



DEPARTMENT OF PROCUREMENT SERVICES
CITY OF CHICAGO

2019 VENDOR FAIR
May 15, 2019

MISSION STATEMENT

We are the contracting authority for the procurement of goods and services for the City of Chicago.

We pledge to work together as a team and with our customers to guarantee an open, fair and timely process by establishing, communicating and enforcing superior business practices.

Integrity, Public Trust and the Law are our guiding principles.



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ABOUT THE DEPARTMENT OF PROCUREMENT SERVICES



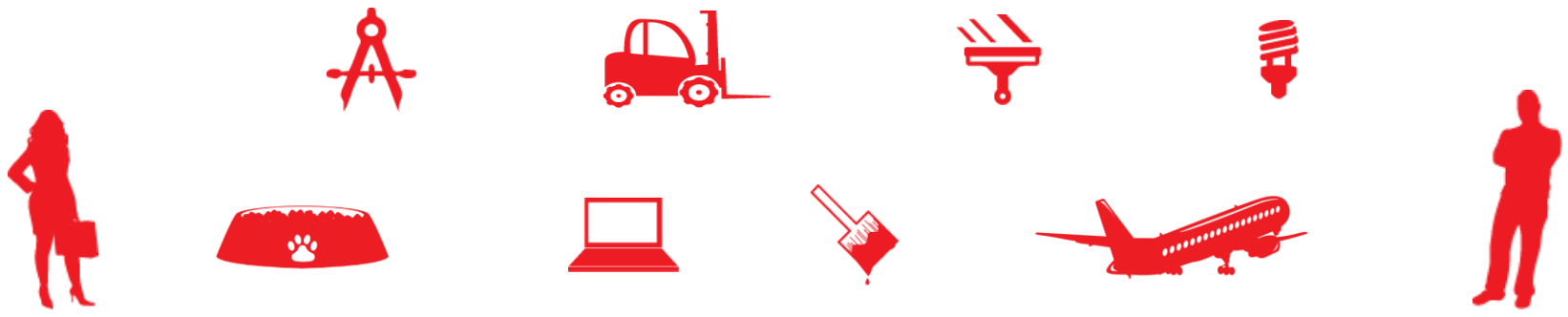
DUE PROCESS



EQUAL OPPORTUNITY

2,500 CONTRACTS & MODIFICATIONS ANNUALLY

\$10,000 TO \$150 MILLION IN SIZE



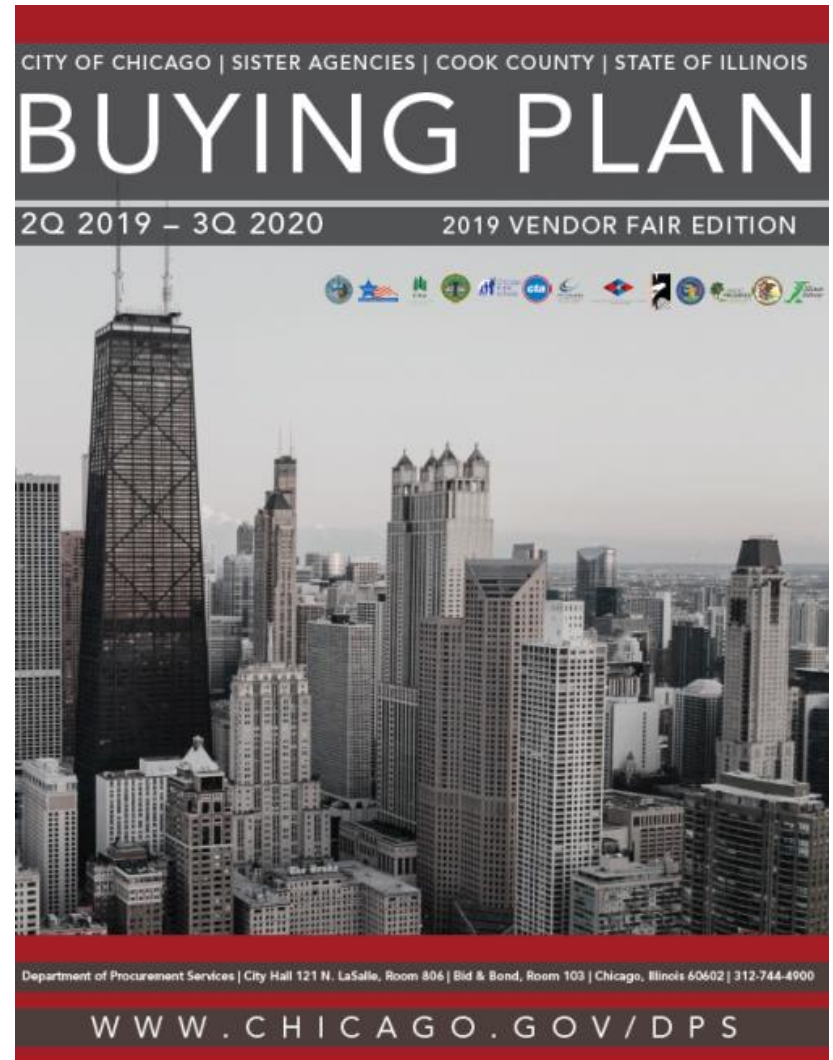
TYPES OF PROCUREMENT

- Small Orders
- Competitive Bids
- Request for Proposals (RFP)
- Request for Qualifications (RFQ)
- Job Order Contracts (JOC)

BUILDING ON THE FOUNDATION - BUYING PLAN

Transparency has been at the forefront of everything we do.

Providing details in advance arms vendors with **tools they need to succeed.**



BUILDING ON THE FOUNDATION - BUYING PLAN

HOW-TO-GUIDE helps frame how this resource can be utilized.

Participating Agencies

- Chicago Board of Elections
- City Colleges of Chicago
- Chicago Housing Authority
- Chicago Park District
- Chicago Public Schools
- Chicago Transit Authority
- Public Building Commission
- Metropolitan Pier and Exposition Authority
- Cook County of Illinois
- Forest Preserves of Cook County
- Illinois Tollway
- State of Illinois

WHAT IS THE BUYING PLAN?

15-month forecast of hundreds of upcoming opportunities to help businesses plan

Includes City of Chicago and 12 additional government agencies

Info included: agency, department, contract type, advertising date, subcontracting opportunities

Directory of Assist Agencies with programs for local, small, minority, and women-owned businesses

WHAT TYPES OF CONTRACTING OPPORTUNITIES ARE AVAILABLE?



Architecture and Engineering

Construction

Commodities

Professional Services

Small orders (purchases under \$100,000)

Vehicles & Heavy Equipment

Work Services

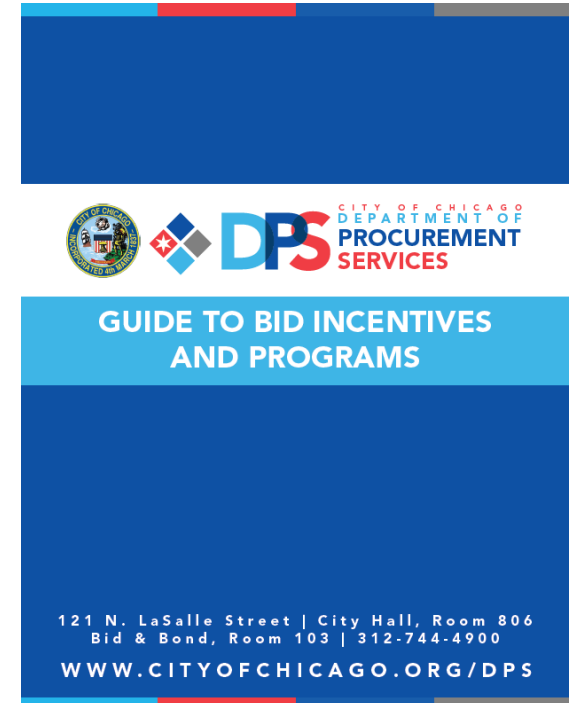
PROGRAMS & BID INCENTIVES

Programs

- Small Business Initiative (SBI) Construction
- Mid-Sized Business Initiative (MBI) Construction
- Non-Construction MBI Program – NEW!
- Diversity Credit Program
- Target Market Program – Non-Construction Only
- Mentor/Protégé Program
- MBE/WBE Phased Graduation Program

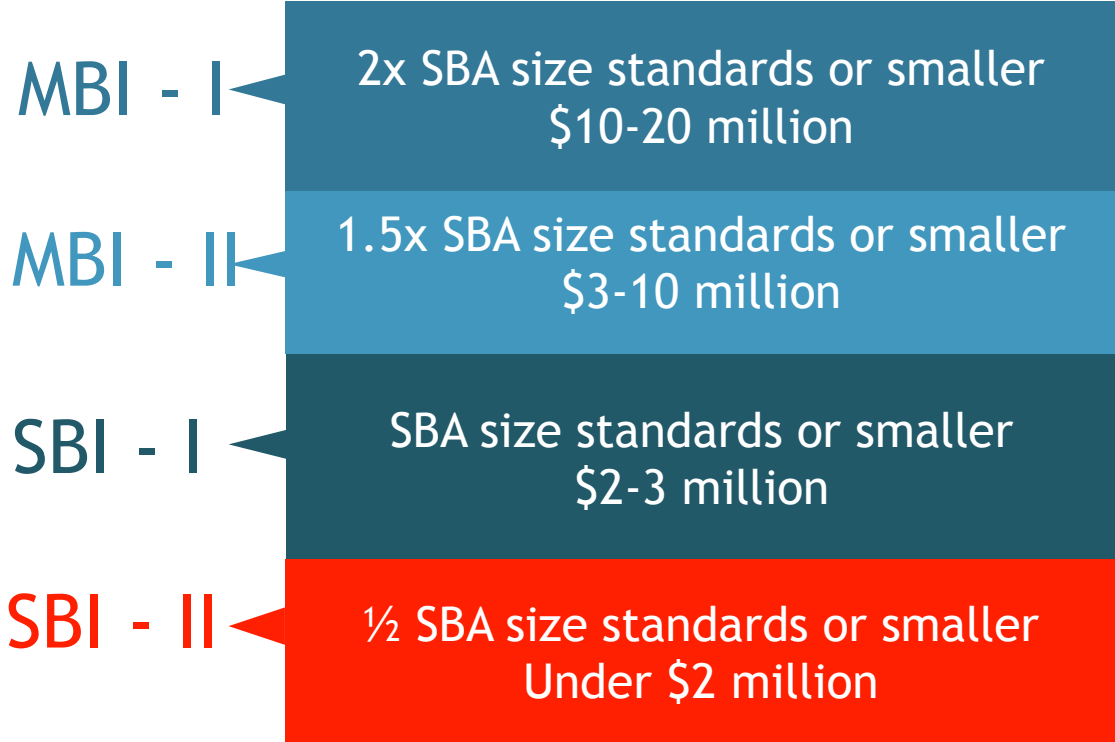
Bid Incentives

- Veteran-Owned Business Enterprises/Small Local Business JV + VBEs
- Veteran-Owned Subcontractor Utilization
- Business Enterprises Owned by People with Disabilities
- City-Based Manufacturers
- City-Bases Businesses
- Apprentice Utilization – Ex-Offenders and CPS/CCC Graduates
- Alternatively Powered Vehicles
- Mentor/Protégé Program
- Project Area Subcontractor Utilization
- Equal Employment Opportunity (EEO)
- Incentive to Encourage Utilization of MBE/WBEs



REMOVING HURDLES - CREATING A PIPELINE FOR SUCCESS

Small & Mid Sized Business Initiative



REMOVING HURDLES - CREATING A PIPELINE FOR SUCCESS

Vendor Fair Edition Buying Plan

Over 300 City of Chicago opportunities
26 projects reserved for small and mid-sized businesses

MBI - I	2
MBI - II	14
SBI - I	7
SBI - II	3

To date, awarded 52 projects valued at nearly \$99 million

BUILDING ON THE FOUNDATION - WORKSHOPS

19 different workshops for all stages of business life cycle.

Education for whether firm is just starting certification process and needs application help to an experienced bidder who wants to learn the ins-and-outs of all our incentives.



ONGOING OUTREACH - WORKSHOPS



“First Look” Workshop Series will provide vendors the opportunity to hear about upcoming projects and how their firms can fit in. Focus on contracting opportunities in construction, work services, operations and maintenance.



MAY 16 • OCTOBER 9



JULY 11 • DECEMBER 4

2:00 - 3:00 PM

121 N. LaSalle, 11th Floor, Room 1103

ONGOING OUTREACH - DPS Alerts

- DPS Alerts
 - Nearly 10,000 subscribers learn about bid opportunities, and new programs weekly
 - Workshop Schedule
 - Events and opportunities with community partners



April 1, 2019

UPCOMING OUTREACH OPPORTUNITIES

WEEKLY BID OPENINGS

FOLLOW DPS ON FACEBOOK & TWITTER



UPCOMING WORKSHOPS

DPS teaches 19 free workshops to educate interested citizens and business owners about the latest developments in procurement and certification.

Click [here](#) to view all workshops.

Contracting 101: How to Respond to a Request for Proposal (RFP)

LGBT Chamber of Commerce: Connect: Supplier Diversity Leader Chat



CONNECT: SUPPLIER DIVERSITY LEADER CHAT



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