

#### **DPS WORKSHOP**



DPS PR Team for Today's Workshop Jackie Umbles – Host Rodney LaBauex – Chat Facilitator

# Welcome

The Department of Procurement Services is committed to Communications and Outreach, which is key to keeping citizens informed of bid opportunities, new programs, and innovations.

Also ensure that you download a copy of our most recent **Consolidated Buying Plan**. This is a 15-month forecast including hundreds of upcoming opportunities for 12 city agencies. To download go to: **www.chicago.gov/dps** 

We encourage you to follow on our website <u>www.chicago.gov/dps</u> for the latest news, updates, and our calender of events. Go online and sign up for our Email Newsletter: DPS Alerts full of news that you can use. Follow us on social media to stay informed:

- o Facebook: www.facebook.com/ChicagoDPS
- o Twitter: @ChicagoDPS
- o Youtube: www.YouTube.com/ChicagoDPS
- o DPS Alerts: www.chicago.gov/dps and click on the letter icon and sign-up

# Today's Workshop

- Everyone is muted upon entry for the presentation portion of the workshop
- We ask that you hold your questions to the end of the presentation. You can use the chat feature to type out your question and the speaker will answer the questions at the end of the presentation.
- <u>To Send a Question</u>: Use only the Q & A panel to ask your question. Do not use the chat panel
  - $\succ$  Use the Q & A panel on the right side of your screen.
  - > In the Send to or To drop-down list, select the recipient of the message.
  - Enter your message in the chat text box, then press Enter on your keyboard.

Note: If you join a meeting, session, or event in progress, you can see only the Q & A that participants send after you join.









#### Goldman Sachs 10,000 Small Businesses

Presented By: Kristina M Wynne Outreach & Alumni Director Goldman Sachs 10,000 Small Businesses 312-553-3127 kwynne@ccc.edu

## National Program - City Supported Initiative







- Scholarship Program- no cost to accepted business owner!
- A national program with 16 education sites + National Cohort
- Brought to Chicago in 2011
- Grant renewed through 2020
- 738 Alumni across Chicagoland
- Currently taking applications for Cohort 28













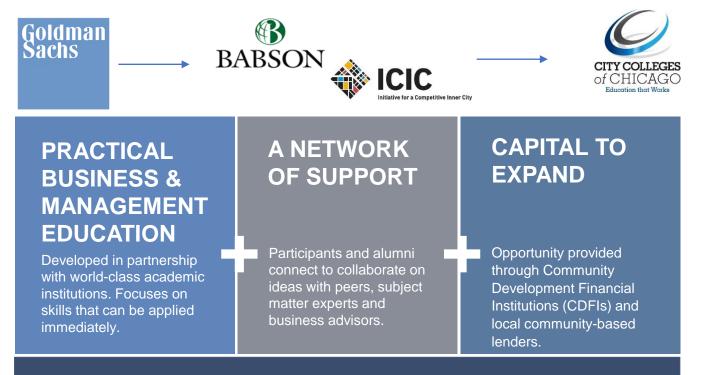
### What Is Required - For The Program?

- Majority owner of the business
- Employ 4 full time equivalent staff (including owner)
- Revenues of \$150K to \$8M+
- Business in operation for 2 years or more





#### 10,000 Small Business - Program Overview

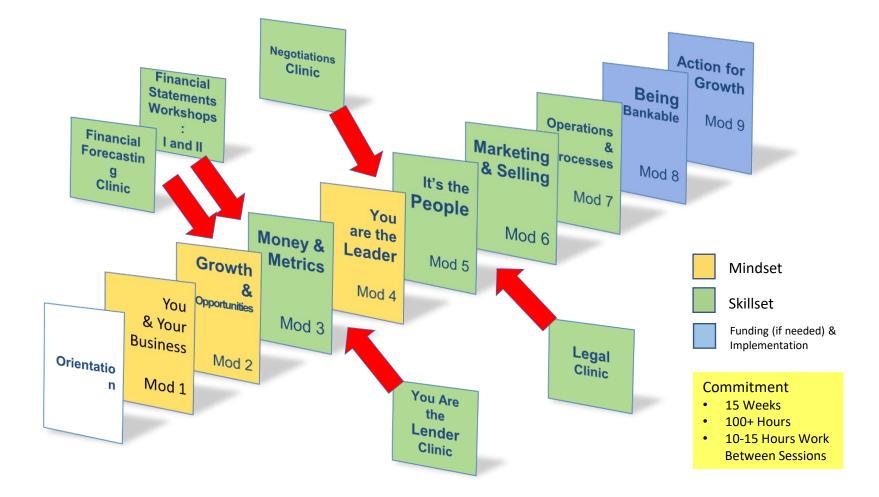


#### **REVENUE GROWTH AND JOB CREATION**

#### Some of our partners



### 10,000 Small Businesses -Curriculum



### 10,000 Small Businesses - Results



72%

Chicago 10KSB businesses increased their revenue within 6 months VS. 45% Non 10KSB Small Businesses In 2014



#### 50%

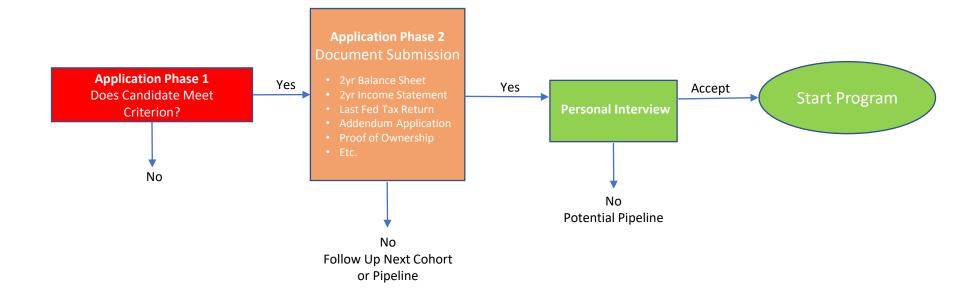
Chicago 10KSB businesses created new jobs within 6 months VS **22%** Non 10KSB Small Businesses In 2014



99%

graduation rate

### **Application Process**







### Summary



Cohort 28: Fall 2020

Dates: September 2020 – December 2020

Location: Harold Washington College 30 E Lake Street Chicago, IL 60601

Application Deadline: June 18, 2020

Apply At: www.10ksbchicago.com

**For Questions Contact:** 

Kristina Wynne, Outreach & Alumni Director 10,000 Small Businesses Phone: 312-553-3127 Email: kwynne@ccc.edu







# **Questions?**

# Communications



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@ChicagoDPS



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www.cityofchicago.org/dps

#### Thank You for Attending...



#### FAIRNESS • TRANSPARENCY • DIVERSITY • INCLUSION

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