



Small Business Improvement Fund

Maurice D. Cox, Commissioner

# October 2021 District Rollout



**Mayor Lori E. Lightfoot**



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  - Program Mission
  - Grant Parameters
- **Getting Started:**
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  - Which SBIF Districts are Open or On Deck?
  - What are the SBIF Program Rules?
  - How do I apply and what is the program timeline?
  - What resources are available to help?
- **October 2021 Rollout Info & Sample Project**
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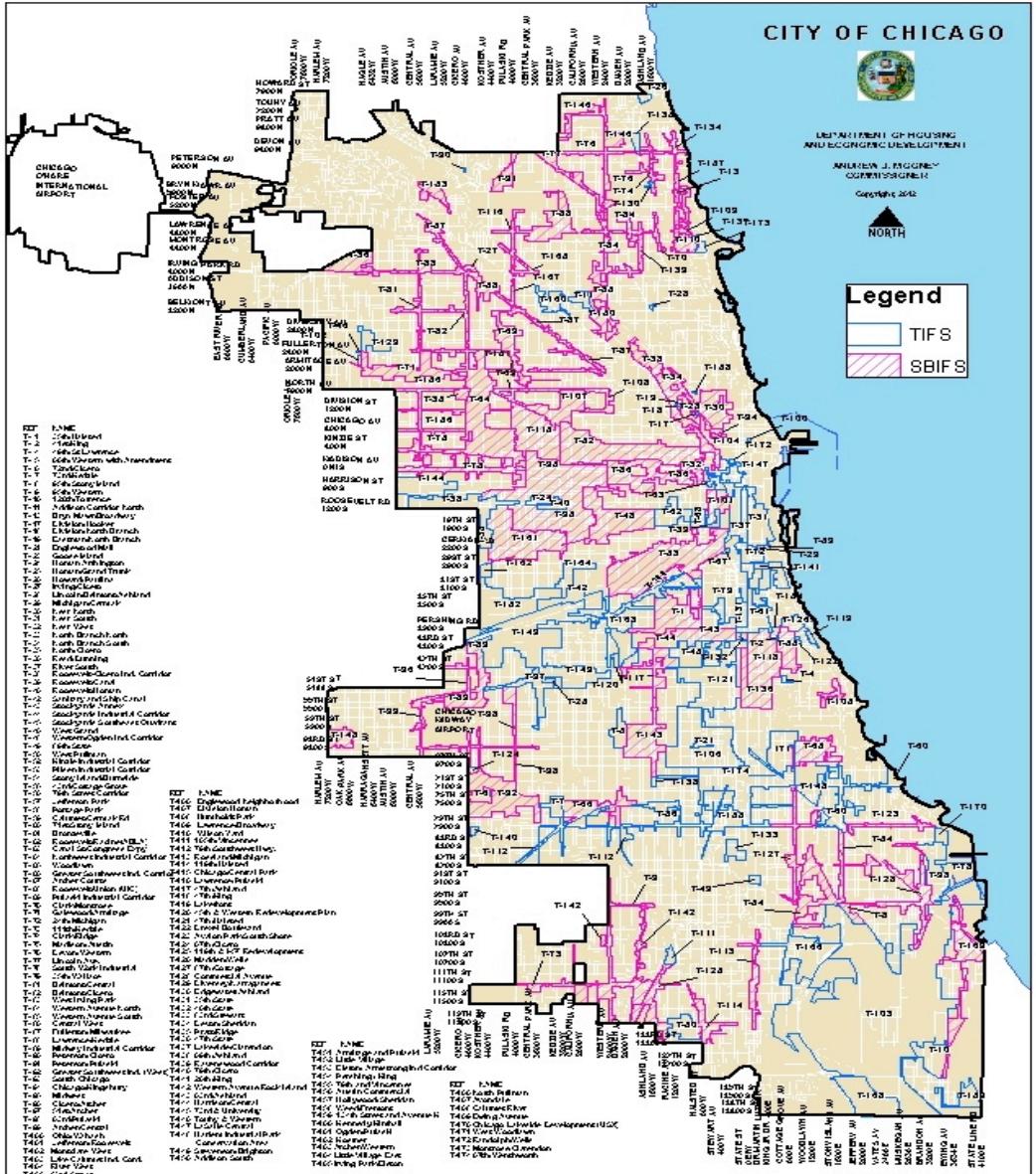


# What is SBIF: Program Mission



Launched in 1999, the City of Chicago's Small Business Improvement Fund (SBIF) promotes economic development by providing small businesses and landlords with **reimbursable grants for permanent building improvement costs**. Residential projects are not eligible.

SBIF grants use local Tax Increment Financing (TIF) revenue to reimburse grantees for the pre-approved repair or rehab of their business facilities or adjacent land acquisition. SomerCor is the program administrator contracted by the Chicago Department of Planning and Development.



# What is SBIF: Grantee Testimonial



## Ruth Kimble Austin Commercial TIF

Austin Childcare Providers Network  
5714 W. Division Street  
&  
Channing's Childcare Development  
5701 W. Division Street

Ruth has used SBIF as owner-operator to make permanent building improvements to a daycare center and a non-profit supporting other childcare providers.

Work completed includes interior demolition and buildout, storefront window installation, roof replacement, tuckpointing, masonry improvements, plumbing, electrical and HVAC work, and allowable fees.



# What is SBIF: Grant Parameters



## Eligible Applicants:

- **Property must be in a TIF district where SBIF funds are available and the SBIF is authorized to accept applications**
- **Landlords** - commercial or industrial properties
- **Business owners** – commercial or industrial – who own or lease their places of business
- **Tenants** with prior written approval from property owner
- **Start-ups** may apply with a business plan

\* A current Chicago business license is required

ELIGIBILITY LIMITS	
<b>Commercial Tenant or Owner-Occupied*</b>	Ave. \$9M or less gross sales per year
<b>Landlord - Commercial or Industrial</b>	\$9M or less cumulative net worth and \$500K liquid assets max per individual
<b>Industrial Tenant or Owner-Occupied*</b>	200 or fewer full-time employees

\*All owner-occupied properties are subject to both tenant and landlord requirements.

# What is SBIF: Grant Parameters



## The maximum grant amount allowed under SBIF:

- \$250,000 maximum per industrial property
- \$150,000 maximum per single owner/tenant commercial property or landlord
- \$250,000 maximum may be granted per multiple owner/tenant commercial property, with \$75,000 maximum assistance per tenant/landlord

Applicants may receive one or more grants up to their maximum program assistance. Once this maximum is reached, the applicants will need to wait three years to reapply.

## Percent of eligible project costs that can be reimbursed:

Commercial	
\$0-\$3 million in sales or net worth	90% of eligible costs
\$3-6 million in sales or net worth	60% of eligible costs
\$6-\$9 million in sales or net worth	30% of eligible costs
Industrial	
All Industrial Projects	50% of eligible costs



## SBIF Grant Calculation Example:

Grace submits an application for a SBIF grant in an open district **with a total eligible project cost of \$100,000**. She is proposing **to make permanent building improvements to her existing retail shop**, for which she is the tenant. Grace has been in business for 5 years. Over the last 3 years, her gross sales averaged \$1.5 million.

Her breakdown of eligible costs is as follows:

**Total Eligible Project Costs: \$100,000**

**Commercial Tenant Applicant/ gross sales under \$3M= 90% SBIF Grant**

**City responsibility (90%): \$90,000**

**Applicant responsibility (10%): \$10,000**



# Getting Started: Is my business/property in a SBIF District?



Visit [www.somercor.com/sbif](http://www.somercor.com/sbif) to see if your property is in a SBIF district:



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Are you in an **Open District** and ready to apply for a SBIF Grant? Review the Program Guidelines below, fill out a SBIF Application, and email it to [sbif@somercor.com](mailto:sbif@somercor.com)

## GET STARTED:

1) Confirm your business  
is in a SBIF District

2) Check which SBIF  
Districts are Open

3) Review SBIF Eligibility  
Requirements

4) Review SBIF Program  
Rules



Step 1: Click Here

[CLICK HERE TO COMPLETE SBIF APPLICATION](#)

# Getting Started: Is my business/property in a SBIF District?



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[Home](#) / SBIF Eligibility

## SBIF Eligibility

This page provides a top-line overview of the eligibility requirements for the Small Business Improvement Fund (SBIF). For detailed information, [please review the program rules](#).

### Eligible Areas

Enter address to determine if a property is SBIF eligible.

8615 S Stony Island Ave

Step 2: Enter  
Address

**8615 S STONY ISLAND AVE, 60617 is located within the Stony Island Avenue Commercial and Burnside Industrial Corridors TIF District.**

**Anticipated SBIF Application Dates:**

March 2021

**Local Delegate Agencies:**

[Calumet Area Industrial Council](#), 773.928.6000

**Ward**

8

**Community Area**

AVALON PARK

# Getting Started: Which SBIF Districts are Open or On Deck?



Eligible SBIF districts in Chicago span neighborhoods on the North, South, and West Sides. **Each month marks a new 30-day period in which SBIF districts with available funds open for applications.** Notice of district openings are provided to the relevant Aldermen, posted on the DPD and SomerCor websites, and included in the SBIF Gram.

Visit [www.somercor.com/sbif](http://www.somercor.com/sbif) for the most up to date list of Open and On Deck Districts.



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1) Confirm your business is in a SBIF District    2) Check which SBIF Districts are Open    3) Review SBIF Eligibility Requirements    4) Review SBIF Program Rules

**TO COMPLETE SBIF APPLICATION**



**Step 1: Click Here**



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## Open SBIF Districts

District Name	Open Date	Close Date	District Map
Kinzie Industrial Corridor	January 4, 2021	February 8, 2021	<a href="#">Map Link</a>
North/Cicero	January 4, 2021	February 8, 2021	<a href="#">Map Link</a>
Peterson/Pulaski	January 4, 2021	February 8, 2021	<a href="#">Map Link</a>
Pilsen Industrial Corridor	January 4, 2021	February 8, 2021	<a href="#">Map Link</a>
Roosevelt/Cicero Industrial Corridor	January 4, 2021	February 8, 2021	<a href="#">Map Link</a>

Edit

## On Deck SBIF Districts

District Name	Open Date	Close Date	District Map

# Getting Started: What are the SBIF Program Rules?



## What business and organization types are ineligible to apply?

- chain and franchise businesses
- branch banks
- day labor employment agencies
- currency exchanges
- pay day or title secured loan stores
- pawn shops
- fortune telling services
- liquor stores
- bars
- night clubs
- adult uses
- hotels or motels
- private clubs
- track wagering facilities
- K-12 schools
- gas stations
- firearms dealers
- places of worship
- smoke shops/cigar lounges
- tobacco dealers
- products and accessories
- residential storage warehouses
- trailer-storage yards
- junk yards
- not-for-profit social clubs
- not-for-profit organizations that have a national affiliation

This list is not comprehensive.



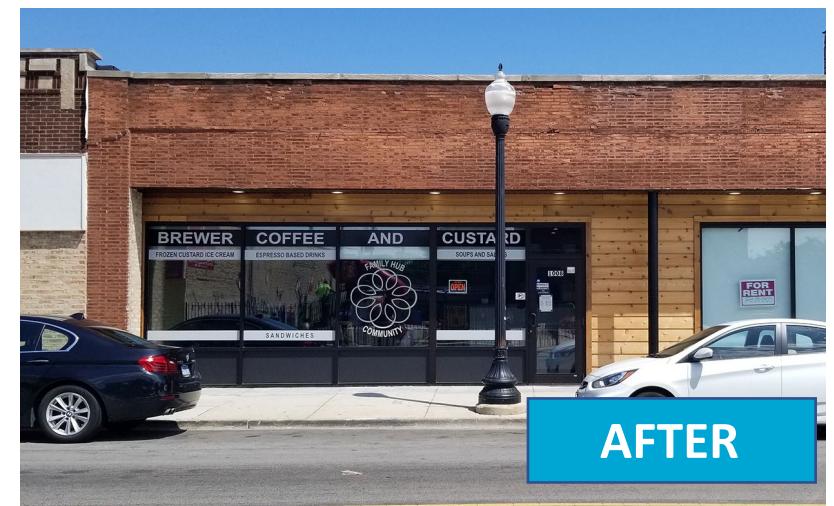
# Getting Started: What are the SBIF Program Rules?



## What improvement costs are eligible for SBIF funding?

- roof and facade
- components of signs or awnings which are permanently affixed to the building
- alterations or structures needed for ADA compliance (e.g., railings or ramps)
- HVAC and other mechanical systems
- plumbing and electrical work
- certain project-related architectural and construction management fees related to the project
- certain environmental remediation measures
- permanent interior renovations, including fixtures
- the purchase of adjacent land parcels for purposes of expansion or parking

The list above is not comprehensive.



# Getting Started: What are the SBIF Program Rules?



## What improvement costs ineligible for SBIF funding?

- new construction (additions/expansions, “ground up”)
- stand-alone minor repairs or cosmetic
- equipment-related expenses (e.g. kitchen appliances, computers, office furniture)
- planters surrounding or affixed to buildings
- fencing
- parking lot construction or repair
- landscaping
- work on the interior of residential units

The list above is not comprehensive.



# Getting Started: What are the SBIF Program Rules?



## What are the SBIF design requirements?

In order to receive funding, projects must conform to design requirements including meeting DPD's Design Guidelines (found at [www.somercor.com/sbif](http://www.somercor.com/sbif)). Projects shall also comply with design guidelines and additional neighborhood requirements as described in guidelines, style guides, community plans and other planning documents associated with the TIF area and neighborhood in which the property is located.

**Applicants are strongly advised to consult with SomerCor and design professionals on design requirements and guidelines before drawing up plans for work.**

**All applicants for commercial properties who are approved for a grant of \$25,000 or greater shall be required to make at least one exterior improvement using at least ten percent (10%) of the maximum amount of their approved grant, including but not limited to, facade repair, windows and doors, and other exterior improvements eligible subject to DPD approval. This requirement can be waived at DPD's sole discretion if the applicant can demonstrate to DPD's satisfaction that no exterior improvements are needed because improvements have been recently completed or the exterior features of the building have been well-maintained and are consistent with [DPD's Design Guidelines](#).**

# Getting Started: What are the SBIF Program Rules?



## What measures are in place to ensure applicant compliance with program rules?

- Checks will be performed on all applicants prior to funding to ensure that they are not indebted to the City, are current on property taxes, and complying with child support laws.
- Each applicant will sign an Economic Disclosure Affidavit.
- Grantees will be required to sign an affidavit certifying that they will not relocate out of the TIF district or sell the business within a three year period following disbursement of funds.
- In cases of SBIF reimbursement for land purchase, proof of land ownership will be required before reimbursement may be made.



# Getting Started: How do I apply?



Download a copy of the SBIF application at [www.somercor.com/sbif](http://www.somercor.com/sbif).  
To apply, complete the application and email to [sbif@somercor.com](mailto:sbif@somercor.com) within the designated open period.



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## GET STARTED:

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1) Confirm your business  
is in a SBIF District



2) Check which SBIF  
Districts are Open

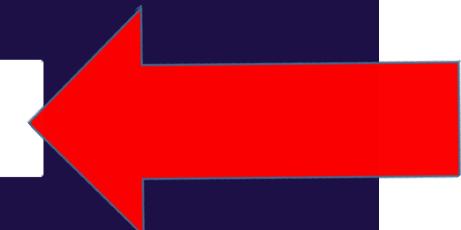


3) Review SBIF Eligibility  
Requirements



4) Review SBIF Program  
Rules

[CLICK HERE TO COMPLETE SBIF APPLICATION](#)



# Getting Started: What is the SBIF Program timeline?



**Stage 1** - Applicant supplies any missing information to complete their application: up to 20 days

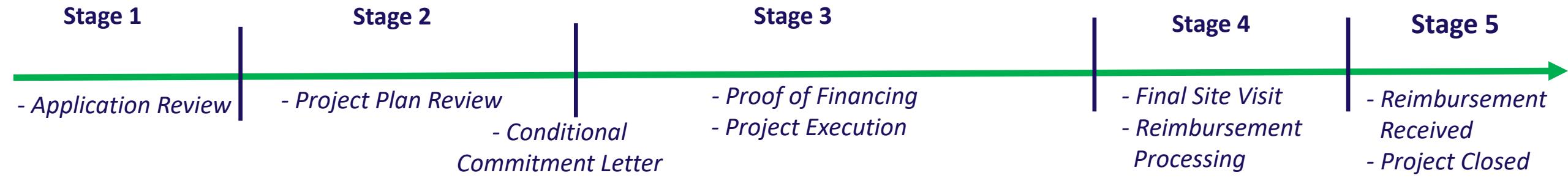
**Stage 2** - Plans, bids, and specs, are obtained, debts are cured: up to 120 days

Note: Stage 1 and 2 must be completed before final review and project approval by the DPD. If approved, you will receive your “Conditional Commitment Letter” signaling you are able to begin construction.

**Stage 3 – Project construction:** up to 10 months. Proof of permit or permit application (concurrent with 10-month construction phase) must be submitted within 120 days following the date of the commitment letter

**Stage 3.4 – Applicant provides proof of sufficient funds to complete the project:** up to 120 days following the date of the commitment letter, the applicant must prove they currently have sufficient equity to complete the project, at least 50% of the funds needed to cover the total project costs.

**Stage 4 – Reimbursement processing:** 4-6 weeks



# Getting Started: What is the SBIF Program timeline?



**Unless DPD has granted an extension of time, applicants who do not complete each stage within the required phase time limit will be disqualified.**

A maximum of two extensions may be granted with DPD approval in the case of unavoidable delay due to extraordinary circumstances. DPD (not SomerCor) also may on a case-by-case basis grant a Grant-Eligible Application an additional amount of time to complete any Program requirement. In such case, DPD shall have discretion to determine the appropriate length of the extension.



# Getting Started: What is the SBIF Program timeline?



## What is required to deem a project completed and receive grant funds?

- Required proof of payment documentation is sent to SomerCor for review

- ✓ Sworn statement
- ✓ Invoices
- ✓ Cancelled checks
- ✓ Waivers of lien

- SomerCor completes a final site visit
- Submit a copy of building permit(s)



→ Within 4-6 weeks the grant payment will be received by check (note – for non-escrow projects)

# Getting Started: What resources are available to help?



Visit [www.somercor.com/sbif](http://www.somercor.com/sbif) to access resources to support your SBIF project.



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## ADDITIONAL SBIF RESOURCES:



[SBIF Lottery Results](#)



[SBIF Design Guidelines](#)



[SBIF Lenders](#)



[SBIF Contractors](#)



[SBIF Technical Assistance Providers](#)



[Small Business Resources](#)

# Getting Started: What resources are available to help?



**Get to know your local delegate agency!**

These organizations are assigned to assist small business owners in the SBIF Districts opening in October 2021.

## **35<sup>th</sup>/Wallace & 47<sup>th</sup>/Halsted TIFs**

[South Loop Chamber of Commerce](#)

Donna Vohasek

[donnas\\_southloop@msn.com](mailto:donnas_southloop@msn.com)

773.254.7225



## **79<sup>th</sup> Street Corridor TIF**

[Greater Auburn Gresham Development Corporation](#)

Carlos Nelson

[cnelson@gagdc.org](mailto:cnelson@gagdc.org)

773.483.3696



## **Chicago/Central Park TIF**

[Puerto Rican Cultural Center](#)

Nadya Henriquez Lowy

[nadyah@prcc-chgo.org](mailto:nadyah@prcc-chgo.org)

773.394.4935



[West Humboldt Park Development Corporation](#)

Adrienne Whitney-Boykin

[Adrienne@whpdevelopmentcouncil.net](mailto:Adrienne@whpdevelopmentcouncil.net)

773.342.0036



# Getting Started: What resources are available to help?



Get to know your local delegate agency!

These organizations are assigned to assist small business owners in the SBIF Districts opening in October 2021.

## Stockyards SEQ TIF

[Back of the Yards](#)

[Neighborhood Council](#)

Craig Chico

[cchico@bync.org](mailto:cchico@bync.org)

872.281.7832

## Touhy/Western TIF

[Rogers Park Business Alliance](#)

Rebeca Fernández

[rfernandez@rpba.org](mailto:rfernandez@rpba.org)

773.508.5885

[West Ridge Chamber of Commerce](#)

Erin Seferovic

[info@westridgechamber.org](mailto:info@westridgechamber.org)

773.743.6022



## Western Avenue North TIF

[Greater Ravenswood Chamber of Commerce](#)

Megan Bumimovich

[megan@ravenswoodchicago.org](mailto:megan@ravenswoodchicago.org)

773.975-2088

[Lincoln Square/Ravenswood](#)

[Chamber of Commerce](#)

Rudy Flores

[Rudy@lincolnsquare.org](mailto:Rudy@lincolnsquare.org)

773.728.3890

[Northcenter Chamber of Commerce](#)

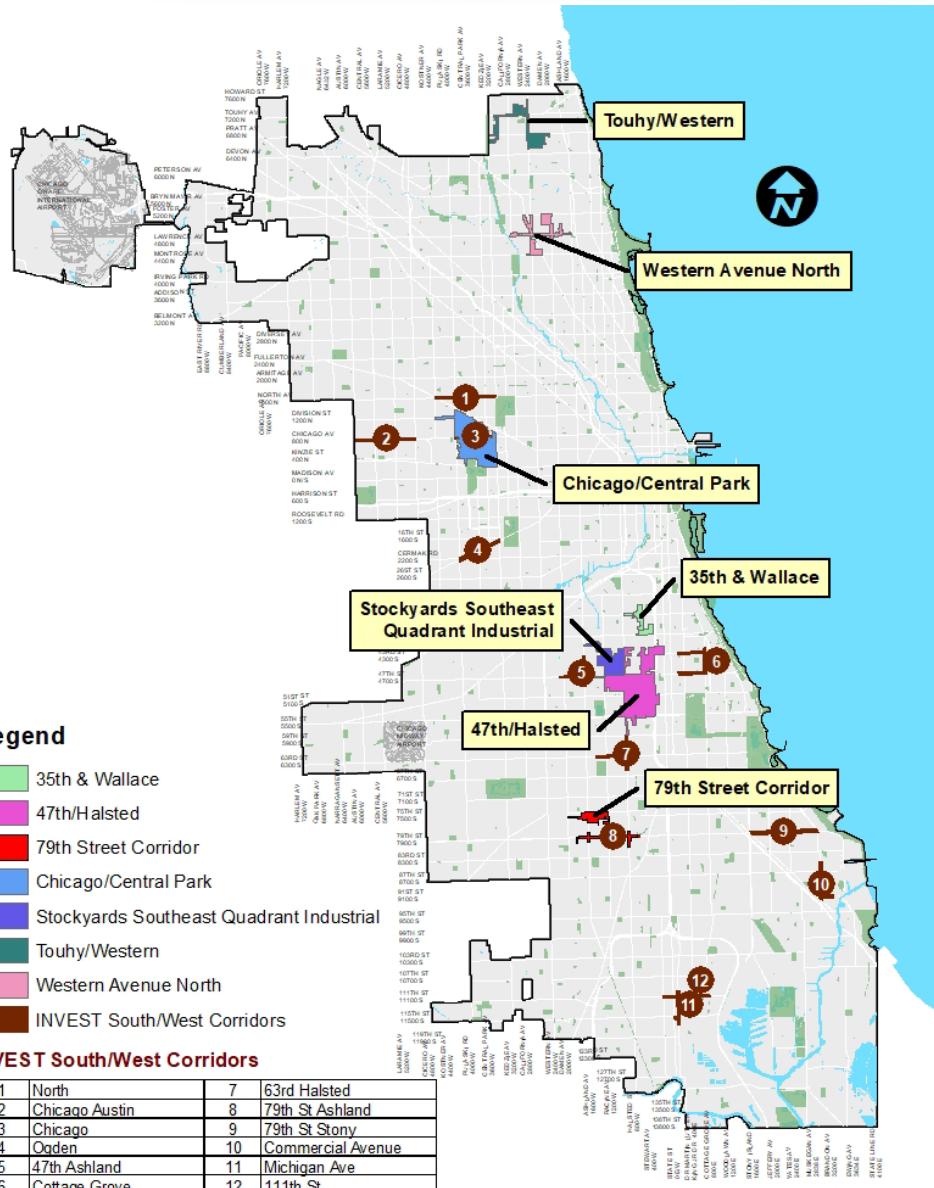
Eileen Kelleghan

[eileen@northcenterchamber.com](mailto:eileen@northcenterchamber.com)

773.525.3609



# October 2021 Rollout Information & Sample Projects



**October 2021 Open SBIF Districts  
Accepting Applications through November 1<sup>st</sup> at 5PM**

- 35th/Wallace
- 47th/Halsted
- 79th Street Corridor
- Chicago/Central Park
- Stockyards SEQ
- Touhy/Western
- Western Avenue North

Applications received for these areas will NOT be accepted after  
5pm CST on Monday, November 1st

Submit via email: [sbif@somercor.com](mailto:sbif@somercor.com)

# October 2021 Rollout Information & Sample Project



**79<sup>th</sup> Street Corridor TIF  
Brewer Coffee & Custard  
1008 W 79th St, Chicago**

**BEFORE**



# October 2021 Rollout Information & Sample Project



AFTER



## Brewer Coffee & Custard Work Summary – Gut Rehab for a Café/Restaurant:

- Remove and replace the concrete subfloor
- Furnish and install all rough plumbing (drainage, waste, and supply lines) and finish plumbing (restroom and kitchen area)
- Furnish and install electrical, HVAC systems
- Frame out and drywall the interior rooms per plans
- Demolish existing storefront and furnish and install a new storefront system (frames, glass, and doors) at the south/façade elevation
- Demolish the existing roof and replace with a new roofing
- Tuck point the east and north elevations and replace bricks as needed with like-kind replacements

## What additional documents should I have on hand to submit along with my SBIF application?

- Business Tax Returns
- Proof of property ownership
- Economic Disclosure Statement & Affidavit
- Personal Financial Statement
- Affidavit of Child Support Form
- Principal Profile Form
- Jobs Created/Retained Survey
- For Start-ups, business plan and three years' projected income and expenses
- Executed lease agreement
- Affidavit and Certification of Property Owner
- Affidavit of Full-Time Equivalent Employees
- Copies of tenants' leases

**\*While not required when submitting the initial application form, please note that these items are required to complete the SBIF application process. Required documents vary depending on applicant type.**

## **What are the financial requirements to participate in the SBIF program?**

The SBIF program is a reimbursable grant, so project participants should be prepared with financing to support the permanent building improvements. Proof of financing is not required until Stage 3, but applicants are encouraged to contact their business lender or reach out to one of the lenders listed on the SomerCor website in a timely manner.

Grantees may choose to receive their grant funds through an escrow account. DPD, in its sole discretion, may authorize up to three draws of funding from the escrow account to reimburse an Applicant as work is completed on a project. Any fees associated with the use of an escrow account will be taken out of the grant award.

## **Are start-ups or new businesses eligible?**

Yes, start-ups can apply. Start-up applicants will need to supply a detailed business plan and projections of the business's income and expenses for its first 36 months of operation as part of their application materials. Please note that the City of Chicago reserves the right to impose additional conditions for funding in connection with start-up business applications. If you have only been in business for 1-2 years, SomerCor requires tax returns and a projection of gross sales to equal three years of data.

## **Am I eligible if I live outside of Chicago?**

The important consideration is where you have your business/property. To participate in SBIF, your property must be in the City of Chicago, as the funding source comes from City of Chicago property taxes. If you live in another area, please call your city's planning, economic development, or community development department to see what other programs may be available to assist small business.

## **What if my building has both business and residential spaces?**

This program is primarily for business use, but there are mixed use exceptions. For these buildings, many envelope projects such as roofing, facade improvements, and tuck pointing can be eligible.

## **Will there be enough SBIF funds for all applicants?**

Each Tax Increment Financing (TIF) district that has the SBIF program authorized in it has limited funds reserved for the program. If demand for the SBIF funds is greater than the available funding supply, then a lottery will be conducted to determine the order in which each grant application may be accommodated. If any surplus funds become available, they will be allocated to waitlisted applicants.

Applicants for a Property located in an “INVEST South/West Corridor” shall be given priority for funding and the lottery. Applicants for a Property located in a “Target Corridor” shall be second in priority for funding and the lottery. The remaining Applicants shall be provided funding, if available, and placed on the waitlist, if applicable, after Applicants in the INVEST South/West Corridors and the Target Corridors.

## Is there SBIF funding available in my district?

Every SBIF area has its own budget that the City refills if it has TIF funds available and if there is a demonstrated need for more grant money. Email the SomerCor team at [sbif@somercor.com](mailto:sbif@somercor.com) to see if there are funds in your SBIF. We also maintain an interested party list for funds, which you can also send an email to [sbif@somercor.com](mailto:sbif@somercor.com) to join. When more funding becomes available, or the City allocates more funds, we will let you know. The interested party list helps the City of Chicago gauge demand for additional funding.

## What if I am in a TIF and it is not a SBIF?

Tax Increment Financing (TIF) is the mechanism that funds the Small Business Improvement Fund (SBIF). If you are in a TIF district and it does not have a SBIF, please contact your alderman.

# SomerCor & DPD Contact Information



**Silvia Orozco (habla español)**  
SomerCor (Program Director)

**LaTonya Jones**  
SomerCor (Deputy Director)

**Anastasia Williams**  
SomerCor (Project Manager)

**Shalonda Fisher**  
SomerCor (Project Manager)

**(312) 360-3300**  
[sbif@somercor.com](mailto:sbif@somercor.com)

**Ellybeth Castaneda (habla español)**  
SomerCor (Project Manager)

**Nora Curry**  
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✉ [nora.curry@cityofchicago.org](mailto:nora.curry@cityofchicago.org)

**[www.somercor.com/sbif](http://www.somercor.com/sbif) & [www.chicago.gov/sbif](http://www.chicago.gov/sbif)**

A copy of the presentation and a link to a video will be emailed to all attendees.



THANK YOU

QUESTIONS?



Small Business Improvement Fund

