Date: December 9, 2005

To: Bea Reyna-Hickey, Commissioner
Department of Revenue

Att: Richard Pence

From: Barbara A. Lumpkin
Chief Procurement Officer

Re: Emergency Purchase Order Authorization

Pursuant to Section 2-92-644 of the Municipal Purchasing Act, I am authorizing you to make an Emergency purchase from Universal Boot Sabodin Manufacturing, Inc. Based upon information received from members of your staff, I have determined that this procurement is necessary to meet bona fide operating emergencies.

You are hereby authorized to purchase ‘Vehicle Immobilizer Devices’ in the amount of $249,762.50 as requested in your letter of November 23, 2005. Any amount in excess of the $249,762.50 approved here will be subject to additional authorization and will be limited so as not to exceed the $250,000.00 limit established by statute.

cc: Barbara A. Lumpkin
Lourdes Nur
Aileen Velazquez
Lorel Blameuser
Claude Humphrey
File
Scan Copy (M. Sieczka)
The Department of Revenue is requesting an emergency purchase for more vehicle immobilization devices (boots) for three major reasons: first, our supplier of boots, Palma, Inc. has not been able to sustain the large number of boots required in accordance with the delivery requirements of the contract. (Street Operations requires a minimum of 100 boots per week, whereas we have been receiving, on average, 100 boots every 4-6 weeks.) This lack of boots has caused a significant operational emergency situation; secondly Palma has been our supplier of boots since the inception of the boot program (approximately 15-years ago). It seems that as familiarity with this boot has increased (especially with the scofflaw offenders), we have seen a dramatic increase in the number of unauthorized boot removals. Street Operations experiences an average of 250 (GOAs) "gone on arrivals" per month. And thirdly, the Department of Procurement Services attempted to solicit bids for the specified boots (as a small order), but the sole bidder was rejected making this emergency request absolutely critical.

Based on our research it is apparent that the parking industry currently offers only three heavy-duty booting devices which can be seriously considered in a program the size and scope of Chicago's; they are: Palma, Rhino, and Universal Boot.

Palma has repeatedly failed to meet critical delivery deadlines leaving our inventory extremely low and must therefore be ruled-out as a resource. Of the two remaining boot providers, the Department of Revenue requests an emergency order with Universal Boot. (The Rhino boot manufacturer requires additional design modifications to its boot, before it can expect to meet Street Operation's standards.) The Universal Boot was shown to perform adequately, and, due to the rapidly depleting inventory, an emergency order must now be made as soon as possible.

Please grant the Department of Revenue approval to place this emergency order for boots in the dollar amount of $249,762.50 for 725 each of Universal Boot #1, as described in the attached support documents.
To: Department of Revenue  
City of Chicago  
N. Ashland Ave.  

Attention: Christine Haynes, Tony Gambino  

Email:  

Phone No.: 312-742-6859, 312-742-6929  
Fax No.: 312-742-7000  

We are pleased to offer the following quotation:  

<table>
<thead>
<tr>
<th>ITEM</th>
<th>PART CODE</th>
<th>PART DESCRIPTION</th>
<th>QUANTITY</th>
<th>Unit Price</th>
<th>Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>1</td>
<td>PF 01</td>
<td>Wheel Immobilizer #1 Regular, with modified U-Piece</td>
<td>725</td>
<td>329.00</td>
<td>238,525.00</td>
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<tr>
<td>2</td>
<td>CM 0113</td>
<td>Felt lining, pre-installed</td>
<td>725</td>
<td>7.50</td>
<td>5,437.50</td>
</tr>
<tr>
<td>3</td>
<td></td>
<td>Shipping, per unit</td>
<td>725</td>
<td>8.00</td>
<td>5,800.00</td>
</tr>
</tbody>
</table>

SHIPPING SCHEDULE:  
62 UNITS WITHIN 1 WEEK OF ORDER DATE  
300 UNITS WITHIN 5 WEEKS OF ORDER DATE  
363 REMAINING UNITS, WITHIN 8 WEEKS OF ORDER DATE  

Shipping and Handling Charge: as above  

Total: 249,762.50

Olivier Dumoulin  
Sales Representative 1-888-354-5599  

Email: odumoulin@universalboot.com

Universal Boot  
Protect your equipment

681 Meloche • Dorval, Quebec • H9P 2S4 • p.(514) 631-5005 • f.(514) 631-4114
Steve Sakai
Procurement Officer
City of Chicago, IL

October 12, 2005

M. Sakai,

As discussed we would like to confirm that all our wheel immobilizer products and spare parts are sold only through Universal Boot Inc. as we have made a business decision not to develop a distribution network, in Canada or the United States.

As we are the sole manufacturer of the entire unit including all its parts, we felt that a distribution network would add another level of pricing making our product more expensive and less interesting for volume purchases.

As support and product reliability are essential, we feel that we are best suited to perform the above at a reasonable cost to our customer base.

For the above reasons, we would like to confirm that this policy will not change. On the contrary; we believe our success is due to the fact that our customers appreciate working with the manufacturer directly.

Hoping the above is to your satisfaction,

Jacques Vallée
Principal
Universal Boot Inc.