprehensive.



What are the SBIF design requirements?

In order to receive funding, projects must conform to design requirements including meeting DPD's Design Guidelines (found at www.somercor.com/sbif). Projects shall also comply with design guidelines and additional neighborhood requirements as described in guidelines, style guides, community plans and other planning documents associated with the TIF area and neighborhood in which the property is located.

Applicants are strongly advised to consult with SomerCor and design professionals on design requirements and guidelines before drawing up plans for work.

All applicants for commercial properties who are approved for a grant of \$25,000 or greater shall be required to make at least one exterior improvement using at least ten percent (10%) of the maximum amount of their approved grant, including but not limited to, facade repair, windows and doors, and other exterior improvements eligible subject to DPD approval. This requirement can be waived at DPD's sole discretion if the applicant can demonstrate to DPD's satisfaction that no exterior improvements are needed because improvements have been recently completed or the exterior features of the building have been well-maintained and are consistent with [DPD's Design Guidelines](#).

What measures are in place to ensure applicant compliance with program rules?

- Checks will be performed on all applicants prior to funding to ensure that they are not indebted to the City, are current on property taxes, and complying with child support laws.
- Each applicant will sign an Economic Disclosure Affidavit.
- Grantees will be required to sign an affidavit certifying that they will not relocate out of the TIF district or sell the business within a three year period following disbursement of funds.
- In cases of SBIF reimbursement for land purchase, proof of land ownership will be required before reimbursement may be made.



Download a copy of the SBIF application at www.somercor.com/sbif.
To apply, complete the application and email to sbif@somercor.com within the designated open period.



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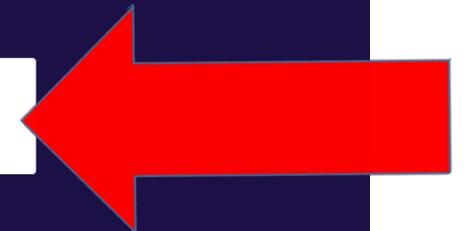


3) **Review SBIF Eligibility Requirements**



4) **Review SBIF Program Rules**

[CLICK HERE TO COMPLETE SBIF APPLICATION](#)



Getting Started: What is the SBIF Program timeline?



Stage 1 - *Applicant supplies any missing information to complete their application: up to 20 days*

Stage 2 - *Plans, bids, and specs, are obtained, debts are cured: up to 120 days*

Note: *Stage 1 and 2 must be completed before approval of grant funds can be fully considered.*

Stage 3 – *Project construction: up to 10 months*

Stage 3.4 – *Applicant provides proof of sufficient funds to complete the project: up to 120 days following the date of the commitment letter.*

Stage 4 – *Reimbursement processing: 4-6 weeks*



Getting Started: What is the SBIF Program timeline?



Unless DPD has granted an extension of time, applicants who do not complete each stage within the required phase time limit will be disqualified.

A maximum of two extensions may be granted with DPD approval in the case of unavoidable delay due to extraordinary circumstances. DPD (not SomerCor) also may on a case-by-case basis grant a Grant-Eligible Application an additional amount of time to complete any Program requirement. In such case, DPD shall have discretion to determine the appropriate length of the extension.

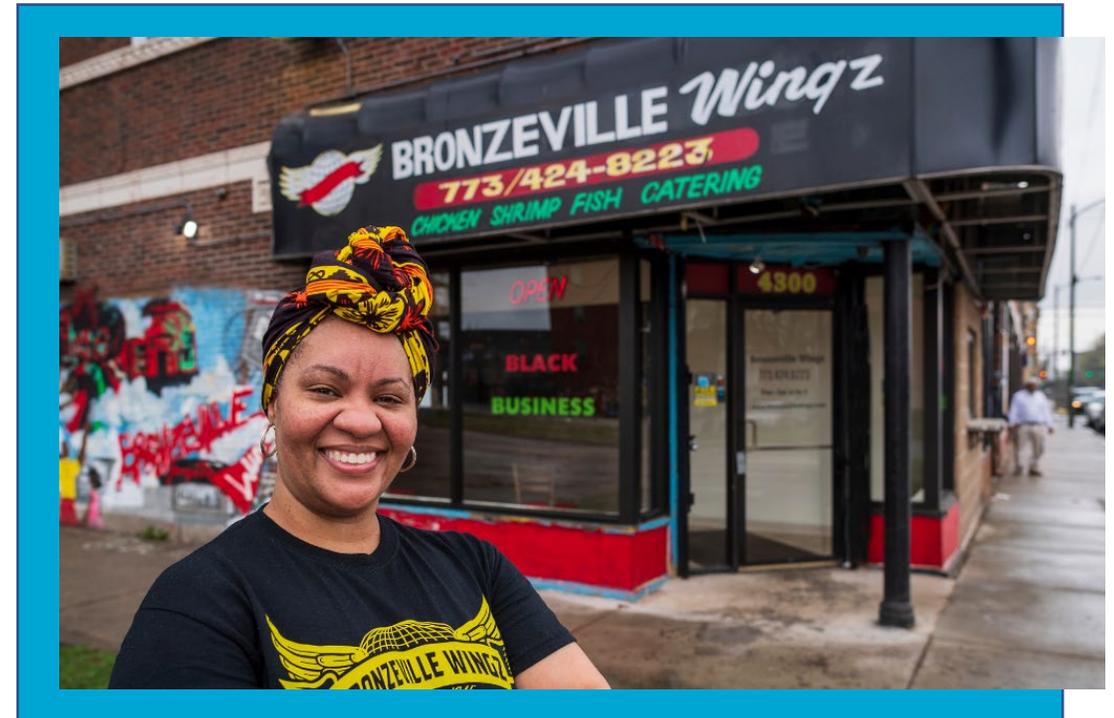


Getting Started: What is the SBIF Program timeline?



What is required to deem a project completed and receive grant funds?

- **Required proof of payment documentation is sent to SomerCor for review**
 - ✓ Sworn statement
 - ✓ Invoices
 - ✓ Cancelled checks
 - ✓ Waivers of lien
- **SomerCor completes a final site visit**
- **Submit a copy of building permit(s)**



→ Within 4-6 weeks the grant payment will be received by check (note – for non-escrow projects)

Getting Started: What resources are available to help?



Visit www.somercor.com/sbif to access resources to support your SBIF project.



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ADDITIONAL SBIF RESOURCES:



SBIF Lottery Results



SBIF Design Guidelines



SBIF Lenders



SBIF Contractors



**SBIF Technical Assistance
Providers**



Small Business Resources

Getting Started: What resources are available to help?



Get to know your local delegate agency!

These organizations are assigned to assist small business owners in the SBIF Districts opening in August 2021.



[Belmont Central Chamber of Commerce](#)

Reid Mackin

belmontcentralcc@sbcglobal.net

(773) 647-1644

Belmont/Cicero TIF



[Back of the Yards Neighborhood Council](#)

Craig Chico

cchico@bync.org

(872) 281-7832

47th/Ashland TIF



[Greater NW Chicago Development Corporation](#)

Caitlin Cummings

cummingsgncdc@gmail.com

(773) 637-2416

Division/Homan TIF



[Greater Southwest Development Corporation](#)

Tina James

c.james@greatersouthwest.org

(773) 436-1000

63rd/Pulaski TIF



[Logan Square Chamber of Commerce](#)

Nilda Esparza

nilda@loganchamber.org

(773) 489-3223

Fullerton/Milwaukee TIF



[Portage Park Chamber of Commerce](#)

George Borovik

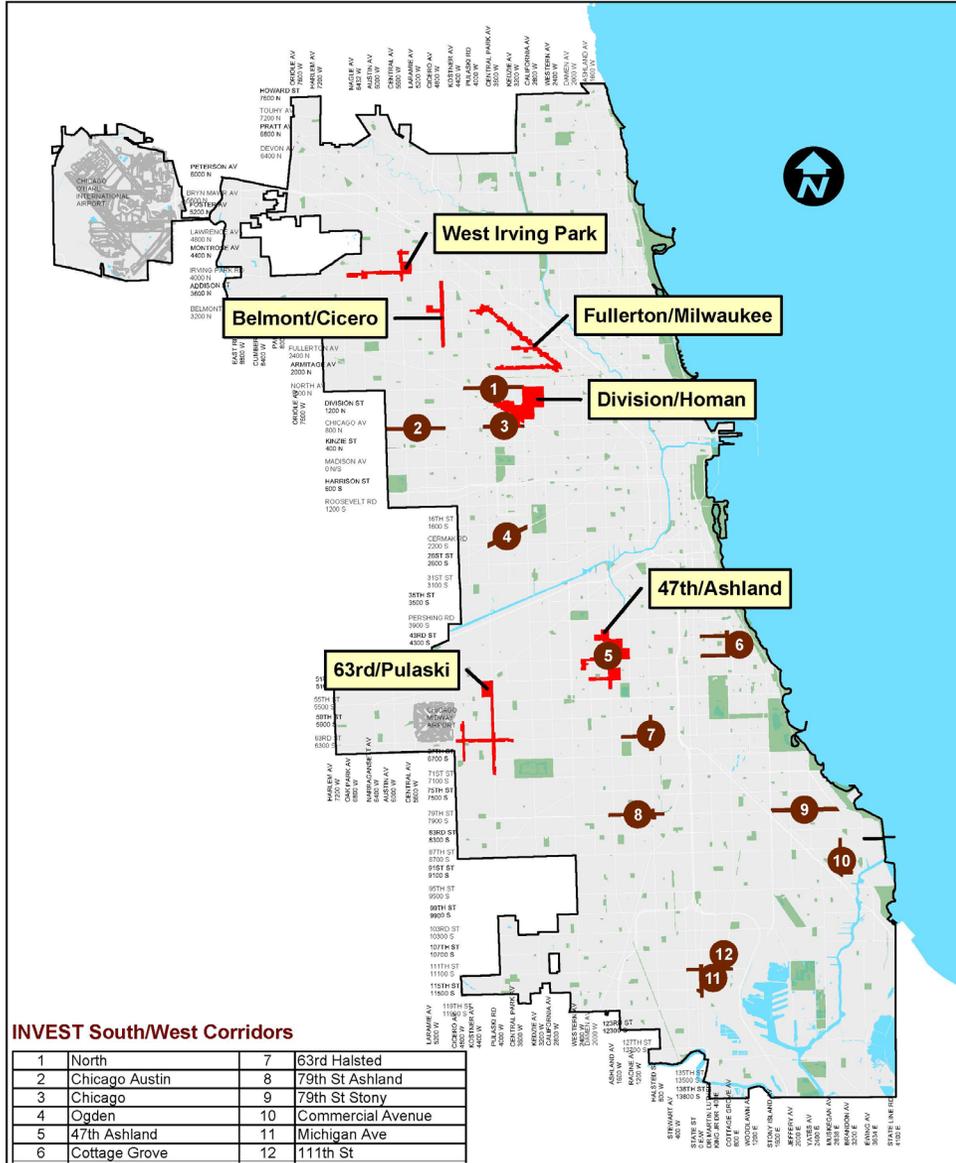
beebuilding@aol.com

(773) 777-2020

Belmont/Cicero TIF

West Irving Park TIF

August 2021 Rollout Information & Sample Projects



August 2021 Open SBIF Districts
Accepting Applications through August 31st at 5PM CST

- 47th/Ashland
- 63rd/Pulaski
- Belmont/Cicero
- Division/Homan
- Fullerton/Milwaukee
- West Irving Park

Applications received for these areas will NOT be accepted after 5pm CST on Tuesday, August 31st.

Submit via email: sbif@somercor.com

August 2021 Rollout Information & Sample Project



**Fullerton/Milwaukee TIF
Pollen, Inc.
2918 N. Milwaukee Ave**



Pollen, Inc. Work Summary:

- Masonry repairs at façade elevation (clean and tuck point brick and limestone, with like-kind replacement as needed)
- Furnished and installed new storefront frames and glass and new commercial space doors
- Constructed interior wall between storefront entry and eastern elevation
- Removed and replaced the existing roof system
- Furnished and installed accent lighting for facade and new power outlets



What additional documents should I have on hand to submit along with my SBIF application?

- Business Tax Returns
- Proof of property ownership
- Economic Disclosure Statement & Affidavit
- Personal Financial Statement
- Affidavit of Child Support Form
- Principal Profile Form
- Jobs Created/Retained Survey
- For Start-ups, business plan and three years' projected income and expenses
- Executed lease agreement
- Affidavit and Certification of Property Owner
- Affidavit of Full-Time Equivalent Employees
- Copies of tenants' leases

***While not required when submitting the initial application form, please note that these items are required to complete the SBIF application process. Required documents vary depending on applicant type.**

What are the financial requirements to participate in the SBIF program?

The SBIF program is a reimbursable grant, so project participants should be prepared with financing to support the permanent building improvements. Proof of financing is not required until Stage 3, but applicants are encouraged to contact their business lender or reach out to one of the lenders listed on the SomerCor website in a timely manner.

Grantees may choose to receive their grant funds through an escrow account. DPD, in its sole discretion, may authorize up to three draws of funding from the escrow account to reimburse an Applicant as work is completed on a project. Any fees associated with the use of an escrow account will be taken out of the grant award.

Are start-ups or new businesses eligible?

Yes, start-ups can apply. Start-up applicants will need to supply a detailed business plan and projections of the business's income and expenses for its first 36 months of operation as part of their application materials. Please note that the City of Chicago reserves the right to impose additional conditions for funding in connection with start-up business applications. If you have only been in business for 1-2 years, SomerCor requires tax returns and a projection of gross sales to equal three years of data.

Am I eligible if I live outside of Chicago?

The important consideration is where you have your business/property. To participate in SBIF, your property must be in the City of Chicago, as the funding source comes from City of Chicago property taxes. If you live in another area, please call your city's planning, economic development, or community development department to see what other programs may be available to assist small business.

What if my building has both business and residential spaces?

This program is primarily for business use, but there are mixed use exceptions. For these buildings, many envelope projects such as roofing, facade improvements, and tuck pointing can be eligible.

Will there be enough SBIF funds for all applicants?

Each Tax Increment Financing (TIF) district that has the SBIF program authorized in it has limited funds reserved for the program. If demand for the SBIF funds is greater than the available funding supply, then a lottery will be conducted to determine the order in which each grant application may be accommodated. If any surplus funds become available, they will be allocated to waitlisted applicants.

Applicants for a Property located in an “INVEST South/West Corridor” shall be given priority for funding and the lottery. Applicants for a Property located in a “Target Corridor” shall be second in priority for funding and the lottery. The remaining Applicants shall be provided funding, if available, and placed on the waitlist, if applicable, after Applicants in the INVEST South/West Corridors and the Target Corridors.

Is there SBIF funding available in my district?

Every SBIF area has its own budget that the City refills if it has TIF funds available and if there is a demonstrated need for more grant money. Email the SomerCor team at sbif@somercor.com to see if there are funds in your SBIF. We also maintain an interested party list for funds, which you can also send an email to sbif@somercor.com to join. When more funding becomes available, or the City allocates more funds, we will let you know. The interested party list helps the City of Chicago gauge demand for additional funding.

What if I am in a TIF and it is not a SBIF?

Tax Increment Financing (TIF) is the mechanism that funds the Small Business Improvement Fund (SBIF). If you are in a TIF district and it does not have a SBIF, please contact your alderman.

SomerCor & DPD Contact Information



Silvia Orozco (habla español)
SomerCor (Program Director)

LaTonya Jones
SomerCor (Deputy Director)

Anastasia Williams
SomerCor (Project Manager)

Shalonda Fisher
SomerCor (Project Manager)

(312) 360-3300
sbif@somercor.com

Ellybeth Castaneda (habla español)
SomerCor (Project Manager)

Nora Curry
Dept. of Planning & Development
☎ 312-744-1867
🌐 nora.curry@cityofchicago.org

www.somercor.com/sbif & www.chicago.gov/sbif

A copy of the presentation and a link to a video will be emailed to all attendees.

THANK YOU

QUESTIONS?



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Small Business Improvement Fund

