## City of Chicago Department of Planning and Development

## STAFF REPORT TO THE COMMUNITY DEVELOPMENT COMMISSION REQUESTING DEVELOPER DESIGNATION June 10, 2014

## **I. PROJECT IDENTIFICATION AND OVERVIEW**

Project Name:	Buona Restaurant/107 <sup>th</sup> Street & Western Ave.		
Applicant Name:	Beverly Western Partners LLC.		
Project Address:	2342 W. 107th Street (25-18-122-019, 25-18-122-020) 10633 S. Western Ave. (25-18-122-007, -008, and -009)		
Ward and Alderman:	19 <sup>th</sup> Ward, Alderman Matt O'Shea		
Community Area:	Beverly		
Redevelopment Project Area:	Western/Rock Island TIF		
Requested Action:	TIF Developer Designation		
Proposed Project:	Retail/Commercial		
Goal of Project:	Develop a blighted site, create approximately 40 construction jobs, and create approximately 60 jobs, Increase City revenue through property taxes and sales taxes.		
TIF Assistance:	Up to \$450,000.00		
<b>II. PROPERTY DESCRIPTION</b>			
Address:	2342 W. 107th Street (25-18-122-019, 25-18-122-020) 10633 S. Western Ave. (25-18-122-007, -008, and -009)		
Location:	Northeast Corner of 107 <sup>th</sup> Street and Western Avenue.		
Tax Parcel Numbers:	2342 W. 107th Street (25-18-122-019, 25-18-122-020) 10633 S. Western Ave. (25-18-122-007, -008, and -009)		
Land Area:	Approximately 32,000 square feet		

Current Use:	The property consists of three vacant buildings and parking. The property has been vacant for a number of years.
Current Zoning:	B1-1
Proposed Zoning:	B1-1
Environmental Condition:	A phase I was conducted by the developer and the Property was found to have no contamination.

## **III. BACKGROUND**

The project site is within the Beverly Community Area on the City's far southwest side and in close proximity to Evergreen Park and Oak Lawn. The area boundaries are irregular and the area generally includes: 87th Street on the north; Beverly Avenue, Hale Avenue and Vincennes Road on the east; 107th Street on the south; and California Avenue and Western Avenue on the west.

Beverly is diverse and suburban-like with tree-lined cul-de-sacs. Beverly has an estimated 20,000 households with an estimated average household income of \$78,000. In 2010, the Beverly population was 55,303, a decline of approximate 5% from 2000. There are approximate 8,030 housing units, 82% are owner occupied and 17% are renter occupied. The housing stock consists of older homes and has a variety of styles from the typical ranch and bungalow styles to large mansions. Beverly is considered a family friendly community and it's racially diverse, with demographics that include 66% white and 29% black.

Beverly is home to the Beverly Arts Center, the Chicago Irish Film Festival, the Ridge Historical Society and the Rotary Club. The community is listed on the National Register of Historic Places. Beverly is a veritable treasure trove of historic and architecturally significant homes. Designs by Frank Lloyd Wright, as well as those of his pupil, Walter Burley Griffin, are well represented here.

Although, there has been substantial private investment and development in Beverly, the community has a hard time in attracting commercial and retail businesses to the area. You can see these through the many vacancies that exist along 95<sup>th</sup> street and Western Avenue. The proposed project is located along the Western Avenue Commercial Corridor, which begins at 95th Street and runs south to 115th Street. The corridor includes one and two story commercial properties. The parcels are small in size and are not suitable for what major retailers would be looking to develop.

The primary reason the Beverly community has been having a hard time attracting commercial and retail development is due to Beverly bordering the Evergreen Park and Oak Lawn suburbs. Not only are these suburbs able to attract retailers by having more flexible development regulations than Chicago, they are also able to provide many incentives that include TIF assistance, property tax incentives, sales tax incentives, and streetscape.

In September 2013, the City released a Citywide Retail Market Analysis which stated that "An estimated \$3.6 billion is spent by Chicago households in retail stores located outside of the City boundaries, or "leaking" from the City. New stores that will help fill these gaps must be located in supportive submarkets and at strategic locations. The City should take an assertive role in identifying, assembling, and entitling large sites and providing the necessary infrastructure." In this Analysis the Far Southwest side Submarket includes both the Beverly and Morgan Park communities, and provides leakage or gap in this submarket to be in the amount of \$25.5 million dollars in the eating and drinking category.

On June, 2013, the development team submitted a TIF application to the City to develop the project site located at the 10633 S. Western Avenue and 2342 W. 107th Street. The Developer is requesting TIF assistance in the amount not to exceed \$450,000.00 in order to facilitate the development. The development will include demolishing three vacant buildings in order to construct two new commercial buildings and parking.

This project would be a great addition to the Beverly Community Area in that it would provide the community with the much needed dining venue for its residents and improve a blighted corner in the community, and create new jobs. The project would also, conform and compliment the surrounding commercial/retail corridor along the Western Avenue retail frontage.

The project site is within the Western/Rock Island TIF Redevelopment Project Area. The Western/Rock Island TIF was established in February 2006 and qualified as a "Conservation area" TIF. A "Conservation Area" is an improved area that not yet blighted but, because of a combination of various factors that are considered detrimental, may become a blighted area. The Western/Rock Island TIF purpose is to encourage new development on vacant commercial property and redevelopment of deteriorated and obsolete commercial properties on blocks within the project area that suffer from small lot size, lack of off-street parking and poor accessibility. The plan recognizes that new investment in commercial, office and residential property is needed to improve the project area and revitalize these areas of the community that form the core of the Project Area.

This project is in compliance with the Western Avenue/Rock Island TIF by encouraging new commercial development in appropriate locations; encouraging private investment, especially new development on vacant and underutilized lots with the Project Area.

The redevelopment proposal has the support of Alderman of Matt O'Shea of the 19<sup>th</sup> Ward

## IV. PROPOSED DEVELOPMENT TEAM

## **Development Entity:**

Beverly Western Partners LLC is an entity created for sole purpose of redeveloping the subject site, and is comprised of Keystone Ventures, LLC and 1419 Properties, LLC, each of which will have an equal 50% interest in Beverly Western Partners LLC. Keystone Ventures, LLC is an Illinois limited liability company with Timothy Hague being the manager and sole member. 1419 Properties, LLC is an Illinois limited liability company wholly owned by the Buoanvolato Family, also owners of the Buona Restaurants.

Keystone Ventures, LLC, was formed by Timothy Hague in 2006. Mr. Hague has been active in the commercial real estate in the Chicago metropolitan market for more than 20 years and possesses extensive experience in project development. Prior to forming Keystone Ventures, LLC, Mr. Hague was President of the Taxman Corporation and an equity partner and an active participant in several retail and mixed-use (retail and residential) development projects.

The Buona Companies is a family owned organization which specializes in professional food service management. The organization has three divisions: Buona Restaurants, Buona Catering, and Beyond Events Venue Management. The Buona Restaurants started 34 years ago in Berwyn, Illinois. Since then, the chain has expanded to fourteen locations throughout the Chicago land area. The restaurants are casual, upscale quick service restaurants which vary in size, from 3,000 square feet to 5,500 square feet. Buona Catering provides customers with off premises catering and comprehensive services. The Beyond Events is division that specializes and event management and is an exclusive caterer for Chicago's top tourist attractions.

## **Consultants:**

Attorney – William Mitchell, Meltzer Purtill & Stelle LLC, 300 S. Wacker Drive, Suite 3500, Chicago, IL 60606, telephone: 312.987.9900, email: wmitchell@mpslaw.com

Architect – Jonathon Hague, Hague Architecture, 418 Clinton Place, River Forest, IL 60305, telephone: 708.771.3900, email: jhague@haguearch.com

Civil Engineer – Jim Kapustiak, SPACECO Inc., 9575 W. Higgins Road, Suite 700, Rosemont, IL 60018, telephone: 847.696.4060, jckapustiak@spaceconinc.com

Construction MBE/WBE Assistance Consultant – Eric Griggs, The Force Development Group, LLC, 53 W. Jackson Boulevard, Suite 1222, Chicago, IL 60604, telephone: 773.606.8013, email: forceconstructionco@gmail.com.

## V. PROPOSED PROJECT

**Project Overview**: The subject redevelopment site approximately 32,036 SF, and is currently occupied by three (3) small vacant commercial buildings, that will be completely demolished.

The site is located on the northwest corner of 107<sup>th</sup> Street and Western Avenue and is part of the commercial corridor along Western Avenue. The development will include the vacation of an east/west bisecting alley, with an approximate land area of 1,588 square feet.

The Developer is proposing a commercial development that will include two new buildings: a 3,940 square foot restaurant building with drive-through service for a Buona Restaurant, and a 2,100 square foot building to be leased to another commercial retail/restaurant business. The development proposal is also subject to the vacation of an east/west bisecting alley, with an approximate land area of 1,588 square feet (99' in length by 16' in width). The development plan includes parking for approximately 28 vehicles.

The Buona Restaurant will be the first Buona restaurant within the City limits. The restaurant will provide casual dining for up to 110 people and will also offer catering and carry out services.

A site plan, floor plans and elevation are provided as exhibits to this report. The buildings will be orientated toward Western Avenue with the building facades in close proximity to Western Avenue, consistent with the majority of commercial building along Western Avenue in the Beverly neighborhood. Appropriate landscaping features will occupy space along Western Avenue and 107th Street, and the northern boundary of the site, which abuts King Lockhart Park.

The plan provides for customer ingress-egress points on 107th Street and Western Avenue, and one egress for the drive-through on Western Avenue. The design will be consistent with the traditional architecture common in Beverly neighborhood. The buildings are to be brick with decorative stone features. The corners will have decorative steel canopies and the sides will have canvas awnings. All storefront windows will include: 1" insulated glass with dark bronze aluminum frames.

**Environmental Features:** The proposed development will be Green friendly and will include the following green components. Landscaping: locally manufactured product reducing C02 emissions, Concrete& Asphalt: composed of recyclable materials. Roof: White single ply membrane reflects sunlight, Low VOC paint. Ceiling tile (Armstrong tiles) Product's Environmental Product Declaration (EDP's) certified by ICC. Furniture: made of renewable materials. Interior and exterior will be LED lights. Cambria Counter tops: Product meets GREENGUARD standards that improve indoor air quality. High efficiency cooking equipment. Fixtures: Low water use fixtures. High efficiency heating/cooling.

## VI. FINANCIAL STRUCTURE

The City of Chicago, through its Department of Planning and Development, proposes to enter into a Tax Increment Financing Redevelopment Agreement with Beverly Western Partners, LLC to reimburse the Developer for a portion of their TIF-eligible costs in an amount not to exceed \$450,000 for the completion of the 3,940 square foot Buona Restaurant ("Component 1") and

<u>the completion of a 2,100 square foot commercial building ("Component 2")</u>, which is approximately 15.8% of the Total Project Cost, currently estimated to be \$2,846,974 (the "<u>TPC</u>").

## SOURCES & USES OF FUNDS

Sources:				Amount	% of total		
Equity*			-	\$1,046,974	37%		
Bank Loan (Talmer Bank)				<u>\$1,800,000</u>	<u>63%</u>		
Total Sources:				<u>\$2,846,974</u>	100%		
Uses:					\$/Bldg. psf	Project Component 1	Project Component 2
Property acquisition	(\$26.51 per SF of land)			\$800,000	\$132.45	\$800,000	\$0
Site Clearance & Preparation				\$335,000	\$55.46	\$335,000	\$0
Hard Costs				\$1,012,500	\$167.63	\$697,500	\$315,000
Hard Cost Contingency				\$119,950	\$19.86	\$94,750	\$25,200
Soft Costs:							
Architecture	(% of total hard cost	3.7%	)	\$55,000		\$45,000	\$10,000
Engineering	(% of total hard cost	1.0%	)	\$15,000		\$15,000	\$0
Appraisal	(% of total cost	0.1%	)	\$3,500		\$3,500	\$0
Developer Fees	(% of total cost	2.6%	)	\$75,000		\$51,667	\$23,333
Loan Origination Fee	(% of loan	2.0%	)	\$36,800		\$25,351	\$11,449
General Contractor Fee	(% of total cost	1.8%	)	\$52,500		\$52,500	\$0
Construction Management	(% of total cost	0.9%	)	\$25,000		\$17,222	\$7,778
Insurance	(% of total cost	0.1%	)	\$2,504		\$1,725	\$779
Interest Reserve	(% of total cost	2.5%	)	\$70,000		\$48,222	\$21,778
Leasing Commissions	(% of total cost	2.1%	)	\$60,400		\$39,400	\$21,000
Legal	(% of total cost	2.6%	)	\$75,000		\$51,667	\$23,333
Marketing/Office	(% of total cost	0.2%	)	\$5,000		\$3,444	\$1,556
Permits	(% of total cost	1.5%	)	\$43,820		\$30,187	\$13,633
<b>R.E Taxes During Const.</b>	(% of total cost	0.9%	)	\$25,000		\$17,222	\$7,778
Site Survey	(% of total cost	0.5%	)	\$15,000		\$10,333	\$4,667
Zoning/TIF	(% of total cost	0.5%	)	\$15,000		\$10,333	\$4,667
Lender's Inspecting Arch	(% of total cost	0.2%	)	<u>\$5,000</u>		<u>\$3,444</u>	<u>\$1,556</u>
Total Soft Costs:				\$579,524		\$426,219	\$153,305
Total Uses:			:	\$2,846,974		\$2,353,469	\$493,505

\* \$450,000 TIF Funds will reimburse the developer's equity

Land Area, Sq Ft 30,181 Total Building, Sq Ft 6,040

The TIF Assistance will be allocated contingent upon the completion of the Components in the following manner:

Component 1 up to a maximum of \$335,000 in City Funds

Component 2 up to a maximum of \$115,000 in City Funds

In the event that construction on Component 2 has not started within an agreed upon number of years of the closing of the RDA the maximum amount of TIF Assistance that may be paid will be \$335,000.

The TIF Assistance will be provided as a reimbursement for acquisition, construction and buildout costs associated with the Project, as well as other related TIF-eligible costs. The TIF-eligible expenses will be reimbursed from available area-wide increment in the Western/Rock Island Redevelopment Project Area Tax Increment Allocation Fund.

## Annual Payments

Payment of the TIF Assistance for Component 1 and Component 2 will be provided through five (5) equal, annual payments contingent upon the completion of the individual Components. The Annual Payments for Component 1 will commence upon the issuance of a Certificate of Completion for Component 1 and the Annual Payments for Component 2 will commence upon the one-year anniversary of the issuance of the Certificate for Component 2.

	Annual Payment	Timing	TIF Amount*
Component 1 - Buona Restaurant:	Annual Payment #1	issuance of CoC	\$67,000
	Annual Payment #2	1st anniversary of issuance of CoC	\$67,000
	Annual Payment #3	2nd anniversary of issuance of CoC	\$67,000
	Annual Payment #4	3rd anniversary of issuance of CoC	\$67,000
	Annual Payment #5	4th anniversary of issuance of CoC	\$67,000
Component 2 - Retail Building:	Annual Payment #1	1st anniversary of issuance of CoC	\$23,000
	Annual Payment #2	2nd anniversary of issuance of CoC	\$23,000
	Annual Payment #3	3rd anniversary of issuance of CoC	\$23,000
	Annual Payment #4	4th anniversary of issuance of CoC	\$23,000
	Annual Payment #5	5th anniversary of issuance of CoC	\$23,000

The payment of TIF Assistance for each Component will be provided according to the following schedule:

\*The actual amount may vary depending on the final certified Total Project Cost and the amount of TIF-Eligible expenses incurred for each Component.

In the event that Components 1 and 2 are completed concurrently, the TIF Assistance will be provided in five (5) equal, annual payments in the amount of \$90,000 commencing at the issuance of the Certificate of Completion.

## VII. PUBLIC BENEFITS

The proposed project will provide the following public benefits.

**Sale Taxes:** The project will increase City revenues via sales taxes. Once completed the project is expected to generate approximately \$250,000.in new sales tax revenue.

**Property Taxes:** The project will expand the tax base because the investment in the property will result in an increase in its assessed value. Once completed, the project will generate approximately \$40,000. in new property taxes.

**Environmental Features:** The project will incorporate the following components: Landscaping: locally manufactured product reducing C02 emissions, Concrete& Asphalt: composed of recyclable materials, Roof: White single ply membrane reflects sunlight, Low VOC paint, Ceiling tile (Armstrong tiles): Product's Environmental Product Declaration (EDP's) certified by ICC., Furniture: renewable materials, Interior and exterior LED lights, Cambria Counter tops: Product meets GREENGUARD standards, High efficiency cooking equipment, Fixtures: Low water use fixtures., High efficiency heating/cooling.

**Permanent Jobs:** The project is estimated to generate 5 full time 20 part time permanent jobs in the Buona Restaurant. The department's workforce development specialists will work with the developer on job training and placement.

Construction Jobs: The project will produce approximately 42 temporary construction jobs.

Affirmative Action: The developer will comply with the requirements of Chicago=s affirmative action ordinance, which requires contract participation of 24% by minority-owned business enterprises (MBEs) and 4% by woman-owned business enterprises (WBEs). The developer has provided notification of the proposed project, by certified mail, to several associations of minority and women contractors. A sample version of the letter and copies of the post office receipts for the certified letters are presented as exhibits to this report.

**City Residency:** The developer will comply with the requirements of Chicago's city residency ordinance, which requires that at least half of all construction-worker hours be filled by Chicago residents. The developer will also comply with the requirement that all construction jobs are paid the prevailing wage.

## VIII. COMMUNITY SUPPORT

Alderman Matt O'Shea of the 19<sup>th</sup> Ward endorses the project and has provided a letter of support (see exhibits for copy). The following community organizations have endorsed the project: Mount Greenwood Community and Business Association and The Beverly Area Planning Association. (See exhibits for copies of support letters).

## IX. CONFORMANCE WITH REDEVELOPMENT AREA PLAN

The proposed project is located in the Western/Rock Island Tax Increment Financing Redevelopment Project Area. The proposed project will satisfy the following goals of the area's redevelopment plan: Encouraging new commercial development in appropriate locations; encouraging private investment, especially new development on vacant and underutilized lots with the Project Area. The implementation strategy for achieving the plan's goals envisions the need to provide TIF financial assistance for the development of commercial projects. The proposed project also conforms to the plan's land use map, which calls for commercial development at the subject site.

## X. CONDITIONS OF ASSISTANCE

If the proposed resolution is approved by the CDC, DPD will negotiate a redevelopment agreement with the developer. The redevelopment agreement will incorporate the parameters of the proposed project as described in this staff report.

It is DPD policy that no business will be conducted with a development entity whose any principal has outstanding municipal debts (such as unpaid parking tickets, unpaid water bills, unpaid business licenses, and others), is in arrears of child support payments, or who is a debtor in bankruptcy, a defendant in a legal action for deficient performance, a respondent in an administrative action for deficient performance, or a defendant in any criminal action.

Closing will not occur before the City Council has approved the redevelopment agreement, the developer has obtained all necessary City approvals including zoning and building permits, and the developer has presented proof of financing. The documents will include a development timetable.

## XI. RECOMMENDATION

The Department of Planning and Development has thoroughly reviewed the proposed project, the qualifications of the development team, the financial structure of the project, its need for public assistance, its public benefits, and the project's conformance with the redevelopment area plan, and DPD recommends that the CDC recommend to the City Council the designation of Beverly Western Partners, LLC as Developer for the development of two new commercial buildings and approximately 28 off-street parking spaces at 10633 S. Western Avenue and 2342 W. 107th Street .

TIF Developer Designation- Non-residential 2-14

## **EXHIBITS**

TIF Project Assessment Form TIF Annual Report Redevelopment Area Map Neighborhood Map or Aerial Survey or Plat Site Plan Typical Floor Plan Front Elevation or Rendering Sample M/WBE Letter Copies of M/WBE Certified Letter Receipts Lender's Letter of Interest Community Letters of Support Alderman's Letter of Support

## TIF PROJECT SCORECARD

## Buona Beef Restaurant

## 10633 S. Western Avenue

Beverly Western Partners, LLC proposes to demolist three existing buildings located at the northeast corner of Western Ave and 107th St and replace them with two new commercial buildings with approximately 28 off-street parking spaces. The project is planned in two phases: the first phase includes the construction of a 3,940 sq ft building with drive through service for Buona Beef Restaurant, and the second phase includes the construction of 2,100 sq ft building suitable for a retail/restaurant business.

Type of Project: Commercial	Developer:Beverly Western Pariners, LLC
Total Project Cost:\$2,870,724	Timeline for Completions2019
TIF Funding Request: \$450,000 TIF District; Western/Rock Island	Project Status: June 2014 CDC
RETURN ON IN	VESTMENT BENCHMARKS
Advances Goal of Economic Development Plan YES	or NO     Jobs Created/Retained       60 Created - 20 full time and 40 part time
Develop and deploy neighborhood assets to align with region	nal econ growth
Advances Goal of TIF District YES or NO  Target Opportunity Sites	Affordable Housing Units Created/Preserved Not applicable
	_
Addresses Community Need YES or NO	Return on Investment to City
Lack of local businesses to serve the community.	Not applicable
FINANC	IAL BENCHMARKS
Other Funds Leveraged by \$1 of T1F \$4.00	Financing Structure bank loan \$1,800,000 equity \$1,070.724
Types of Other Funding Leveraged YES or NO	
senior bank loan	
	RDA TERMS
Payment Schedule: Annual; 5 equal cash payments	Monitoring Term of Agreement: 10 years
Taxpayer Protection Provisions YES or NO	
Developer must occupy& lease site for 10 years.	
OTHER	CONSIDERATIONS







# BEVERLY







Copyright © June 2010, City of Chicago





Buona Beef – 107th & Western Ave.



# North Elevation

# West Elevation



# South Elevation

# East Elevation

## **BEVERLY WESTERN PARTNERS LLC**

May 20, 2014

Mr. Omar Shareef African American Contractors Association 7445 S. South Chicago Avenue Chicago, IL 60601

## **BY CERTIFIED MAIL**

Dear Mr. Shareef,

Beverly Western Partners LLC is pleased to announce the redevelopment of the property located at 10633 S. Western Avenue (NEC Western Avenue & 107<sup>th</sup> Street), Chicago, Illinois. The property consists of approximately 32,000 square foot site that will be redeveloped to include two buildings, a 4,000 SF restaurant building and 2,100 SF retail building, with on-site parking.

Beverly Western Partners LLC has retained Mr. Eric J. Griggs, The Force Development Group, LLC to assist in the procurement of including no less than 25% participation of Minority-Owned business enterprises (MBE's) and no less than 5% participation of Women-Owned business enterprises (WBE's). Attached to this letter is the project construction budget, which identifies the items to be let and available for MBE/WBE participation, in addition to the demolition of two existing buildings and the parking lot/landscaping site improvements. We anticipate the project beginning construction this summer.

At your request, Mr. Eric Griggs will meet with a representative of your organization to present the project budget, schedule, and one copy of the project bid documents (including plans and specifications) as they become available from the project architect.

Beverly Western Partners LLC is requesting that you make your member companies aware of this exciting project so that they may submit bids for appropriate subcontracting opportunities. Should you have any questions, please contact Mr. Eric Griggs (telephone: 773.606.8013; email: forceconstructionco@gmail.com).

Sincerely, Beverly Western Partners LLC

Timothy B. Hague Manager

Cc: Ms. Esperanza E. Banks, City of Chicago Mr. Eric J. Griggs, The Force Development Group, LLC

ក	(Dumestic man only. No macranes correst	Domestic Mail Only: No Insurance opening
сц ср	For delivery information visit our website at www.usps.com	the second se
т Т	RIVERDALE IL 60832	
237	Poslage \$ \$6.49 0305	T Postage \$ \$0.49 0305
и ги	Certified Fee \$3.30 19 Postmark	Certified Fee 33.30 19 Postmark
00	Return Receipt Fee Here (Endorsement Required) \$(),00	CEndorsement Required)     Endorsement Required)     €0.00
	Restricted Delivery Fee (Endorsement Required) \$0,00	Restricted Delivery Fee (Endorsement Required) \$0.00
1670	Total Postage & Fees \$ \$3,79 05/20/2014	Total Postage & Fees \$ \$3.79 05/20/2014
0102	Sent TO PLACK CANTRACTORS UNITED Street, Apr. NO. OF PO BOX NO. 12000 MARSHF IZUD ANE. City, State, ZIP+4 CALLINTET CITY, JL COSET PS Form 3800, August 2006 Stor Heverse to Instructions	Sent TO AFRICON AUGUST 2005 Street, ADI. NO.: Or PO BOX NO. Chy, State, 2014 Chy, State, 2014 Chy, State, 2014 Chy, State, 2014 Chy, State, 2014 Chy, State, 2005 See Reverse to Instructions
n	U.S. Postal Service CERTIFIED MAIL: RECEIPT (Domestic Mail Only; No Insurance Coverage Provided)	U.S. Postal Service an CERTIFIED MAIL RECEIPT (Domestic Mail Only: No Insurance Coverage Provided)
л л	For delivery information visit our website at www.uSDS.com»	Eor delivery information visit our website at www.usps.com,
а 1	ruffranter Small C. I. A. H. H. S. F.	- CREASER SIAL USE
		Postage <b>\$</b> \$0 49 0305
n	Certified Fee \$3.30 19	Certified Fee \$3,30 19
	Postmark	Aeturn Receipt Fee     (Endorsement Required)     \$     40 00     Here
	1 Restricted Delivery Fee (Endorsement Required) ≭/∂ 00	Restricted Delivery Fee (Endorsement Required) \$0.00
ורכח		Total Postage & Fees \$ \$3.79 05 /20/2014
ר תוחל	Sent TO H-1774NIC AMERICAN CONSTRUCTION IND OFFICE Street Apr. No. 1	City, State, 219-4 City, State, 219-4 CHICATOD, 14 COUNTS

ц. Ц		D MAIL RE			requirestic Mail C	D MAIL N RI Only: No Insurance	Coverage Provided
ru eD	For delivery inform	ation visit our website	at www.usps.com <sub>©</sub>	¢D	TAD BERNERY ID OF	lation visit our websi	ite at www.usps.comp
	CHACKED TIL 5	0607 ; / K. L	. 한 홍 토	74	CHICAGO IL 6	90617 J 43	
ц Ц	Postage	\$ \$0.49	0305		Postage	\$ \$0.49	0305
ณ ณ	Certified Fee	\$3,30	<u>[</u> 5]		Certified Fee	\$3.30	19
00	Return Receipt Fee (Endorsement Required)	\$0.00	Postmark Here		Return Receipt Fee (Endorsement Required)	\$0.00	Postmark Here
	Restricted Delivery Fee (Endorsement Required)	\$0.00			Restricted Delivery Fee (Endorsement Required)	\$0,00	_
7P7[	Total Postage & Fees	\$ \$3.79	03/20/2014	E F	Total Postage & Fees	\$ \$3.79	05/20/2014
010	Sent to Sirest, Apr. No.; or PO Box No. 777	ASIAN CONST.	RUCTIONEUT		Street, Apl. No.;	572NIC CHAMS	KROPCOMMERCE
~	City, State, ZIP-1			CH-k	CAGO IL	60617	
	PS Form 980D, August 2	006	See Reverse for Instructions		S Form 3800, August 20	Q6	See Reverse the Instructions

Г Л	U.S. Postal Service INA CERTIFIED MAIL INA RECEIPT (Domestic Mail Only; No Insurance Coverage Provided) For delivery information visit our website at www.usps.comg							
74		Berthold N I in th	e at www.usps.com <sub>e</sub>					
ភា	Postage	\$ \$0.49	0395					
ы	Certilied Fee	\$3.30	19					
000	Return Receipt Fee (Endorsement Required)	\$0.00	Postmark Here					
	Restricted Delivery Fee (Endorsement Required)	\$0.00	Tore					
ЪР ГР	Total Postage & Fees	\$ \$3.79	05/20/2014					
	Cily, State, ZIP+4	SAZST PEVLIC	PMENT CANTER I. GIME 400					
f	S Form 3800, August 200		See Buverse for Instructions					

••.



Beverly Western Partners, LLC (NEC of Western & 107th) Loan Proposal This term sheet is for discussion purposes only and does not represent a commitment for the Bank to lend; it recommends our sincere interest in discussing possible financing terms.

Bank:	Talmer Bank and Trust						
Date:	March 14, 2014	March 14, 2014					
Borrower:	Beverly Western Partners	, LLC					
Guarantor:	All principals of the borro continuing, unlimited 100		rship exceeding 15%) shall e	xecute joint and several			
Amount:	Loan amount estimated to development cost, but in 1 Please see source/use of f	no event shall th	Loan amount shall be the less e loan amount be greater than	eser of 75% of total project 175% loan to value.			
	Sources of Funds		Uses of Funds				
	Borrower cash equity	\$570,724	Property acquisition costs	\$800,000			
	Additional Equity	\$500,000	Hard construction costs	\$1,443,820			
	Talmer Bank Loan	\$1,800,000	Soft construction costs	\$537,680			
			Interest Reserve	<u>\$89,224</u>			
	<b>Total Sources of Funds</b>	\$2,870,724	Total Uses of Funds	\$2,870,724			
Loan Purpose: Term:	To acquire subject collateral and construct a 3,940 SF stand-alone retail building to be occupied by Bouna Beef along with a 2,100 SF retail building with tenants to be determined at a later date. The initial construction loan shall be an 18 month, interest only balloon note. Talmer Bank shall offer a five year term loan upon the sconer of stabilization or the maturity of the initial construction loan, subject to stabilization with an evidenced 1.25X DSCR.						
Interest Rate:	interest rate for the 60 mo The interest rate on the 60	nth extension sh month extensio	hating (would be presently pri all be priced at market rates a n shall be priced based on 30 (equates to 4.45% as of 11/1)	at the time of the request. O basis points above the 5-			
Loan Fee & Costs:	Borrower will pay the Bank a 1.0% loan fee (\$18,000) and will reimburse the Bank for all expenses incurred by the Bank to include, but not be limited to: appraisal, legal, title. Additionally, a \$1,500 extension fee shall be assessed if the 60 month extension option is requested.						
Payment Schedule:	through an interest reserve	account to be e	the construction term of the lestablished through loan proce unless borrower elects the pro-	eeds. All outstanding			

<ul> <li>choice</li> <li>5) Lender must approve detailed full cost budget</li> <li>6) Borrower agrees to use Bank as its depository, including tax &amp; replacement reserve escrows and all existing operating and reserve accounts;</li> <li>7) Upon Stabilization, property must evidence a minimum 1.25X DSCR, to be tested annually.</li> <li>Other Information:</li> <li>Receipt and review of the following: <ul> <li>Current signed Personal Financial statements from all guarantors</li> <li>Evidence of all liquid assets as reported on personal financial statements</li> <li>2010, 2011 and 2012 Personal Income Tax Returns of the Borrower (including all schedules and k-1's</li> <li>2010, 2011 and 2012 Personal Income Tax Returns/Extension Filings of the Guarantors (if applicable)</li> <li>2010, 2011 and 2012 Business Income Tax Returns for all businesses reported on Personal Income Tax Returns of each guarantor</li> <li>Copy of detailed budget (in the form of sworn owners/contractors statements)</li> <li>Copy of final plans/specs</li> <li>Copy of recent phase I environmental report (bank to review and approve if existing report)</li> <li>Copy of ALTA survey showing both existing and proposed structures</li> <li>Copy of title report (bank to order)</li> <li>Copy of appraisal (bank to order)</li> <li>Organization</li> </ul> </li> </ul>		Additionally, upon the conversion from construction loan to term loan, amortization shall begin. The 60 month loan extension shall be amortized over a 300 month amortization period. Payments shall be made from the ongoing operation of the rental property.
penalty through the term of the loan. This prepayment shall be waived if the subject property is sold to a third party purchaser.         Collateral:       First Mortgage and Assignment of All Rents/Leases on an approximate 6,040 SF commercial development located at the NEC of Western Avenue and 107 <sup>th</sup> SL, Chicago.         Covenants:       1) Zoning and building permits to be in place         2) Talmer Bank must be in possession of the fully executed lease for Buona Beef         3) Construction of the smaller building cannot begin without a fully executed lease in place.         4) All construction dollars to be funded through construction escrow at Lender's title company of choice         5) Lender must approve detailed full cost budget         6) Borrower agrees to use Bank as its depository, including tax & replacement reserve escrows and all existing operating and reserve accounts;         7) Upon Stabilization, property must evidence a minimum 1.25X DSCR, to be tested annually.         7) Upon Stabilization and Personal Financial statements from all guarantors         2010, 2011 and 2012 Personal Tax Returns of the Borrower (including all schedules and kc1's         2010, 2011 and 2012 Personal Income Tax Returns for all businesses reported on Personal Income Tax Returns of each guarantor         2010, 2011 and 2012 Personal Income Tax Returns for all businesses reported on Personal Income Tax Returns of each guarantor         2010, 2011 and 2012 Descond Income Tax Returns for all businesses reported on Personal Income Tax Returns of each guarantor         2010, 2011 and 2012 Business Income Tax Retu		be held in a tax escrow at the Bank. Said reserve is to be utilized to pay the real estate taxes due
development located at the NEC of Western Avenue and 107th St., Chicago.         Covenants:       1) Zoning and building permits to be in place         2) Talmer Bank must be in possession of the fully executed lease for Buona Beef         3) Construction of the smaller building cannot begin without a fully executed lease in place.         4) All construction of the smaller building cannot begin without a fully executed lease in place.         4) All construction dollars to be funded through construction escrow at Lender's title company of choice         5) Lender must approve detailed full cost budget         6) Borrower agrees to use Bank as its depository, including tax & replacement reserve escrows and all existing operating and reserve accounts;         7) Upon Stabilization, property must evidence a minimum 1.25X DSCR, to be tested annually.         Other Information:         Receipt and review of the following:         -       Current signed Personal Financial statements from all guarantors         -       Evidence of all liquid assets as reported on personal financial statements         -       2010, 2011 and 2012 Personal Income Tax Returns/Extension Filings of the Guarantors (if applicable)         -       2010, 2011 and 2012 Personal Income Tax Returns for all businesses reported on Personal Income Tax Returns of rall businesses reported on Personal Income Tax Returns of rall businesses reported on Personal Income Tax Returns of rall businesses reported on Personal Income Tax Returns of rall businesses reported on Personal Income Tax Returns of sworn owners	Prepayment Penalty:	penalty through the term of the loan. This prepayment shall be waived if the subject property is
<ul> <li>2) Talmer Bank must be in possession of the fully executed lease for Buona Beef</li> <li>3) Construction of the smaller building cannot begin without a fully executed lease in place.</li> <li>4) All construction dollars to be funded through construction escrow at Lender's title company of choice</li> <li>5) Lender must approve detailed full cost budget</li> <li>6) Borrower agrees to use Bank as its depository, including tax &amp; replacement reserve escrows and all existing operating and reserve accounts;</li> <li>7) Upon Stabilization, property must evidence a minimum 1.25X DSCR, to be tested annually.</li> <li>Other Information: Receipt and review of the following: <ul> <li>Current signed Personal Financial statements from all guarantors</li> <li>Evidence of all liquid assets as reported on personal financial statements</li> <li>2010, 2011 and 2012 Personal Income Tax Returns/Extension Filings of the Guarantors (if applicable)</li> <li>2010, 2011 and 2012 Personal Income Tax Returns for all businesses reported on Personal Income Tax Returns for all businesses reported on Personal Income Tax Returns of each guarantor</li> <li>Copy of detailed budget (in the form of sworn owners/contractors statements)</li> <li>Copy of full ang lans/specs</li> <li>Copy of full ang lans/specs</li> <li>Copy of ALTA survey showing both existing and proposed structures</li> <li>Copy of apprisal (bank to order)</li> <li>Copy of apprisal (bank to order)</li> </ul></li></ul>	Collateral:	First Mortgage and Assignment of All Rents/Leases on an approximate 6,040 SF commercial development located at the NEC of Western Avenue and 107 <sup>th</sup> St., Chicago.
<ul> <li>and all existing operating and reserve accounts;</li> <li>7) Upon Stabilization, property must evidence a minimum 1.25X DSCR, to be tested annually.</li> <li>Other Information: Receipt and review of the following: <ul> <li>Current signed Personal Financial statements from all guarantors</li> <li>Evidence of all liquid assets as reported on personal financial statements</li> <li>2010, 2011 and 2012 Personal Tax Returns of the Borrower (including all schedules and k-1's</li> <li>2010, 2011 and 2012 Personal Income Tax Returns/Extension Filings of the Guarantors (if applicable)</li> <li>2010, 2011 and 2012 Business Income Tax Returns for all businesses reported on Personal Income Tax Returns of each guarantor</li> <li>Copies all leases in place (when available)</li> <li>Copy of detailed budget (in the form of sworn owners/contractors statements)</li> <li>Copy of final plans/specs</li> <li>Copy of recent phase I environmental report (bank to review and approve if existing report)</li> <li>Copy of ALTA survey showing both existing and proposed structures</li> <li>Copy of ditile report (bank to order)</li> <li>Copy and parisial (bank to order)</li> <li>Organizational documents of the Borrower, including Operating Agreement and Articles of Organization</li> </ul> </li> </ul>	Covenants:	<ul> <li>2) Talmer Bank must be in possession of the fully executed lease for Buona Beef</li> <li>3) Construction of the smaller building cannot begin without a fully executed lease in place.</li> <li>4) All construction dollars to be funded through construction escrow at Lender's title company of choice</li> <li>5) Lender must approve detailed full cost budget</li> </ul>
<ul> <li>Current signed Personal Financial statements from all guarantors</li> <li>Evidence of all liquid assets as reported on personal financial statements</li> <li>2010, 2011 and 2012 Personal Tax Returns of the Borrower (including all schedules and k-1's</li> <li>2010, 2011 and 2012 Personal Income Tax Returns/Extension Filings of the Guarantors (if applicable)</li> <li>2010, 2011 and 2012 Business Income Tax Returns for all businesses reported on Personal Income Tax Returns of each guarantor</li> <li>Copies all leases in place (when available)</li> <li>Copy of detailed budget (in the form of sworn owners/contractors statements)</li> <li>Copy of final plans/specs</li> <li>Copy of mining permit</li> <li>Copy of ALTA survey showing both existing and proposed structures</li> <li>Copy of appraisal (bank to order)</li> <li>Organizational documents of the Borrower, including Operating Agreement and Articles of Organizational</li> </ul>		and all existing operating and reserve accounts;
payee		<ul> <li>Current signed Personal Financial statements from all guarantors</li> <li>Evidence of all liquid assets as reported on personal financial statements</li> <li>2010, 2011 and 2012 Personal Tax Returns of the Borrower (including all schedules and k-1's</li> <li>2010, 2011 and 2012 Personal Income Tax Returns/Extension Filings of the Guarantors (if applicable)</li> <li>2010, 2011 and 2012 Business Income Tax Returns for all businesses reported on Personal Income Tax Returns of each guarantor</li> <li>Copies all leases in place (when available)</li> <li>Copy of detailed budget (in the form of sworn owners/contractors statements)</li> <li>Copy of final plans/specs</li> <li>Copy of recent phase I environmental report (bank to review and approve if existing report)</li> <li>Copy of ALTA survey showing both existing and proposed structures</li> <li>Copy of title report (bank to order)</li> <li>Copy of appraisal (bank to order)</li> <li>Organizational documents of the Borrower, including Operating Agreement and Articles of Organization</li> <li>Evidence of hazard &amp; builders risk insurance in place to list Bank as mortgagee/loss payee</li> </ul>
Note: Additional information regarding the development may be required once the above information has been reviewed.	Note: Additional informa	ation regarding the development may be required once the above information has been reviewed.

James Wagner Managing Director

## CITY OF CHICAGO. ILLINOIS WESTERN AVENUE/ROCK ISLAND REDEVELOPMENT PROJECT

## STATEMENT OF NET ASSETS AND GOVERNMENTAL FUND BALANCE SHEET DECEMBER 31, 2012

ASSETS	Governmental Fund	Adjustments	Statement of Net Assets
Cash and investments	<b>\$</b> 7,897,863	\$-	<b>\$</b> 7,897, <b>8</b> 63
Property taxes receivable	1,147,100	-	1,147,100
Accrued interest receivable	19,938		19,938
Total assets	<b>\$</b> 9,064,901	\$ -	\$ 9,064,901
LIABILITIES			
Vouchers payable	<b>\$</b> 15,543	<b>\$</b> -	\$ 15,543
Due to other City funds	55,804	-	55,804
Other accrued liability	2,677	-	2,677
Deferred revenue	882,507	(882,507)	<u> </u>
Total liabilities	956,531	(882,507)	74,024
FUND BALANCE/NET ASSETS			
Fund balance: Restricted for future redevelopment project costs	8,108,370	(8,108,370)	-
Total liabilities and fund balance	<b>\$</b> 9,0 <b>64</b> ,901		
Net assets: Restricted for future redevelopment		0.000.077	8 000 877
project costs		8,990,877	8,990,877
Total net assets		\$ 8,990,877	\$ 8,990,877
Amounts reported for governmental activities in the statement of	net assets are diffe	erent because:	
Total fund balance - governmental fund			\$ 8,108,370
Property tax revenue is recognized in the period for which levie "available". A portion of the deferred property tax revenue is	d rather than when not available.	1	882,507
Total net assets - governmental activities			\$ 8,990,877

The accompanying notes are an integral part of the financial statements.

## CITY OF CHICAGO. ILLINOIS WESTERN AVENUE/ROCK ISLAND REDEVELOPMENT PROJECT

## STATEMENT OF ACTIVITIES AND GOVERNMENTAL FUND REVENUES, EXPENDITURES AND CHANGES IN FUND BALANCE FOR THE YEAR ENDED DECEMBER 31, 2012

	Governmental Fund	Adjustments	Statement of Activities
Revenues:	A 040 E00	\$ (929.696)	\$ 388,870
Property tax Interest	\$ 1,318,566 20,033	\$ (929,696) 	20,033
Total revenues	1,338,599	(929,696)	408,903
Expenditures/expenses:			
Economic development projects	257,002	-	257,002
Excess of revenues over expenditures	1,081,597	(929,696)	151,901
Other financing uses: Surplus distribution (Note 2)	(789,000)	<u> </u>	(789,000)
Excess of revenues over expenditures and other financing uses	292,597	(292,597)	-
Change in net assets	-	(637,099)	(637,099)
Fund balance/net assets: Beginning of year	7,815,773	1,812,203	9,627,976
End of year	\$ 8,108,370	<b>\$</b> 882,507	\$ 8,990,877

Amounts reported for governmental activities in the statement of activities are different because:

Net change in fund balance - governmental fund	\$ 292,597
Property tax revenue is recognized in the period for which levied rather than when "available". A portion of the deferred property tax revenue is not available.	(929,696)
Change in net assets - governmental activities	\$ (637,099)

The accompanying notes are an integral part of the financial statements.



1987 W. 111th Street | Chicago, Illinois 60643 p. 773.233.3100 + f. 773.233.0869 | www.bapa.org

BAPA. Neighbors helping neighbors.

May 23, 2014

Commissioner Andrew Mooney Department of Planning & Development 121 N. LaSalle, 10<sup>th</sup> Floor Chicago, Illinois 60602

Dear Commissioner Mooney,

The Beverly Area Planning Association (BAPA) is a not-for-profit community-based alliance of more than a dozen civic and business groups dedicated to serving the Beverly Hills/Morgan Park neighborhood of Chicago. BAPA program areas include community safety, housing, historic preservation, school support, and business development.

This letter is to support the use of city resources for the proposed development of a Buena Beef Restaurant at 107<sup>th</sup> and Western Avenue.

We believe this restaurant will be a very popular addition to the Beverly/Morgan Park neighborhood and will enhance the redevelopment of the Western Avenue business corridor.

Sincerely,

Maina Walsh

Marcia Walsh Coordinator of Economic Development



Mary 23, 2014

### DIRECTORS

President Theresa O'Rourke 115 Bourbon Street

Vice President William Dougherly Resident

Secretary Denis Riordan Resident

Treasurer Kevin Martin Resident

Director Anna Lobas Archer Bank

Director Elizabeth Gajos Chicego Lockbox

Director Philip Maher Resident

Director Mary Carol Flynn TBK Promotions

Director June Eastman Chicago Pulse

Executive Director Mary Gill Commissioner Andrew Mooney Department of Planning & Development 121 N. LaSalle St., 10th Floor Chicago, IL 60602

Dear Commissioner Mooney:

As a non-profit that works closely with local businesses, specifically here in the Mount Greenwood area, I feel as though permitting the opening of the Buona Beef restaurant would prove to be an asset not only to this community, but the community of the 19th Ward as a whole. Italian beef sandwiches are a well-loved part of American culture, but they hold a truly special place in the hearts of Chicagoans.

Therefore, it can be said without a doubt that this type of restaurant would flourish, serving all neighborhoods in the 19th Ward, and perhaps beyond. Buona Beef awill be an essential part of the community fabric here on the South Side. Therefore, your support and permission of this business to exist is crucial, in that it would aid in proving that small, locally owned businesses are truly the backbone of society.

I would also like to thank you in advance for your time and consideration in regard to this matter.

Mary Siel Sincerely,

Mary Gill Executive Director Mount Greenwood Community & Business Association (773) 881-0622



## ALDERMAN MATTHEW J. O'SHEA

**19TH WARD** 

May 23, 2014

Commissioner Andrew Mooney Department of Planning & Development 121 N. LaSalle St., 10th Floor Chicago, IL 60602

Dear Commissioner Mooney:

For the past three years I have worked closely with the Buonavolanto Family to open the first Buona Restaurant at 107th & Western Ave. This family owned and operated, reasonably priced family dining restaurant will fill a huge void in my community. Buona Restaurant is exactly the type of development neighbors are seeking for Western Ave. and I am confident it will be a very welcome addition to our commercial strip.

In addition, this project will also replace a long vacant eyesore in the heart of our community with an aesthetically pleasing, new construction family restaurant. The project will create temporary and permanent jobs, and generate significant sales and property tax for the area. I appreciate all the assistance you have provided to this project thus far, and ask for your continued support moving forward.

Thankfully,

Maut

Matthew J. O'Shea Alderman, 19th Ward

## COMMUNITY DEVELOPMENT COMMISSION OF THE CITY OF CHICAGO

## RESOLUTION NO. \_ - CDC -

## AUTHORIZATION TO NEGOTIATE A REDEVELOPMENT AGREEMENT WITH BEVERLY WESTERN PARTNERS, LLC AND RECOMMENDATION TO THE CITY COUNCIL OF THE CITY OF CHICAGO FOR THE DESIGNATION OF BEVERLY WESTERN PARTNERS, LLC AS DEVELOPER

WHEREAS, the Community Development Commission (the "Commission") of the City of Chicago (the "City") has heretofore been appointed by the Mayor of the City with the approval of its City Council (the City Council referred to herein collectively with the Mayor as the "Corporate Authorities") as codified in Section 2-124 of the City's Municipal Code; and

WHEREAS, the Commission is empowered by the Corporate Authorities to exercise certain powers enumerated in Section 5/11-74.4-4(k) of the Illinois Tax Increment Allocation Redevelopment Act, as amended (65 ILCS 5/11-74.4-1 et seq.), (as amended from time to time, the "Act"); and

WHEREAS, the City Council, upon the Commission's recommendation pursuant to Resolution \_\_\_\_CDC-\_\_\_ and pursuant to the Act, enacted three ordinances on February 8, 2006 pursuant to which the City approved and adopted a certain redevelopment plan and project (the "Plan") for the Western Avenue/Rock Island Redevelopment Project Area (the Area), designated the Area as a redevelopment project area and adopted tax increment allocation financing for the Area. The street boundaries of the Area are described on Exhibit <u>A</u> hereto; and

WHEREAS, Beverly Western Partners, LLC (the "Developer"), has presented to the City's Department of Planning and Development (the "Department") a proposal for redevelopment of the Area or a portion thereof that is in compliance with the Plan, consisting of the construction of of two new commercial buildings and approximately 28 off-street parking spaces at 10633 S. Western Avenue and 2342 W. 107th Street (the "Project"); and

WHEREAS, HED requests that the Commission recommend to City Council that the Developer be designated as the developer for the Project and that the Department be authorized to negotiate, execute and deliver a redevelopment agreement with the Developer for the Project; now, therefore,

# **BE IT RESOLVED BY THE COMMUNITY DEVELOPMENT COMMISSION OF THE CITY OF CHICAGO:**

- <u>Section 1.</u> The above recitals are incorporated herein and made a part hereof.
- <u>Section 2.</u> The Commission hereby recommends to City Council that the Developer be designated as the developer for the Project and that the Department be authorized to negotiate, execute and deliver on the City's behalf a redevelopment agreement with the Developer for the Project.
- <u>Section 3.</u> If any provision of this resolution shall be held to be invalid or unenforceable for any reason, the invalidity or unenforceability of such provision shall not affect any of the remaining provisions of this resolution.
- Section 4. All resolutions, motions or orders in conflict with this resolution are hereby repealed to the extent of such conflict.
- <u>Section 5.</u> This resolution shall be effective as of the date of its adoption.

## Section 6. A certified copy of this resolution shall be transmitted to the City Council.

ADOPTED: \_\_\_\_\_, 20\_\_\_

Attachment: Exhibit A, Street Boundary Description

## EXHIBIT A

Street Boundary Description of the Western/Rock Island Tax Increment Financing Redevelopment Project Area

The Area is generally bounded by West 95th Street on the north, South Church Avenue on the east, West 119th Street on the south, and South Sacramento Avenue on the west..