

Agenda

- **Welcome & Overview** (5:30 5:40)
- **Quick Recap** (5:40 5:50)
- **Respondent Team #1** (5:50 6:20) Video Presentation (8 min) | Q&A (22 min)
- **Respondent Team #2** (6:20 6:50) Video Presentation (8 min) | Q&A (22 min)
- **Respondent Team #3** (6:50 7:20) Video Presentation (8 min) | Q&A (22 min)
- **Next Steps** (7:20 7:30)





Welcome!

Thank you for joining us as we continue the Roosevelt & Kostner Request for Proposals (RFP) process.

The 4300 W. Roosevelt Road RFP, which reactivates a long-vacant industrial site, is a key element of the INVEST South/West initiative - a groundbreaking effort to coordinate investment on the City's South and West Sides.

The City needs your feedback on the proposals you'll see today to help us advance to selecting a winning entry.





Department of Planning and Development





What we hope to accomplish today

Meet Respondent Teams

2 Learn About Proposals





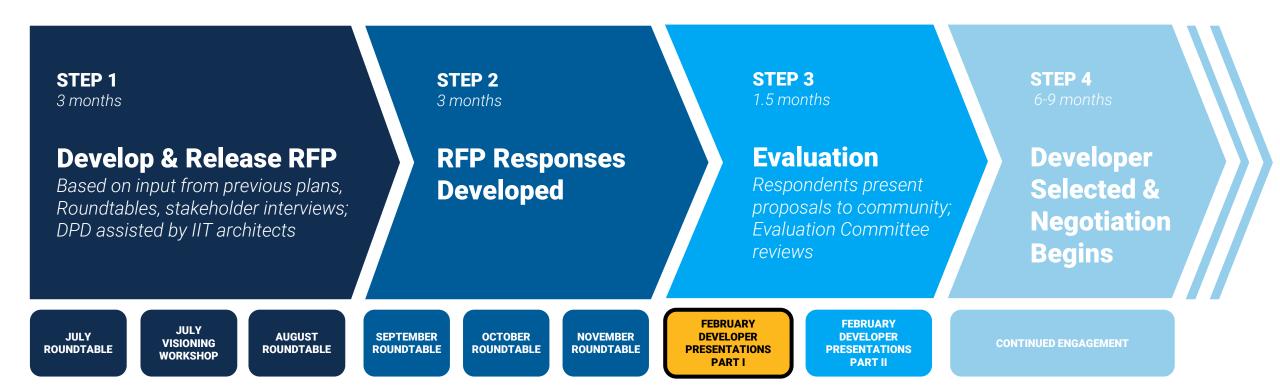




RFP RECAP



RFP Timeline







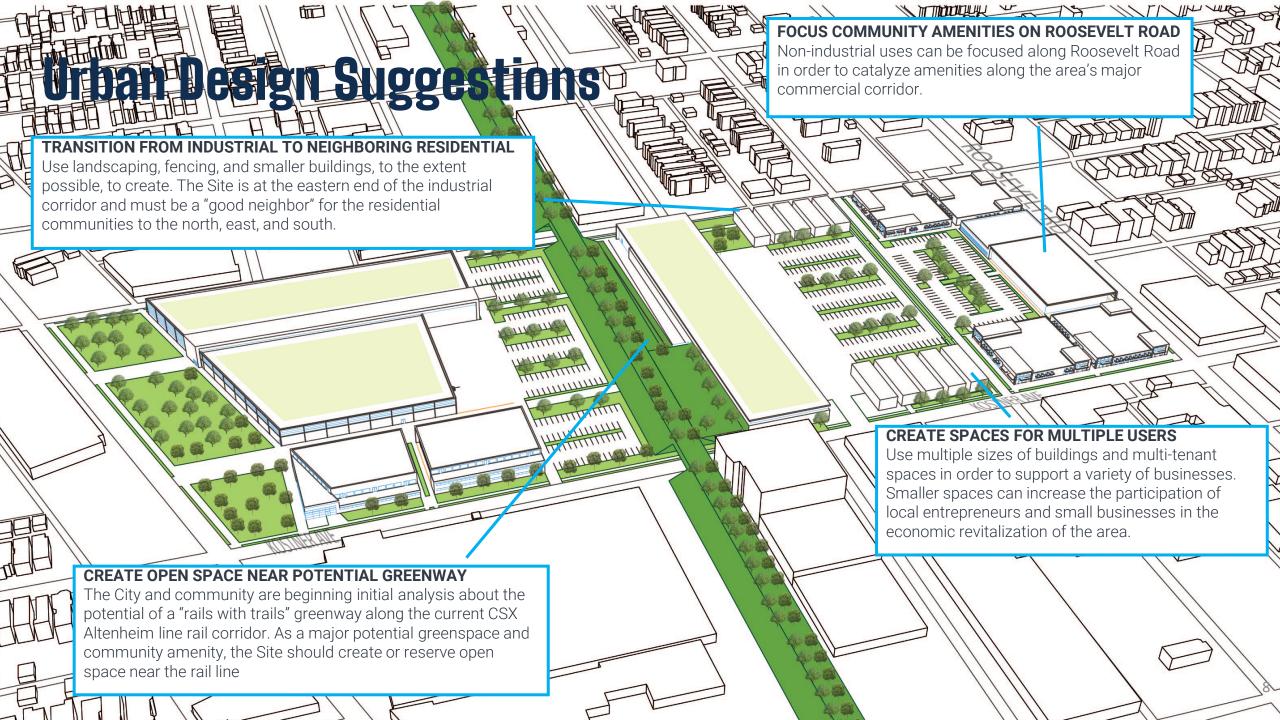
Roosevelt & Kostner Site

- Site has been vacant for decades
- Ald. Scott & DPD have received numerous proposals for the Site
- Use the ISW RFP to create competitive, transparent process

RFP Has Two Main Goals:

- Job & Wealth Creation
- 2) Be A Good Neighbor



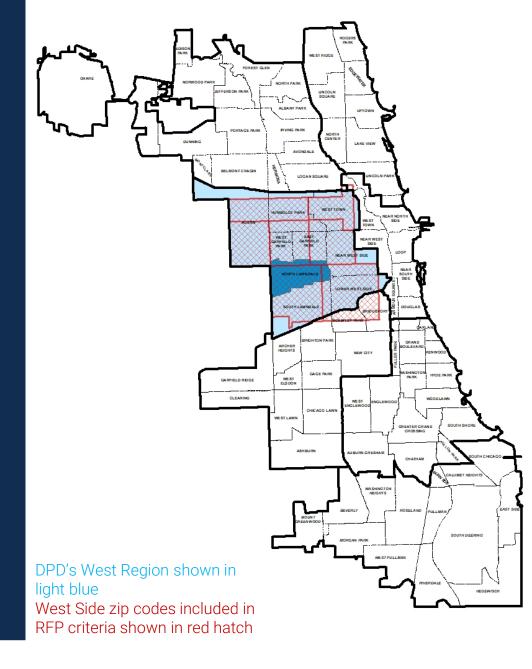


1. Job & Wealth Creation

*Beyond 26/6 MWBE requirements

Local Hiring & Ownership Strategy

- Number of Jobs (FTE)
 - Number of Local Jobs
 - Job Access for Hard to Employ
- Wages
- Opportunity for Advancement & Training
 - Labor / Skill / Management
- Local Wealth Building Opportunities
 - Employee Ownership & Co-Ops
 - Business Partnerships



2. Be A Good Neighbor

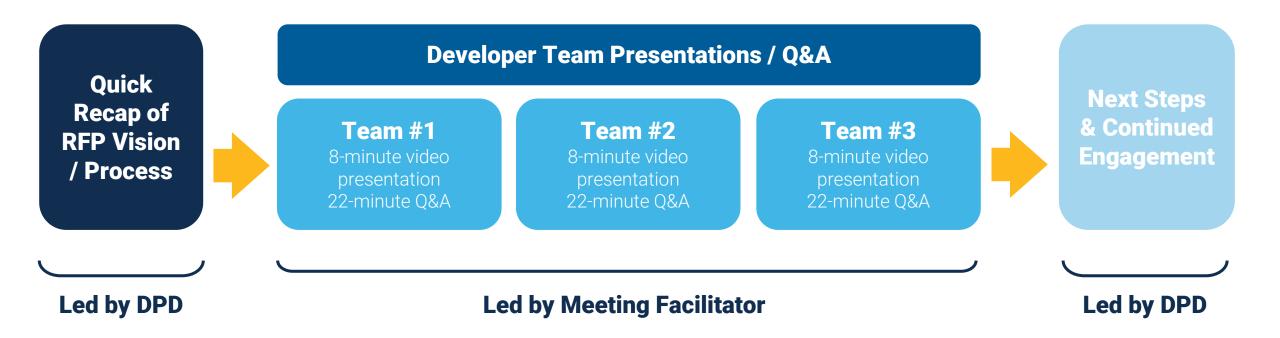
- Meaningful local involvement
 - Partnership with Local Orgs & Biz
 - Development team / tenants / partners
- Environmental / Noise / Truck Concerns
- Promote a high-quality built environment
 - Commitment to Design Excellence
 - Connection to "rails with trails", even if in future



Respondent Teams



Today's Process





Community Presentations: What to keep in mind



- 1. Overall impression of each proposal
- 2. What excites you? What concerns you?
- 3. Community Wealth Building

Involvement of minority-owned team members

Promotion of local business & ownership

Local hiring for quality jobs

Prior West Side experience

4. Competence and Appropriateness

Uses and spaces

Reflective of community priorities

High-quality design

Development / design team experience and abilities

Roosevelt & Kostner Community Presentations



City's Evaluation Criteria

Does the proposal build Community Wealth?

30% of total score

- Community Partnerships
- Commitment to Equity
- Local Hiring
- Promoting Small Businesses

2 Is the proposal a great example of Professional Competence?

40% of total score

- Professional Experience
- Design Excellence
- Responding to Community Priorities
- Innovation and Creativity



30% of total score

- Total Project Cost
- Public Assistance Requested
- Financial Qualifications



Community Presentation Feedback / Online Survey Results





How feedback will be incorporated

CommentSynthesis

DPD will synthesize today's comments / questions and issue a report of findings to the RFP Evaluation Committee and the Roundtable

2 Online Survey

An online survey soliciting more detailed opinions on the presentations will be made available at the end of this meeting. The survey will remain open until **March 15**. The findings of this survey will also be issued to the Evaluation Committee and the Roundtable.

3 Iterative Evaluation

Based on community feedback, internal review, & financial feasibility, a tiered list of finalists will be sent to the Roundtable for discussion on March 22

4 Selection & Negotiation

Once a team is selected, DPD will refer to feedback from these sessions and future engagement opportunities to advance negotiations and amend the winning proposal

Early Questions:

- How many jobs generated?
- Connection to 2018 Quality of Life Plan (see Economic & Workforce Development section)
 - Market & strengthen NL as a business hub
 - Preserve and grow local employment opportunities in industrial & advanced manufacturing sector
 - Encourage business to hire local residents & address barriers to doing so
 - Increase the impact of existing local wealth building programs to help residents
 - Increase locally owned and high-quality retail & service businesses

Material Released:

- One-page summaries
- Economic impact summary
- RFP development team info



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Economic Impact Summary

Respondent Team	Proposed Direct Permanent Job Impact	Proposed Total Development Costs	Proposed Sources of Funds
Related Midwest + 548 Development	500 new jobs	\$38.3 M	Equity, Debt, City Asst.
CNI + East Lake + MK Asset Management	320 new jobs	\$44.8 M	Equity, Debt, TIF, NMTC, City Asst.
Pritzker Realty Group + Cubs Foundation	58-108 + 8 new jobs	\$19.5 M + \$26.7 M	Equity, Debt + Philanthropy
KMA + McCaffery	807 new jobs	\$173 M	Equity, Debt, City Asst.
Matanky + North Lawndale Employment Network	Depends on biz: 45 - 600 new jobs	\$80.0 M	Equity, Debt, TIF, NOF, NMTC, City Asst.
RK5 (Mclaurin, JGMA, & BOWA & partners)	TBD	\$90 M	Equity, Debt, TIF, Grants

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DEVELOPER TEAM PRESENTATIONS





About the Facilitator – Claudette Baker



- Advisor to foundations and nonprofits delivering training and providing technical assistance to organizations and their leaders through a racial equity lens
- Skilled facilitator in group process and has experience working with the public sector and a range of organizations including grassroots and community-based organizations, and faith-based institutions
- Career has spanned the for-profit, government and nonprofit sectors for more than 40 years

Roosevelt & Kostner Community Presentations



Community Agreements



- 1. Please mute yourself during the presentation(s) and when you are not speaking
- 2. Please state your name when speaking
- 3. Please use the Zoom Q&A function for any questions outside the designated Q&A period with developers
- 4. When responding verbally, raise your hand; respect the stack and then step up and step back
- 5. All questions and ideas are valid
- 6. Respond with respect



548 DEVELOPMENT & RELATED MIDWEST



548 Development & Related Midwest

Proposed Uses:

153,400 SF industrial building on north property

174,152 SF industrial building on the south property

10,000 SF within south property will be donated to

create the Lawndale Innovation Center

Development Team:

Related Midwest 548 Development (MBE)

Design Team:

Ware Malcomb TNS Studio (MWBE)

Construction Team:

Related Midwest in-house Milhouse (MBE) Engage Civil (MBE)



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LAWNDALE UNITED

(MK ASSET MANAGEMENT, CNI GROUP, & EAST LAKE MANAGEMENT)



Lawndale United

Proposed Uses:

- One 155,000 SF industrial building
- Two additional 88,000 SF industrial buildings
- The two main user groups who will be attracted to this location are e-commerce/fulfillment/last mile distribution and food/beverage distribution and production
 - Reduced rent will be applied on 10% of the total industrial space to attract small businesses.
 - 4,000 square feet will be set aside for an employment training program and an entrepreneurs' support center.



PROPOSED FACILITIES

4300 W ROOSEVELT ROAD, CHICAGO II, 60624

DECEMBER 24, 2020 #20304



Development Team:

CNI Group
East Lake Management
(MBE)
MK Asset Management

Design Team:

Cornerstone Architects Roderick/Ardmore (MBE)

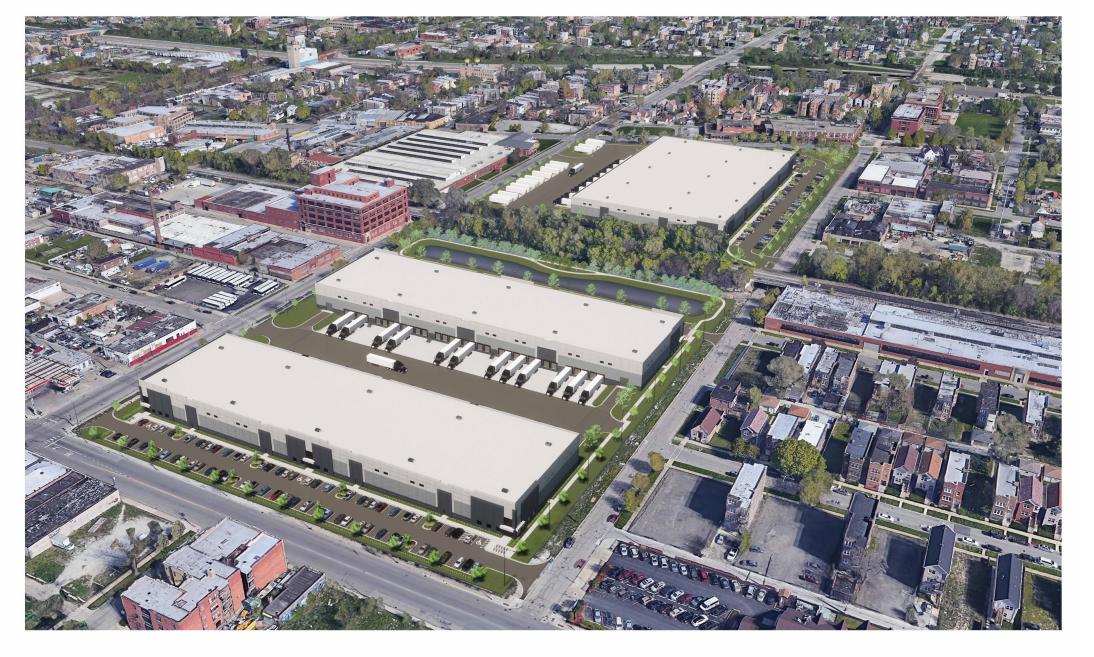
Construction Team:

Burling Builders (MBE) Spaceco Inc

Community Partners:

Black Men United CEDA Trinal Westside American Job Center







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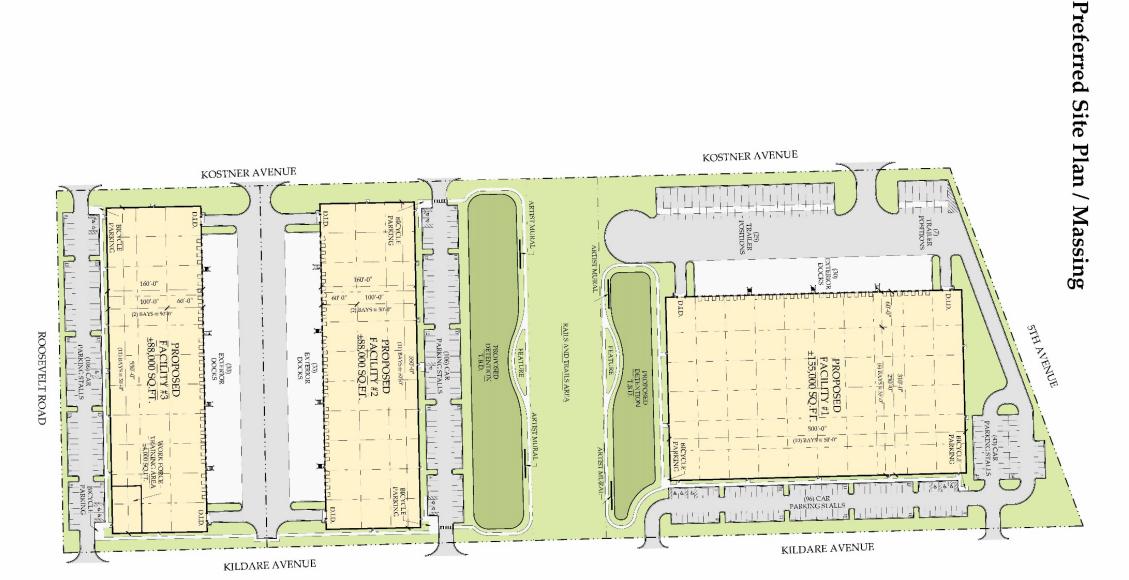




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CUBS CHARITIES & PRITZKER REALTY GROUP



Cubs Charities & Priztker Realty Group

Proposed Uses:

- 194,540 SF industrial warehouse or cold storage facility on north property
- 86,080 SF multi-purpose facility, outdoor fields, and community space on south property



WEISS



CUBS URBAN YOUTH ACADEMY



December 24, 2020

Development Team:

Cubs Charities Pritzker Realty Group Prim Lawrence Group (MWBE)

Design Team:

Nia Architects (MBE) WEISS Architects Cornerstone Architects

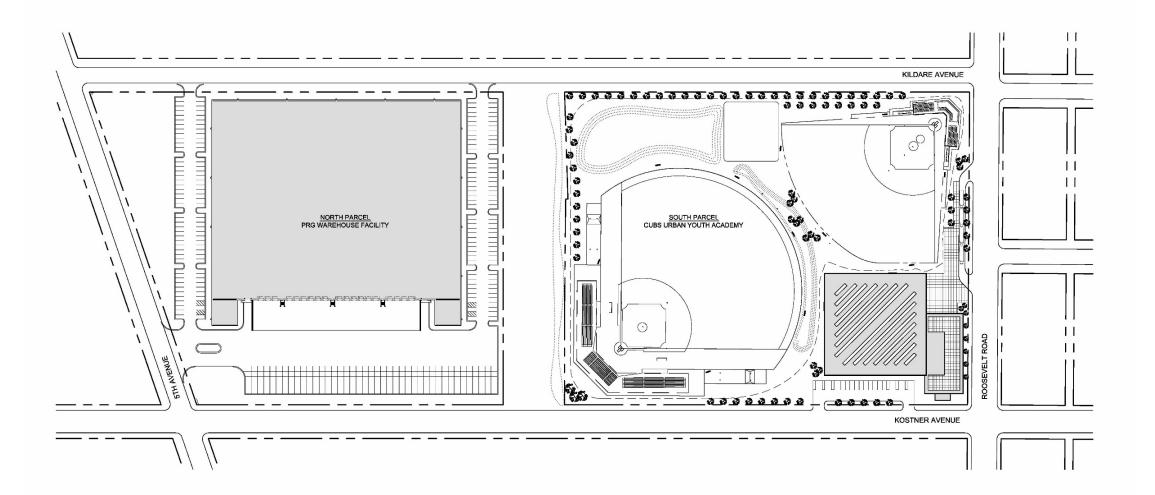
Construction Team:

SpaceCo, Inc Carlson Environmental ABCO Electrical & Design



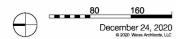














WEISS

nia architects











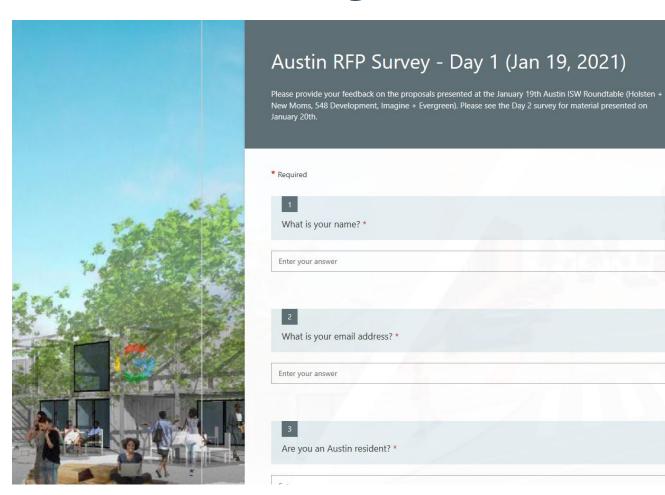




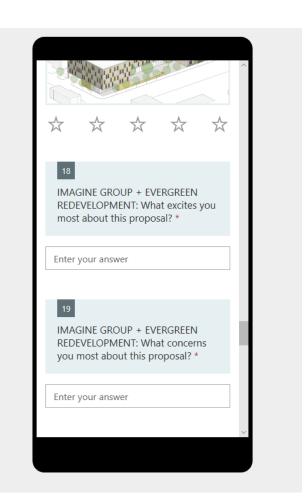


NEXT STEPS

Online Survey







Roosevelt & Kostner Community Presentations



Next Steps

- **DPD** will synthesize today's comments & online survey responses, and incorporate into review process
- Based on community feedback, internal review, & financial feasibility, a tiered list of results will be sent to the Roundtable for feedback in March
- Once final materials have been reviewed, a winning team will be selected and announced
- Continued negotiation / proposal refinement will be advanced with additional opportunities for engagement

