

## Agenda

- **1 Welcome & Overview** (5:30 5:40)
- **Quick Recap** (5:40 5:50)
- 3 Respondent Team #1 (5:50 6:20) Video Presentation (8 min) | Q&A (22 min)
- 4 Respondent Team #2 (6:20 6:50) Video Presentation (8 min) | Q&A (22 min)
- 5 Respondent Team #3 (6:50 7:20)
  Video Presentation (8 min) | Q&A (22 min)
- **Next Steps** (7:20 7:30)





### Welcome!

Thank you for joining us as we continue the Roosevelt & Kostner Request for Proposals (RFP) process.

The 4300 W. Roosevelt Road RFP, which reactivates a long-vacant industrial site, is a key element of the INVEST South/West initiative - a groundbreaking effort to coordinate investment on the City's South and West Sides.

The City needs your feedback on the proposals you'll see today to help us advance to selecting a winning entry.





Department of Planning and Development





### What we hope to accomplish today

Meet Respondent Teams

2 Learn About Proposals





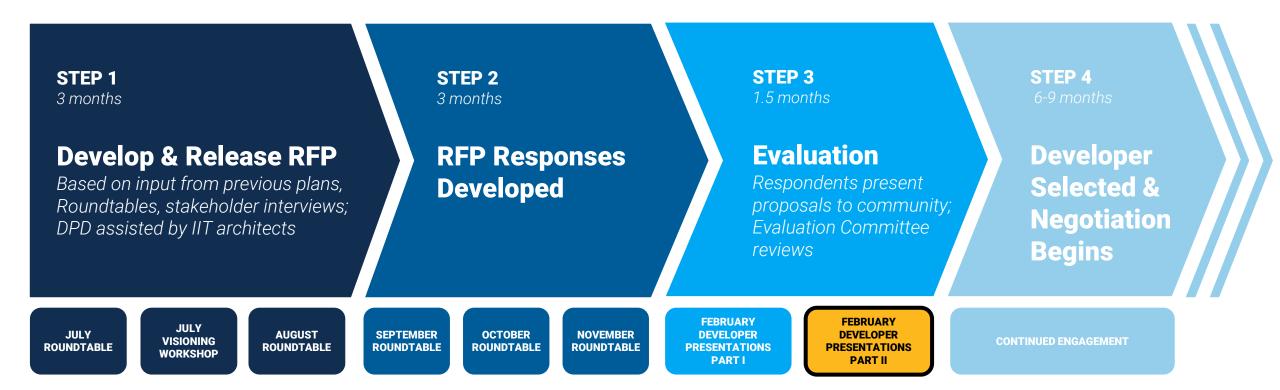




## RFP RECAP



### **RFP Timeline**





### **Roosevelt & Kostner Site**

- Site has been vacant for decades
- Ald. Scott & DPD have received numerous proposals for the Site
- Use the ISW RFP to create competitive, transparent process

### **RFP Has Two Main Goals:**

- Job & Wealth Creation
- 2) Be A Good Neighbor

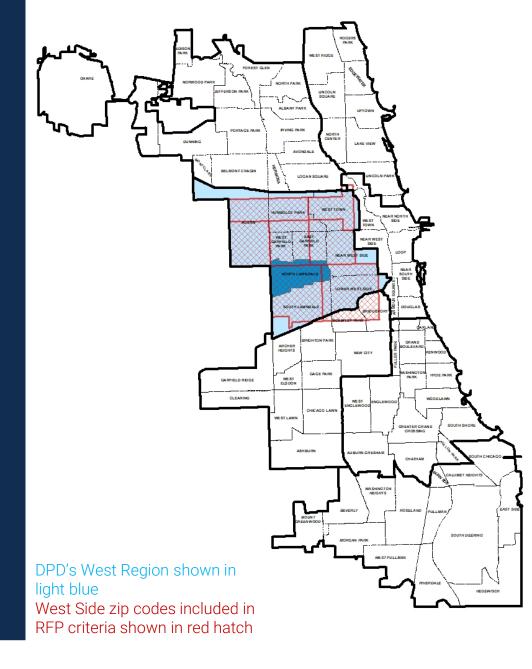


### 1. Job & Wealth Creation

\*Beyond 26/6 MWBE requirements

Local Hiring & Ownership Strategy

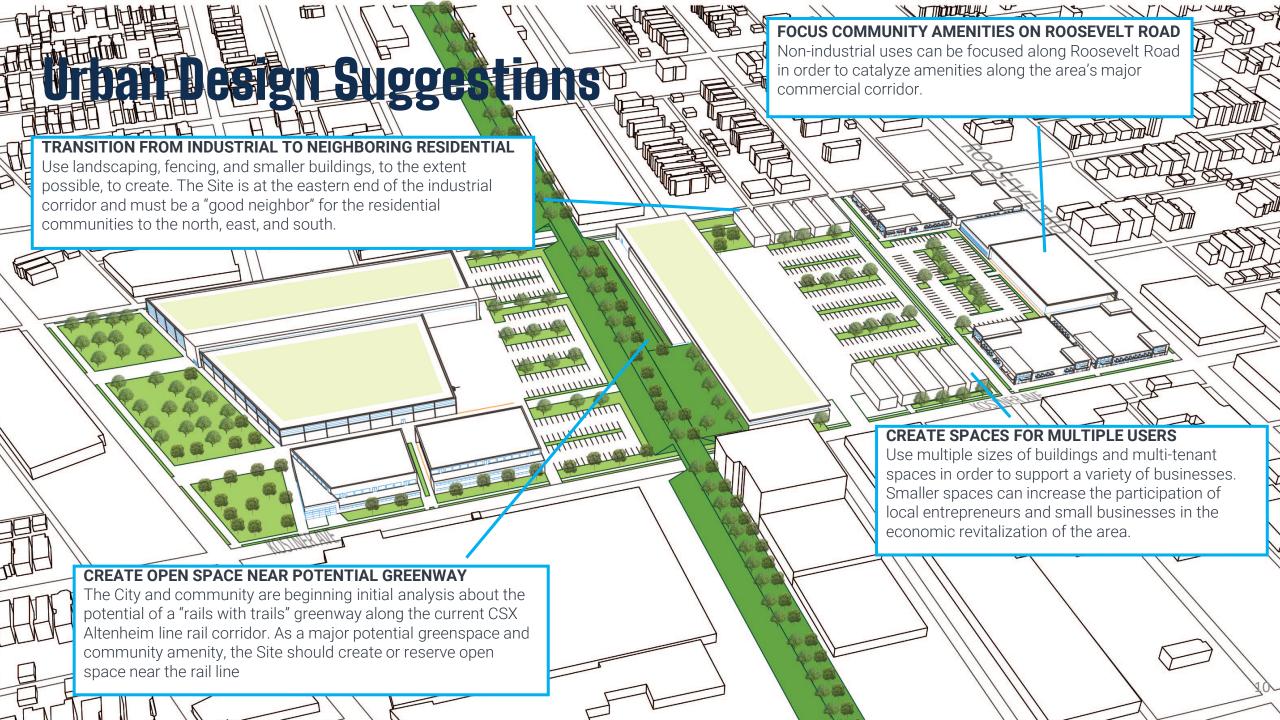
- Number of Jobs (FTE)
  - Number of Local Jobs
  - Job Access for Hard to Employ
- Wages
- Opportunity for Advancement & Training
  - Labor / Skill / Management
- Local Wealth Building Opportunities
  - Employee Ownership & Co-Ops
  - Business Partnerships



### 2. Be A Good Neighbor

- Meaningful local involvement
  - Partnership with Local Orgs & Biz
  - Development team / tenants / partners
- Environmental / Noise / Truck Concerns
- Promote a high-quality built environment
  - Commitment to Design Excellence
  - Connection to "rails with trails", even if in future





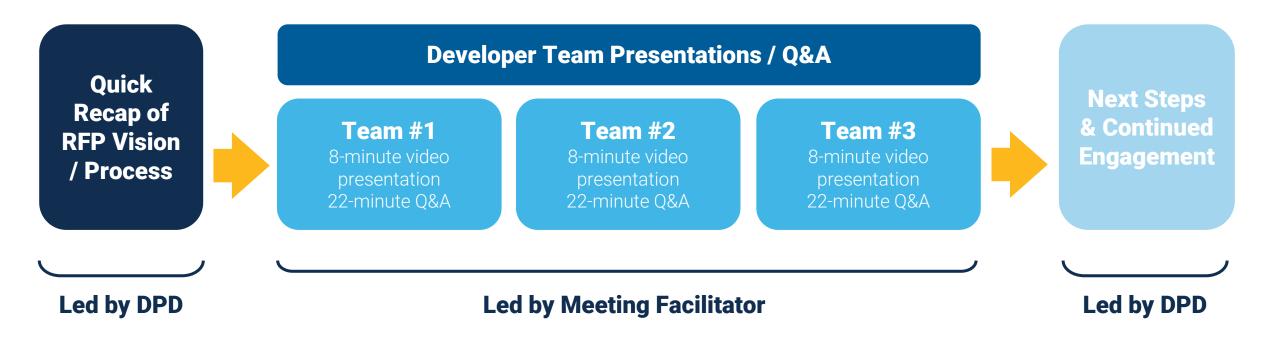
### Respondent Teams







## **Today's Process**





# Community Presentations: What to keep in mind



- 1. Overall impression of each proposal
- 2. What excites you? What concerns you?
- 3. Community Wealth Building

Involvement of minority-owned team members

Promotion of local business & ownership

Local hiring for quality jobs

Prior West Side experience

#### 4. Competence and Appropriateness

Uses and spaces

Reflective of community priorities

High-quality design

Development / design team experience and abilities



## City's Evaluation Criteria

Does the proposal build Community Wealth?

**30%** of total score

- Community Partnerships
- Commitment to Equity
- Local Hiring
- Promoting Small Businesses

2 Is the proposal a great example of Professional Competence?

**40%** of total score

- Professional Experience
- Design Excellence
- Responding to Community Priorities
- Innovation and Creativity



**30%** of total score

- Total Project Cost
- Public Assistance Requested
- Financial Qualifications



**Community Presentation Feedback / Online Survey Results** 





## How feedback will be incorporated

### **Comment**Synthesis

DPD will synthesize today's comments / questions and issue a report of findings to the RFP Evaluation Committee and the Roundtable

### 2 Online Survey

An online survey soliciting more detailed opinions on the presentations will be made available at the end of this meeting. The survey will remain open until **March 15**. The findings of this survey will also be issued to the Evaluation Committee and the Roundtable.

### 3 Iterative Evaluation

Based on community feedback, internal review, & financial feasibility, a tiered list of finalists will be sent to the Roundtable for discussion on March 22

### 4 Selection & Negotiation

Once a team is selected, DPD will refer to feedback from these sessions and future engagement opportunities to advance negotiations and amend the winning proposal

### **Early Questions:**

- How many jobs generated?
- Connection to 2018 Quality of Life Plan (see Economic & Workforce Development section)
  - Market & strengthen NL as a business hub
  - Preserve and grow local employment opportunities in industrial & advanced manufacturing sector
  - Encourage business to hire local residents & address barriers to doing so
  - Increase the impact of existing local wealth building programs to help residents
  - Increase locally owned and high-quality retail & service businesses

#### **Material Released:**

- One-page summaries
- Economic impact summary
- RFP development team info





## **Economic Impact Summary**

Respondent Team	Proposed Direct Permanent Job Impact	Proposed Total Development Costs	Proposed Sources of Funds
Related Midwest + 548 Development	500 new jobs	\$38.3 M	Equity, Debt, City Asst.
CNI + East Lake + MK Asset Management	320 new jobs	\$44.8 M	Equity, Debt, TIF, NMTC, City Asst.
Pritzker Realty Group + Cubs Foundation	58-108 + 8 new jobs	\$19.5 M + \$26.7 M	Equity, Debt + Philanthropy
KMA + McCaffery	807 new jobs	\$173 M	Equity, Debt, City Asst.
Matanky + North Lawndale Employment Network	Depends on biz: 45 - 600 new jobs	\$80.0 M	Equity, Debt, TIF, NOF, NMTC, City Asst.
RK5 (Mclaurin, JGMA, & BOWA & partners)	TBD	\$90 M	Equity, Debt, TIF, Grants



## DEVELOPER TEAM PRESENTATIONS





### About the Facilitator – Claudette Baker



- Advisor to foundations and nonprofits delivering training and providing technical assistance to organizations and their leaders through a racial equity lens
- Skilled facilitator in group process and has experience working with the public sector and a range of organizations including grassroots and community-based organizations, and faith-based institutions
- Career has spanned the for-profit, government and nonprofit sectors for more than 40 years



## **Community Agreements**



- 1. Please mute yourself during the presentation(s) and when you are not speaking
- 2. Please state your name when speaking
- 3. Please use the Zoom Q&A function for any questions outside the designated Q&A period with developers
- 4. When responding verbally, raise your hand; respect the stack and then step up and step back
- 5. All questions and ideas are valid
- 6. Respond with respect

## MCCAFFERY, KMA COMPANIES, & A SAFE HAVEN



### McCaffery & KMA Companies

#### **Proposed Uses:**

- 105.000 SF last-mile distribution facility designed for use by a large retailer and shipper
- 71,000 SF cold storage facility
- 34.000 SF workforce development and vocational training at landscaping and welding businesses
- North Lawndale Wealth Engine, a coop coffee shop and community marketplace with adjacent meeting space for entrepreneurial support



#### **Development Team:**

McCaffery **KMA** Companies A Safe Haven

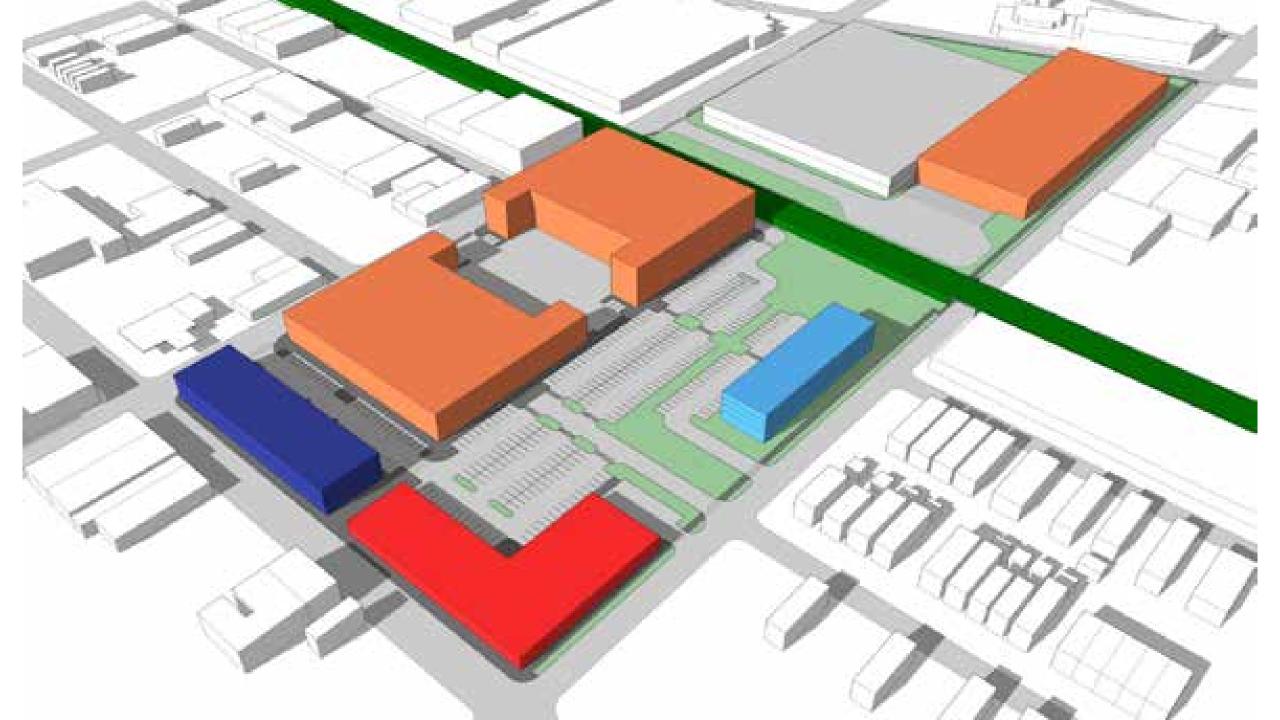
#### **Design Team:**

Nelson UrbanWorks (WBE)

#### **Construction Team:**

WE O'Neil **GMA Construction (MBE)** 













## WESTSIDE WORKS INDUSTRIAL PARK

## (MATANKY REALTY, SAFEWAY CONSTRUCTION, & WBS EQUITIES)





## Westside Works (Matanky & Safeway)

#### **Proposed Uses:**

- Mechanic training facility for union auto mechanics
- Convenience retail on Roosevelt Road
- Industrial users of many different sizes and/or an "incubator"
- Two additional buildings with maximum flexibility for modern industrial users. Food production and distribution, cold storage



#### **Development Team:**

Matanky Realty Safeway Construction (MBE) WBS Equities

#### **Design Team:**

Ridgeland Associates JAQ Corp (MBE)

#### **Construction Team:**

Safeway Construction (MBE) MRG Construction Terracon Engineers

#### **Community Partners:**

North Lawndale Employment Network





































## RK5

## (MCLAURIN, JGMA, & PARTNERS)



## RK5 (Mclaurin & Partners)

LAUNDRY

COLD STORAGE

#### **Proposed Uses:**

- 125,000 SF industrial warehouses
- 125,000 SF cold storage facility
- 100,000 SF athletic & recreation association
- 30,000 SF community building housing minority-owned coffee shop, co-working, artist studios, & worshops

INDUST

#### **Development Team:**

McLaurin
JGMA (MBE)
Beehyyve (MBE)
McKenzie Mgmt (MBE)
BOWA (MBE)
Art West Chicago
Nation Builders (MBE)
Project Forward

#### **Design Team:**

JGMA (MBE) Beehyyve (MBE) Site Design (MBE)

#### **Construction Team:**

BOWA Construction (MBE)
Nation Builders (MBE)
Engage Civil (MBE)
Thornton Tomasetti

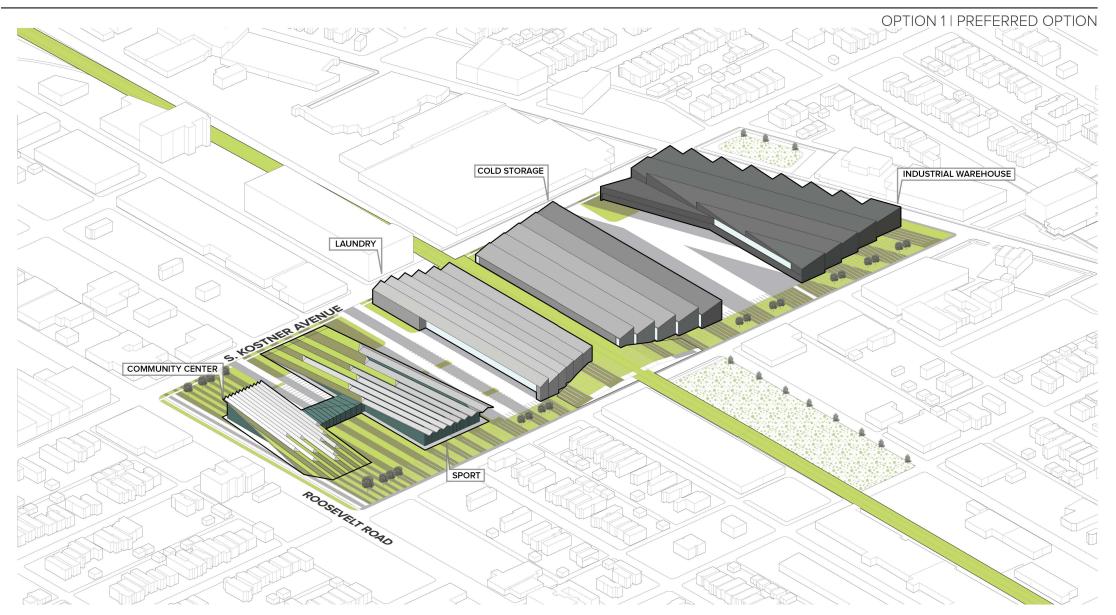
#### **Community Partners:**

Project Forward Art West Chicago UCAN NLARA

### **INVEST South/West RFPs Overview**



#### **MASSING**



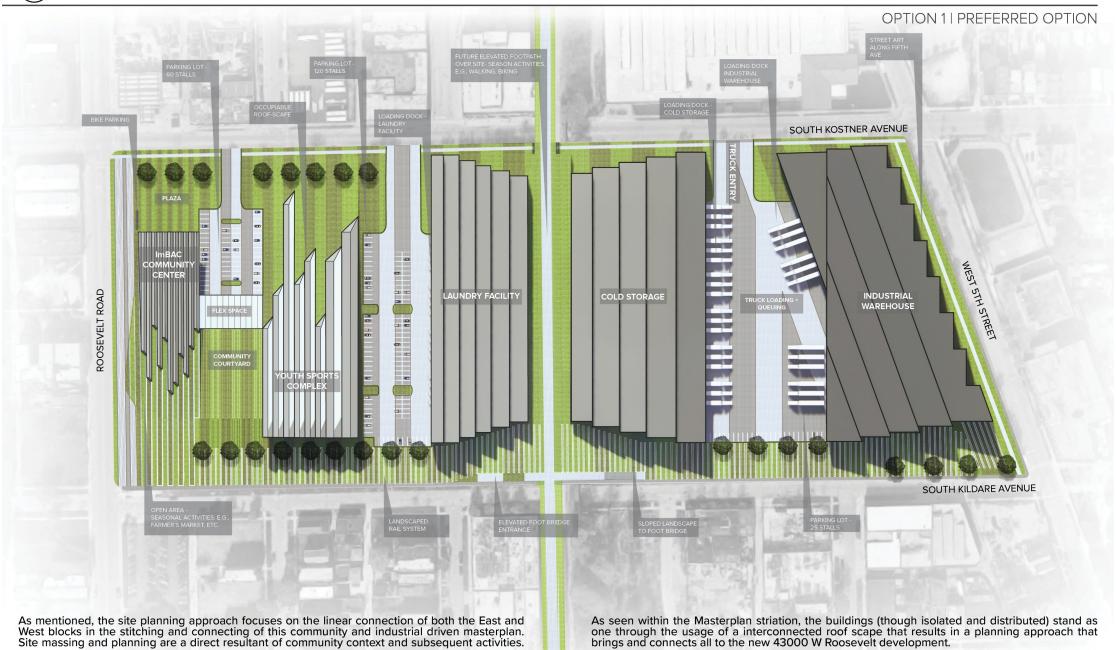
As described in the site plan, our preferred option focuses on a large public plaza that is framed on the corner of Roosevelt and Kostner, opening the adjacent Imbac Community Center up to the public plaza to the East and allowing for maximum visibility and presence within the most prominent

corner of the site. Within this preferred option, the buildings are a direct resultant of the contextual site strata, an evolution and combination of the linear blocks to the South and the angular ones to the North.

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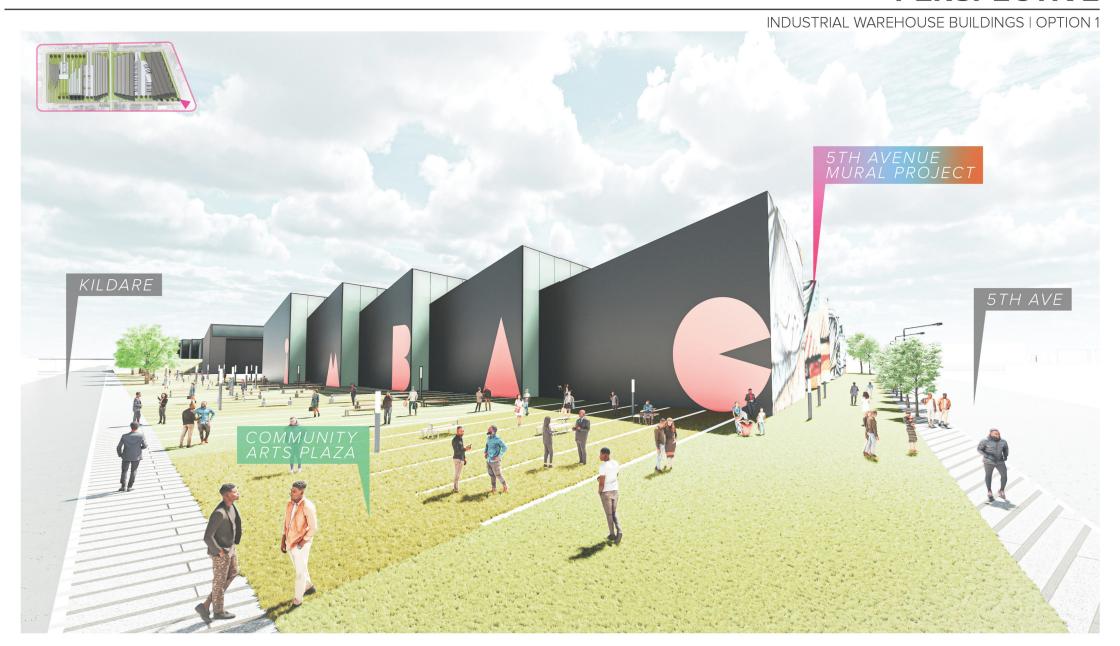


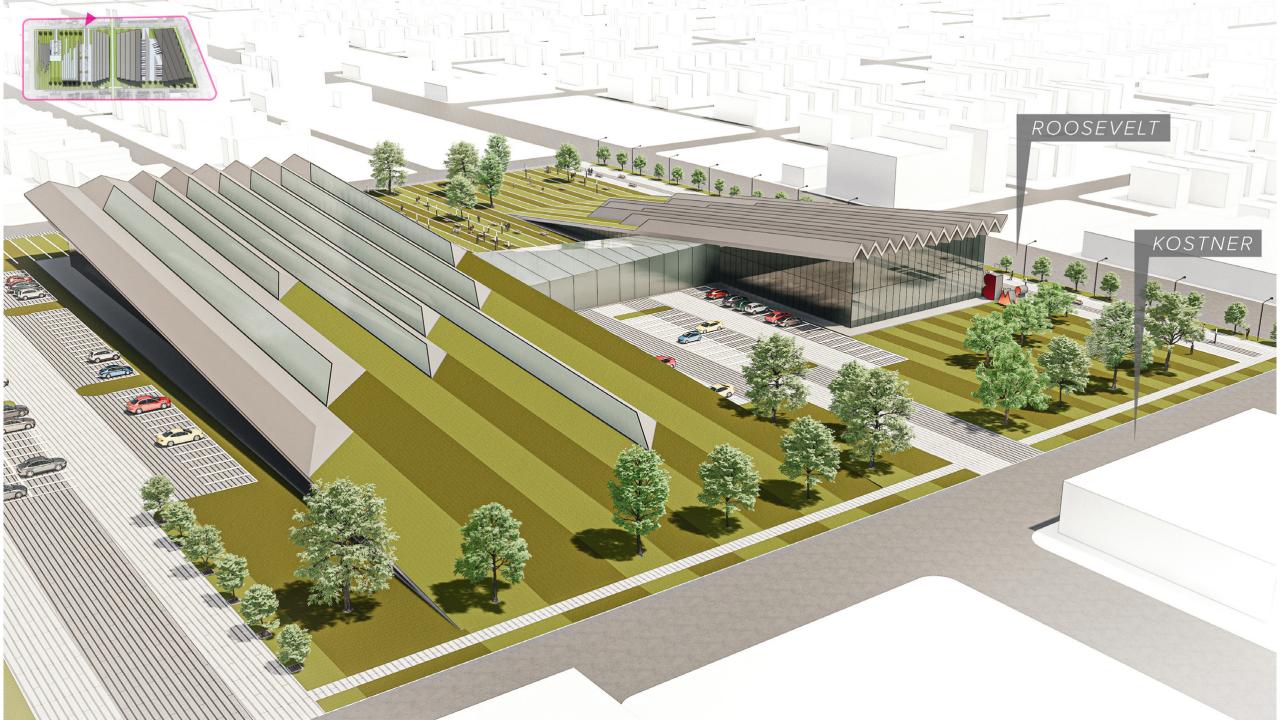
#### **SITE PLAN**



RK

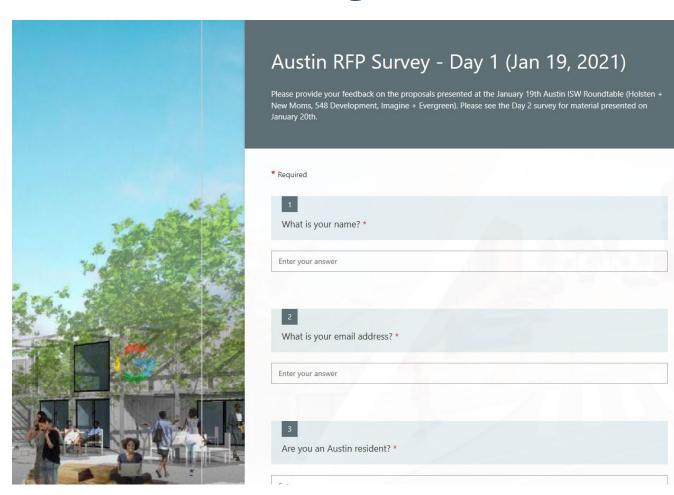
#### **PERSPECTIVE**



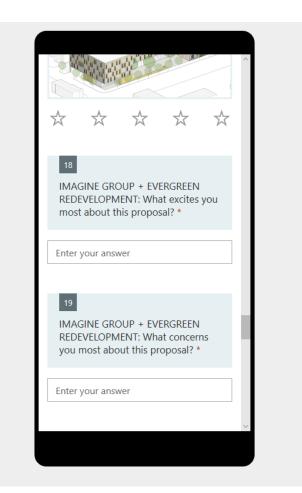


## NEXT STEPS

## **Online Survey**









## **Next Steps**

- DPD will synthesize today's comments & online survey responses, and incorporate into review process
- **Based on community feedback, internal review, & financial feasibility, a** tiered list of results will be sent to the Roundtable for feedback in March
- Once final materials have been reviewed, a winning team will be selected and announced
- Continued negotiation / proposal refinement will be advanced with additional opportunities for engagement

