2015 AFFORDABLE REQUIREMENTS ORDINANCE RULES & REGULATIONS

Updated April 2019

City of Chicago
Mayor Rahm Emanuel

Department of Housing
David L. Reifman, Commissioner
AFFORDABLE REQUIREMENTS ORDINANCE (ARO) RULES & REGULATIONS AUTHORITY AND USAGES

BY AUTHORITY VESTED IN THE COMMISSIONER OF HOUSING PURSUANT TO SECTION 2-45-115 OF THE MUNICIPAL CODE OF CHICAGO, THE FOLLOWING RULES AND REGULATIONS REGARDING THE AFFORDABLE REQUIREMENTS ORDINANCE ARE ADOPTED HEREIN.

Signed: ________________  
David L. Reifman, Commissioner  

Date: ________________  
Date signed by Commissioner  

Published date: April ____, 2019  
May 2, 2019  

Replaces Rules published February 2017
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Article 1: Applicability

The 2015 Ordinance (2-45-115 of the Municipal Code) sets out Applicability standards in Article C. The following Rules provide clarification, where needed:

1.1 Financial Assistance

Whenever the City provides financial assistance to any developer in connection with the development of a Residential Housing Project, 20% of the total units in a Residential Housing Project must be affordable.

If a project receives TIF assistance and the guidelines governing the TIF Redevelopment Project area in which the project is proposed do not state otherwise, for rental projects, half of the affordable units must be affordable to households earning 60% of AMI and half of the affordable units must be affordable to households earning 50% of AMI. For for-sale projects, half of the affordable units must be affordable to households earning 100% of AMI and half of the total units must be affordable to households earning 80% of AMI.

When TIF funds are used to fund the construction, renovation and rehabilitation of new housing units to be occupied by low-and very low-income households, the affordability guidelines set forth in the TIF Guidelines – not the ARO – will apply. Many of these projects also receive other forms of City financial assistance, such as Low Income Housing Tax Credits, which have more restrictive affordability requirements than the ARO, and, as such, will be monitored according under these programs and not under the ARO. However, projects receiving these other forms of financial assistance must include a Planned Development (PD) Statement provided by the City acknowledging the applicability of the ARO, should project details change, or the monitoring period required by the alternate sources expires prior to the 30-year term required by the ARO.

For all TIF projects that trigger the ARO, even if the TIF Guidelines and not the ARO applies, the Redevelopment Agreement (RDA) should require a 30 year term at 60/50% AMI (80/100% for For-Sale projects) were the other affordability requirements to expire.

City land sales or permit fee waivers alone do not constitute financial assistance, even if the land sale represents below-market value.

1.2 Which Version of the ARO applies?

2007 ARO

Projects that have been submitted* to City Council prior to the 2015 ARO Effective date of October 13, 2015 AND have been approved by City Council prior to July 13, 2016 will be subject to the requirements of the 2007 ARO, as described in Section 2-45-110 of the Municipal Code. For these projects, the policies followed by the Department while implementing the 2007 ARO (including consistently rounding up for any fraction of a whole number) will govern. These projects have the option to pay the in-lieu fee of $100,000 or provide affordable units on-site.

For Planned Developments (PDs) authorized before the 2015 ARO effective date (October 13, 2015), only the additional housing units or floor area allowed by the amendment will be subject to the 2015 ARO, provided the PD has not sunsetting. However, if the existing PD included an ARO obligation, that obligation would remain, even following an amendment to the PD – and the new units would additionally be subject to the 2015 ARO.

For PDs with multiple subareas, the ARO is only triggered if the overall floor area or unit count is increased.
2015 ARO
Projects that trigger the ARO and that are submitted* after the effective date of October 13, 2015 – and projects that were submitted before the effective date but did not receive City Council approval by July 13, 2016 – will be subject to the 2015 ARO, per Section 2-45-115 of the Municipal Code.

*Section 2-45-110 of the Municipal Code defines “submitted” as follows: With respect to an application for zoning approval or the sale of city land, an ordinance authorizing the rezoning or city land sale has been introduced to city council; with respect to financial assistance, a complete application has been received and accepted by DOH.

ARO Pilots
The Near North-Near West and the Milwaukee Corridor ARO Pilots were approved by City Council on October 11, 2017. Projects that are located within one of these ARO Pilot Areas will be subject to the requirements established under the Pilot Ordinances, unless

1) an Ordinance authorizing a City land sale or financial assistance, as described in 2-45-115 (C) has been introduced to city council prior to November 1, 2017;

2) in the case of a zoning change or planned development, an ordinance authorizing a rezoning of property, as described in 2-45-115 (C) has been introduced to city council and has been recommended for approval by the Committee on Zoning or Plan Commission prior to November 1, 2017, as applicable.

The Pilsen-Little Village (PLV) ARO Pilot was approved by City Council on December 12, 2018. Projects that are located within the PLV Pilot Areas will be subject to the requirements established under the Pilot Ordinances, unless

1) an Ordinance authorizing a City land sale or financial assistance, as described in 2-45-115 (C) has been introduced to city council prior to January 1, 2019;

2) in the case of a zoning change or planned development, an ordinance authorizing a rezoning of property, as described in 2-45-115 (C) has been introduced to city council and has been recommended for approval by the Committee on Zoning or Plan Commission prior to January 1, 2019, as applicable.

Unless extended, the Near North-Near West and Milwaukee Corridor Pilots will sunset on December 31, 2020. The Pilsen-Little Village Pilot will sunset on December 31, 2023.

A map of the ARO Pilot areas is online at www.cityofchicago.org/ARO. The ARO Web Form can also be used to determine whether a particular address is located within a Pilot area.

Article 2: Interaction with the Affordable Housing Zoning Bonus (density bonus) and the Neighborhoods Opportunity Fund Ordinance
Projects that were introduced to City Council prior to June 1, 2016 may be eligible to take the Affordable Housing Zoning Bonus or “density bonus" described in the former Section 17-4-1004 of the Municipal Code.

For projects eligible to take the density bonus AND subject to the 2015 ARO, the density bonus payment can be applied as a credit to the in-lieu fees owed under the ARO. In most cases, this means that the developer will pay the higher of the ARO or density bonus in-lieu fee.

On May 18, 2016, City Council approved the Neighborhoods Opportunity Fund Ordinance (17-4-1009B). This Ordinance replaces the Affordable Housing Zoning Bonus for all projects filed on or after June 1, 2016.
Residential projects with ten or more units that elect to take the Neighborhood Opportunity Fund Bonus must do so as Planned Developments, so will be subject to the ARO. No payment credit will apply.

Article 3: ARO Zone Map

The 2015 ARO creates and defines three areas – or zones – in the city to reflect different housing markets and priorities: downtown; higher-income areas; and low-moderate income areas.

The ARO Zone Map uses household income and poverty to designate the low-moderate and higher income areas, or zones. To define the zones, a designation was first assigned to each census tract in the City, using the following criteria:

Higher Income Areas are census tracts that are:
- Higher Income: 50% of households or more earn more than 60% of the Chicago median income in two of the last three years for which data is available; AND
- Low Poverty: The poverty rate is less than or equal to 25% in two of the last three years for which data is available

Low-Moderate Income Areas are census tracts that are:
- Lower Income: More than 50% of households earn less than 60% of the Chicago median income in two of the last three years for which data is available; OR
- High Poverty: The poverty rate is greater than 25% in two of the last three years for which data is available

After mapping the census tracts as described above, community areas in which the majority of the area is represented by higher income census tracts are designated as Higher Income Community Areas. Community areas in which the majority of the area is represented by lower income census tracts are designated as Low-Moderate Income Community Areas. In both maps, the Downtown Zone is defined by the boundaries of the "D" zoning districts as now or hereafter designated in the Chicago Zoning Ordinance, Chapter 17-4 of the Municipal Code.

Updates to the map

The map will be updated on January 1 of every fifth year, beginning on January 1, 2020. When the map is updated, the new map will be published on the ARO website by July 31 (or 45 days after data is available, whichever comes later) of the year preceding the new effective date. A project will be subject to the parameters of the map that is effective at the time a project is submitted, per the definition outlined in section 2-45-110 of the Municipal Code.

Downtown expansion

Properties in the Downtown Expansion Area defined in the Neighborhoods Opportunity Fund Ordinance (Section 17-1-1500 of the Municipal Code) that are rezoned to a "D" district will subsequently be considered to be part of the Downtown Zone for the purposes of the ARO.

Pilot areas

To define the boundaries of the ARO Pilot areas, DOH utilized the existing framework of the ARO to tailor affordability requirements to neighborhoods that were:
- Experiencing - or likely to experience - gentrification/displacement; and are
- Undergoing a planning process in which the community has identified a need for additional or tailored affordability; and/or are
- The site of recent/proposed City investment or major planning activities

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To define the Pilot areas, DOH staff adapted methodology developed as part of Portland's Gentrification and Displacement Study. Census tracts were categorized based on their vulnerability to gentrification.

Three main subjects were analyzed:
1. Vulnerability of Population. A tract is considered as having a vulnerable population if at least 3 of the following are true:
   - % Of renters is higher than the City's Median
   - % Community of color is higher than the City's median
   - % Without a bachelor's degree is higher than the City's median
   - Median family income is lower than the City's median

2. Displacement-Indicative Demographic Change. A tract is considered as having undergone displacement-indicative demographic change if at least 3 of the following were true from 2010 to 2015:
   - % Of owners increased more than City's median
   - % Community of color decreased more than the City's median
   - % With a bachelor's degree or higher increased more than the City's median
   - Median family income increased more than the City's median

3. Market Change. Tracts were categorized into 3 types of market change, after studying change from 2000 to 2015
   - Appreciated - Had a low value in 2000, high value in 2015, and experienced high appreciation from 2000 to 2015
   - Accelerating - Had a low value in 2015 but experienced high appreciation from 2010 to 2015
   - Adjacent - Had a low value in 2015 and experienced low appreciation from 2010 to 2015 but touches the boundary of a tract with a high 2015 value or high 2010-2015 appreciation

Using these 3 metrics, tracts were categorized according to their vulnerability to gentrification.

1. Ongoing Displacement. Tracts that no longer have a vulnerable population but have experienced demographic changes and an 'appreciated' market. The appropriate policy approach to this type of tract is to act immediately and create new affordable housing opportunities.

2. Early Displacement. Tracts that have a vulnerable population and have had demographic change, with 'adjacent', 'accelerated' or appreciated' markets. For this type of tract policy should focus on working with the community to help preserve existing, as well as creating new, affordable housing.

3. Susceptible to Displacement. Tracts that have a vulnerable population and have not experienced demographic changes but have a 'accelerating' or 'adjacent' market

Article 4: Calculation of Required Units and/or Fees-in-Lieu
Projects that are subject to the ARO must provide 10% of the project's total units as affordable (20% if the project receives financial assistance from the City).

With the exception of
1) For Sale projects in the Downtown Zone that elect to pay the in-lieu premium, and
2) Projects located in a Pilot area, as described in Article 1.2 of the Rules and Regulations,
¼ of the required 10% affordable units must be provided on-site (or off-site, as described in Article 6.2 of the Rules & Regulations).
4.1 Calculation of 10% Affordability Obligation
Calculation of the 10% affordability obligation is based on the total number of housing units in the residential housing project, including any units enabled by a downtown affordable housing zoning bonus (density bonus), Neighborhoods Opportunity Fund Bonus, or the ARO Transit Served Location (TSL) bonus.

4.2 Calculation of required on-site affordable units
For the purpose of calculating the number of required on-site (or off-site, if applicable) affordable units, DOH will multiply the total number of units in the project by 2.5%, as shown below.

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<th>total affordable units required</th>
<th>on-site* affordable units required</th>
<th>on-site TSL units required</th>
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*With the exception of projects taking the TSL bonus and projects in low-moderate income areas, the on-site obligation may also be met through the provision of off-site units, or the sale or lease of units to the CHA or an Authorized Agency, following approval from DOH.
In the Pilot Areas, the required unit formulas are as follows:

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<th>Near North Pilot Area: Total Units</th>
<th>Near North Pilot Area: Additional Units</th>
<th>Near West Pilot Area: Total Units</th>
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<td>13</td>
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<td>85-87</td>
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<td>13</td>
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<td>88-89</td>
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<td>13</td>
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<td>90-92</td>
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<td>14</td>
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<td>7</td>
<td>18</td>
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<td>93-94</td>
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<td>95-96</td>
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<td>98-102</td>
<td>20</td>
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<td>10</td>
<td>15</td>
<td>10</td>
<td>5</td>
<td>20</td>
</tr>
</tbody>
</table>
### 4.3 In-Lieu Fee Summary

<table>
<thead>
<tr>
<th>ARO Zone</th>
<th>In-lieu Fee for projects submitted* through December 31, 2017</th>
<th>In-lieu Fee for projects submitted* from January 1 to December 31, 2017</th>
<th>Authorized Agency In-Lieu Fee for projects submitted* through December 31, 2017</th>
<th>Authorized Agency In-Lieu Fee for projects submitted* from January 1 to December 31, 2017</th>
<th>In-Lieu Fee Premium for projects submitted* through December 31, 2017</th>
<th>In-Lieu Fee Premium for projects submitted* from January 1 to December 31, 2017</th>
</tr>
</thead>
<tbody>
<tr>
<td>2007 ARO</td>
<td>$100,000</td>
<td>$102,775</td>
<td>n/a</td>
<td>n/a</td>
<td>n/a</td>
<td>n/a</td>
</tr>
<tr>
<td>Low-Moderate Income</td>
<td>$50,000</td>
<td>$51,388</td>
<td>n/a</td>
<td>n/a</td>
<td>n/a</td>
<td>n/a</td>
</tr>
<tr>
<td>Higher Income</td>
<td>$125,000</td>
<td>$128,469</td>
<td>$130,534</td>
<td>$100,000</td>
<td>$102,775</td>
<td>$104,427</td>
</tr>
<tr>
<td>Downtown rental</td>
<td>$175,000</td>
<td>$179,857</td>
<td>$182,748</td>
<td>$150,000</td>
<td>$154,163</td>
<td>$156,641</td>
</tr>
<tr>
<td>Downtown for sale</td>
<td>$175,000</td>
<td>$179,857</td>
<td>$182,748</td>
<td>$150,000</td>
<td>$154,163</td>
<td>$156,641</td>
</tr>
</tbody>
</table>

Projects with no on-site unit requirement (i.e. projects with fewer than 20 units) will not be required to pay the in-lieu premium.

Projects in the Near North/Near West and Milwaukee Corridor Pilot Areas will not have the option to pay in-lieu fees. Projects in the Pilsen-Little Village Pilot Area will only be allowed to pay the in-lieu fee for the second 10% of units required.

### 4.4 Timing of the In-Lieu Fee Calculation

The in-lieu fee will be calculated at the time the Affordable Housing Profile is approved by the ARO Project Manager, using the fee that is effective at the time the project is submitted, as defined in Section 2-44-080 of the Municipal Code. If the fee has changed prior to payment, the fee will be calculated to reflect the new/current fee.

For projects submitted prior to June 1, 2019, the fee in place at the time the project was submitted will be valid for two years following the date the project is submitted, per the definition in the Ordinance, and summarized in Article 1.2 of the Rules. If the fee has not been received by the department within the two years following submission, the in-lieu fee owed will be recalculated to reflect the current fee at the time that payment is made.

### 4.5 Annual Adjustments to the In-Lieu Fee, based on the Consumer Price Index (CPI)

Pursuant to the Section (d)(1) of the 2007 and the definition of "in lieu fee" in the 2015 ARO Ordinance, the in-lieu fee will be adjusted annually, beginning on January 1, 2018, to reflect adjustments in the Consumer Price Index (CPI) for all Urban Consumers for the Chicago metropolitan area, based upon the data published by the United States Department of Labor, Bureau of Labor Statistics.
The adjustment will be based on the year-over-year CPI numbers for September of each year and will take effect on January 1 of the following year.

The updated fee-in-lieu will be published on DOH’s website no later than 45 days before the new rates take effect on January 1 of each year.

Article 5: Administrative Procedures for ARO Projects

5.1 Administrative Procedures for Rezonings and Planned Developments (PDs)

Permit Hold: Following submission of the “Application for an Amendment to the Chicago Zoning Ordinance,” the ARO PM places a hold in the Hansen permitting system on projects that are subject – or potentially subject – to the ARO. At the time the hold is placed, the ARO PM emails the developer and/or their attorney to outline the next steps required to meet the ARO.

Affordable Housing Profile + supporting documents: As soon as project details are finalized, the developer should submit the Affordable Housing Profile Form (AHP), and required supporting documentation to the ARO Project Manager (ARO PM).

The required supporting docs include:
- ARO Web Form
- If units are proposed:
  - Affordable Unit Details and Square Footage worksheet
  - Dimensioned Floor Plans with affordable units highlighted
  - If units are proposed off-site see the AHP for a list of required documents
  - If units are proposed as CHA/Authorized Agency units, a signed acceptance letter must be attached

Once all required/requested documents have been received, the ARO PM will review the AHP and supporting documentation.

Planned Development (PD) Statements
PDs must include a PD statement, a template (as provided by the PD/ARO Staff). The PD statement will detail the project’s ARO obligation. The Executed AHP is also included as an Exhibit to the PD, so project details – including the location of off-site units – must be finalized prior to Plan Commission.

Preparing and Recording the Affordable Housing Agreement and/or Payment of the In-Lieu Fee: Before the first building permit, including the excavation or foundation permit, can be issued the applicant must pay the in-lieu fee and/or record the Affordable Housing Agreement.

Projects that are not required and do not elect to provide on-site units do not need to prepare or record the Affordable Housing Agreement.

The Affordable Housing Agreement outlines and commemorates the requirements and procedures that govern how the developer and subsequent owners, or occupants of the unit and/or development will comply with the ARO and is recorded against the property’s PIN(s) prior to issuance of any building permits. The signed Affordable Housing Profile (AHP) and supporting documents form the basis for the Affordable Housing Agreement.
This Agreement – or Covenant – can take up to 45 business days to prepare once all required documents are received, so developers and their attorneys are encouraged to begin compiling and submitting the required documents as soon as possible to the ARO’s Project Coordinator in order to avoid delays.

In order to prepare the Agreement, the ARO PM will require a copy of the following documents:
- An executed copy of the deed transferring title to the developer;
- A copy of the title policy showing the developer as the owner of the property and the named insured (except in the case of City land sales, when this information is not available);
- If there were any exceptions in the title policy such as building code violations, evidence that the property owner has cleared those exceptions;
- Articles of organization for the LLC, certified by the Illinois Secretary of State;
- Operating agreement of the LLC (if any), certified by the manager of the LLC;
- Certificate of Good Standing for the LLC issued by the Illinois Secretary of State;
- Resolutions authorizing the LLC to enter into the Affordable Housing Covenant and Agreement;
- Resolutions authorizing the person identified in the signature block to sign the Affordable Housing Covenant and Agreement;
- Name of the managing member of the LLC (signatory for covenant);
- Copy of the ordinance approving the city land sale, financial assistance, or change in zoning.
- Copy of the Affordable Housing Profile, signed by the applicant and the ARO PM
- Floor Plans submitted for building permit, dated, with affordable units highlighted
- Copy of the Affordable Unit Details and Square Footage worksheet, with changes since the executed Affordable Housing Profile highlighted.

If the unit mix/sizes have changed since the Affordable Housing Profile was executed, the ARO PM will work with the developer to update the affordable unit mix.

After the ARO Project Coordinator has a final draft of the Covenant, the developer and their attorney will have a chance to review it. Once agreement is reached on the final document, and the developer has received written permission [email is sufficient] from the ARO Project Coordinator to record the Covenant, the developer is responsible for recording the signed Agreement with the Cook County Recorder of Deeds.

In addition to recording the Affordable Housing Agreement, the in-lieu fee and, if applicable, the off-site unit review fee, must be received by the ARO PM prior to the release of the first building permit. The process to make the in-lieu payment is detailed in Article 6.4 of the Rules.

Releasing the Building Permit Hold: After the ARO Project Coordinator receives a copy of the recorded Affordable Housing Agreement and/or evidence that the payment-in-lieu has been made, the ARO PM will release the permit hold.

Part II Review for PDs Only: At the time of each Part II review for the Residential Project, the developer may update and resubmit the Affordable Housing Profile Form to the ARO PM for review and approval.

5.2 Administrative Procedures for Projects Receiving or Purchasing City Land

5.2.1 Land grants or purchases through the City’s Adjacent Neighbors Land Acquisition Program (ANLAP) or the Large Lots Program

ANLAP will typically not trigger the ARO, as the vacant lots sold through ANLAP are required to be purchased by owner-occupant neighbors, and to be used, for a minimum of ten years following the
purchase, only for uses auxiliary to the existing residence, including open space, parking, or an addition to the existing home.

Because of these restrictions built into ANLAP, the deed of purchase for an ANLAP property does not typically trigger the ARO.

The Large Lot program allows property owners to purchase and maintain two city-owned lots per property owned on the same block in community areas identified through the Program. Although it is unlikely that these land sales would trigger the ARO, if the zoning enables the construction of ten or more units, the ARO may be triggered. For that reason, the Large Lots deed references the applicability of the ARO to projects with ten or more residential units. It is the responsibility of the Large Lots purchaser to reach out to DOH should the ARO be applicable.

5.2.2 Land purchases through the City's Sealed Bid process
Land purchases through the City's Sealed Bid process do not require that the owner disclose the intended use of the sale prior to purchase. However, the ARO's applicability to the site is advertised in the bid, and the deed of purchase requires compliance with the ARO if it is triggered by the construction of a residential housing project including ten or more units.

5.2.3 Land purchases through the Negotiated Sales program
A negotiated sale would require compliance with the ARO if a residential housing project (10+ residential units) would be constructed on the lot(s).

Lots sold for long-term open space or parking would not be subject to the ARO, unless the use was by or accessory to a project that would trigger the ARO;

5.3 Administrative Procedures for Projects Receiving Financial Assistance
Projects receiving financial assistance from the City for the construction of a Residential Housing Project are required to provide 20% of the units as affordable for thirty years. TIF-funded projects must first demonstrate that the ARO units are occupied by income-qualified tenants, as approved by DOH, before TIF funds are provided.

If residential projects are receiving Low Income Housing Tax Credits, Donation Tax Credits, or other forms of financial assistance from the City, the long-term affordability of the required affordable units – as well as the income of the prospective tenants – will be tracked by the Department's Developer Services division.

Residential projects that are receiving TIF assistance – but no other form of City financial assistance that would impose stricter affordability requirements – must meet the requirements of the ARO.

Developers will be required to identify whether their project will likely be subject to the ARO on the TIF Application. The TIF PM will share the Affordable Housing Profile Form with the ARO PM.

Before the project can go to the Community Development Commission (CDC), the Affordable Housing Profile must be completed and signed by both the ARO PM and the developer/applicant. The Affordable Housing Profile includes details on the number and type of affordable units required, and/or the timing of the in-lieu payment.

Both the Affordable Housing Profile Form, signed by the ARO PM and the recorded Affordable Housing Agreement securing the number and type of affordable units, will be included as an exhibit to the TIF Redevelopment Agreement (RDA).
Planned Developments that receive City or other financial assistance to create long-term affordable units will be required to include a PD statement that references the alternate affordability requirements but requires that the units remain affordable for at least 30 years, in the event that the alternate affordability requirements expire prior to the ARO obligation.

**Article 6: Options to Meet the Ordinance**

The 2015 Ordinance (2-45-115 of the Municipal Code) sets out the Methods of Compliance in Article F. Note that in all cases, DOH must meet the Standards for Affordable Units outlined in Section (U) of the Ordinance. The following Rules provide clarification, where needed:

6.1 **Sign a long-term lease with or sell units to the Chicago Housing Authority (CHA) or another Authorized Agency**

ARO-subject Rental projects Downtown or in Higher Income Zones may sell or lease their required affordable rental units to the CHA or another Authorized Agency.

If a developer sells or leases at least 2.5% of the total on-site units (1/4 of the required affordable units) through the processes outlined in this article to the CHA or another Authorized Agency, the remaining in-lieu fees will be reduced by $25,000 per remaining required affordable unit.

**CHA/Authorized Agency units must be located on-site in order to receive the in-lieu fee reduction for any outstanding ARO obligation.**

ARO Projects must provide at least 8 affordable units to work with the CHA. Developers must apply to the CHA for the Property Rental Assistance Program (PRA). For more information on the PRA please visit the CHA’s website at thecha.org/doing-business/pra-program.

ARO units are not guaranteed to be approved by the CHA. At minimum, ARO units must be located within a CHA Opportunity Area to be considered for participation in PRA. The map of Opportunity Areas is online [here](#).

The CHA or Authorized Agency must meet the definition of “Authorized Agency” detailed in the Ordinance, to the satisfaction of the ARO Project Manager. The Developer must submit a letter from the Authorized Agency with their Affordable Housing Profile Form verifying that the CHA or other Authorized Agency will be purchasing or leasing the affordable units for the minimum 30-year term.

For Rental units sold to the CHA, the CHA would buy the units from the developer and then lease to tenants on the CHA’s list. Prior to purchasing and subsequently leasing the units, the CHA will need to secure HUD approval. Because CHA is not able to secure HUD approval until the units are complete, the City will require that the developer record the affordable covenant and pay the full in-lieu fee to the City. Once the units have been approved by HUD for purchase by the CHA, the City will authorize the refund of the Authorized Agency discounted funds to the developer.

If the units are not approved for purchase by the CHA, the developer will have an additional 90 days to identify an alternate Authorized Agency to purchase or lease the units, per the required terms.

If another alternate agency is not identified, the discounted funds will be retained by the City.

For Rental units leased to the CHA, in lieu of a 30-year lease signed with the Authorized Agency, prior to the issuance of any building permits for the project, the developer must execute a minimum-30-year Agreement to enter into a Housing Assistance Payments contract (AHAP) that will state the CHA’s intention to provide rental assistance for 30 years to low-income households upon completion of the
project. The AHAP – and subsequent Housing Assistance Payments (HAP) agreement – would formalize the CHA's agreement to provide rental assistance payments to the owner of the building, who will then house tenants from a list maintained by the CHA. The leases will be between the building owner and the tenant referred from the CHA's list.

If a developer is working with an Authorized Agency other than the CHA, the ARO PM must ensure that the Authorized Agency meets the requirements outlined in the Ordinance.

Prior to the issuance of any building permits for the project, the developer must, at the City's direction, sign a minimum 30-year lease or record a 30-year deed restriction (the ARO Covenant, as provided by the City) against the property to ensure that the unit remains affordable to households at 60% of the Area Median Income (AMI).

For a project receiving Section 8 Voucher Housing Assistance Payments, the Tenant Selection Plan should reference the ARO Covenant and the requirement that the ARO tenants meet the criteria outlined in the Covenant of an "Eligible Household".

Note that Unless Section 8 Voucher Housing Assistance Payments are provided as part of a thirty (30) year HAP agreement, developers are limited to charging said tenants the maximum ARO rent as indicated by CAC, and not the CHA's voucher rent limit.

All Authorized Agencies will be responsible for signing off on the Annual Owners Compliance (AOC) form. The developer will be responsible for working with the Authorized Agency – typically the CHA – to submit the AOC to DOH's Compliance Division by June 30 of each year. The report, provided in the format requested by DOH, will provide the following information and any additional information requested by the Commissioner:
- Number of ARO units currently in the authorized agency's inventory;
- Monthly Rental rate for each affordable unit;
- Information concerning each tenant household's composition and gross income;
- Affordable unit operating expenses and revenues received by each agency; and
- Physical inspection status

Prior to the initial leasing of the affordable units, DOH must verify that the prospective tenants are income qualified. The Authorized Agency, with the exception of the CHA, should not sign a lease with any tenant leasing an ARO unit unless the tenant's income has been approved by DOH. For a project receiving Section 8 Voucher Housing Assistance Payments, such verification may be a statement from the Authorized Agency to the Developer declaring that the Eligible Household's income does not exceed the applicable income limit under Section 42(g) of the Internal Revenue Code of 1986. The Developer and the Authorized Agency shall deliver to the Department any information required by the Department to confirm each tenant's income eligibility.

To exercise the Authorized Agency/CHA option for a For Sale project, ARO units must be sold to income-qualified households, not leased to the CHA or another Authorized Agency.

Note that, for projects that will be meeting the ARO through the CHA, CHA requirements dictate that, among other things, Davis Bacon wage rates are triggered on any new construction or rehab project that includes more than 9 units. Further, developers interested in working with the CHA should contact the CHA as soon as possible, as the AHAP must be in place prior to the start of any construction.

6.2 Build, Buy, or Rehab units off-site

6.2.1 City's goal for off-site units
Pursuant to the parameters set out in Article F, and the standards set out in Article V in Section 2-45-115 of the Municipal Code, developers in Higher Income Areas and Downtown may build, buy or rehab their required affordable units off-site.

By creating an off-site option, the Department is hoping to harness the expertise, experience, and ingenuity of the development community to create more, larger, and potentially more-affordable units off-site than would otherwise be created in the ARO-subject property.

Developers are encouraged to be creative in meeting their off-site obligation but should do so in the spirit that the quality, location and sustainability of these units should be comparable to the market-rate units that triggered the requirement.

6.2.2 Meeting required with DOH Staff
As soon as off-site units are contemplated within a development – and at least several weeks prior to submitting their Affordable Housing Profile Form to the City and three months prior to the expected date of permit issuance (and three months prior to the anticipated Plan Commission date, if the project is a Planned Development)— any developer who is considering meeting their on-site ARO obligation by providing off-site units must schedule a meeting to review their proposal with the ARO PM.

The developer should be prepared to discuss their proposed budget; project location; project scope; and other topics that will help DOH determine whether the off-site units will be approved.

6.2.3 Standards for Off-Site Affordable Units

6.2.3.1: Age of Construction
Off-site units in Higher Income Areas or for Downtown Rental projects can be new construction or located in existing buildings that have been rehabbed with the past three years.

Projects that are constructing off-site units in Low-Moderate Income Areas must be new construction or located in existing buildings that have been rehabbed within the past year. Applicants will be required to submit a Certificate of Occupancy to demonstrate this.

ARO off-site condominiums must be located in buildings with no fewer than ten units.

6.2.3.2: Cost to Construct
The cost to construct, acquire, or rehab the off-site units must meet two criteria:
1) It must completely cover the costs to construct, acquire, and/or rehab the required unit to the department’s specifications; and
2) It must equal or exceed the total amount of the equivalent in-lieu fees that would be required for the residential housing project.

These costs may not include marketing or management costs, broker fees or other soft costs, including closing costs.

Developers should utilize the following chart when calculating cost-per-unit:

<p>| Address of proposed off-site location: |  |
| Purchase date: |  |</p>
<table>
<thead>
<tr>
<th>Purchase Price or, if property has been owned for more than one year, the <strong>Appraised Value</strong></th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>Unit Updates</td>
<td></td>
</tr>
<tr>
<td>Total Costs</td>
<td></td>
</tr>
<tr>
<td>Number of Units</td>
<td></td>
</tr>
<tr>
<td>Cost Per Unit</td>
<td></td>
</tr>
</tbody>
</table>

### 6.2.3.3: Occupancy
Proposed off-site units must be vacant at the time the Affordable Housing Profile is submitted for consideration – i.e., they must be vacant when they are submitted for initial DOH review. One exception is that if the existing tenants are income qualified (as determined by DOH) at the time of application and would be interested in leasing the unit(s), the development may still qualify.

### 6.2.3.4: Number of bedrooms in off-site units
At minimum, the off-site units must have the same number of bedrooms as those that would have been required, were those units to be constructed on-site. So, for example, if half of the units in the ARO-subject development are two-bedrooms and half are three-bedrooms, half of the off-site units would need to be two-bedrooms and half would need to be three-bedrooms.

For four-bedroom units, the developer has the option of meeting one four-unit obligation by providing one three-bedroom and one one-bedroom unit.

Unless developers can demonstrate that comparable spaces are provided in the off-site affordable units, rooms identified as bonus, office, den, or similar spaces in the ARO-subject development will be considered bedrooms for the purpose of determining the number of required bedrooms.

### 6.2.3.5: Parking
Parking for off-site units should reflect both ARO triggering project offerings and the zoning requirements specific to the off-site location.

As with on-site units, if parking is included in the price of the market-rate development, it should be included in the price of the ARO off-site unit.

### 6.2.3.6: Design and Construction Standards
The Minimum Standards for ARO Off-Site residential units are online at [www.cityofchicago.org/aro](http://www.cityofchicago.org/aro).

In addition, the following standards will also apply to all off-site units:
- Off-site units in Higher Income Areas or for Downtown Rental projects can be new construction or located in existing buildings that have been rehabbed with the past three years.
- Downtown For-Sale projects that are constructing their off-site units in Low-Moderate Income Areas must be new construction or located in existing buildings that have been

[ARO logo]
rehabbed within the past year. Applicants will be required to submit a Certificate of Occupancy to demonstrate this.

- ARO off-site condominiums must be located in buildings with no fewer than ten units.

6.2.3.7: Legal Units with Building Permits and no violations
Off-site units must be legal units; and they must be constructed in compliance with all applicable provisions of the City’s current Building Code. Developers should strive to meet the strictest guidelines or requirements of any applicable City, State or Federal law which applies to the development.

It is DOH’s expectation that the requisite building permits have been secured and approved for all work that has been undertaken within the building, even work that was done prior to acquisition, unless the developer intends to apply for additional permits to bring the building up to code.

The building proposed as an off-site unit should not have any outstanding building violations or complaints, including those listed on the City’s website at https://webapps1.cityofchicago.org/buildingviolations/violations/agreement.html. If complaints exist, any plans submitted should be specific in addressing how the violations will be corrected.

6.2.3.8 City Land
Off-site units are not prohibited by Ordinance from building on City-owned land, but unless otherwise indicated by Rule or Ordinance, that land must be purchased at market value, and may trigger other City requirements.

6.2.3.9: Local Hiring
To encourage developers to create neighborhood-level jobs, and build wealth within the City’s neighborhoods, developers who hire general contractors certified under the City’s Rebuild Program would be eligible to receive City-owned land at no cost from the City.

6.2.4: Providing off-site units in an affordable development with City, State, or Federal financing
Developers may put their off-site units in State or City-funded affordable projects (that meet all the other ARO unit criteria, including those for off-site units), as long as the contribution equals or exceeds the cost to construct the unit, as determined by the project’s per-unit total development cost, including soft costs. In other words, the required number of ARO units doesn’t change, even if the per-unit development costs exceed the in-lieu fee amount.

For example, in a tax credit project with development costs of $250,000/unit, a developer with a 100-unit ARO-triggering project could contribute 10 x $250,000, or $2.5 million, to the project to meet their full ARO obligation.

Affordable projects that receive the developer’s off-site contribution and that are receiving City funds must demonstrate that the City contribution has been reduced by the amount received from the developer.

Developers may not place off-site units in projects that have already received City funding, unless the project has applied for additional funding from the City to extend the affordability period by at least 30 years or increase the number of affordable units within the project; or the project refunds the amounts received from the City.
6.2.5: Application Process for approval, construction and leasing of Off-Site Affordable Units

Submit required Documentation
- Developer submits complete ARO Off-Site Units application to ARO PM, including all attachments required in the Affordable Housing Profile Form (AHP) and the AHP Off-Site checklist (page 2 of AHP form) and supporting documentation. This includes the new ARO Unit Evaluation Table for off-site units.

ARO PM Requests DOH Construction and Compliance Staff (CAC) to inspect the proposed Off-Site Units
- Upon preliminary approval of Off-Site application by ARO PM, CAC conducts a site visit
- Following inspection, CAC staff issue a Project Review Report to detail required revisions
- If required following the Project Review Report, Developer submits revised construction plans and permits to CAC
- Developer submits CAC-approved plans to DOB for permit review
- After CAC signs off, developer works with ARO PM to create the ARO covenant, and records ARO covenant against ARO-triggering and off-site properties
- Developer pays Administrative Review Fee ($5,000 per off-site unit) and in-lieu fee for units not being constructed
- ARO PM releases building permit hold and building permit can be issued

Construction
- Developer receives building permit approval from DOB
- Developer submits final permit and plans to CAC prior to construction
- CAC issues a Notice To Proceed to developer
- Developer completes construction

Prior to Leasing of Units
- Developer obtain a Certificate of Occupancy from DOB for off-site units
- CAC inspects Off-Site units and Developer obtains a Certificate of ARO Compliance from CAC
- Developer completes rental unit marketing form, attends Compliance meeting and obtains a letter confirming meeting took place (Marketing plan as detailed in Article 9 (For Sale Units) or Article 10 (Rental Units) of the Rules & Regulations)
- Developer submits completed tenant application packets to DOH Monitoring and Compliance for review and, once the tenants have been approved, executes leases
- Developer submits copies of leases to Monitoring and Compliance Staff to verify accurate rents

After all required units have been leased at affordable rents to income-qualified tenants
- ARO PM issues a release for the triggering property, in recordable form, certifying that the Developer has fulfilled its ARO obligations for the triggering property
- The 30 year ARO term begins for the off-site units

6.2.6: Department of Building Inspections
The developer is required to schedule and receive all applicable inspections with the Department of Buildings and should save copies of all permit approvals and submit to DOH prior to construction of the Off-Site Units and at the project's completion.

6.2.7: Filing of Affordable Housing Agreements/Covenants For off-site ARO units, the Affordable Housing Agreement will initially be filed against both the ARO-subject project and the off-site property (or properties). The covenant against the ARO-subject property will be released when the following conditions have been met:

- The construction or rehabilitation, as applicable, of the Affordable Units and common areas and facilities in each ARO Building has been completed in accordance with the approved Plans and Specifications, and each Affordable Unit has received a Certificate of Occupancy from the Department of Buildings and a Certificate of ARO Compliance from CAC indicating that Developer has completed such improvements in accordance with the terms of this Agreement.

- Each of the Affordable Units has been leased to an Eligible Household in accordance with the terms of the Agreement, and each lease is in full force and effect.

- There exists neither an Event of Default nor a condition or event which, with the giving of notice or passage of time or both, would constitute an Event of Default

6.2.8: Certificate of Occupancy for ARO-Subject Project
The Ordinance requires that the Certificate of Occupancy for the off-site units must be issued by the Department of Buildings prior to the issuance of the Certificate of Occupancy for the ARO-subject project.

If the off-site units are being built in a development that requires a Certificate of Occupancy, the developer should deliver the CofO to the ARO Project Manager, who will then schedule the final ARO off-site inspection. After inspection and issuance of a Certificate of ARO Compliance, the ARO Project Manager will authorize the Department of Buildings to issue the Certificate of Occupancy for the Subject Property.

6.3  Compliance through the ARO TSL (Transit Served Location) Bonus
For projects taking the ARO TSL bonus, verification from Zoning staff that the project is eligible for the ARO TSL Bonus will be required prior to the ARO PM’s sign-off on the Affordable Housing Profile Form.

ARO units that enable additional floor area through the TSL must be located on-site.

6.4  Compliance through payment of the In-Lieu Fee
In-lieu fees must be received prior to the issuance of any building permit, including excavation or foundation permits. Payment is accepted in the form of a check made out to the City of Chicago. Wired Funds or credit card payments will not be accepted.

When the developer is ready to make the in-lieu payment (and at least 5 business days before they anticipate picking up their building permit), they should contact the ARO PM to finalize ARO paperwork and request the invoice – and confirm/provide the name and address of the ownership entity.
Once the invoice has been received from the ARO PM (typically 1-2 days), the developer or their agent must make the payment directly to one of the City’s Revenue Payment Centers, located here:

<table>
<thead>
<tr>
<th>Department of Revenue Payment Sites</th>
<th>Monday - Friday</th>
<th>Saturday</th>
</tr>
</thead>
<tbody>
<tr>
<td>City Hall</td>
<td>8:00 am - 5:00 pm</td>
<td>8:00 am - 3:30 pm</td>
</tr>
<tr>
<td>Revenue Payment Center (SW)</td>
<td>8:00 am - 6:30 pm</td>
<td></td>
</tr>
<tr>
<td>Revenue Payment Center (NW)</td>
<td>8:00 am - 6:30 pm</td>
<td></td>
</tr>
<tr>
<td>Revenue Payment Center (SE)</td>
<td>8:00 am - 6:30 pm</td>
<td></td>
</tr>
<tr>
<td>Revenue Payment Center (Central)</td>
<td>8:00 am - 4:30 pm</td>
<td></td>
</tr>
</tbody>
</table>

* Closed on City Holidays

The check should not be deposited until the invoice is received. Failure to deposit the payment into the proper account will delay the release of the building permit.

Once the payment has been deposited, the developer should deliver or forward a copy of the receipt + a copy of the check (or check stub) to the ARO PM for the file. The ARO PM will issue a DOH receipt and, once the payment has been processed (typically the following business day), the ARO PM will release the building permit hold.

Note that, unless the Ordinance specifies otherwise, projects with fewer than 20 units or downtown for-sale projects that elect to pay the in-lieu fee premium may meet their entire ARO obligation through payment of an in-lieu fee.

**Article 7: Timing of the recording of the Affordable Housing Agreement and Payment of the In-Lieu Fee**

For projects for which all units are permitted under a single building permit, the in-lieu fee and/or the recording of the affordable housing agreement are required prior to the issuance of the initial building permit (or, if applicable, the excavation or foundation permit).

For single family developments, multi-phased projects or others in which permits are issued on a unit-by-unit basis, the ARO obligation may be phased, as follows:

**When the developer intends to construct affordable units**, he/she must record the Affordable Housing Covenant against the project’s address range prior to the issuance of the tenth permit.

**When the developer intends to make the in-lieu payment**, the developer must make the payment whenever an additional in-lieu payment would be triggered. So, the first payment must be made before the permitting of the 10th unit; the 2nd payment before the permitting of the 15th unit; the 3rd payment before the permitting of the 25th unit, and so on.

**Article 8: Design and Construction Standards for Affordable Units**

Developers who provide affordable units must adhere to the Standards for Affordable Units outlined in Article U of 2-45-115 of the Municipal Code. Developers who are constructing off-site units must also adhere to Article V of 2-45-115 and Article 6.2 of the Rules and Regulations, and, in the event of a conflict, should follow the more restrictive requirement. The following rules and regulations provide clarification.

8.1 Unit Mix
The ARO PM's sign-off is required on the Affordable Unit Details and Square Footage worksheet as part of the Affordable Housing Profile Form submission to ensure the unit mix meets the Standards outlined in Article U of the Ordinance. This unit mix must be maintained for the 30-year affordability period.

The applicant will be required to resubmit the Unit Details worksheet prior to preparation of the covenant, so that any changes are reviewed and approved prior to permitting.

8.2 Square Footage
The square footage of affordable units should be generally consistent (typically within 15%) with the square footage of comparable (by number of bedrooms) market rate units in the project. For off-site units, square footages must meet the larger of “within 15% of market rate” and the minimum sizes outlined in the “Minimum Standards for the development of ARO Off-Site Residential Units” online at cityofchicago.org/ARO. Information on square footage is also captured in the required Affordable Unit Details and Square Footage excel worksheet.

8.3 Amenities and Finishes
While developers are encouraged to include the same amenities and finishes in affordable units as in market units, affordable units may have different in-unit amenities and finishes than market-rate units in the residential housing project, as long as:
- The basic components are the same; and
- The affordable amenities and finishes are durable, of good and new quality, and are consistent with then-current standards for new housing.

In-unit amenities include air conditioning and laundry facilities.

As part of the “Affordable Unit Details and Square Footage” worksheet required at the time the Affordable Housing Profile is submitted, the developer will be required to detail the amenities/finishes provided in both the ARO and market rate units.

8.4 Parking
Parking (in the same format as provided to market units) must be included in the sale price or rent of the unit, unless the developer can demonstrate to the satisfaction of the City that parking is not included in the purchase price/rent of the market-rate units.

8.5 Fees and Earnest Money
Affordable tenants or purchasers shall not be assessed any fees that are not assessed to market rate buyers.

Developers may accept earnest money from an affordable buyer, but that earnest money should be 100% reimbursable if the applicant does not meet DOH’s affordability guidelines.

As the intent of the ARO is to provide affordable units for sale, the Developer cannot require a potential buyer to provide Earnest Money in an amount no less than $1,000 and no more than either $2,500 or 1% of the affordable purchase price, whichever is greater.
8.6 Income Limits
Income limits for the Chicago Primary Metropolitan Statistical Area (PMSA) are updated annually. They are typically released by HUD between December and April and are subsequently published on the Department’s website.

The income limits in place at the time of a tenants or homebuyer’s application will be utilized in determining their eligibility to lease or purchase the unit. If income limits for the following year are released prior to updated maximum rents – or vice versa – the most recent year for which both sets of data are available should be used to income qualify prospective tenants and set maximum rents.

The current income limits are available online at www.cityofchicago.org/ARO.

8.7 Support for new condominiums
When a Developer is providing affordable ‘For Sale’ units (either Off-site or ‘Opt In’) in a condominium association which 50% or more of the units are designated for the Chicago Community Land Trust (CCLT), DOH reserves the right to require additional support for the establishment and operation of the condominium association for its initial life. The term and nature of this additional support will be determined by DOH by taking into consideration such factors as the market conditions where the units are located, the percentage of units that will be affordable CCLT units, or other factors. This support may be in the following forms:

- funding professional management for the condominium association for no less than 6 months and no more than 1 year
- funding a reserve based on the number of affordable units of up to $2,500 per unit.

Article 9: For Sale Units

9.1 Pricing of For Sale Units
ARO For-Sale units must be priced to be affordable to households earning no more than 100% of the AMI (Note that the Ordinance allows households earning up to 120% of AMI to purchase the units). If TIF assistance is provided to the developer for the purposes of residential construction, 10% of the total units must be priced to be affordable to households at 100% of AMI and 10% of the total units must be priced to be affordable to households at 80% of AMI.

The City’s affordable formula considers a buyers’ total monthly housing costs, per the assumptions indicated below. The formula assumes that a buyer will finance 97% of the purchase price. Maximum sales prices assume 1.5 occupants per bedroom and 1 occupant for a unit with no bedrooms.

Developers should submit a current appraisal and/or Comparative Market Analysis as part of the application for a for-sale unit. If the estimated market price is not at least $25,000 higher than the maximum affordable price calculated by DOH, DOH will require that the affordable price be set $25,000 lower than the market price.

No price is valid unless the ARO PM has signed off on the AHP.
Total Monthly Housing Costs include the following:

<table>
<thead>
<tr>
<th>Monthly Housing Costs</th>
<th>Assumption</th>
</tr>
</thead>
<tbody>
<tr>
<td>Cost</td>
<td>Assumption</td>
</tr>
<tr>
<td>property taxes</td>
<td>2% of the affordable price and/or value</td>
</tr>
<tr>
<td>condo assessment/home maintenance</td>
<td>Higher of the amount indicated by the developer/homeowner - or the average assessments, set by the City using MLS data for all annual sales, for units by number of bedrooms. Those amounts are currently set at:</td>
</tr>
<tr>
<td></td>
<td>studio $300</td>
</tr>
<tr>
<td></td>
<td>one-bedroom $325</td>
</tr>
<tr>
<td></td>
<td>two-bedroom $350</td>
</tr>
<tr>
<td></td>
<td>three-bedroom $375</td>
</tr>
<tr>
<td></td>
<td>four-bedroom $375</td>
</tr>
<tr>
<td>For single family homes that do not assess homeowners a monthly fee, this amount is reduced to $150/month to encourage maintenance savings for single family homes.</td>
<td></td>
</tr>
<tr>
<td>Private Mortgage Insurance</td>
<td>PMI is estimated at 70 BPS, or 0.70% of the mortgage amount.</td>
</tr>
<tr>
<td>Property Insurance</td>
<td>0.25% of the market price for condominiums 0.75% of the market price for single family homes or townhomes (where buyers are paying for full homeowners rather than renters/contents insurance)</td>
</tr>
<tr>
<td>Interest Rate</td>
<td>The interest rate is the the 10-year monthly average of interest rates, as calculated by the City of Chicago Department of Housing, plus 100 Basis Points (BPS), based on data published by Fannie Mae as &quot;Mandatory Delivery Commitment, 30-Year Fixed Rate A/A - 60-day Delivery&quot;. Source: <a href="https://www.fanniemae.com/singlefamily/required-net-yields-to-1985">https://www.fanniemae.com/singlefamily/required-net-yields-to-1985</a></td>
</tr>
</tbody>
</table>

Once the applicant and City have signed off on the Affordable Housing Profile (AHP), utilizing the AMI in place at the time of the sign-off of the AHP, the maximum affordable sales price is valid for a period of one year. If the Affordable Housing Agreement securing the units is not filed before the one-year period expires, the City has the option of recalculating the maximum affordable sales price.
9.2 Income Eligibility for For-Sale Units
For projects that are not receiving financial assistance, for-sale units may be purchased by households earning up to 120% AMI under the 2015 ARO; 100% for 2007 ARO.

If TIF assistance is provided to the developer for the purposes of residential construction, buyers for 10% of the total units may earn no more than 80% of AMI and buyers for 10% of the total units may earn no more than 100% of AMI.

DOH follows HUD’s HOME guidelines for calculating annual gross household income for first-time homebuyers. Home buyers who have owned property in the past will be considered for participation in the program if previously owned property is/was sold. Proceeds may be used for the downpayment, up to the required amount. Any balance of proceeds from the sale will be calculated at the rate of return for income purposes.

Per DOH Policy, eligible purchasers may not spend more than 33% of their household income on housing.

9.3 Marketing For Sale Units
It is the responsibility of the developer to market and sell their ARO units.

Developers shall use good faith and affirmative efforts to attract potential purchases or tenants from all minority communities and from households earning less than 120% (for-sale) of the AMI (or, if TIF assistance is received, marketed to households earning less than 100% and 80% of the AMI) through the marketing and advertising of the ARO units.

To ensure that units are marketed widely and sold in a timely manner, DOH has set the following parameters for marketing all ARO for-sale units.

Marketing Intake Meeting
Before marketing any unit for sale — and at least 90 days prior to the commencement of marketing for the units (all units, not just the affordable units) and 180 days prior to the anticipated closing for the affordable units — the developer must schedule a Marketing Intake Meeting with DOH Homeownership Center staff.

At the meeting, the Developer must submit their marketing plan. DOH staff will review the marketing and affordability requirements and will review the process to approve and income-qualify eligible buyers/tenants with the applicant and marketing agents.

The meeting should be attended by the developer or his/her representative, and the marketing/sales agents that will be overseeing the process to sell the affordable units.

Marketing Plan
At the Marketing Intake meeting, the applicant must submit their completed marketing plan for the project, following the format of the Marketing Plan template provided at www.cityofchicago.org/ARO.

No marketing or advertising material related specifically to the affordable units should be distributed or published until DOH has signed off on the developer’s Marketing Plan for the project.

If the Marketing Plan is not approved, DOH will provide recommendations to remedy any deficiencies.
DOH recommends – but does not require - that the applicant work with a marketing agent specializing in affordable units to ensure their affordable units are marketed effectively and sold quickly.

9.4 Homebuyer Requirements
Potential homebuyers must meet the following requirements:

Be Income Qualified
Per Article 8.7.1 of the Rules & Regulations.

Complete Homeownership Training
Potential homebuyers must receive certificates verifying that they have received the following pre-purchase education from a DOH-approved Delegate Housing Counseling Agency prior to submitting their application to purchase, unless otherwise indicated by DOH.

All certifications must be provided to DOH at least 10 days before closing.

Certifications are good for six months from date of issuance: approval may extend to up to one year if the potential homebuyer’s financial or household circumstances do not change substantially, at the Department’s discretion.

1) General Pre-Purchase Training
   - General Pre-Purchase Homebuyer certification requires 8 hours of training (including 6 hours of classroom training and 2 hours of one-on-one education)
   - List of City-funded housing counseling agencies is online at http://www.chicago.org/city/en/depts/dcd/supp_info/homeownership_housingcounselingcenters.html. Each Counseling agency maintains a calendar of scheduled classes on their websites.

2) Condo Training
   Specific condo training is required for purchasers of condominium units only in order to ensure that buyers understand the particular restrictions and obligations inherent in the purchase of a condominium.

3) Chicago Community Land Trust Training
   If the unit will be sold through the Chicago Community Land Trust (CCLT), CCLT-specific training is required, to ensure that buyers fully understand the ownership and resale restrictions and obligations inherent in purchasing a CCLT unit.

Mortgage Pre-approval
If upon sale the unit is place in CCLT, each potential purchaser must obtain a mortgage pre-approval letter from a lender approved by the CCLT. The list of approved lenders is available at www.chicago.org/CCLT. The letter should indicate the type of loan product, maximum loan amount, interest rate and term (only 30-year fixed rate loans are allowed).

CCLT Staff will ensure that homebuyers will not be spending more than 38% of their income on housing and will verify that the mortgage they are receiving is not a predatory loan.

First mortgage financing shall require a minimum of 3% down payment, from the borrower's own funds and based on the affordable purchase price.
Completed Application
The completed homebuyer application must be accompanied by the following documentation:
- Homebuyer Counseling certificates (including Condo + CCLT Training, as applicable), as detailed above in Article 10.2 of the Rules & Regulations
- Mortgage pre-approval from a participating lender, as detailed above in Article 10.3 of the Rules & Regulations
- Copy of driver's license or State ID for each applicant over 18 years of age
- Tax returns (signed) and W-2s for the prior two years
- Paystubs from the prior three pay periods
- Child Support Affidavit
- Completed Verification of Employment, signed by HR department of employer
- Copy of divorce decree or legal judgment of separate maintenance (if applicable)
- Household Income affidavit
- 3 months of Checking and Savings statements
- 401K or Pension Funds

Additional documentation may be requested to verify income and eligibility.

The following documentation is required prior to preparing the restrictive covenant for "For Sale" ARO Units:
- Signed Sales Contract/Purchase Agreement, with all upgrades and options listed
- Appraisal

The documentation must be received at least 30 days prior to closing. The Department of Law must review and approve the covenant prior to closing.

9.5 Process to Sell ARO Units
Unless otherwise indicated by DOH, Applicants or their agents will be responsible for collecting completed homebuyer applications, per Article 10 of the Rules & Regulations. Applicants will designate a date on their Marketing Plan (the date must be at least 30 days after which the units have been posted to the City's website and 30 days after the marketing activities approved in the Marketing Plan have been initiated) after which completed applications will be accepted. Applications should not be accepted unless they are complete, including all required documentation.

Unless otherwise determined by DOH Staff that a lottery or other application process is more appropriate, completed applications should be time and date-stamped, and submitted to DOH in the order of receipt.

DOH staff will review completed applications and will give potential purchasers up to ten business days to comply with submittal requirements before moving to the next applicant.

Priority to select specific units will be based on order in which a completed application is submitted.

DOH Staff will send out Letters of Conditional approval to all potential buyers who are determined to be income-qualified to purchase an affordable unit. Qualified buyers will then sign a contract to purchase a unit and complete the steps needed to get a final commitment from their lender.

When DOH financing is involved or the unit is being sold through the CCLT, the seller is responsible for sending a final request to close to DOH; DOH and/or CCLT will issue a Clear to Close when the title
commitment; final lender commitment letter; all required certifications; and a final appraisal are received by DOH.

Note that to provide adequate time for internal legal review, the closing package – including the Appraisal and the final loan commitment – must be received at least three weeks prior to closing.

Failure to record the 30-year resale restriction will deem the project non-compliant and will subject the developer to the Penalties for Non-Compliance detailed in Article 16 of the Rules & Regulations.

**Lottery**

If demand for a particular unit is expected to be high, DOH staff may recommend that the developer sell the unit via a lottery process, to ensure that opportunity to purchase the unit is made available to as many income-qualified homebuyers as possible.

### 9.6 Restrictions on For-Sale ARO Units

**Resale or Transfer of ARO Units**

The resale or transfer of any affordable housing unit shall be restricted as follows:

- During the thirty-year affordability period, owners of ARO units must sell their units at a price that renders the housing unit affordable, per the affordable housing agreement, to a household meeting the eligibility criteria as certified by DOH, or its agent, typically the CCLT.

- ARO Homeowners whose units are being sold through the CCLT are advised to contact the CCLT at least 6 months prior to the anticipated time of sale or whenever they decide to sell the unit, whichever comes sooner, in order to get direction from the CCLT on the process to price and sell the unit. While the resale process is often faster than 6 months, the process to set the resale price requires a current (no more than 6 months old) appraisal, which can take up to a month to order and receive. In addition, the CCLT has a 30-day Right of First Refusal period to purchase the unit, both of which mean that the process to sell an affordable unit will typically take longer than the process to sell a market-rate unit.

Once the appraisal is received, DOH/CCLT staff will calculate the maximum resale price. The homeowner will be required to reimburse the CCLT for the price of an appraisal for the home, if a current (no more than 6 months old) appraisal is not available for the property.

- Existing homeowners will not be required to complete a Marketing Plan for their home, but they will be responsible to sell the home. While the payment of a real estate agent commission is not factored into the maximum resale price of a home, sellers are welcomed to work with a real estate agent to sell their home.

- Any listings for the unit should include the following language under the Remarks section: “This is an affordable unit created through the City of Chicago’s ARO program: income restrictions – as well as restrictions on the resale price – may apply. Owner occupants only and homebuyer education classes required before purchasing. Contact [insert contact] for more information on affordability restrictions.”

- An interested buyer must submit a complete program application to DOH - or CCLT for units in the CCLT portfolio - to determine eligibility, to the attention of: CCLT and/or Homeownership Center City of Chicago, Department of Housing 121 N LaSalle St - Room 1006 Chicago IL 60602
A homebuyer approval letter will be issued within ten (10) business days from the receipt of a completed application from the interested buyer. An approval letter is required in order to execute a purchase contract and purchase an affordable unit.

**Monitoring and Reporting Requirements**
Purchasers of ARO units are required to submit annual affidavits verifying:
- that they maintain homeowner's insurance on the property by providing proof of said coverage;
- that they continue to reside in the property as their primary residence;
- providing current contact information by providing copies of either a state Identification or Drivers' License;
- current income/occupation and other demographic information, as requested

**Refinances**
Post-purchase education may be required prior to Refinancing of an affordable unit.

Homeowners are required to contact DOH once a refinancing lender has been identified to initiate the subordination process and request a Subordination Agreement.

DOH Policy does not allow cash-out in Subordination transactions. The maximum new mortgage loan amount will be the amount of the pay-off letter(s) plus the closing costs shown on a signed GFE. The amount of the new mortgage loan must be consistent on the following documents.

The following documents should be submitted to DOH by the lender to initiate processing of the Subordination Request:
- A copy of the recorded City of Chicago junior mortgage related to your request.
- A signed Subordination Request letter from the new lender, with all transaction details, and the rationale for the refinace.
- A copy of the signed Homeowner's authorization to release information.
- A copy of the signed Good Faith Estimate for the new mortgage.
- A copy of the signed copy of the properly completed 1003.
- A copy of the signed Truth-In-Lending Disclosure for the new mortgage.
- A pay-off letter for a date at least fifteen (15) business days from the date documents are delivered to DOH
- A copy of the signed Mortgage Approval/Commitment Letter with term, P&I and details for the new mortgage.
- Copy of new Title Commitment for the amount of new mortgage (may not be required for land sales).
- Copy of the Appraisal or other Market Value Analysis used to process the new mortgage
- Documents to show original loan amount, P&I, and loan type.

Upon receipt of all of these documents from the lender the DOH staff can initiate processing the Subordination Request. This can take 15 business days, or longer. If approved, the Subordination is mailed USPS, unless a prepaid overnight carrier envelope is provided. The lender should ensure that the amount of the new mortgage loan is consistent, even on the Title Commitment, and the rate is consistent on all documents.

CCLT Homeowners may be required to refinance with a participating lender – and receive permission from the CCLT prior to refinancing.

**Article 10: Rental Units**
10.1 Pricing of Rental Units
ARO Rental units must be priced to be affordable to households earning no more than 60% of the Area Median Income. If TIF assistance is provided to the developer for the purposes of residential construction, 10% of the total units must be priced to be affordable to households at 50% of AMI and 10% of the total units must be priced to be affordable to households at 60% of AMI.

Affordable rents are updated annually by the department, based on income limits as published by HUD and utility allowances published by the Chicago Housing Authority.

DOH publishes the affordable rents at www.cityofchicago.org/ARO as soon as they become available, typically between February and June of each year.

Maximum rents assume 1.5 occupants per bedroom and 1 occupant for an apartment with no bedrooms.

10.2 Pricing of Rental Units in the Near North-Near West Pilot Area
In the Near North-Near West Pilot Area, “First Units” must be affordable to households earning up to 60% of the Area Median Income, as required in the 2015 ARO. However, subject to final approval by the Commissioner of DOH, in consultation with the Aldermen of the Ward in which the units will be located, “Additional Units” will be required to be affordable to households earning up to 80% AMI or 100% AMI, depending on the following criteria:

<table>
<thead>
<tr>
<th>Additional Units are required to be affordable at 80% AMI</th>
<th>Additional Units are required to be affordable at 100% AMI</th>
</tr>
</thead>
<tbody>
<tr>
<td>Underlying ARO Zone is &quot;Higher Income&quot; or &quot;Downtown&quot;</td>
<td>Underlying ARO Zone is &quot;Low-Moderate Income&quot;</td>
</tr>
<tr>
<td></td>
<td>Or</td>
</tr>
<tr>
<td></td>
<td>Developer signs 30-year agreement with CHA to secure affordability of “First Units”</td>
</tr>
<tr>
<td></td>
<td>Or</td>
</tr>
<tr>
<td></td>
<td>Developer puts all required units on-site</td>
</tr>
</tbody>
</table>

Should the developer be providing ARO units to an Authorized Agency, the income limits specific to the Agency’s funding source may be more restrictive, and in that case, would govern.

10.3 Income requirements for ARO Tenants
Developers should apply the same standards to evaluating ARO tenants as they do to market-rate tenants. DOH will defer to developer’s review when determining if a tenants’ income is sufficient to cover the costs of the rental. However, if an applicant’s rent payment would exceed 40% of their gross income, applicants will need to demonstrate to DOH’s satisfaction that they can afford to lease the unit. Approval in those cases will be on a case-by-case basis.

For projects that are not receiving financial assistance, rental units may be leased by households earning up to 60% of area median income (AMI).

If TIF assistance is provided to the developer for the purposes of residential construction, tenants for 10% of the total units may earn no more than 50% of AMI and tenants for 10% of the total units may earn no more than 60% of AMI.
Tenants are income qualified at the time of initial rental, or if a tenant is added or removed from the lease.

If the maximum income limits and the maximum rents are not issued simultaneously in any given year, the income limits and rents for the most recent year in which both incomes and rents were available will be effective until both incomes and rents are updated for the current year. So, for instance, if the 2018 maximum incomes are issued in April 2018, but the 2018 rents are not issued until June 2018, the 2017 maximum incomes and 2017 maximum rents will remain effective until the 2018 Rents are issued in June.

While developers are required to submit annual reports indicating that the affordable units are leased at an affordable price per the current Maximum Rent Limits, the tenants already residing in the units do not need to be income qualified annually, unless there are any changes to the individuals listed on the lease.

Prior to the initial leasing of the affordable units, DOH must verify that the prospective tenants are income qualified. The developer or management company should not sign a lease with any tenant leasing an ARO unit unless the tenant’s income has been approved by DOH. The DOH approval letter certifying income eligibility for Rental units is valid for one year.


In the Near North-Near West ARO Pilot, tenants of the “Additional Units” may earn up to 80% or 100% of the AMI, depending on the percentage approved by the Commissioner, and as defined under 10.1

In the Milwaukee Corridor ARO Pilot, tenants may earn up to 80% AMI, although rents will continue to be set to be affordable to households earning up to 60% AMI.

10.4 Marketing ARO Rental Units
It is the responsibility of the developer to market and lease their required affordable units.

Applicants shall use good faith and affirmative efforts to attract potential tenants from all minority communities and from households earning less than 60% of the Area Median Income (or, if TIF assistance is received, marketed to households earning less than 60% and 50% of the AMI) through the marketing and advertising of the ARO units. To that end, DOH has set the following requirements and parameters for marketing all affordable rental units.

Marketing Intake Meeting
Before marketing any unit for rent – and at least 30 days prior to the commencement of marketing for the units (all units, not just affordable units) – the applicant must meet with DOH Compliance Staff for a marketing intake meeting to review the process to market and lease the unit to an income qualified tenant, as well as the process to income qualify tenants AND submit annual compliance documentation. At this meeting, Developers are required to submit the ARO Rental Unit Marketing Form to the DOHARO Project Coordinator.

The meeting should be attended by the applicant(s) and should include those responsible for leasing the units and income-qualifying tenants AND for submitting annual compliance documentation.
The meeting will cover the following:
  o Number and type of units which must remain affordable
  o Period of affordability
  o Unit requirements
    - Finishes
    - Square footage
    - Fees
    - "floating" units
  o How to calculate tenant income
    - Tenant Information Certification (TIC) form and how to fill it out
    - What information are you required to collect and review?
    - What constitutes a "household member"
  o Maximum Affordable Rents
  o Initial Lease-Up Requirements
  o Annual Reporting Requirements

The Compliance Division will send a letter to all participants following the meeting confirming participation.

During this meeting, the Project Coordinator may also schedule a site visit to confirm details recorded in the Affordable Housing Agreement, such as designated ARO unit numbers, amenities, fixtures, and other parameters agreed to and codified in the recorded Affordable Housing Agreement.

**Marketing Plan**
Developers must complete and submit the ARO Rental Unit Marketing Form to the DOHARO Project Coordinator at the Marketing Intake Meeting, and before marketing their affordable units. The City will use the information provided on this form to list the units on the City's Affordable Housing Resource List.

Developers are responsible for providing current contact information to the City for the term of their affordability period.

Developers are encouraged to reach out to their local housing counseling agencies to identify interested and income-qualified tenants.

Marketing and Leasing of the affordable units must follow all provisions of the City's Residential Landlord and Tenant's Ordinance as well as all applicable sections of the Fair Housing Ordinance.

**Marketing Pilot**
The Near North/Near West ARO Pilot Ordinances gave authority to DOH to work with local housing counseling or other neighborhood organizations to affirmatively market units created within the Pilots to income-qualified residents of those pilots. The Marketing Pilot is expected to begin when Pilot-created units begin coming online in 2019.

**10.5 Process to Income Qualify an ARO Tenant**
- Management company takes a rental application from the tenant
- Management company requests required income documentation for household income
- Management company completes Tenant Income Certification (TIC) form for the tenant
- Management company provides tenant income information to ARO Program staff
• ARO staff reviews tenant income information and issue emailed response to the management company. If tenant is qualified, ARO staff issues tenant approval letter.
• Once Tenant Approval Letter is signed, the management company may sign lease with approved tenant.

The management company must furnish a signed copy of the lease to the City.

The Department must verify in writing that each tenant meets the income eligibility requirements of an Eligible Household. The Developer shall deliver to the Department any information required by the Department to confirm each tenant’s income eligibility.

The Department shall have ten (10) business days from the date of receipt of a “complete information package” to qualify purchasers. A “complete information package” shall include, by means of illustration and not limitation, the W2 forms from each purchaser’s employers, U.S. 1040 income tax returns for each purchaser from the previous two (2) years, an affidavit or verification from each purchaser with regard to Household size, three months’ bank statements, and the employer verification form utilized by Fannie Mae. Tenant income information must be dated within six months prior to the anticipated leasing date; any income information that is dated prior to 6 months before the anticipated leasing date will not be accepted.

General Guidelines
• Tenants applying to rent affordable units should not be charged any fees for applying for an affordable unit that are not evenly applied to all applicants.
• Project owners may evaluate prospective tenants based on the criteria they typically use to do so and may not evaluate prospective tenants on any criteria they would not apply to all tenants.
• Affordable rental units should be rented to qualified tenants on a first-come, first-served basis.

10.6 Appeal Process for prospective tenants found to be over-income
If a developer or their representative has submitted a tenant application packet to DOH for review, and that prospective tenant is determined by DOH to exceed the income requirements, the tenant has 5 business days after the denial letter is issued and emailed to appeal the decision. The appeal should be made through the management company or developer. To activate the appeal, the applicant must return all requested paperwork to DOH staff. If all requested documents are not received within 5 business days, the appeal will not be heard. If all requested documents are received, DOH staff have an additional 10 business days to review the information and make a determination as to income compliance.

While the appeal is underway, the developer should not lease the unit to another tenant.

10.7 Monitoring and Reporting Requirements for ARO Rental Units
Owners or Authorized Agencies of rental properties must submit the Annual Owner Certification (AOC) documentation to the Department of Housing’s Compliance Division by June 30 of each year, including:
• The rent roll (which includes tenants name, current lease period and household composition data)
• Annual Owner’s Certification (Compliance Certificate filed as Exhibit in Affordable Housing Agreement – including information on number of bedrooms and square footage of each affordable unit)
• Completed Tenant Income Certification (TIC) form with required documentation for every ARO unit (do not need to have new forms unless there is a new tenant, or someone has been added to the lease of the current tenant)
• Copy of lease agreement for every ARO unit
• Contact information for the management company
• Copy of the original signed Affordable Housing Profile

It is the responsibility of the Management Company to submit completed and notarized AOC documentation to the Compliance Division of the Department of Housing by June 30 of each year (or as otherwise indicated by the Compliance Division) until the expiration of the Affordable Housing Agreement term.

10.7.1 Affordability Term
For ARO projects with rental units, the 30-year affordability term and begins on the date on which the last affordable unit in an ARO project is first leased to an Eligible Household (the Final Lease Commencement Date) and expires on the thirtieth (30th) anniversary of the Final Lease Commencement Date.

For For-sale units, the 30-year affordability term begins on the date the unit is first purchased by an income-qualified buyer.

10.7.2 Affordable Unit Leases
All leases for the Affordable Units shall be written, shall be in conformity with all applicable laws, including without limitation, the City of Chicago Residential Landlord and Tenant Ordinance, and shall contain clauses, inter alia, wherein each individual lessee: (i) certifies the accuracy of the statements made in the Tenant Income Certification, and (ii) agrees that the Household income and other eligibility requirements shall be deemed substantial and material obligations of his/her tenancy, that he/she will comply with all requests for information with respect thereto from the Developer or the City, and that the failure to provide accurate information in the Tenant Income Certification or refusal to comply with a request for information with respect thereto shall be deemed a substantial violation of an obligation of his/her tenancy.

All leases for the Affordable Units shall be for a period of not less than one year, unless by mutual agreement of the tenant and the Developer. Notwithstanding the foregoing, rents will not be set more than one year in advance. Leases for Affordable Units shall not contain any of the following provisions:

• Agreement by the tenant to be sued, to admit guilt or to a judgment in favor of the Developer in a lawsuit brought in connection with the lease;
• Agreement by the tenant that the Developer may take, hold or sell personal property of household members without notice to the tenant and a court decision on the rights of the parties; provided, however, this prohibition does not apply to an agreement by the tenant concerning disposition of personal property remaining in the Affordable Unit after the tenant has moved out of the unit, in which case the Developer may dispose of this personal property in accordance with applicable local and state law;
• Agreement by the tenant not to hold the Developer or the Developer's agents legally responsible for any action or failure to act, whether intentional or negligent;
• Agreement by the tenant that the Developer may institute a lawsuit without notice to the tenant;
• Agreement by the tenant that the Developer may evict the tenant or household members without instituting a civil court proceeding in which the tenant has the opportunity to present a defense or before a court decision on the rights of the parties;
• Agreement by the tenant to waive any right to a trial by jury;
• Agreement by the tenant to waive the tenant's right to appeal, or to otherwise challenge in court, a court decision in connection with the lease; or
• Agreement by the tenant to pay attorney's fees or other legal costs even if the tenant wins in a court proceeding by the Developer against the tenant; provided, however, that the tenant may be obligated to pay costs if the tenant loses.

The Developer shall not terminate the tenancy or refuse to renew the lease of a tenant of an Affordable Unit except for serious or repeated violation of the terms and conditions of the lease; for violation of applicable federal, state or local law; or for other good cause. To terminate or refuse to renew tenancy, the Developer must serve written notice upon the tenant specifying the grounds for the action at least 30 days prior to the termination of tenancy. The Developer shall also comply with all local, county or state law regarding tenant protections.

The Developer agrees that it shall not impose any fees for construction management or for inspections for compliance with property standards. Nothing in this Section shall prohibit the Developer from charging prospective tenants reasonable application fees (as determined by the City in its sole discretion).

All tenant lists, applications and waiting lists relating to each ARO Building shall at all times be kept separate and identifiable from any other business of the Developer which is unrelated to the ARO Building, shall be maintained, as required by the City, in a reasonable condition for proper audit and shall be subject to examination during business hours by representatives of the City. If the Developer employs a management agent for the ARO Building, the Developer shall require such agent to comply with the requirements of this Agreement and shall include such requirements in any and all management agreements or contracts entered into with respect to the ARO Building.

10.7.3 Timing of leasing
ARO Units should be constructed, completed, ready for occupancy, and marketed concurrently with or prior to the market-rate Units in the Project.

ARO units should be leased, per the terms of the covenant, within 6 months after the earlier of (a) the issuance of the certificate of occupancy for the Project or (b) the first day of the initial lease of Units in the Project). If they are not leased within that time, the Developer may be penalized, per the terms of the Covenant recorded against the property prior to permitting.

Article 11: Penalties for Non-Compliance
Penalties for developers who fail to meet their ARO obligation or lease or sell required affordable units per the terms of the Ordinance – and the specific terms of the Covenant recorded against the property – are subject to the Enforcement provisions outlined in Article N of the Section 2-45-115 of the Municipal Code. Note that developers that submit piecemeal applications to avoid meeting the ARO – and that are later determined by the City to be subject to the ARO – will be subject to these penalties.
Article 12: Changes to the Rules & Regulations
The Rules and Regulations may be updated at any time at the discretion of the Commissioner. The current version of the Rules will be dated and published on the DOH website at www.cityofchicago.org/ARO.

Article 13: Changes to the Project
Project does not move forward
If the project receives a zoning change and does not move forward, the hold will remain on the address range. If a different project submits a permit to construct a residential housing project on the site (i.e. a project with 10+ residential units), that project will be subject to the ARO, regardless of the ownership of the lots or development.

Changes to the project
Any change to the project following approval by Plan Commission, City Council, or DOH that increases allowable FAR or number of residential units would require a recalculation of the affordable housing requirement.

Changes to the overall unit mix in the project may result in changes to the affordable unit mix – but would require the ARO PM’s signature prior to the issuance of the building permit. Approval would be based on the criteria outlined in Article 8 of the Rules & Regulations.

Sale of the Property
If the project or land is sold or transferred, the affordability obligation remains with the property.

Project converts from Rental to For-Sale
Projects that convert from rental to for-sale prior to the expiration of the 30-year affordability term will be required to sell the affordable rental units to income-qualified for-sale buyers, under the terms of the ARO. The 30-year affordability term will restart on the date of the initial sale of the condominium unit.

No changes permitted after the building permit has been issued
The Ordinance requires that, prior to the issuance of a building permit, all ARO-subject projects must pay an amount equal to the required fee in lieu or file the affordable housing agreement securing the construction of the affordable units.

If the developer fails to comply, the penalties described in Article 16 of the Rules & Regulations become effective.

Developer elects to provide on-site affordable units after they’ve paid the in-lieu fee
If the developer elects to provide additional affordable units after DOH has already received their in-lieu fee, the ARO PM may work with the developer to seek a refund in exchange for the filing of the affordable covenant securing construction of the units.
Article 14: Affordable Housing Opportunity Fund
The in-lieu fees and other fees collected through the ARO and Density Bonus shall be deposited into the Affordable Housing Opportunity Fund, unless required to be deposited into another fund pursuant to federal or state law.

The Department of Housing is responsible for administration of the Affordable Housing Opportunity Fund, as set forth in Chapter 2-45-115 of the Municipal Code of Chicago. DOH reports quarterly on the collection and expenditure of funds collected under the ARO.

Article 15: H Hardship Waivers
Because of their widely varying land use and operational characteristics, hardship waiver requests require case-by-case review. Hardship requests should be made to the ARO Project Manager, who will forward the request for consideration to the Commissioner.

At minimum, in order to be considered for a hardship waiver under the terms outlined in Article P of the Ordinance, the applicant would need to provide a written description of evidence that the particular hardship exists, specifically that the ARO creates a hardship for which:

- the practical difficulties or particular hardships are due to unique circumstances and are not generally applicable to other similarly situated property;
- the purpose of the hardship is not based exclusively upon a desire to make more money out of the property; and
- the waiver, if granted, will not set a precedent that reduces the impact or is counter to the intent of the ordinance.

Article 16: Program Contacts
Questions about the Affordable Requirements Ordinance can be directed to the following individuals.

Department of Housing
ARO Project Coordinator
121 N LaSalle
Chicago, IL 60602
Phone:
On-site units: 312-744-5086
Off-site units: 312.744.6502

Department of Housing (Bureau of Zoning and Land Use)
Assistant Commissioner
121 N. LaSalle, Room 905
Chicago, IL 60602
Phone: 312.744.0063

Department of Housing (Compliance & Monitoring Division)
Executive Secretary
Phone: 312.742.0141