

**DPS VIRTUAL WORKSHOPS!**

To register for DPS virtual workshop, sign-up at [chicago.gov/dpsevents](http://chicago.gov/dpsevents). To request an accommodation, contact DPS Public Affairs at [dps.accommodations@cityofchicago.org](mailto:dps.accommodations@cityofchicago.org).

**WE ARE FAMILY! DOING BUSINESS WITH SISTER AGENCIES (CPD & CTA)****OCTOBER 5 | 2 – 3 PM**

Interested in doing business beyond the City of Chicago but not sure where to start? This workshop welcomes guest presentations that outline the roles and responsibilities of how to do business with the City of Chicago's six sister agencies: Chicago Public Schools (CPS), City Colleges of Chicago (CCC), Public Building Commission (PBC), Chicago Housing Authority (CHA), Chicago Park District (CPD) and Chicago Transit Authority (CTA).

**HOW TO BECOME CERTIFIED****OCTOBER 12 | 2 – 3 PM**

DPS is the certifying agency for the following certifications: Minority-Owned Business Enterprise (MBE), Women-Owned Business Enterprise (WBE), Veteran-Owned Business (VBE), Business Enterprise for People with Disabilities (BEPD), Disadvantaged Business Enterprise (DBE) and Airport Concessions Disadvantaged Business Enterprise (ACDBE). This workshop will provide detailed information on who is qualified to be a Chicago-Certified firm. Learn out what documents are needed when submitting an application and how to avoid the most common mistakes in the certification process. Subject matter experts will be on-hand to answer all your questions about common certification topics.

**PROCUREMENT FUNDAMENTALS: DOING BUSINESS WITH THE CITY****OCTOBER 13 | 2 – 3 PM**

Do you have questions about how to become a successful bidder on City contracting opportunities? Unsure where to begin? This informational workshop highlights the role and responsibility of DPS in the City's purchasing process. Come learn about different procurement methods and the laws which govern the procurement process. Once completed, you will better understand what it takes before you start the bidding process and your responsibilities after you have won a contract with the City of Chicago.

**YOUR BUSINESS IS CERTIFIED, NOW WHAT?****OCTOBER 19 | 2 – 3 PM**

Your business is certified, what are your next steps? This workshop will provide valuable information to newly certified firms on how to compete for City contracts as well as provide information on resources available to certified firms. Are you prepared to meet with prime contractors? Have you considered joint venturing on contracting opportunities? Come hear advice from subject matter experts to better market your business, compete for, and earn City contracts.

**ePROCUREMENT 101****OCTOBER 20 | 2 – 3 PM**

eProcurement applies digital technology to the acquisition of goods and services. It will allow DPS to collaborate with City Departments to create solicitations and contracts online, greatly reducing the time it takes to complete procurements. Come watch a demonstration and learn about iSupplier registration, how vendors will submit bids and proposals online, and how to view contracts and payments.

**BUILDING CHICAGO! CONSTRUCTION CONTRACTING OVERVIEW****OCTOBER 26 | 2 – 3 PM**

Construction-focused workshop that provides an overview of the bidding process and highlights programs related to construction opportunities. This includes the Small Business Initiative (SBI), Mid-size Business Initiative (MBI), Equal Employment Opportunity (EEO), Apprentice Utilization Bid Preference, and many more. Additionally, learn about the Job Order Contract (JOC).

**CONTRACTING 101: HOW TO RESPOND TO A REQUEST FOR PROPOSAL (RFP)****OCTOBER 27 | 2 – 3 PM**

This workshop is designed to teach business owners how to respond to a City of Chicago RFP. You will learn specific details about what evaluators look for in a RFP and how to avoid common mistakes that can hurt your chances of a winning bid. Attend this workshop and you will learn how to navigate RFP specifications efficiently.

Interested in more workshops? Reference all workshops, as well as information about our programs, from the DPS events and outreach page [www.chicago.gov/dpsevents](http://www.chicago.gov/dpsevents). Download all workshop PowerPoint files and stay up-to-date with DPS.