STATE OF ILLINOIS)
)SS
COUNTY OF COOK)

#### **CERTIFICATE**

I, Jennifer Rampke, the duly authorized, qualified and Executive Secretary of the Community Development Commission of the City of Chicago, and the custodian of the records thereof, do hereby certify that I have compared the attached copy of a Resolution adopted by the Community Development Commission of the City of Chicago at a Regular Meeting Held on the 13<sup>th</sup> Day of December 2005 with the original resolution adopted at said meeting and recorded in the minutes of the Commission, and do hereby certify that said copy is a true, correct and complete transcript of said Resolution.

Dated this 13th Day of December 2005

Jennifer Rampke

05-CDC-126

# COMMUNITY DEVELOPMENT COMMISSION OF THE CITY OF CHICAGO

RESOLUTION NO. 05 - CDC -/26

# AUTHORIZATION TO NEGOTIATE A REDEVELOPMENT AGREEMENT WITH PRIMESTOR 119,LLC AND

# RECOMMENDATION TO THE CITY COUNCIL OF THE CITY OF CHICAGO FOR THE DESIGNATION OF PRIMESTOR 119, LLC AS DEVELOPER

WHEREAS, the Community Development Commission (the "Commission") of the City of Chicago (the "City") has heretofore been appointed by the Mayor of the City with the approval of its City Council (the City Council referred to herein collectively with the Mayor as the "Corporate Authorities") as codified in Section 2-124 of the City's Municipal Code; and

WHEREAS, the Commission is empowered by the Corporate Authorities to exercise certain powers enumerated in Section 5/11-74.4-4(k) of the Illinois Tax Increment Allocation Redevelopment Act, as amended (65 ILCS 5/11-74.4-1 et seq.), (as amended from time to time, the "Act"); and

WHEREAS, the City Council, upon the Commission's recommendation pursuant to Resolution 02-CDC-79 and pursuant to the Act, enacted three ordinances on November 6, 2002 pursuant to which the City approved and adopted a certain redevelopment plan and project (the "Plan") for the 119<sup>th</sup> Street & I-57 Redevelopment Project Area (the "Area"), designated the Area as a redevelopment project area and adopted tax increment allocation financing for the Area. The street boundaries of the Area are described on Exhibit A hereto; and

WHEREAS, Primestor 199, LLC (the "Developer"), has presented to the City's Department of Planning and Development ("DPD") a proposal for redevelopment of the Area or a portion thereof that is in compliance with the Plan, consisting of the construction of a retail shopping center (the "Project'); and

WHEREAS, DPD requests that the Commission recommend to City Council that the Developer be designated as the developer for the Project and that DPD be authorized to negotiate, execute and deliver a redevelopment agreement with the Developer for the Project; now, therefore,

## BE IT RESOLVED BY THE COMMUNITY DEVELOPMENT COMMISSION OF THE CITY OF CHICAGO:

Section 1. The above recitals are incorporated herein and made a part hereof.

- Section 2. The Commission hereby recommends to City Council that the Developer be designated as the developer for the Project and that DPD be authorized to negotiate, execute and deliver on the City's behalf a redevelopment agreement with the Developer for the Project.
- Section 3. If any provision of this resolution shall be held to be invalid or unenforceable for any reason, the invalidity or unenforceability of such provision shall not affect any of the remaining provisions of this resolution.
- Section 4. All resolutions, motions or orders in conflict with this resolution are hereby repealed to the extent of such conflict.
- <u>Section 5.</u> This resolution shall be effective as of the date of its adoption.
- Section 6. A certified copy of this resolution shall be transmitted to the City Council.

ecember 13,2005

ADOPTED: December 13, 2005

Attachment: Exhibit A, Street Boundary Description

## City of Chicago Department of Planning and Development

# STAFF REPORT TO THE COMMUNITY DEVELOPMENT COMMISSION REQUESTING DEVELOPER DESIGNATION DECEMBER 13, 2005

#### I. PROJECT IDENTIFICATION AND OVERVIEW

Project Name:

Marshfield Plaza Redevelopment

Applicant Name:

Primestor 119, LLC

Project Address:

1700 West 119th Street

Ward and Alderman:

Alderman Carrie M. Austin, 34 Ward

Community Area:

Morgan Park Community Area #75

Redevelopment Project Area:

119th Street & I-57

Requested Action:

TIF Developer Designation

Proposed Project:

Retail Development

TIF Assistance:

\$22,000,000

#### **II. PROPERTY DESCRIPTION**

Address:

1700 West 119th Street, Chicago, IL 60643

Location:

Northwest Corner of Interstate 57 and 119<sup>th</sup> Street

Tax Parcel Numbers:

25-19-417-015, 25-19-417-016

Land Area:

38 Acres

Current Use:

The site currently consists of a vacant industrial building on the southern portion, and an uncovered salt mound on the northern portion. The rapidly deteriorating, 641,000 sf industrial building has been vacant since 2000 and is a blight on the community. To the south and west of the building is asphalt pavement. The southern portion also has a large water tower and a smokestack. The northern portion consists mainly of an uncovered salt mound managed by the City of Chicago Department of Streets and Sanitation. The building will have to be demolished, and the site environmentally remediated in

preparation for development.

Current Zoning:

Business Planned Development 770

The property does require environmental remediation. Environmental reports cite such concerns as areas of surface staining, an unresolved LUST incident, use and storage of paints and solvents by a former tenant, the use and storage of oil, a chemical storage area, and confirmed and suspect asbestos containing building materials.

#### III. BACKGROUND

The current building was constructed in 1960 and housed a Libby canned meat processing operation. The construction of Interstate Highway I-57 enhanced the accessibility of the location and realigned Ashland Ave and Marshfield Avenue, which serve as east and west frontage roads of I-57, respectively, to their current configuration. Libby operated the facility until the mid 1980s, at which time the building became a multi-tenant office/warehouse facility. Deferred maintenance and obsolescence led to a succession of owners beginning in the late 1990s who saw the potential of a retail development at this location.

The developer acquired the property in June 2005 through bankruptcy auction, and has begun planning to develop a 444, 000 sf retail shopping center at this location. 119th street serves as the southern border of the site as well as the border between the City of Chicago and the southern suburb of Calumet Park. In fact the development team has cited competing efforts to establish a shopping center at the southwest corner of this intersection in Calumet Park as a reason for moving aggressively to develop the project.

#### IV. PROPOSED DEVELOPMENT TEAM

**Development Entity:** Primestor 119, LLC, the development entity, is owned by The Prudential Insurance Company of America, equity partner and Primestor Chicago, LLC which serves and the development/management partner of the entity. Arturo Sneider, Leandro Tyberg and Gene Detchemendy are the principals of Primestor and have extensive experience in the development and management of shopping centers through Primestor Development, Inc. Primestor Development, Inc was established in 1999 to become the development and management arm of Primestor Properties, a twenty-year-old family business. The principals and their employees run day-to-day activities for assets under management, development and construction.

Primestor has been involved in the development, management and acquisition of several million square feet, and currently manages in excess of 1,000,000 net rentable square feet of its own assets. Primestor provides a full range of third-party management services, including lease administration, as well as property cleaning, maintenance and repair. Much of Primestor's experience is focused in Los Angeles, California area, where they have performed real estate development, leasing and construction management for such entities as Albertsons, Starbucks, Walgreens and other national and local retailers.

Consultants: The Developer has retained the following consultants:

DLA Piper Rudnick Gray Cary USLLP, Attorney; Professional Service Industries, Inc., Environmental; Harry Walton, Environmental; OKW Architects, Architect; Spaceco, Inc., Civil Engineer; Mid –America, Leasing; Louik/Schneider & Associates, Inc., TIF.

#### V. PROPOSED PROJECT

**Project Overview**: Marshfield Plaza will consist of approximately 444,000 square feet of retail space, including two anchor tenants; five out-lot tenants, and several junior anchor and in-line shop tenants.

Target will occupy approximately 127,000 square feet of retail space and Home Depot will occupy approximately 115,000 square feet, plus a 28,000 square foot garden center. The developer has submitted letters of intent from both anchor retailers. Each anchor will be on its own parcel with sufficient parking allocation. Also, appropriate parking easements will be put in place to allow parking throughout the center. The current arrangement between the developer and proposed anchors calls for the sale of the related underlying parcels in the form of buildable pads to the anchors, with all subsequent construction of the buildings to be undertaken by the anchors.

In addition to the space occupied by the anchor tenants, there will be approximately 125,000 square feet of retail space in the main part of the center, which will be occupied by roughly twenty retailers. National retailers such as Applebee's Restaurant, Bank of America, Office Max and Staples have already expressed intent or interest in leasing this space and becoming a part of this exciting project. Current plans call for the developer retaining ownership of the improvements comprising this portion of the center and Primestor leasing it as tenant space.

There will be five out-lots with six buildings, ranging in size from approximately 3,500 square feet to 21,000 square feet, and having several types of retailers such as a bank, a restaurant, and an automotive supply store. Current plans call for the developer also retaining ownership of the improvements comprising this portion of the center and Primestor leasing it as tenant space.

The center will incorporate modern layout and design features that are demanded by today's retailers. The project is expected to create 400 construction jobs. Upon stabilization, the center will generate 750,000 FTE jobs and approximately \$2,900,000 in annual property tax revenue. In addition, the center is projected to generate initial annual sales of more than \$110 million, equating to approximately \$2.2 million in annual sales tax revenue to the City. By virtue of the center's location at the edge of the City limits, the project will capture sales volume from city residents who currently shop in the suburbs and will also capture suburban sales volume.

Marshfield Plaza will be a cornerstone of the community by bringing a host of benefits, including property and sales tax generation, job creation, environmentally responsible features, and enhancement of the commercial vitality of the community. A site plan, floor plans and elevation are provided as exhibits to this report.

**Environmental Features**: The center will satisfy City requirements by having a 75% green roof and L.E.E.D. certification features.

#### VI. FINANCIAL STRUCTURE

The City intends to negotiate a redevelopment agreement with the Developer for a maximum amount of \$22,000,000 in tax increment financing assistance. This amount represents 24.83% of the total project budget, which is currently estimated to be \$88,600,000. The City TIF financial assistance is to be repaid exclusively from incremental tax revenues generated by the Project Site PINs. The assistance will be provided to the Developer in the form of one or more TIF Developer Notes. Acceptable measures of return on investment cannot be attained without the level of TIF assistance being provided.

The following table on the next page identifies the sources and uses of funds.

<b>Sources</b>	and	Uses	of	Funds	
Domices	anu	0303	U.	Lunus	

Sources of Funds Land Sale to Anchors		<u>Amount</u> \$13,000,000	% of Total 14.6%
Reimbursement from Anchors		\$ 5,000,000	5.6%
Anchor Tenant Capital Sources		\$15,000,000	16.9%
Permanent Loan		\$53,600,000	60.4%
Equity		\$ 2,000,000	2.2%
Grand Total		\$88,600,000	
Uses of Funds		Amount	\$/sf of Building*
Land Acquisition		\$25,000,000	\$56.30 psf
Total Hard Costs		\$32,301,909	\$72.75 psf
Soft Costs	<b></b>		
Architectural	\$ 637,000		
Civil Engineering	\$ 370,000		
Offsite Engineering	\$ 100,000		
Environm'tl Engineering	\$ 25,000		
Cost Rev. & Value Engin.	\$ 25,000		
TIF Consultant & Legal	\$ 116,500		
Accounting & Leasing Legal Leasing Commissions			
Utility Connection Fees	\$2,217,592 \$ 500,000		
•			
Inspect., Mitigation, Permits Builders Risk	\$ 371,472		
Property Taxes	\$ 980,000		
Property Taxes Property Tax Consultant	\$ 15,000		
Construction Management	\$ 313,397		
Property Maintenance	\$ 68,640		
Administrative Fee	\$ 192,000		
Cost Prior to Pre-Dev	\$ 752,903		
Soft Cost Contingencies	\$ 275,378		
Interest of Pre-Dev Loan	\$1,939,984		
Loan Fees on Pre-Dev Loan	\$ 265,000		
Title and Closing Costs	\$ 135,625		
Interest of Construction Loan			
Loan Fees on Constr Loan	\$ 308,000		
Total Soft Costs	Ψ 200,000	\$13,942,307	\$31.39 psf
Off Site Work		\$ 576,000	\$ 1.29 psf
Lender Reserve		\$ 1,779,784	\$ 4.00 psf
Anchor Tenant Construction Costs		\$15,000,000	\$33.78 psf
Grand Total		\$88,600,000	\$199.51 psf

<sup>\*</sup>Gross building area is 444,023 square feet

#### VII. PUBLIC BENEFITS

The proposed project will provide the following public benefits:

**Property Taxes:** The project will expand the tax base by returning a tax-exempt property to the tax rolls.

Retail Services: The project will provide retail services in an underserved area.

Sales Taxes: The project will capture sales volume from city residents who currently shop in the suburbs and will also capture suburban sales volume

**Environmental Features:** The project will incorporate 75% green roof and L.E.E.D. certification.

**Permanent Jobs:** The project is estimated to generate 750 FTE permanent jobs in retail operations. The Mayor's Office for Workforce Development (MOWD) has been informed of the project and will work with the developer on job training and placement.

Construction Jobs: The project will produce 400 temporary construction jobs.

Affirmative Action: The developer will comply with the requirements of Chicago's affirmative action ordinance, which requires contract participation of 24% by minority-owned business enterprises (MBEs) and 4% by woman-owned business enterprises (WBEs). The developer has provided notification of the proposed project, by certified mail, to eight associations of minority and women contractors. A sample version of the letter and copies of the post office receipts for the certified letters are presented as exhibits to this report.

City Residency: The developer will comply with the requirements of Chicago's city residency ordinance, which requires that at least half of all construction-worker hours be filled by Chicago residents. The developer will also comply with the requirement that all construction jobs are paid the prevailing wage.

#### VIII. COMMUNITY SUPPORT

Alderman Carrie M. Austin (34) endorses the project and has provided a letter of support (see exhibits for copy).

#### IX. CONFORMANCE WITH REDEVELOPMENT AREA PLAN

The proposed project is located in the 119th & I-57 Tax Increment Financing Redevelopment Project Area. The proposed project will satisfy the following goals of the area's redevelopment plan:

- -Reduce or eliminate deleterious conditions.
- -Provide for the orderly transition from obsolete land uses to more appropriate land use patterns.
- -Create an attractive environment that encourages new commercial development.
- -Employ residents within and surrounding the Project Area in jobs generated by area development.
- -Enhance the tax base of the Project Area.

The implementation strategy for achieving the plan's goals envisions the need to provide TIF financial assistance for the retail development. The proposed project also conforms to the plan's land use map, which calls for retail development at the subject site.

#### X. CONDITIONS OF ASSISTANCE

If the proposed resolution is approved by the CDC, DPD will negotiate a redevelopment agreement with the developer. The redevelopment agreement will incorporate the parameters of the proposed project as described in this staff report.

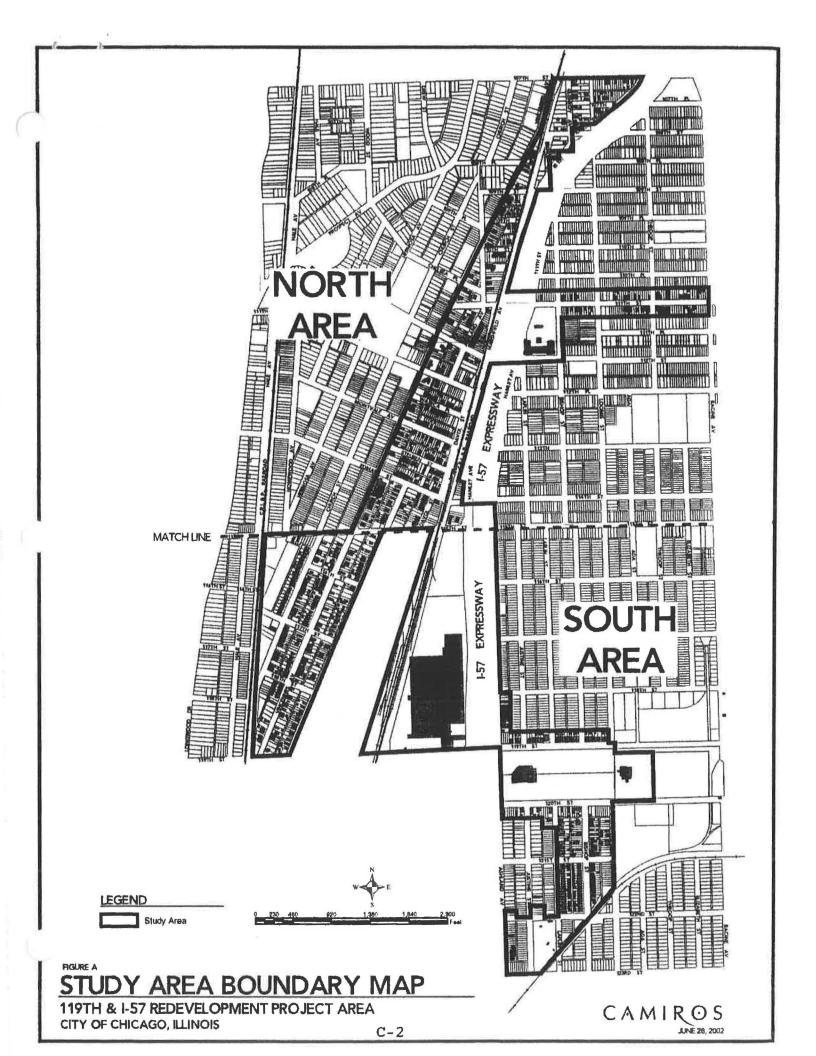
It is DPD policy that no business will be conducted with a development entity whose principal has any outstanding municipal debts (such as unpaid parking tickets, unpaid water bills, unpaid business licenses, and others), is in arrears of child support payments, or who is a debtor in bankruptcy, a defendant in a legal action for deficient performance, a respondent in an administrative action for deficient performance, or a defendant in any criminal action. Before today's action is presented to the city council for approval, the department will conduct a thorough background check of all principals having an ownership interest of 7.5, percent or greater. Similar background checks will be conducted on the development entity itself. The redevelopment agreement will include a development timetable.

#### XI. RECOMMENDATION

The Department of Planning and Development has thoroughly reviewed the proposed project, the qualifications of the development team, the financial structure of the project, its need for public assistance, its public benefits, and the project's conformance with the redevelopment area plan, and DPD recommends that the CDC recommend to the City Council the designation of Primestor 119, LLC as Developer for the development of Marshfield Plaza retail shopping center at 1700 West 119<sup>th</sup> Street in the 119<sup>th</sup> Street & I-57 TIF Redevelopment Project Area.

#### **EXHIBITS**

Redevelopment Area Map
Neighborhood Map or Aerial
Site Plan
Front Elevation or Rendering
Letters of Intent/Interest
Sample M/WBE Letter
Copies of M/WBE Certified Letter Receipts
Alderman's Letter of Support



### COMMUNITY AREA 75 MORGAN PARK

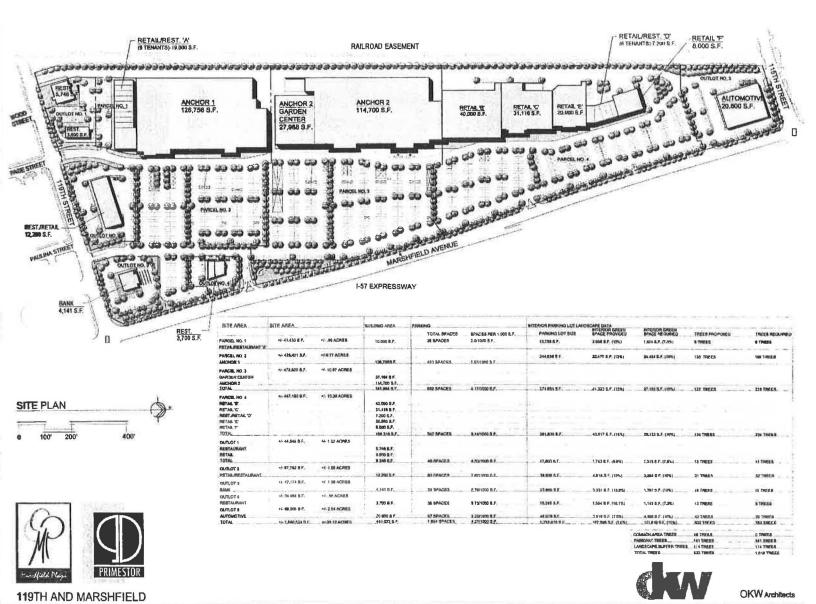


NOTE. (PT) INDICATES PARTIAL CENSUS TRACT WITHIN THE COMMUNITY AREA

COMMUNITY AREA BOUNDARY

- CENSUS TRACT BOUNDARY

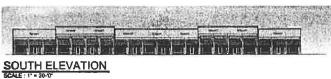
7501 CENSUS TRACT NUMBER



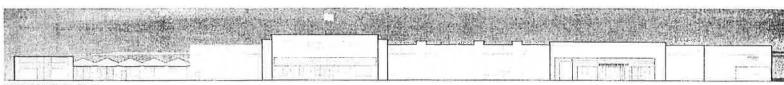
CHICAGO, ILLINOIS

DATE: NOVEMBER 28, 2005

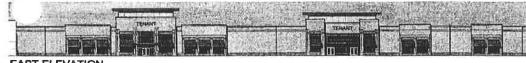
PROJECT MAMBER: 04102







EAST ELEVATION



EAST ELEVATION



EAST ELEVATION





119TH AND MARSHFIELD

**OKW** Architects

CHICAGO, ILLINOIS

PROJECT NUMBER: 04102

Final

Via facsimile 310-652-3165 & U.S. Mail	Deleted: 612-761-3728			
August 1, 2005	Deleted: July			
DRAFT	Deleted: 18			
Mr. Gene Detchemendy Primestor Development Inc. 228 South Beverly Drive Beverly Hills, CA 90212-3805	Pelebed: Ms. Joan E. Ahrens Regional Real Estate Managers Target Corporations 1000 Nicollet Mall, TPN-12J9 Minneapolis, MN 55403			
DEVELOY TIMES, CA 70212-3003	Deleted: [			
Re: Target	Daniel I			
119 <sup>th</sup> and Marshfield				
Chicago, Illinois				
Citted go, tillinois	5 44 4			
Dear Gene	Deleted: Joan:			
Dear Tielle	Contract Total			
This letter will present , Target's position , regarding participation in the proposed	Deleted: what we believe			
Shopping Center identified in the caption. Target's project approval processes requires that	Deleted: 15			
Target management first review and approve the site, construction costs and the financial data	Dereusti: 15			
for the project, including acquisition and construction costs. With the concurrence of Target's				
for the project, including acquisition and construction costs. With the concurrence of Target's				
management, the proposal will then be presented to Target Corporation's senior management for				
final approval. Until that process has been completed, no legal binding commitment by Target to				
the project can be or is given. If it is necessary for Target to expend monies in order to maintain				
control of the property, perform studies or keep tentative schedules, Developer (as defined	a a			
below) and/or Target will be doing so at their individual risk, fully understanding the				
consequences thereof.				
I am prepared to recommend that a Target store be located in the Shopping Center upon the terms and conditions set forth below:				
the terms and conditions set form selow.				
1. PARTIES:				
I. FARILES:				
Davidson Princeton Davidson and Inc	( Postatudo			
Developer:Primestor Development, Inc.	Deleted:			
Target: Target Corporation, a Minnesota Corporation	Deletted: Mid-America Asset			
	Management. Inc			
2. SHOPPING CENTER:	Deleted: 28			
The Developer currently controls approximately 38 acres in Chicago, Illinois located at	Deleted: 400,000			
119th and Marshfield Avenue on which Developer proposes to develop a retail shopping center  (the "Shopping Center"). The proposed Shopping Center will contain approximately four will be the form and layout of the project				
hundred forty thousand (440,000) square feet of building area. The proposed Shopping Center is	Deleted: permissible			
shown on the attached site plan, which site plan Developer has provided, showing approximate	Deleted: 08.01.05 Target LOI BL			
locations of the building areas, principal occupants, parking areas, access points and traffic	EK.DOC			
patterns. No substantial changes to the site plan configuration of the "Target Control Area"	Deleted: 07.29.05 Target LOI BL			
patterns. No substantial changes to the site plan configuration of the Target Control Area	EK.DOC			
*				
MINISTER LOLD FATOUR				
	F			

October 18, 2005

Mr. Paul R. Bryant
Principal
Mid-America Real Estate Corporation
2 Mid-America Plaza 3<sup>rd</sup> Floor
Oakbrook Terrace, IL 60181

Re: Home Depot I-57 and 119<sup>th</sup> Chicago, Illinois

#### Dear Paul:

Thank you for your letter addressed to Mike Flickinger dated August 19, 2005. In response, Home Depot has authorized Harlem Irving companies to submit the following counter-proposal to your client to purchase.

1. Parties:

Developer:

Primestore Development, Inc.

Depot:

Home Depot, USA

2. Home Depot Site:

Depot would purchase the "Depot Site" consisting of approximately 10.57 acres as depicted on the attached site plan.

3. Purchase Price:

Depot will pay a cash purchase price of \$ for the Depot Site, which purchase price shall be paid at closing by wire transfer.

4. Earnest Money:

Depot will deposit \$10,000 as earnest money with the title company identified in the Purchase Agreement, which earnest money deposit shall be held and disbursed in accordance with the terms of the Purchase Agreement and the escrow instructions contained therein.

5. Closing:

Depot's obligation to close will be subject to a due diligence period of 90 days and satisfaction of Depot's contingencies. Closing will be held within 30 days of the date Depot has advised Developer that all contingencies have been met or waived by Depot. In no event shall Depot be required to close until Developer has received all on and off-site entitlements including final zoning, site plan and



November 3, 2005

Mr. Paul Bryant Mr. Richard Spinnell Mid-America Real Estate Corporation Two Mid-America Plaza Third Floor Oakbrook Terrace, IL 60181

RE: Lease of space at NWC of 119th & Marshfield Chicago, Illinois to OfficeMax

Dear Paul & Dick:

The following are the terms and conditions under which OfficeMax, Inc. is proposing to lease space at the above location:

Size: Approximately 20,000 square feet (116' x 170')

Site Plan: Subject to review by Tenant. (See attached

Exhibit 1)

Flood Plain: Landlord hereby represents and warrants that the

subject property on which the OfficeMax is situated

is / is not "Flood Zone A".

Term: Ten (10) Years

Options: Three (3) five (5) year options.

Rent (Term): \$\frac{1}{2} \quad \text{per square foot, years 1 thru 5}

\$: per square foot, years 6 thru 10

Rent (Options): 1-5 year option at \$ per square foot

1-5 year option at \$ per square foot

1-5 year option at \$. per square foot



Bank of America Center Tenant Representation Group 231 S. LaSalle Street, 8th Floor, Chicago, IL 60604 tel +1 312.974.2088 fax +1 312.923.6826

November 14, 2005

Dick Spinell
Mid-America Real Estate Corporation
Two Mid-America Plaza, Third Floor
Oakbrook Terrace, IL 60181
630.954.7300
630.954.7304 fax
Email: Dspinell@midamericagrp.com

12

Proposal to Lease

**Bank of America Banking Center** 

Re: Proposal to lease Outlot #3, approximately 46,674 sq. ft., located at 119th & Marshfield (the "Premises") by Bank of America, N.A. (the "Tenant") from Mid-America Real Estate Corporation (the "Landlord")

Dear Dick:

Re:

As we have discussed, Bank of America is considering locating a banking center at the above referenced shopping center. Accordingly, we hereby request a detailed response to this Proposal consistent with the guidelines set forth below. It is important that each of the categories be responded to in sufficient detail for our evaluation process.

Tenant and Landlord are interested in entering into a Lease covering the above described Premises upon the following terms and conditions:

1. LANDLORD:

Company [Please Enter LL Information]

Address: Phone#: Fax#: Attn:

2. TENANT

Bank of America, N.A., a national banking

association

Address: 400 South Zang Boulevard, 11th Floor

Dallas, TX 75208-6601 **Phone#:** (214) 948-2286 **Fax#:** (214) 948-2272

Attn: Mr. Jay Taylor, Senior Vice President



#### Via facsimile (630-718-1278) & Regular Mail

November 17, 2005

Mr. Doug LaVinn Metro Area Properties 1128 Gateshead Drive Naperville, IL 60564-8591

RE:

Applebee's - Lease Proposal

Marshfield Plaza I-57 & 119<sup>th</sup> Street Chicago, Illinois

Dear Doug:

In response to our recent conversations, as exclusive agents for Ownership, Mid-America Asset Management has been authorized to present Applebee's Restaurant at Marshfield Marketplace in Chicago, Illinois the following proposal. This letter is merely intended to summarize our recent discussions and provide a basis upon which the parties may negotiate a lease agreement and does not constitute a binding agreement except as specifically set forth herein.

#### Terms & Conditions

Landlord:

Primestor Development, Inc.

Tenant:

AppleILLINOIS II LLC

Use Clause:

Proposed freestanding Applebee's Restaurant serving food

and liquor. The foregoing is subject to City approval.

**Building Size and** 

Dimensions:

Approximately 6,000 square foot building, with a minimum

of 94 parking stalls (please provide CAD).

Land Area:

Approximately 1.27 acres of land as shown on the attached

site plan. Exact dimensions and square footage to be agreed

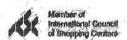
upon during the contingency period.

Lease Term:

Twenty (20) years,

Options:

Four (4) additional five (5) year options.



THO WITH AMERICA PLAZA \* 17HIO FLIDOR CARANTOR TERRACE (LLINOUS BOTST 4715 (630) 664 7300 - 1047 (630) 664 7308 WINNING CONTROLOGICA MINING WITH MINING CONTROLOGICA (630)

AChainLinks-Company

#### Center BTS

#### LETTER OF INTEREST

10/31/05

Mr. Gene Detchemendy Primestor 228 South Beverly Drive Beverly Hills, CA 90212-3805

Richard Spinell
Paul Bryant
Mid America Real Estate Group
Two Mid America Plaza
Thid Floor
Oakbrook Terrace, IL 60181-4713

Re:

119th & Marshfield

Chicago IL

#### Dear Gentleman:

Subject to the General Conditions set forth below, this letter serves to express Staples' interest in leasing space in the above captioned premises under the terms and conditions described below:

Premises:

Approximately 20,388 square feet of space to be built at the location shown on

the Site Plan to be attached as Exhibit A.

Landlord:

**Primestor** 

120 No. LaSalle St., Suite 1210

Chicago, IL 60602 312-345-4700 gene@primestor.com

Tenant:

Staples the Office Superstore East, Inc., a Delaware corporation

500 Staples Drive Framingham, MA 01702

Lease Term:

An initial term of 10 years, with 4 options to extend for 5 years each

 Base Rent:
 Years
 PSF
 Per Annum

 Initial Term:
 1-10
 \$21
 \$



December 2, 2005

Attn: Omar Shareef African American Contractors Association 3706 S. Indiana Ave., 1<sup>st</sup> Floor Chicago, IL 60653

#### BY CERTIFIED MAIL

Re: 119th Street & Marshfield Ave, City of Chicago

Dear Mr. Shareef,

Primestor 119, LLC is pleased to announce the development of the property located at 1700 W. 119<sup>th</sup> Street, Chicago, IL (Northwest corner of 119<sup>th</sup> Street and Marshfield Ave.). The property will be developed into a regional shopping center of approximately 440,000 square feet with a budget of approximately \$55.6 million. The project is scheduled to commence grading and construction following the City's approval of the Redevelopment Agreement (approximately June 2006), with construction to run through Fall 2007.

While a general contractor has not yet been chosen, one will be chosen following CDC approval of the TIF assistance application. The project will require participation of trades such as carpentry, electrical, mechanical, plumbing, paving, roofing, and others. Also, the project will satisfy the required levels of minority business enterprise (MBE) and women business enterprise (WBE) participation, as will be determined in the Redevelopment Agreement (past projects have had MBE 24% and WBE 4%). Finally, at some point closer to approval of the Redevelopment Agreement when bid documents are completed, a copy of the bid documents will be provided to you upon your request.

Please make your members aware of this exciting project so that they may prepare to submit bids for appropriate subcontracting opportunities. I would be happy to meet with you and your members to introduce the project. If you have any questions, please do not hesitate to contact me.

Sincerely,

Eric Salcido Project Manager

Email: eric@primestor.com

C. Add



December 2, 2005

Attn: Edward T. McKinnie Black Contractors United 400 W. 76<sup>th</sup> Street Chicago, IL 60620

#### BY CERTIFIED MAIL

Re: 119th Street & Marshfield Ave, City of Chicago

Dear Mr. McKinnie,

Primestor 119, LLC is pleased to announce the development of the property located at 1700 W. 119<sup>th</sup> Street, Chicago, IL (Northwest corner of 119<sup>th</sup> Street and Marshfield Ave.). The property will be developed into a regional shopping center of approximately 440,000 square feet with a budget of approximately \$55.6 million. The project is scheduled to commence grading and construction following the City's approval of the Redevelopment Agreement (approximately June 2006), with construction to run through Fall 2007.

While a general contractor has not yet been chosen, one will be chosen following CDC approval of the TIF assistance application. The project will require participation of trades such as carpentry, electrical, mechanical, plumbing, paving, roofing, and others. Also, the project will satisfy the required levels of minority business enterprise (MBE) and women business enterprise (WBE) participation, as will be determined in the Redevelopment Agreement (past projects have had MBE 24% and WBE 4%). Finally, at some point closer to approval of the Redevelopment Agreement when bid documents are completed, a copy of the bid documents will be provided to you upon your request.

Please make your members aware of this exciting project so that they may prepare to submit bids for appropriate subcontracting opportunities. I would be happy to meet with you and your members to introduce the project. If you have any questions, please do not hesitate to contact me.

Sincerely,

Eric Salcido Proiect Manager

Email: eric@primestor.com



December 2, 2005

Attn: Babette Payton
Illinois Association of Minority Contractors
1643 E. 71<sup>st</sup> Street
Chicago, IL 60649

#### BY CERTIFIED MAIL

Re: 119th Street & Marshfield Ave, City of Chicago

Dear Ms. Payton,

Primestor 119, LLC is pleased to announce the development of the property located at 1700 W. 119<sup>th</sup> Street, Chicago, IL (Northwest comer of 119<sup>th</sup> Street and Marshfield Ave.). The property will be developed into a regional shopping center of approximately 440,000 square feet with a budget of approximately \$55.6 million. The project is scheduled to commence grading and construction following the City's approval of the Redevelopment Agreement (approximately June 2006), with construction to run through Fall 2007.

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Sincerely,

Eric Salcido Project Manager

Email: eric@primestor.com



December 2, 2005

Attn: Juan Ochoa Mexican American Chamber of Commerce 33 N. La Salle St., Suite 1720 Chicago, IL 60602

#### BY CERTIFIED MAIL

Re: 119th Street & Marshfield Ave, City of Chicago

Dear Mr. Ochoa,

Primestor 119, LLC is pleased to announce the development of the property located at 1700 VV. 119<sup>th</sup> Street, Chicago, IL (Northwest corner of 119<sup>th</sup> Street and Marshfield Ave.). The property will be developed into a regional shopping center of approximately 440,000 square feet with a budget of approximately \$55.6 million. The project is scheduled to commence grading and construction following the City's approval of the Redevelopment Agreement (approximately June 2006), with construction to run through Fall 2007.

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Sincerely,

Eric Salcido Proiect Manager

Email: eric@primestor.com



December 2, 2005

Attn: Perry Nackachi
Association of Asian Construction Enterprises
333 N. Ogden Ave.
Chicago, IL 60607

#### BY CERTIFIED MAIL

Re: 119th Street & Marshfield Ave, City of Chicago

Dear Mr. Nackachi,

Primestor 119, LLC is pleased to announce the development of the property located at 1700 VV. 119<sup>th</sup> Street, Chicago, IL (Northwest corner of 119<sup>th</sup> Street and Marshfield Ave.). The property will be developed into a regional shopping center of approximately 440,000 square feet with a budget of approximately \$55.6 million. The project is scheduled to commence grading and construction following the City's approval of the Redevelopment Agreement (approximately June 2006), with construction to run through Fall 2007.

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Sincerely.

Eric Salcido Project Manager

Email: eric@primestor.com

- Add



December 2, 2005

Attn: Beth Doria Federation of Women Contractors 5650 S. Archer Ave. Chicago, IL 60638

#### BY CERTIFIED MAIL

Re: 119th Street & Marshfield Ave, City of Chicago

Dear Ms. Doria,

Primestor 119, LLC is pleased to announce the development of the property located at 1700 W. 119<sup>th</sup> Street, Chicago, IL (Northwest comer of 119<sup>th</sup> Street and Marshfield Ave.). The property will be developed into a regional shopping center of approximately 440,000 square feet with a budget of approximately \$55.6 million. The project is scheduled to commence grading and construction following the City's approval of the Redevelopment Agreement (approximately June 2006), with construction to run through Fall 2007.

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Sincerely,

Eric Salcido Project Manager

Email: eric@primestor.com



December 2, 2005

Attn: Hedy Ratner Women Business Development Center 8 S. Michigan Ave, Suite 400 Chicago, IL 60603

#### BY CERTIFIED MAIL

Re: 119th Street & Marshfield Ave, City of Chicago

Dear Ms. Ratner,

Primestor 119, LLC is pleased to announce the development of the property located at 1700 W. 119<sup>th</sup> Street, Chicago, IL (Northwest corner of 119<sup>th</sup> Street and Marshfield Ave.). The property will be developed into a regional shopping center of approximately 440,000 square feet with a budget of approximately \$55.6 million. The project is scheduled to commence grading and construction following the City's approval of the Redevelopment Agreement (approximately June 2006), with construction to run through Fall 2007.

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Sincerely,

Eric Salcido Project Manager

Email: eric@primestor.com

Adel



December 2, 2005

Attn: Cesar Santoy Hispanic American Construction Industry Association 901 W. Jackson Blvd., Suite 205 Chicago, IL 60607

#### BY CERTIFIED MAIL

Re: 119th Street & Marshfield Ave, City of Chicago

Dear Mr. Santoy,

Primestor 119, LLC is pleased to announce the development of the property located at 1700 W. 119<sup>th</sup> Street, Chicago, IL (Northwest corner of 119<sup>th</sup> Street and Marshfield Ave.). The property will be developed into a regional shopping center of approximately 440,000 square feet with a budget of approximately \$55.6 million. The project is scheduled to commence grading and construction following the City's approval of the Redevelopment Agreement (approximately June 2006), with construction to run through Fall 2007.

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Sincerely,

Eric Salcido
Proiect Manager

Email: eric@primestor.com

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Attachment D

## CITY OF CHICAGO, DEPT. OF PLANNING & DEVELOPMENT MBE / WBE CONTRACTOR'S ASSOCIATIONS

Notification by certified mail must be provided to the following associations. Such notification must include the project budget and that portion subject to MBE (24%) and WBE (4%) participation; the satimated project schedule; and the name, address, telephone and fax numbers for the general contractor or the date by which the general contractor will be selected. The applicable general contractor must present this information at a meeting with any of the associations that request such a meeting. Any requesting association must be provided with a minimum of one copy of the project bid documents so that member companies may submit bids for appropriate subcontracting opportunities.

African American Contractors Association 3706 S. Indiana Ave., 1st Floor Chicago, Illinois 60653 Contact: Omar Shareef / Crystal Overton Phone: 312-915-5960 Fax: 312-567-9919	Mexican American Chamber of Commerce 33 N. LaSalle St., Suite 1720 Chicago, Illinois 60602 Contact: Juan Ochoa Phone: 312-372-3010 Fax: 312-372-3403		
Black Contractors United 400 W. 76 <sup>th</sup> St. Chicago, Illinois 60620 Contact: Edward T. McKinnie Phone: 773-483-4000 Fax: 773-483-4150	Association of Asian Construction Enterprises 333 N. Ogden Ave. Chicago, Illinois 60607 Contact: Perry Nackachi Phone: 312-563-0746 Fax: 312-666-1785		
Federation of Women Contractors 5650 S. Archer Ave. Chicago, Illinois 60638 Contact: Beth Doria Phone: 312-360-1122 Fax: 312-360-0239	Women Business Development Center 8 S. Michigan Ave., Suite 400 Chicago, Illinois 60603 Contact: Hedy Ramer Phone: 312-853-3477 Fax: 312-853-0145		
Hispanic American Construction Industry Association 901 W. Jackson Blvd., Suite 205 Chicago, Illinois 60607 Contact: Cesar Santoy Phone: 312-666-5910 Fax: 312-666-5692	Illinois Association of Minority Contractors 1643 E. 71 <sup>st</sup> St. Chicago, Illinois 60649 Contact: Babette Payton Phone: 773-955-7571 Fax: 773-955-9369		



#### CARRIE M. AUSTIN

ALDERMAN, 34TH WARD

PUBLIC SERVICE OFFICE 507 W. 111TH STREET CHICAGO, ILLINOIS 60628 TELEPHONE: 773-928-6961 FAX: 773-928-8562



#### CITY COUNCIL

CITY OF CHICAGO

#### COUNCIL CHAMBER

SECOND FLOOR, CITY HALL
121 NORTH LASALLE STREET
ROOM 209, OFFICE 8
CHICAGO, ILLINOIS 60602
TELEPHONE 312-744-6820
FAX 312-744-2813

#### COMMITTEE MEMBERSHIPS

COMMITTEES, RULES AND ETHICS (VICE CHAIRMAN)

COMMITTEES, TRANSPORTATION
(VICE CHAIRMAN)

BUDGET AND GOVERNMENT OPERATIONS

ENERGY, ENVIRONMENTAL PROTECTION
AND PUBLIC UTILITIES

FINANCE

HEALTH

RULES AND ETHICS

SPECIAL EVENT AND CULTURAL AFFAIRS

ZONING

November 30, 2005

Lori T. Healey, Commissioner Department of Planning and Development 121 North LaSalle Street, Room 1000 Chicago, Illinois 60602

RE: 119<sup>th</sup> Street & I-57 TIF Redevelopment Project Area "Marshfield Plaza"

Dear Commissioner Healey:

The residents of the 34<sup>th</sup> ward for many years have been under served in the area of retail stores and new job opportunities. The 119<sup>th</sup> street & I-57 TIF Redevelopment Project Area was created to stimulate new development, new business opportunities and create new jobs.

The Marshfield Plaza as proposed by Primestor 119, LLC in my opinion has achieved all the goals I established for the redevelopment of this area. The possibility of having two large national retail stores and other smaller national and regional retail centers conducting business at this location would greatly stabilize the project area and the surrounding community. Additionally, the project could produce 900 new jobs.

The project area has been idle for several years and has not been a generator of new jobs or significant sales and property taxes. The project area is on the edge of the City limits therefore, we compete with other communities for the development of new retail centers that bring jobs and business opportunities. South of the project area, which is not in the City of Chicago, is another large site. This site is sufficient in size to effectively compete for any national retail store. We must be aggressive and secure the Primestor proposed development for my Ward and the City of Chicago.

The Department of Planning and Development has my support to obtain the authority to negotiate a redevelopment agreement with Primestor 119, LLC for the redevelopment of the site at 1700 West 119<sup>th</sup> Street, in the reference TIF redevelopment Project Area.

Sincerely

Carrie M. Austin

Alderman 34th

#### **EXHIBIT A**

may live

Street Boundary Description of the 119<sup>th</sup> Street & I-57 Tax Increment Financing Redevelopment Project Area

The Area is generally bounded by 107<sup>th</sup> Street on the north, Ashland Avenue on the east, 119<sup>th</sup> Street on the south, and Vincennes Avenue on the west.

#### ORGANIZATIC ... AL CHART

