#### CITY OF CHICAGO

# Community Development Commission Department of Planning & Development April 13, 2004

#### SUMMARY SHEET

# Christiana Investors, L.L.C. and USG Corporation The Canal/Congress Tax Increment Financing Redevelopment Project Area

Action
Requested:

1) Recommend to the City Council the designation of Christiana Investors, L.L.C., and/or a related entity to be formed, as the Developer and USG Corporation as the Co-Developer for the redevelopment of the property located within the boundaries of the Canal/Congress Tax Increment Financing ("TIF") Redevelopment Project Area and

commonly known as 550 West Adams Street (the "Project" and the "Property"); and, Authorize the Department of Planning and Development to negotiate, execute and deliver on the City's behalf a redevelopment agreement with the Developer and Co-Developer

for the Project.

2)

Project:

DPD intends to enter into a Tax Increment Financing ("TIF") redevelopment agreement with Christiana and, through a limited joinder, USG. The purpose of the redevelopment agreement is to provide an incentive to USG that will allow USG to relocate its corporate headquarters into a new office building to be constructed by Christiana.

Christiana has proposed the development of an 18-story Class A office building (the "Building") at the Property that will include approximately 471,000 square feet. USG intends to enter into a lease with Christiana for approximately 240,000 square feet on floors ten through eighteen of the

Building for use as its global corporate headquarters.

Location:

550 West Adams Street, within the Canal/Congress Tax Increment Financing Redevelopment Project Area.

Developer:

Christiana Investors, L.L.C. with USG Corporation as Co-Developer.

Assistance:

DPD intends to provide the Developer with TIF assistance in the maximum amount of

\$9,750,000. The City's financial assistance is being provided for the benefit of USG. Therefore,

the TIF assistance will assigned to USG by Christiana.

Zoning:

Business Planned Development #756.

Ward:

2<sup>nd</sup> Ward, Alderman Madeline Haithcock.

**Public** 

Benefits:

Real Estate Taxes

Based upon an analysis provided by the Developer, the Project will generate a substantial increase in the real estate taxes on the Property. The analysis estimates that the real estate taxes will increase from their current level of \$131,350 to approximately \$3.8 million in 2009. The projected total value of all real estate taxes generated by the Property during the remaining life of the

Canal/Congress TIF District is estimated to be \$59.6 million.

# <u>Jobs</u>

USG has committed to the retention of a minimum of 500 jobs. The Project will require approximately 250 construction positions. USG's annual payroll, including benefits, for the employees located at the headquarters is approximately \$89 million.

# Green Technology and Landscaping

The project will comply with the City's Landscape Ordinance and the building will include a green roof.

MBE/WBE:

Christiana and USG have agreed to comply with all City ordinances regarding Prevailing Wage, MBE/WBE and City Residency. Attachment C to the Staff Report includes the certified mail receipts as evidence that the required notifications have been provided to the MBE/WBE contractor associations.

Community

Outreach:

A letter of support from Alderman Haithcock is included in your Staff Report as Attachment E.

**Issues:** 

N/A

#### CITY OF CHICAGO

# Community Development Commission Department of Planning & Development April 13, 2004

#### STAFF REPORT

Christiana Investors, L.L.C. and USG Corporation
The Canal/Congress Tax Increment Financing Redevelopment Project Area

#### MS. VICE CHAIRMAN AND MEMBERS OF THE COMMISSION:

The Resolution before you requests that the Community Development Commission recommend to the City Council the designation of Christiana Investors, L.L.C., and/or a related entity to be formed, as the Developer and USG Corporation as the Co-Developer for the redevelopment of the property located within the boundaries of the Canal/Congress Tax Increment Financing Redevelopment Project Area at 550 West Adams Street (the "Property" and the "Project"). The Resolution also asks for your authorization to negotiate, execute and deliver a redevelopment agreement on the City's behalf with the Developer and Co-Developer for the Project.

### Background

The Property is located within the Canal/Congress Tax Increment Financing Redevelopment Project Area (the "Area"), which was established by the City Council on November 12, 1998. The Area is irregularly shaped and is generally bounded by Monroe Street on the north, the South Branch of the Chicago River on the east, Harrison Street on the south and the Kennedy Expressway on the west. The Property is commonly known as 550 West Adams Street and is currently improved with a surface parking lot.

This Project is the third and final component of Business Planned Development #756. The Quaker Oats Building and the Park Alexandria Building are the two previous projects. The Quaker Oats Building was the subject of a TIF redevelopment agreement that was presented to the Community Development Commission on March 14, 2000 (CDC Resolution 00-CDC-42).

# **Development Project**

# Proposed Developer

Christiana Investors, L.L.C. is an Illinois limited liability company that is affiliated with the Fifield Realty Corporation, which is a privately held Delaware corporation. USG Corporation is a publicly-traded Delaware corporation.

Fifield Companies was founded in 1977 and has developed 50 buildings comprising 10 million square feet worth over \$2.5 billion. Notable projects include the Quaker Oats Building at 555 West Monroe, the 550 West Washington building, the Park Alexandria building at 125 South Jefferson, the renovation of the Civic Opera uilding, and Admiral's Pointe at 600 North Kingsbury.

USG has been based in the City of Chicago since the company's inception in 1902. It is a Fortune 500 Company that is the world's number one producer of gypsum wallboard and ceiling suspension grid.

#### **Proposed Project**

DPD intends to enter into a Tax Increment Financing ("TIF") redevelopment agreement with Christiana and, through a limited joinder, USG. The purpose of the redevelopment agreement is to provide an incentive to USG that will allow USG to relocate its corporate headquarters into a new office building to be constructed by Christiana.

Christiana has proposed the development of an 18-story Class A office building (the "Building") at the Property that will include approximately 471,000 square feet. The Property is located within the 2<sup>nd</sup> Ward and the Canal/Congress TIF District.

USG intends to enter into a lease with Christiana for approximately 240,000 square feet on floors ten through eighteen of the Building for use as its global corporate headquarters. The project will include the following components:

- Christiana's construction of all base building improvements, including, without limitation: the plumbing, electrical, HVAC, telecommunications and other building systems for the entire Building; the completion of the lobby and all exterior improvements; and, the construction of limited USG tenant improvements;
- USG's construction of certain tenant improvements on floors ten through eighteen including interior construction, fire protection, electrical and mechanical work, furniture and furniture installation, carpeting, telecommunications systems and certain architectural costs;
- The facade of the building will include masonry at floors one and two and glass on the remaining sixteen floors:
- The first floor will include 18-20 private parking spaces and 8,000 square feet of retail space;
- The installation of a green roof on 100% of the net square footage of the roof (approximately 11,000 square feet);
- The street level landscaping will include planter boxes and ornamental fencing;
- The City is encouraging the achievement of an Energy Star Certification and a Leadership in Energy and Environmental Design ("LEED") certification from the U.S. Green Building Council; and,
- The Project will comply with all applicable City of Chicago ordinances, including the Landscape Ordinance and Business Planned Development #756.

USG's lease calls for a net rent per square foot of \$24.45 with an initial term of 15 years. USG will have two five-year options to renew the lease.

#### **Deal Structure**

The City intends to negotiate a redevelopment agreement with the Developer and Co-Developer for a maximum of \$9,750,000 in tax increment financing assistance. This amount represents 7.6% of the total project budget, currently estimated at \$128,202,180. The City's financial assistance is being provided for the benefit of USG. Therefore, the TIF assistance will assigned to USG by Christiana.

The TIF assistance will be provided in two forms. First, a taxable TIF Developer Note will be issued at closing with a maximum principal amount of the greater of \$6,500,000 or the sum of the TIF-eligible costs, excluding interest costs, that are related to the financing of the Project. Second, the City will make annual payments during construction that will be equal to 30% of the annual interest costs that are related to the financing of the Project.

The redevelopment agreement will include a clawback provision that will require repayment of all TIF payments made as a reimbursement of construction period interest if USG either fails to continue as an on-going business or relocates out of the City of Chicago within one-year of exiting the chapter 11 bankruptcy proceeding. The clawback provision will be secured by a letter of credit.

The project budget is included in Attachment D to the staff report.

#### Conformance with Plan

The proposed redevelopment is in conformance with the land use goals and objectives of the Canal/Congress Tax Increment Financing Redevelopment Project Area Plan. For this site the Plan calls for mixed use: retail, commercial, hotel, institutional, open space and government land uses.

# **Community Outreach**

A letter of support from Alderman Haithcock is included in your Staff Report as Attachment E.

#### **Public Benefits**

## Real Estate Taxes

Based upon an analysis provided by the Developer, the Project will generate a substantial increase in the real estate taxes on the Property. The analysis estimates that the real estate taxes will increase from their current level of \$131,350 to approximately \$3.8 million in 2009. The projected total value of all real estate taxes generated by the Property during the remaining life of the Canal/Congress TIF District is estimated to be \$59.6 million.

## Jobs

USG has committed to the retention of a minimum of 500 jobs. The Project will require approximately 250 construction positions. USG's annual payroll, including benefits, for the employees located at the headquarters is approximately \$89 million.

### Green Technology and Landscaping

The project will comply with the City's Landscape Ordinance and the building will include a green roof.

# Prevailing Wage, MBE/WBE, City Residency

Christiana and USG have agreed to comply with all City ordinances regarding Prevailing Wage, MBE/WBE and City Residency. Attachment C to the Staff Report includes the certified mail receipts as evidence that the required notifications have been provided to the MBE/WBE contractor associations.

#### Recommendation

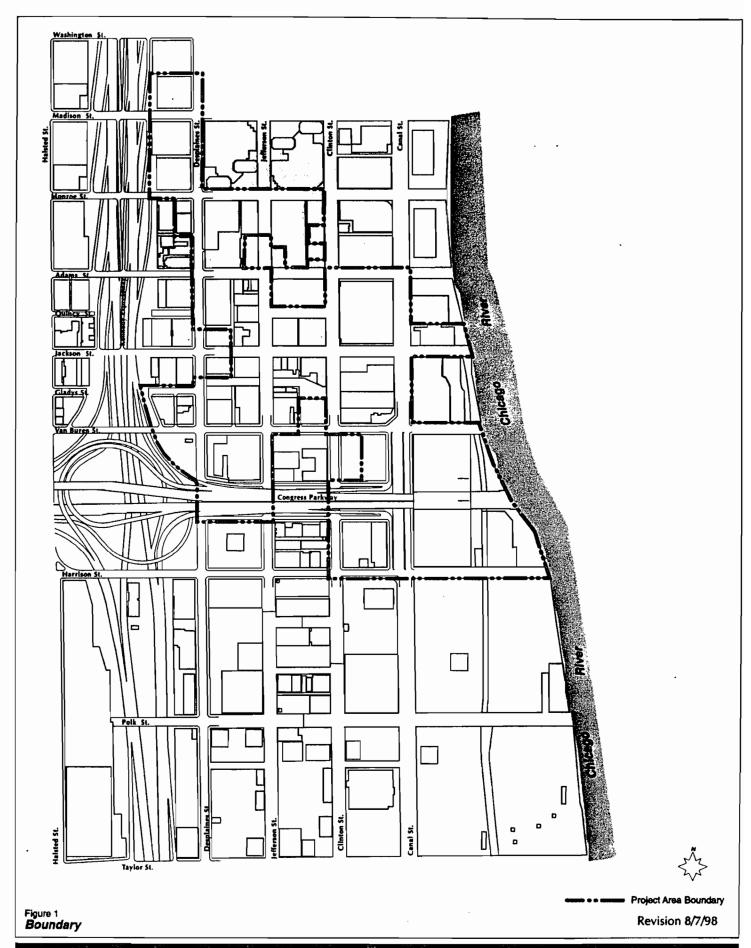
DPD requests that the Community Development Commission recommend to the City Council the designation of Christiana Investors, L.L.C., and/or a related entity to be formed, as the Developer and USG Corporation as the Co-Developer for the redevelopment of the property located within the boundaries of the Canal/Congress Tax Increment Financing Redevelopment Project Area at 550 West Adams Street (the "Property" and the "Project"). DPD also requests that the Commission provide DPD with authority to negotiate, execute and deliver on the City's behalf a redevelopment agreement with the Developer and Co-Developer for the Project.

## Attachments

- A) TIF Boundary Map
- B) Elevations
- C) MBE/WBE Contractor Notifications and Certified Mail Receipts
- D) TIF Term Sheet
- E) Letter of Support

# Attachment A

TIF Boundary Map



Canal / Congress

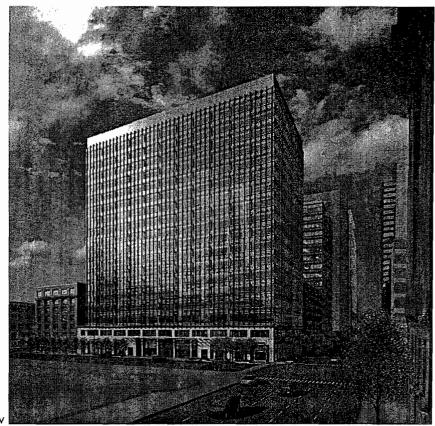
Chicago, Illinois

Tax Increment Financing Redevelopment Project Area

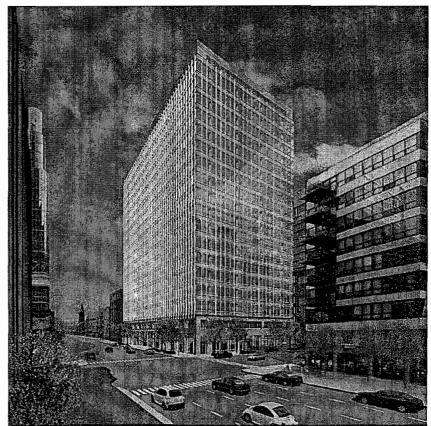
Prepared By: Trkla, Pettigrew, Allen, & Payne, Inc.

# Attachment B

Elevations



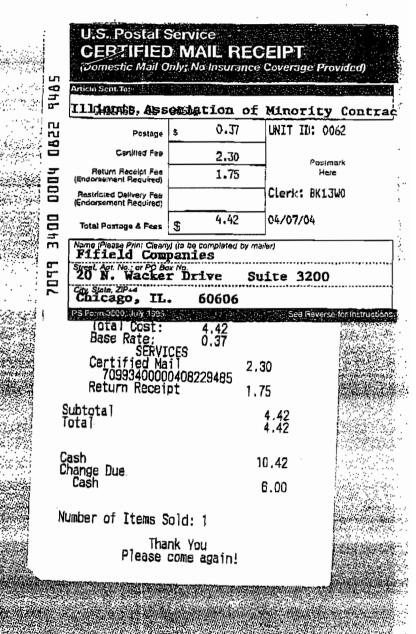
SOUTH VIEW

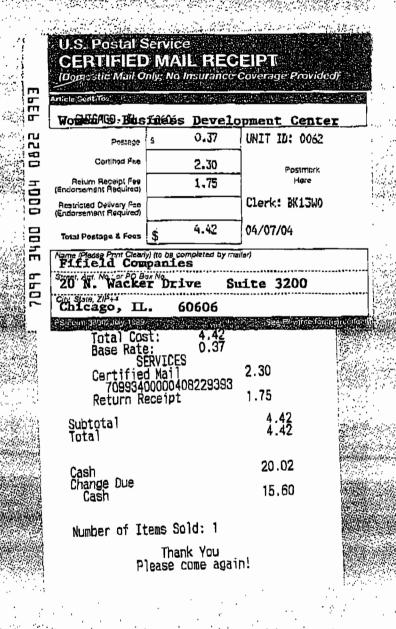


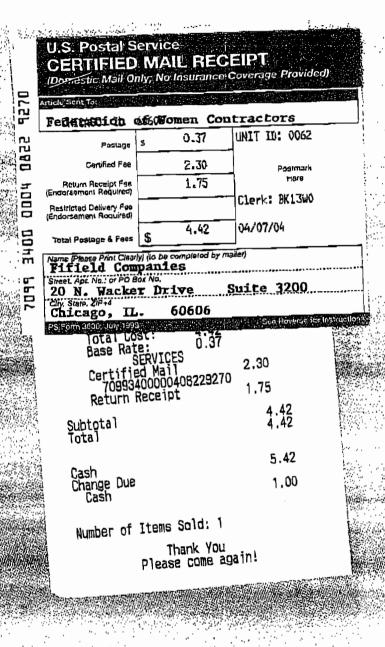
EAST VIEW

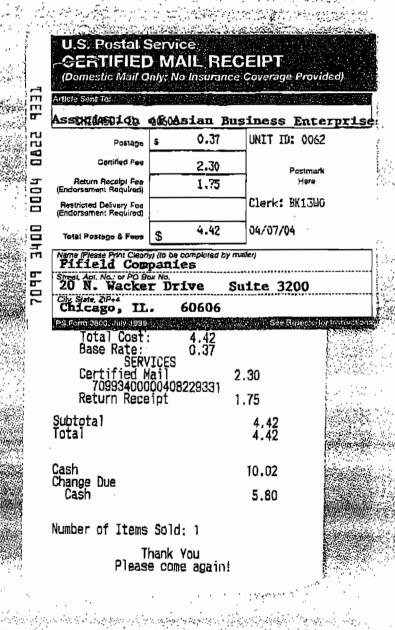
# Attachment C

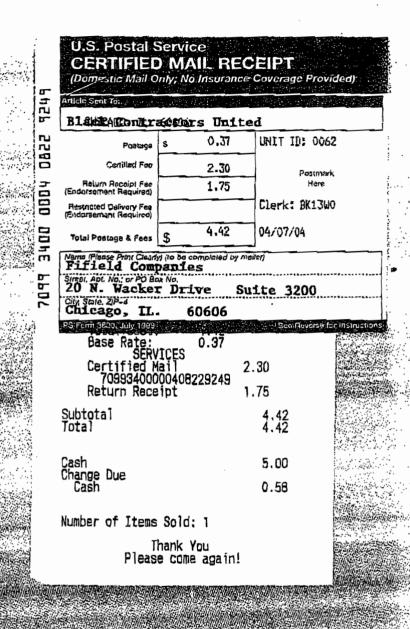
MBE/WBE Contractor Notifications and Certified Mail Receipts

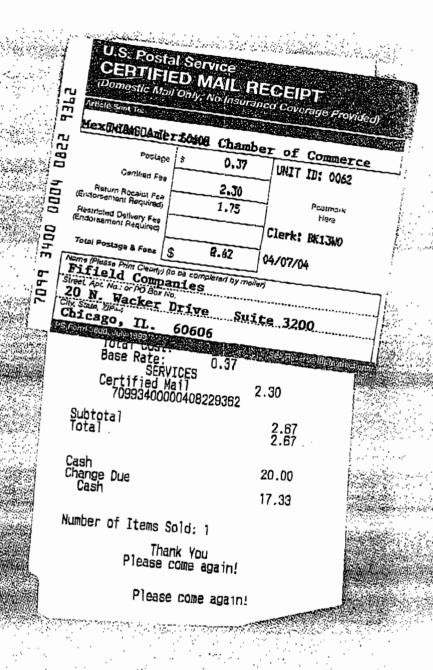


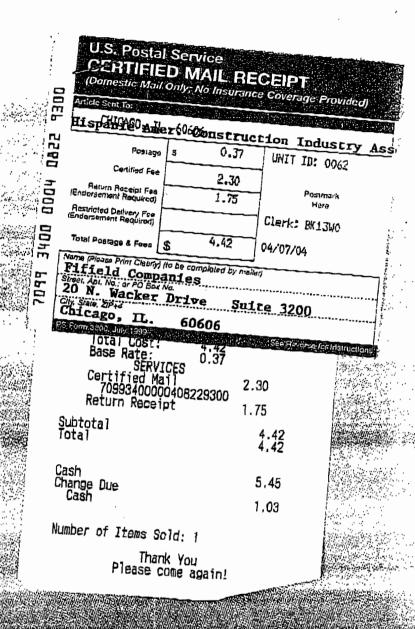




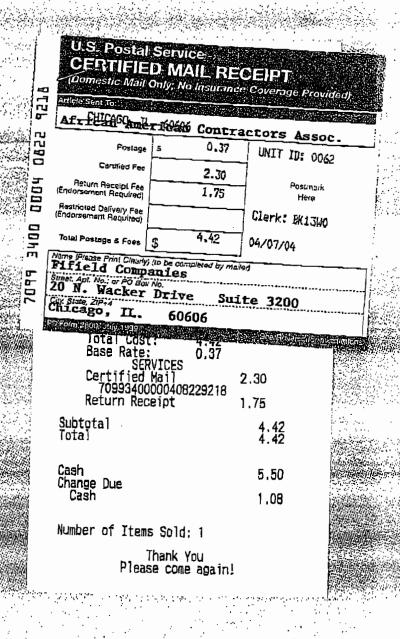


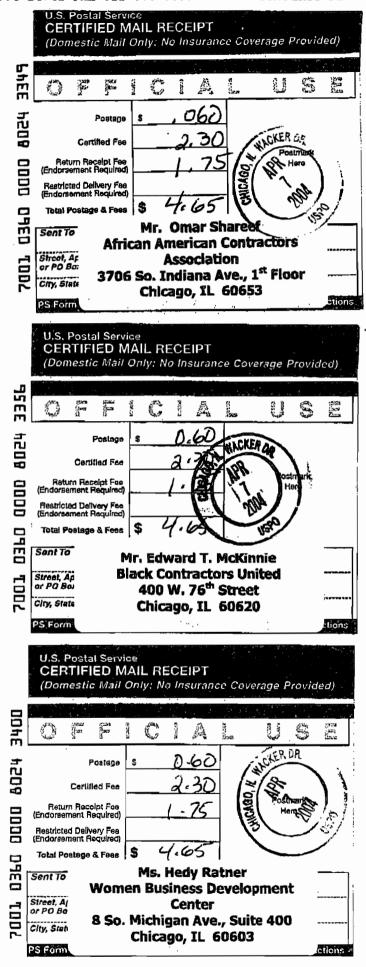


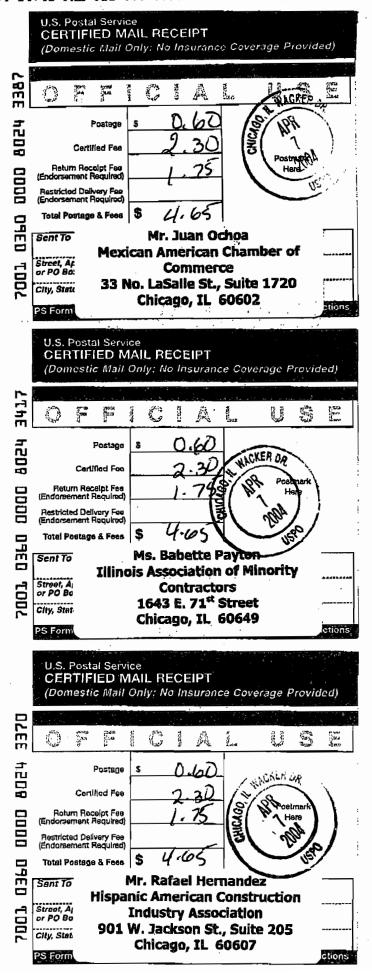


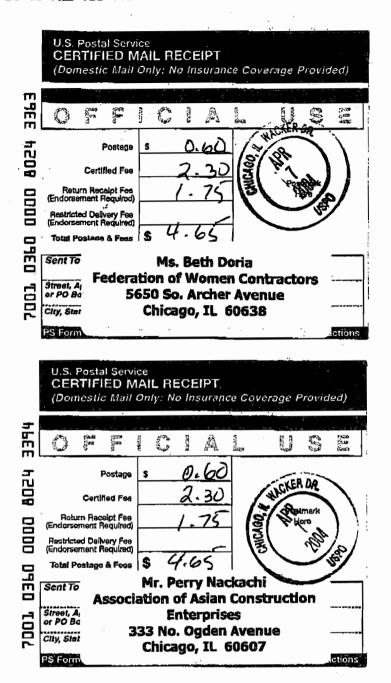


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#### Attachment D

#### Term Sheet

DPD intends to enter into a Tax Increment Financing ("TIF") redevelopment agreement with Christiana and, through a limited joinder, USG. The purpose of the redevelopment agreement is to provide an incentive to USG that will allow USG to relocate its corporate headquarters into a new office building to be constructed by Christiana.

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#### Deal Structure

The City intends to negotiate a redevelopment agreement with the Developer and Co-Developer for a maximum of \$9,750,000 in tax increment financing assistance. This amount represents 7.6% of the total project budget, currently estimated at \$128,202,180. The City's financial assistance is being provided for the benefit of USG. Therefore, the TIF assistance will assigned to USG by Christiana.

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Project Budget						
Sources of Funds		Uses of Funds				
Conventional Financing	72,458,674	Site Prep, Building Core & Shell	47,237,118			
Mezzanine Financing	35,672,852	USG TI Allowance	18,405,400			
USG Equity	16,728,000	USG's Leasehold Expenditure	16,728,000			
Developer Equity	3,342,654	Projected Future TI	11,266,050			
		Construction Period Interest	10,218,585			
		Acquisition	7,500,000			
		Leasing Commissions (6.5%*)	7,293,851			
		Developer Fee (2.4%*)	2,691,800			
		A & E	2,100,000			
		Contigency	2,000,000			
		Construction Management Fee (1.8%*)	769,085			
		Space Planning and Marketing	485,000			
		Insurance & Taxes	475,000			
		Legal	475,000			
		Fee/Permits	375,000			
		Miscellaneous Testing & Consultants	325,000			
		Closing Costs	320,000			
		Working Capital/Pre-Closing Deficits	200,000			
		Post Completion Deficit Funding Req.	(662,709)			
Total	128,202,180		128,202,180			

<sup>\*</sup> Percentages exclude USG's Leasehold Expenditure and are based on Fifield's total project cost of \$111,474,180

# Attachment E

Letter of Support

# COMMUNITY DEVELOPMENT COMMISSION OF THE CITY OF CHICAGO

**RESOLUTION NO. 04 - CDC -**

AUTHORITY TO NEGOTIATE A REDEVELOPMENT AGREEMENT WITH CHRISTIANA INVESTORS, L.L.C.

AND/OR

A RELATED ENTITY TO BE FORMED

WITHIN THE CANAL/CONGRESS TAX INCREMENT FINANCING REDEVELOPMENT PROJECT AREA,

AND

TO RECOMMEND TO
THE CITY COUNCIL OF THE CITY OF CHICAGO
THE DESIGNATION OF
CHRISTIANA INVESTORS, L.L.C.

AND/OR

A RELATED ENTITY TO BE FORMED

AS THE DEVELOPER

AND

USG CORPORATION

AS THE CO-DEVELOPER

WHEREAS, the Community Development Commission (the "Commission") of the City of Chicago (the "City") has heretofore been appointed by the Mayor of the City with the approval of its City Council (the City Council referred to herein collectively with the Mayor as the "Corporate Authorities") as codified in Section 2-124 of the City's Municipal Code; and

WHEREAS, the Commission is empowered by the Corporate Authorities to exercise certain powers enumerated in Section 5/11-74.4-4(k) of the Illinois Tax Increment Allocation Redevelopment Act, as amended (65 ILCS 5/11-74.4-1 et seq.), (as amended from time to time, the "Act"); and

WHEREAS, the City Council, upon the Commission's recommendation pursuant to Resolution 98-CDC-136 and pursuant to the Act, enacted three ordinances on November 12, 1998 pursuant to which the City approved and adopted a certain redevelopment plan and project (the "Plan") for the Canal/Congress Redevelopment Project Area (the "Area"), designated the Area as a redevelopment project area and adopted tax increment allocation financing for the Area. The street boundaries of the Area are described on Exhibit A hereto; and

WHEREAS, Christiana Investors, L.L.C. (the "Developer") and USG Corporation (the "Co-Developer"), have presented to the City's Department of Planning and Development ("DPD") a proposal for redevelopment of the Area or a portion thereof that is in compliance with the Plan, consisting of the construction of an eighteen-story Class A office building that will include approximately 471,000 square feet (the "Project"); and

WHEREAS, DPD requests that the Commission recommend to City Council that the Developer and Co-Developer be designated as the developer and co-developer for the Project and that DPD be authorized to negotiate, execute and deliver a redevelopment agreement with the Developer for the Project; now, therefore,

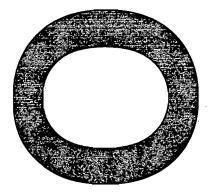
# BE IT RESOLVED BY THE COMMUNITY DEVELOPMENT COMMISSION OF THE CITY OF CHICAGO:

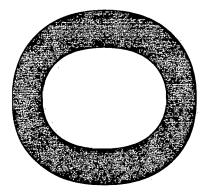
:	Section 1.	The above recitals are incorporated herein and made a part hereof.		
	Section 2.	The Commission hereby recommends to City Council that the Developer be designated as the developer for the Project and that DPD be authorized to negotiate, execute and deliver on the City's behalf a redevelopment agreement with the Developer for the Project.		
	Section 3.	If any provision of this resolution shall be held to be invalid or unenforceable for any reason, the invalidity or unenforceability of such provision shall not affect any of the remaining provisions of this resolution.		
	Section 4.	All resolutions, motions or orders in conflict with this resolution are hereby repealed to the extent of such conflict.		
	Section 5.	This resolution shall be effective as of the date of its adoption.		
	Section 6.	A certified copy of this resolution shall be transmitted to the City Council.		
ADOP'	TED:	, 2004		
Attachment: Exhibit A, Street Boundary Description				

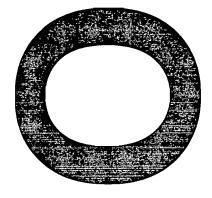
# EXHIBIT A

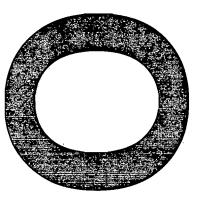
Street Boundary Description of the Canal/Congress Tax Increment Financing Redevelopment Project Area

The Area is irregularly shaped and is generally bounded by Monroe Street on the north, the South Branch of the Chicago River on the east, Harrison Street on the south and the Kennedy Expressway on the west.









STATE OF ILLINOIS)
. )SS
COUNTY OF COOK)

# **CERTIFICATE**

I, Jennifer Rampke, the duly authorized, qualified and Executive Secretary of the Community Development Commission of the City of Chicago, and the custodian of the records thereof, do hereby certify that I have compared the attached copy of a Resolution adopted by the Community Development Commission of the City of Chicago at a Regular Meeting Held on the 13<sup>th</sup> day of April 2004 with the original resolution adopted at said meeting and recorded in the minutes of the Commission, and do hereby certify that said copy is a true, correct and complete transcript of said Resolution.

Dated this 13th Day of April 2004

EXECUTIVE SECRETARY

Jennifer Rampke

# COMMUNITY DEVELOPMENT COMMISSION OF THE CITY OF CHICAGO

RESOLUTION NO. 04 - CDC - 27

AUTHORITY TO NEGOTIATE A REDEVELOPMENT AGREEMENT WITH CHRISTIANA INVESTORS, L.L.C.

AND/OR

A RELATED ENTITY TO BE FORMED

WITHIN THE CANAL/CONGRESS TAX INCREMENT FINANCING REDEVELOPMENT PROJECT AREA,

AND

TO RECOMMEND TO
THE CITY COUNCIL OF THE CITY OF CHICAGO
THE DESIGNATION OF
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AND/OR

A RELATED ENTITY TO BE FORMED

AS THE DEVELOPER

**AND** 

USG CORPORATION

### AS THE CO-DEVELOPER

WHEREAS, the Community Development Commission (the "Commission") of the City of Chicago (the "City") has heretofore been appointed by the Mayor of the City with the approval of its City Council (the City Council referred to herein collectively with the Mayor as the "Corporate Authorities") as codified in Section 2-124 of the City's Municipal Code; and

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WHEREAS, Christiana Investors, L.L.C. (the "Developer") and USG Corporation (the "Co-Developer"), have presented to the City's Department of Planning and Development ("DPD") a proposal for redevelopment of the Area or a portion thereof that is in compliance with the Plan, consisting of the construction of an eighteen-story Class A office building that will include approximately 471,000 square feet (the "Project'); and

WHEREAS, DPD requests that the Commission recommend to City Council that the Developer and Co-Developer be designated as the developer and co-developer for the Project and that DPD be authorized to negotiate, execute and deliver a redevelopment agreement with the Developer for the Project; now, therefore,

# BE IT RESOLVED BY THE COMMUNITY DEVELOPMENT COMMISSION OF THE CITY OF CHICAGO:

Section 1.	The above recitals are incorporated herein and made a part hereof.
Section 2.	The Commission hereby recommends to City Council that the Developer be designated as the developer for the Project and that DPD be authorized to negotiate, execute and deliver on the City's behalf a redevelopment agreement with the Developer for the Project.
Section 3.	If any provision of this resolution shall be held to be invalid or unenforceable for any reason, the invalidity or unenforceability of such provision shall not affect any of the remaining provisions of this resolution.
Section 4.	All resolutions, motions or orders in conflict with this resolution are hereby repealed to the extent of such conflict.
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Section 6.	A certified copy of this resolution shall be transmitted to the City Council.

ADOPTED: ## 13 , 2004

Attachment: Exhibit A, Street Boundary Description

# **EXHIBIT A**

Street Boundary Description of the Canal/Congress Tax Increment Financing Redevelopment Project Area

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