

CLASS TITLE: PRINCIPAL REVENUE ANALYST

CHARACTERISTICS OF THE CLASS

Under direction, analyzes existing license and revenue ordinances for the purposes of determining the need, opportunity, and method to promote and increase sources of municipal revenues, and performs related duties as required

ESSENTIAL DUTIES

- Organizes and prepares revenue ordinances
- Analyzes and evaluates revenue generating systems, methods, and procedures for the purposes of developing and implementing improvements
- Evaluates current and anticipated revenue collection program requirements
- Prepares various reports (e.g., projections, monthly revenue, reimbursements)
- Prepares billing instructions for tenants (e.g., annual rates, self-invoice forms) or other department sections
- Records correspondence with tenants and maintains tenant files
- **NOTE**: The list of essential duties is not intended to be inclusive; there may be other duties that are essential to particular positions within the class.

MINIMUM QUALIFICATIONS

Education, Training, and Experience

• Graduation from an accredited college or university with a Bachelor's degree in Business, Accounting, Finance, or a related degree, supplemented by four years of progressively responsible financial analysis experience; or an equivalent combination of experience and more advanced education

Licensure, Certification, or Other Qualifications

None

WORKING CONDITIONS

• General office environment

EQUIPMENT

- Standard office equipment (e.g., telephone, printer, photocopier, fax machine, calculator)
- Computers and peripheral equipment (e.g., personal computer, computer terminals, hand-held computer, modems)
- Adding machine

PHYSICAL REQUIREMENTS

• No specific requirements

KNOWLEDGE, SKILLS, ABILITIES, AND OTHER WORK REQUIREMENTS

<u>Knowledge</u>

Considerable knowledge of:

- generally accepted accounting principles, methods, practices, and procedures
- *applicable financial analysis principles, methods, practices, and procedures
- *applicable mathematical principles and applications
- applicable computer software packages (e.g., data management software) and applications (e.g., Oracle)

Moderate knowledge of:

• applicable federal, state, and local laws, regulations, and guidelines

Knowledge of applicable City and department policies, procedures, rules, regulations, and ordinances

Other knowledge as required for successful performance in the Senior Revenue Analyst class

<u>Skills</u>

- *ACTIVE LEARNING Understand the implications of new information for both current and future problem-solving and decision-making
- *ACTIVE LISTENING Give full attention to what other people are saying, taking time to understand the points being made, ask questions as appropriate, and not interrupt at inappropriate times
- *CRITICAL THINKING Use logic and reasoning to identify the strengths and weaknesses of alternative solutions, conclusions, or approaches to problems
- *MATHEMATICS Use mathematics to solve problems
- MONITORING Monitor and assess performance of one's self, other individuals, or organizations to make improvements or take corrective action
- *TIME MANAGEMENT Manage one's own time and the time of others
- *COORDINATION WITH OTHERS Adjust actions in relation to others' actions
- *JUDGMENT AND DECISION MAKING Consider the relative costs and benefits of potential actions to choose the most appropriate one

Other skills as required for successful performance in the Senior Revenue Analyst class

Abilities

- COMPREHEND ORAL INFORMATION Listen to and understand information and ideas presented through spoken words and sentences
- SPEAK Communicate information and ideas in speaking so others will understand
- COMPREHEND WRITTEN INFORMATION Read and understand information and ideas presented in writing
- WRITE Communicate information and ideas in writing so others will understand
- CONCENTRATE Concentrate on a task over a period of time without being distracted
- REASON TO SOLVE PROBLEMS Apply general rules to specific problems to produce answers that make sense

- REASON MATHEMATICALLY Choose the right mathematical methods or formulas to solve a problem
- REACH CONCLUSIONS Combine pieces of information to form general rules or conclusions (includes finding a relationship among seemingly unrelated events)

Other abilities as required for successful performance in the Senior Revenue Analyst class

Other Work Requirements

- PERSISTENCE Persist in the face of obstacles on the job
- INITIATIVE Demonstrate willingness to take on job challenges
- COOPERATION Be pleasant with others on the job and display a good-natured, cooperative attitude
- SELF-CONTROL Maintain composure, keep emotions in check even in very difficult situations, control anger, and avoid aggressive behavior
- STRESS TOLERANCE Accept criticism and deal calmly and effectively with high stress situations
- ADAPTABILITY/FLEXIBILITY Be open to change (positive or negative) and to considerable variety in the workplace
- DEPENDABILITY Demonstrate reliability, responsibility, and dependability and fulfill obligations
- ATTENTION TO DETAIL Pay careful attention to detail and thoroughness in completing work tasks
- ANALYTICAL THINKING Analyze information and using logic to address work or job issues and problems

Other characteristics as required for successful performance in the Senior Revenue Analyst class

All employees of the City of Chicago must demonstrate commitment to and compliance with applicable state and federal laws, and City ordinances and rules; the City's Ethics standards; and other City policies and procedures.

The City of Chicago will consider equivalent foreign degrees, accreditations, and credentials in evaluating qualifications.

* May be required at entry.

City of Chicago Department of Human Resources June 2009 (Valtera Corporation)

Approved by:

Date: