

September 2023 District Rollout



Presentation Guideposts



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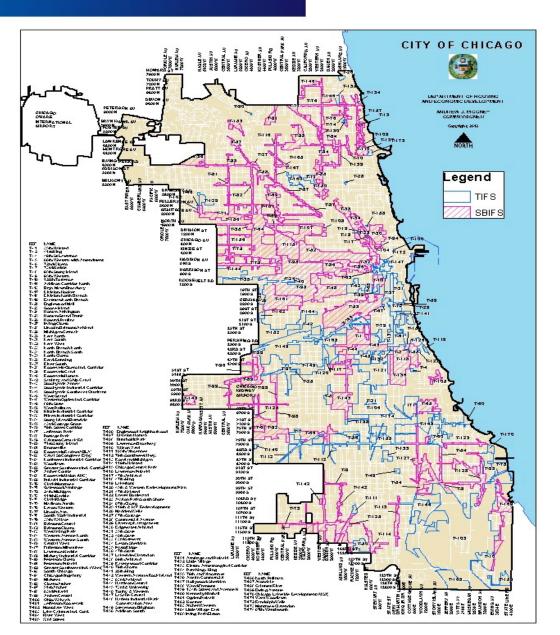


What is SBIF: Program Mission



Launched in 1999, the City of Chicago's Small Business Improvement Fund (SBIF) promotes economic development by providing small businesses and landlords with reimbursable grants for permanent building improvement costs. Residential projects are not eligible.

SBIF grants use local Tax Increment Financing (TIF) revenue to reimburse grantees for the pre-approved repair or rehab of their business facilities or adjacent land acquisition. SomerCor is the program administrator contracted by the Chicago Department of Planning and Development.



What is SBIF: Grant Parameters



Eligible Applicants:

- Property must be in a TIF district where SBIF funds are available and the SBIF is authorized to accept applications
- Landlords commercial or industrial properties
- Business owners commercial or industrial –
 who own or lease their places of business
- Tenants with prior written approval from property owner
- Start-ups may apply with a business plan
 - * A current Chicago business license is required

ELIGIBILITY LIMITS		
Commercial Tenant or Owner-Occupied*	Ave. \$9M or less gross sales per year	
Landlord - Commercial or Industrial	\$9M or less cumulative net worth and \$500K liquid assets max per individual	
Industrial Tenant or Owner-Occupied*	200 or fewer full-time employees	

^{*}All owner-occupied properties are subject to both tenant and landlord requirements.

What is SBIF: Grant Parameters



The maximum grant amount allowed under SBIF:

- \$250,000 maximum per industrial property
- \$150,000 maximum per single owner/tenant commercial property or landlord
- \$250,000 maximum may be granted per multiple owner/tenant commercial property, with \$75,000 maximum assistance per tenant/landlord

Applicants may receive one or more grants up to their maximum program assistance. Once this maximum is reached, the applicants will need to wait three years to reapply.

Percent of eligible project costs that can be reimbursed:

Commercial		
\$0-\$3 million in sales or net worth	90% of eligible costs	
\$3-6 million in sales or net worth	60% of eligible costs	
\$6-\$9 million in sales or net worth	30% of eligible costs	
Industrial		
All Industrial Projects	50% of eligible costs	

What is SBIF: Grant Parameters



SBIF Grant Calculation Example:

Grace submits an application for a SBIF grant in an open district with a total eligible project cost of \$100,000. She is proposing to make permanent building improvements to her existing retail shop, for which she is the tenant. Grace has been in business for 5 years. Over the last 3 years, her gross sales averaged \$1.5 million.

Her breakdown of eligible costs is as follows:

Total Eligible Project Costs: \$100,000

Commercial Tenant Applicant/ gross sales under \$3M= 90% SBIF Grant

City responsibility (90%): \$90,000

Applicant responsibility (10%): \$10,000

The SBIF program is a reimbursement grant, so project participants should be prepared with financing to support the permanent building improvements upfront.



Getting Started: Is my business/property in a SBIF District?





Visit www.somercor.com/sbif to see if your property is in a SBIF district:



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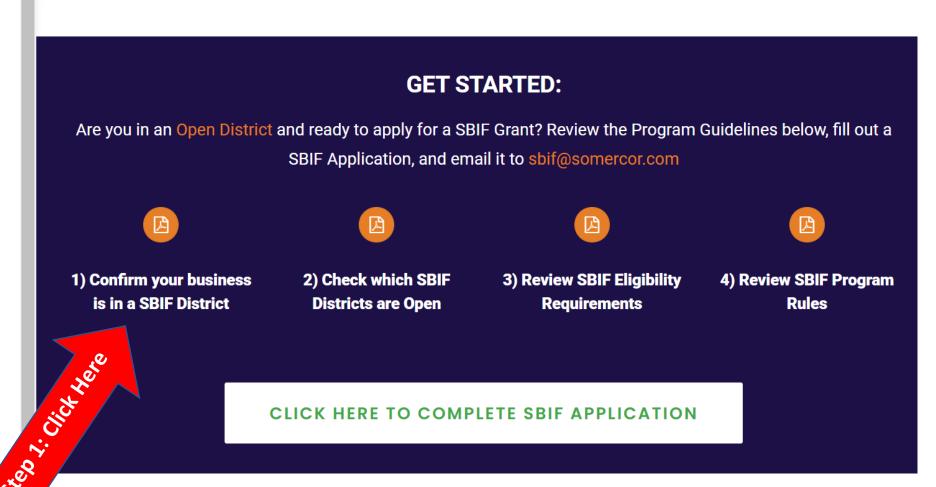
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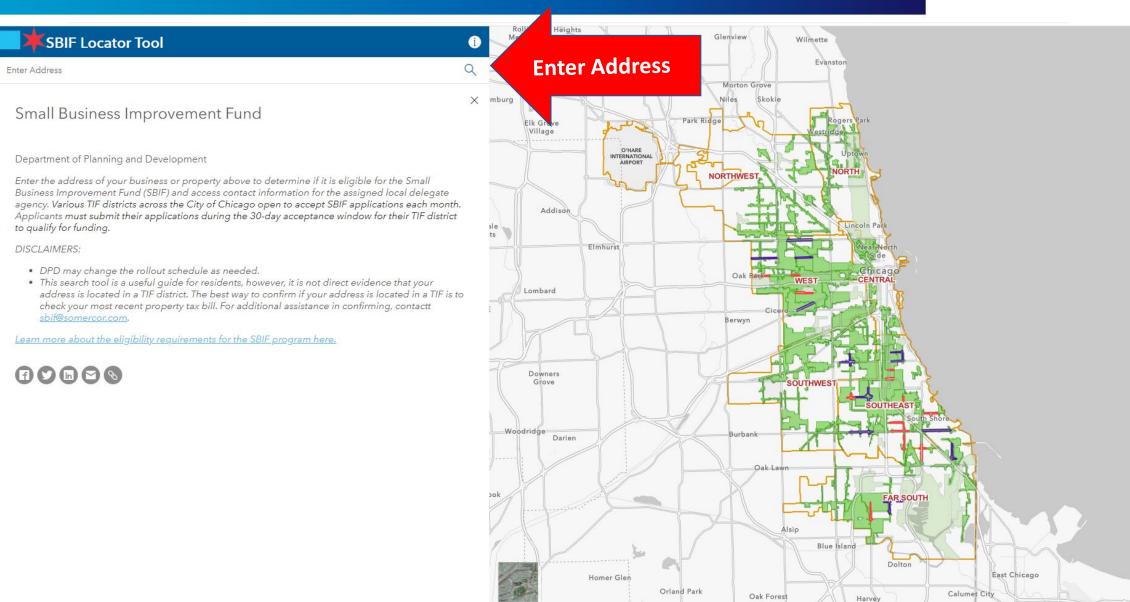
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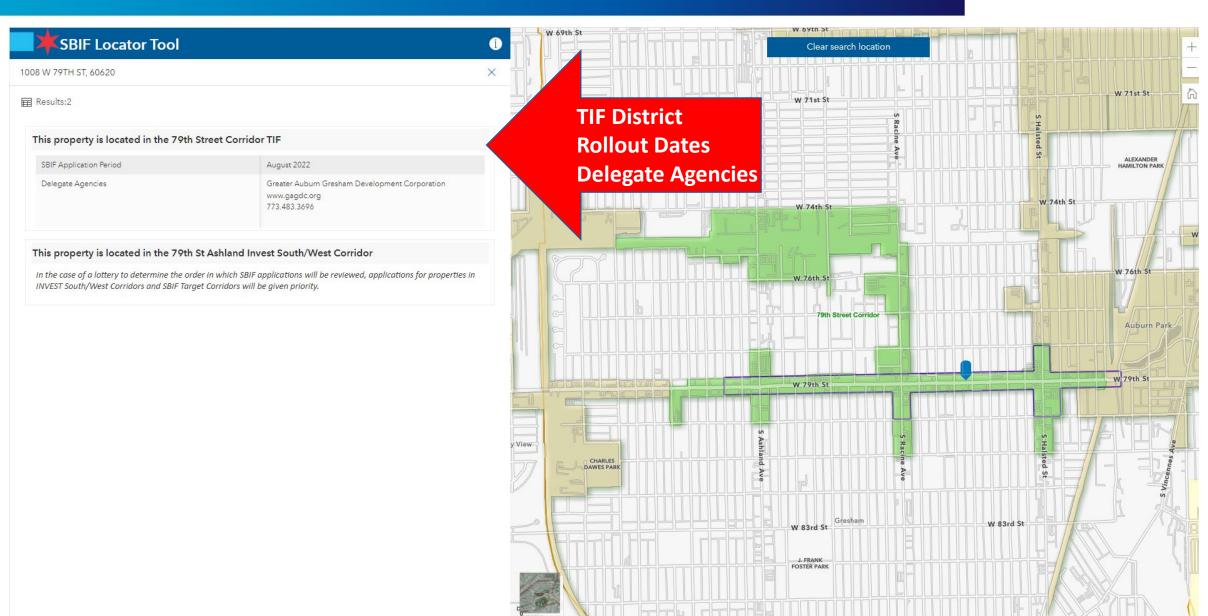
Getting Started: Is my business/property in a SBIF District?





Getting Started: Is my business/property in a SBIF District?



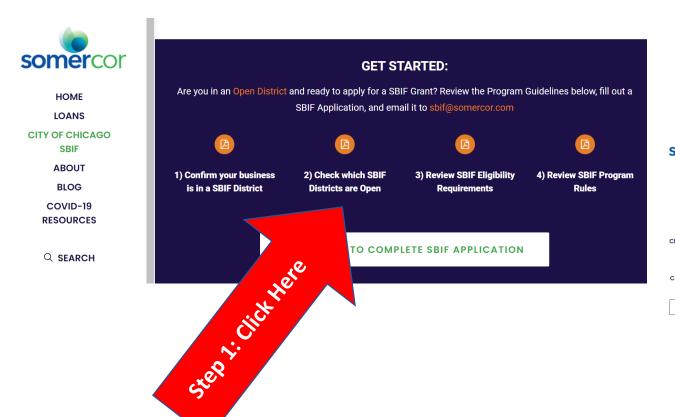


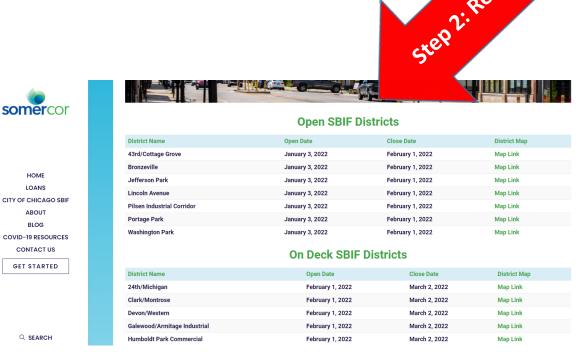
Getting Started: Which SBIF Districts are Open or On Deck?



Eligible SBIF districts in Chicago span neighborhoods on the North, South, and West Sides. **Each month marks a new 30-day period in which SBIF districts with available funds open for applications.** Notice of district openings are provided to the relevant Aldermen, posted on the DPD and SomerCor websites, and included in the SBIF Gram.

Visit www.somercor.com/sbif for the most up to date list of Open and On Deck Districts.







What business and organization types are ineligible to apply?

- chain and franchise businesses
- branch banks
- day labor employment agencies
- currency exchanges
- pay day or title secured loan stores
- pawn shops
- fortune telling services
- liquor stores
- night clubs
- adult uses
- private clubs
- track wagering facilities
- K-12 schools
- gas stations

- firearms dealers
- places of worship
- smoke shops/cigar lounges
- tobacco dealers/products and accessories
- residential storage warehouses
- trailer-storage yards
- junk yards
- not-for-profit social clubs
- not-for-profit organizations that have a national affiliation

This list is not comprehensive.





What improvement costs are eligible for SBIF funding?

- roof and facade
- components of signs or awnings which are permanently affixed to the building
- alterations or structures needed for ADA compliance (e.g., railings or ramps)
- HVAC and other mechanical systems
- plumbing and electrical work
- certain project-related architectural and construction management fees related to the project
- certain environmental remediation measures
- permanent interior renovations, including fixtures
- the purchase of adjacent land parcels for purposes of expansion or parking

The list above is not comprehensive.







What improvement costs ineligible for SBIF funding?

- new construction (additions/expansions, "ground up")
- stand-alone minor repairs or cosmetic improvements
- equipment-related expenses (e.g. kitchen appliances, computers, office furniture)
- planters surrounding or affixed to buildings
- outdoor dining or drinking areas including roof decks, beer gardens, outdoor patios, balconies, awnings, porches, and decks
- fencing including pergolas, trellises, arbors, privacy screens, and similar structures
- parking lot construction or repair
- landscaping
- work on the interior of residential units

The list above is not comprehensive.





What are the SBIF design requirements?

In order to receive funding, projects must conform to design requirements including meeting DPD's Design Guidelines (found at www.somercor.com/sbif). Projects shall also comply with design guidelines and additional neighborhood requirements as described in guidelines, style guides, community plans and other planning documents associated with the TIF area and neighborhood in which the property is located.

Applicants are strongly advised to consult with SomerCor and design professionals on design requirements and guidelines before drawing up plans for work.

All applicants for commercial properties who are approved for a grant of \$25,000 or greater shall be required to make at least one exterior improvement using at least ten percent (10%) of the maximum amount of their approved grant, including but not limited to, facade repair, windows and doors, and other exterior improvements eligible subject to DPD approval. This requirement can be waived at DPD's sole discretion if the applicant can demonstrate to DPD's satisfaction that no exterior improvements are needed because improvements have been recently completed or the exterior features of the building have been well-maintained and are consistent with <u>DPD's Design Guidelines</u>.





What measures are in place to ensure applicant compliance with program rules?

- Checks will be performed on all applicants during the approval stage to ensure that they are current on property taxes, complying with child support laws, and not indebted to the City. Any scofflaw debt cleared with the City of Chicago via a payment plan, must be in compliance before any reimbursement will be made for eligible costs incurred. Additionally, all applicants must be current on property taxes prior to any reimbursement.
- Each applicant will sign an Economic Disclosure Affidavit.
- Grantees will be required to sign an affidavit certifying that they will not relocate out of the TIF district or sell the business within a three-year period following disbursement of funds.
- In cases of SBIF reimbursement for land purchase, proof of land ownership will be required before reimbursement may be made.



Getting Started: How do I apply?



Download a copy of the SBIF application at www.somercor.com/sbif.

To apply, complete the application and email to sbif@somercor.com within the designated open period.



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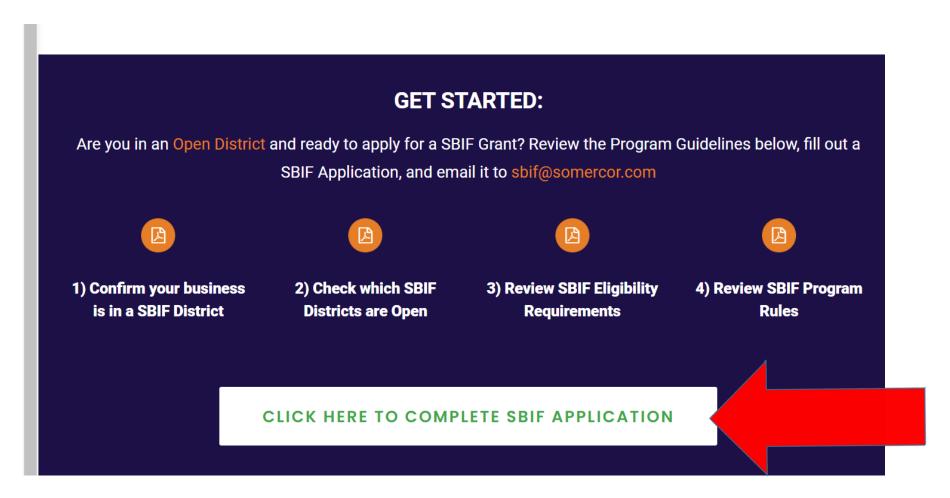
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Getting Started: What is the SBIF Program timeline?



Stage 1: Applicant Eligibility Review- *Applicant supplies any missing information to complete their application*: up to 20 days

Stage 2: Project Eligibility Review - *Plans, bids, and specs, are obtained, debts are cured*: up to 120 days

<u>Note</u>: Stage 1 and 2 must be completed before final review and project approval by the DPD. If approved, you will receive your "Conditional Commitment Letter" signaling you are able to begin construction.

Stage 3: Project Construction – *Construction is completed:* up to 10 months. Proof of permit or permit application (concurrent with 10-month construction phase) must be submitted within 120 days following the date of the commitment letter

Stage 3.4: Proof of Financing – *Applicant provides proof of sufficient funds to complete the project*: up to 120 days following the date of the commitment letter, the applicant must prove they currently have sufficient equity to complete the project, at least 50% of the funds needed to cover the total project costs.

Stage 4: Reimbursement – *Processing and check delivery: 4-6* weeks



Getting Started: What is the SBIF Program timeline?



Unless DPD has granted an extension of time, applicants who do not complete each stage within the required phase time limit will be disqualified.

A maximum of two extensions may be granted with DPD approval in the case of unavoidable delay due to extraordinary circumstances. DPD (not SomerCor) also may on a case-by-case basis grant a Grant-Eligible Application an additional amount of time to complete any Program requirement. In such case, DPD shall have discretion to determine the appropriate length of the extension.







Getting Started: What is the SBIF Program timeline?



What is required to deem a project completed and receive grant funds?

- Required proof of payment documentation is sent to SomerCor for review
 - ✓ Sworn statement
 - ✓ Invoices
 - ✓ Cancelled checks
 - ✓ Waivers of lien
- SomerCor completes a final site visit
- Submit a copy of building permit(s)
 - → Within 4-6 weeks the grant payment will be received by check



Getting Started: What resources are available to help?



Visit www.somercor.com/sbif to access resources to support your SBIF project.



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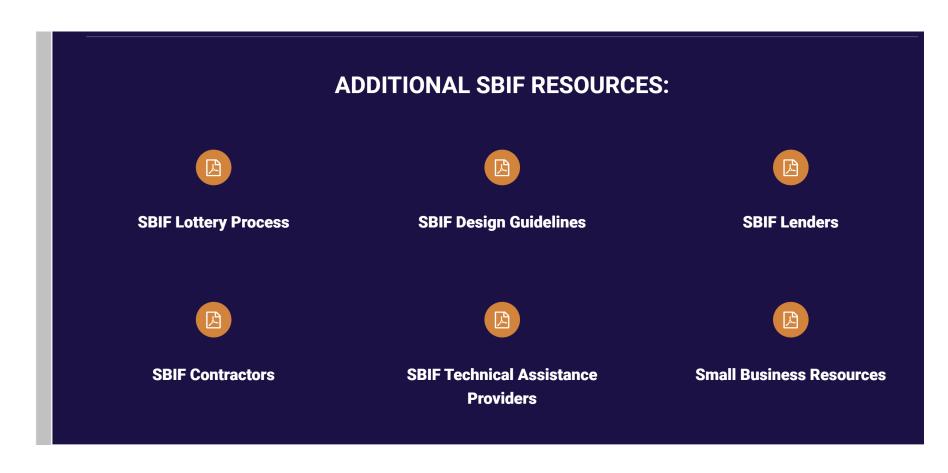
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Getting Started: What resources are available to help?



Get to know your local delegate agency!

These organizations are assigned to assist small businesses in the SBIF Districts opening in September 2023.



47th/King TIF

51st Street Business Association

Sandra Bivens
773.285.3401 / alexisbivensltd@yahoo.com



Chicago Urban League

Calmetta Coleman 773.285.5800 / ccoleman@chiul.org



Quad Communities Development Corporation

Rhonda McFarland 773.268.7232 / rmcfarland@qcdc.org



107th/Halsted TIF

<u>Calumet Area Industrial Commission</u>

Beth Dybala

773.928.6000 / beth@calumetareaindustrial.com



Chicago Neighborhood Initiatives

Donald Higgins 773.341.2070 / dhiggins@cnigroup.org



Greater Roseland Chamber of Commerce

Andrea Reed

773.785.4000 / info@greaterroselandchamber.org



107th/Halsted & 119th/Halsted TIFS

Far South Community Development Corp
Abraham Lacy
773.831.7107 / lacy@farsouthcdc.org

Getting Started: What resources are available to help?



Get to know your local delegate agency!

These organizations are assigned to assist small businesses in the SBIF Districts opening in September 2023.



Kinzie Industrial Corridor TIF

Industrial Council of Nearwest Chicago

Ashlee Krawczyk

312.421.3941 / ashlee@industrialcouncil.com



West Central Association

Rod Burch 312.902.4922 / rod@wcachicago.org



Wilson Yard TIF

Uptown United

Sarah Wilson

773.878.1064 / sarah@exploreuptown.org



LaSalle Reimagined Area TIF

Chicago Loop Alliance

Michael Edwards

312.782.9160 / mike@chicagoloopalliance.com

September 2023 Rollout Information & Sample Project



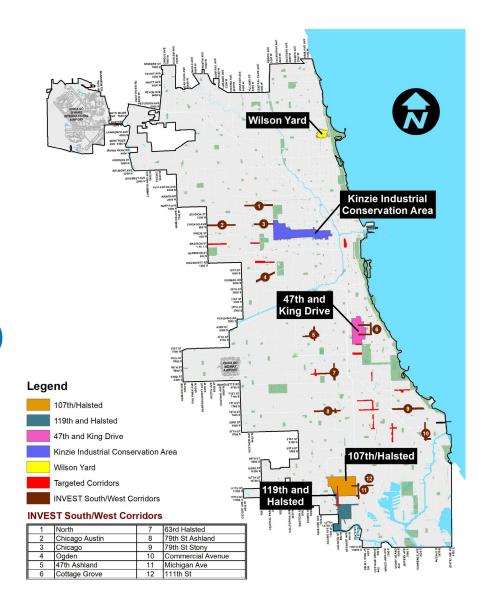
September 2023 Open SBIF Districts Accepting Applications through October 2nd at 5PM

- •47th/King
- •107th/Halsted
- •119th/Halsted
- Kinzie Industrial
- Wilson Yard

•LaSalle Reimagined Area (chicago.gov/lasallesbif for more info)

Submit via email: sbif@somercor.com

Please allow two business days for SomerCor to confirm receipt of your application via an email response. If you do not receive an email confirmation within this time, please send a follow up message or call (312) 360-3300. Applicants are responsible for making sure submissions are received within the open acceptance period.



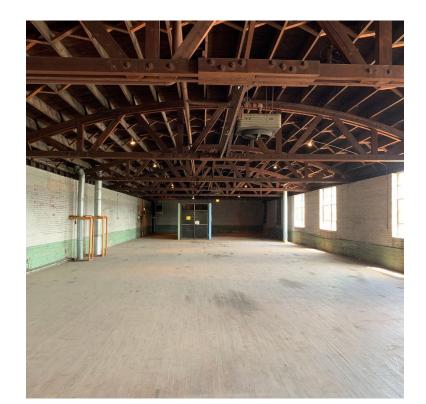
September 2023 Sample Project



BEFORE

Omni Ecosystems 47th/King TIF 4131 S State Street



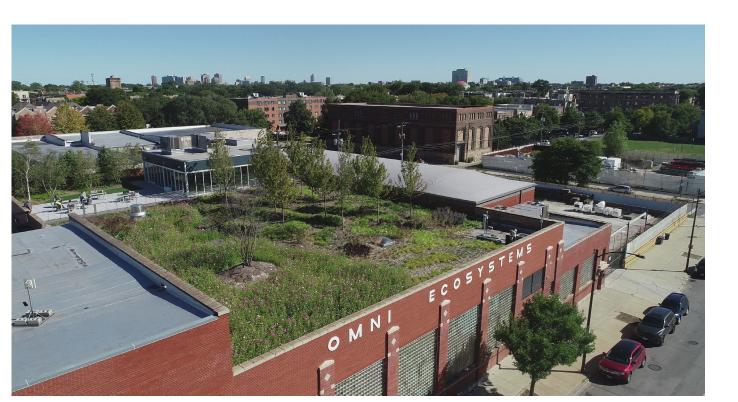


September 2023 Sample Project



AFTER

Omni Ecosystems 47th/King TIF 4131 S State Street





September Sample Project



Omni Ecosystems 47th/King TIF 4131 S State Street

- Interior buildout including new framing, insulation, drywall, doors, acoustical ceilings, flooring,
 stairs, painting and trim
- Restroom buildout including new framing, drywall, exhaust fans, plumbing, electrical, lighting and plumbing fixtures
- Roofing repairs, gutters and downspouts
- Masonry improvements including tuckpointing
- Installation of new windows and doors
- HVAC, plumbing, and electrical upgrades



What additional documents should I have on hand to submit along with my SBIF application?

- Business Tax Returns
- Proof of property ownership
- Economic Disclosure Statement & Affidavit
- Personal Financial Statement
- Affidavit of Child Support Form
- Principal Profile Form
- Jobs Created/Retained Survey
- For Start-ups, business plan and three years' projected income and expenses
- Executed lease agreement
- Affidavit and Certification of Property Owner
- Affidavit of Full-Time Equivalent Employees
- Copies of tenants' leases

*While not required when submitting the initial application form, please note that these items are required to complete the SBIF application process. Required documents vary depending on applicant type.



What are the financial requirements to participate in the SBIF program?

The SBIF program is a reimbursable grant, so project participants should be prepared with financing to support the permanent building improvements. Proof of financing is not required until Stage 3, but applicants are encouraged to contact their business lender or reach out to one of the lenders listed on the SomerCor website in a timely manner.

Grantees may choose to complete their projects in phases, rather than requiring 100% of the upfront costs of the project. Applicants will receive an approval for the full scope of work and construction will be completed based on necessity and contractor's recommendations. The phase disbursements will be based on progress or completion of eligible construction work.

For example, an applicant approved to complete a roof tear-off, HVAC system upgrades, and the installation of a new store front under one application can complete the work in phases. Once the roof improvements are complete and proper paperwork is submitted, the applicant can be reimbursed for that work and then use those funds to address the HVAC upgrades. And then repeat that process to be reimbursed for that and use those funds for the storefront upgrades.



Are start-ups or new businesses eligible?

Yes, most start-ups can apply. Start-up applicants will need to supply a detailed business plan and projections of the business's income and expenses for its first 36 months of operation as part of their application materials. The City of Chicago reserves the right to impose additional conditions for funding in connection with start-up business applications. If you have only been in business for 1-2 years, SomerCor requires tax returns and a projection of gross sales to equal three years of data.

Please note that bars, taverns, hotels, and motel applicants must have held their applicable license and been in business for at least one calendar year.

Am I eligible if I live outside of Chicago?

The important consideration is where you have your business/property. To participate in SBIF, your property must be in the City of Chicago, as the funding source comes from City of Chicago property taxes. If you live in another area, please call your city's planning, economic development, or community development department to see what other programs may be available to assist small business.



What if my building has both business and residential spaces?

This program is primarily for business use, but there are mixed use exceptions. For these buildings, many envelope projects such as roofing, facade improvements, and tuck pointing can be eligible.

Will there be enough SBIF funds for all applicants?

Each Tax Increment Financing (TIF) district that has the SBIF program authorized in it has limited funds reserved for the program. If demand for the SBIF funds is greater than the available funding supply, then a lottery will be conducted to determine the order in which each grant application may be accommodated. If any surplus funds become available, they will be allocated to waitlisted applicants.

Applicants for a Property located in an "INVEST South/West Corridor" shall be given priority for funding and the lottery. Applicants for a Property located in a "Target Corridor" shall be second in priority for funding and the lottery. The remaining Applicants shall be provided funding, if available, and placed on the waitlist, if applicable, after Applicants in the INVEST South/West Corridors and the Target Corridors.



Can SBIF be used with other City of Chicago Grant Programs?

No – SBIF cannot be used at the same time as a Neighborhood Opportunity Fund or Chicago Recovery Plan grant on the same project/covering the same work. However, you may apply for multiple grants at the same time and select the best fit for your project, provided you stay within grant timeline requirements.

Is there SBIF funding available in my district?

Every SBIF area has its own budget that the City refills if it has TIF funds available and if there is a demonstrated need for more grant money. We also maintain an interested party list for funds, which you can also send an email to sbif@somercor.com to join. When more funding becomes available, or the City allocates more funds, we will let you know. The interested party list helps the City of Chicago gauge demand for additional funding.

What if I am in a TIF and it is not a SBIF?

Tax Increment Financing (TIF) is the mechanism that funds the Small Business Improvement Fund (SBIF). If you are in a TIF district and it does not have a SBIF, please contact your alderman.

SomerCor & DPD Contact Information



Silvia Orozco (habla español)

SomerCor (Program Director)

LaTonya Jones

SomerCor (Deputy Director)

Anastasia Williams

SomerCor (Project Manager)

Shalonda Fisher

SomerCor (Project Manager)

Justus Wright

SomerCor (Project Manager)

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Nora Curry

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