DEPARTMENT OF PROCUREMENT SERVICES
CITY OF CHICAGO
2019 VENDOR FAIR
May 15, 2019
MISSION STATEMENT

We are the contracting authority for the procurement of goods and services for the City of Chicago.

We pledge to work together as a team and with our customers to guarantee an open, fair and timely process by establishing, communicating and enforcing superior business practices.

Integrity, Public Trust and the Law are our guiding principles.
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ABOUT THE DEPARTMENT OF PROCUREMENT SERVICES

DUE PROCESS

EQUAL OPPORTUNITY

2,500 CONTRACTS & MODIFICATIONS ANNUALLY

$10,000 TO $150 MILLION IN SIZE
TYPES OF PROCUREMENT

- Small Orders
- Competitive Bids
- Request for Proposals (RFP)
- Request for Qualifications (RFQ)
- Job Order Contracts (JOC)
Transparency has been at the forefront of everything we do.

Providing details in advance arms vendors with tools they need to succeed.
BUILDING ON THE FOUNDATION - BUYING PLAN

HOW-TO-GUIDE helps frame how this resource can be utilized.

Participating Agencies
- Chicago Board of Elections
- City Colleges of Chicago
- Chicago Housing Authority
- Chicago Park District
- Chicago Public Schools
- Chicago Transit Authority
- Public Building Commission
- Metropolitan Pier and Exposition Authority
- Cook County of Illinois
- Forest Preserves of Cook County
- Illinois Tollway
- State of Illinois

WHAT IS THE BUYING PLAN?
- 15-month forecast of hundreds of upcoming opportunities to help businesses plan
- Includes City of Chicago and 12 additional government agencies
- Info included: agency, department, contract type, advertising date, subcontracting opportunities
- Directory of Assist Agencies with programs for local, small, minority, and women-owned businesses

WHAT TYPES OF CONTRACTING OPPORTUNITIES ARE AVAILABLE?
- Architecture and Engineering
- Construction
- Commodities
- Professional Services
- Small orders (purchases under $100,000)
- Vehicles & Heavy Equipment
- Work Services
PROGRAMS & BID INCENTIVES

Programs
- Small Business Initiative (SBI) Construction
- Mid-Sized Business Initiative (MBI) Construction
- Non-Construction MBI Program – NEW!
- Diversity Credit Program
- Target Market Program – Non-Construction Only
- Mentor/Protégé Program
- MBE/WBE Phased Graduation Program

Bid Incentives
- Veteran-Owned Business Enterprises/Small Local Business JV + VBEs
- Veteran-Owned Subcontractor Utilization
- Business Enterprises Owned by People with Disabilities
- City-Based Manufacturers
- City-Bases Businesses
- Apprentice Utilization – Ex-Offenders and CPS/CCC Graduates
- Alternatively Powered Vehicles
- Mentor/Protégé Program
- Project Area Subcontractor Utilization
- Equal Employment Opportunity (EEO)
- Incentive to Encourage Utilization of MBE/WBEs
Small & Mid Sized Business Initiative

MBI - I
- 2x SBA size standards or smaller
- $10-20 million

MBI - II
- 1.5x SBA size standards or smaller
- $3-10 million

SBI - I
- SBA size standards or smaller
- $2-3 million

SBI - II
- ½ SBA size standards or smaller
- Under $2 million
REMOTHERING HURDLES - CREATING A PIPELINE FOR SUCCESS

Vendor Fair Edition Buying Plan

Over 300 City of Chicago opportunities
26 projects reserved for small and mid-sized businesses

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To date, awarded 52 projects valued at nearly $99 million
19 different workshops for all stages of business life cycle.

Education for whether firm is just starting certification process and needs application help to an experienced bidder who wants to learn the ins-and-outs of all our incentives.
“First Look” Workshop Series will provide vendors the opportunity to hear about upcoming projects and how their firms can fit in. Focus on contracting opportunities in construction, work services, operations and maintenance.

MAY 16 • OCTOBER 9
2:00 - 3:00 PM
121 N. LaSalle, 11th Floor, Room 1103

JULY 11 • DECEMBER 4
ONGOING OUTREACH - DPS Alerts

• DPS Alerts
  – Nearly 10,000 subscribers learn about bid opportunities, and new programs weekly
  – Workshop Schedule
  – Events and opportunities with community partners