



**DPS** DEPARTMENT OF  
**PROCUREMENT**  
**SERVICES**

**On behalf of**

**Mayor  
Rahm Emanuel**

**And**

**Chief Procurement Officer  
Shannon E. Andrews**

**Welcome to  
The City of Chicago**

**Department of Procurement Services**

**Informational Workshop**



## Goldman Sachs **10,000 Small Businesses**



Goldman  
Sachs

**10,000  
small  
businesses**



**WELCOME!**

Kristina Wynne  
Outreach Director  
Goldman Sachs *10,000 Small Businesses*  
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## NATIONAL PROGRAM-CITY SUPPORTED INITIATIVE



- A national program with 16 education sites + National Cohort
- Brought to Chicago in 2011
- Grant renewed through 2020
- **Scholarship Program- no cost to accepted business owner!**
- 638 Alumni across Chicagoland
- Currently taking applications for Cohort 25



10,000 SMALL BUSINESSES

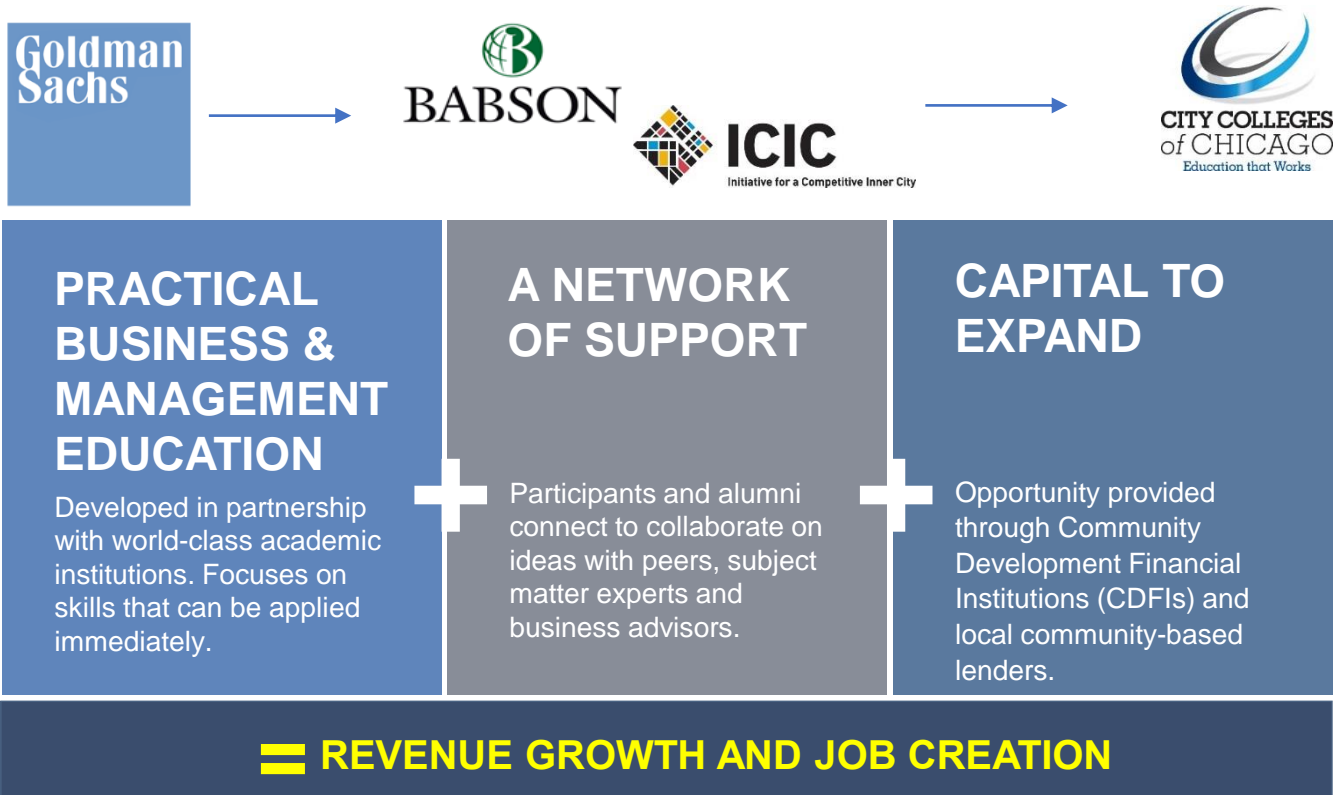
# What Is Required To Be Considered For The Program?

- Majority owner of the business
- Employ 4 full time equivalent staff (including owner)
- Revenues of \$150K to \$8M+
- Business in operation for 2 years or more



10,000 SMALL BUSINESSES

# PROGRAM OVERVIEW



# SOME OF OUR PARTNERS

## Small Business Development



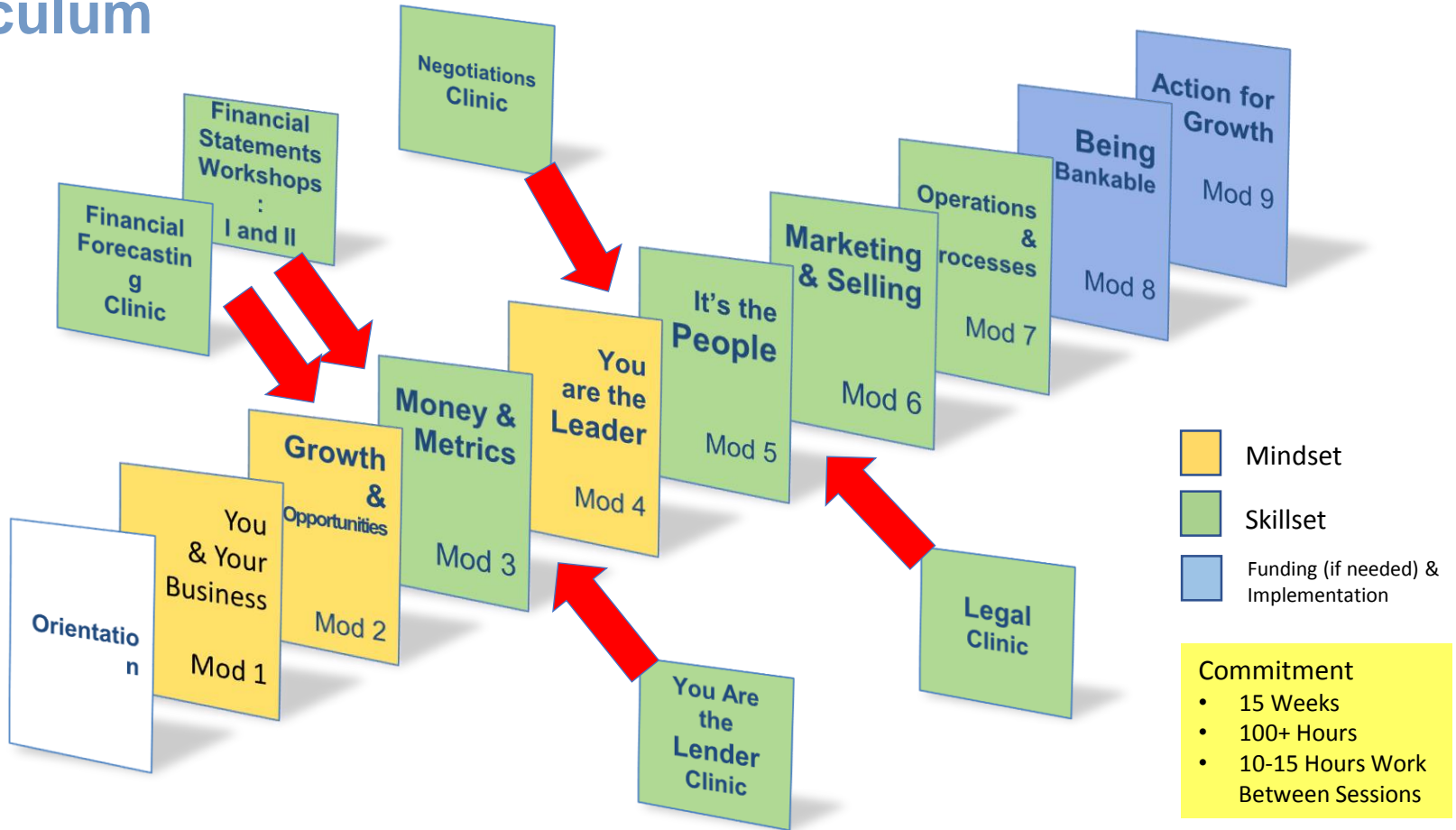
## Advocacy and Support



Goldman Sachs **10,000 small businesses**



10,000 SMALL BUSINESSES  
**Curriculum**





10,000 SMALL BUSINESSES  
**RESULTS**



**72%**

Chicago 10KSB businesses increased their revenue within 6 months  
VS.

**45%**

Non 10KSB Small Businesses  
In 2014



**50%**

Chicago 10KSB businesses created new jobs within 6 months  
VS.

**22%**

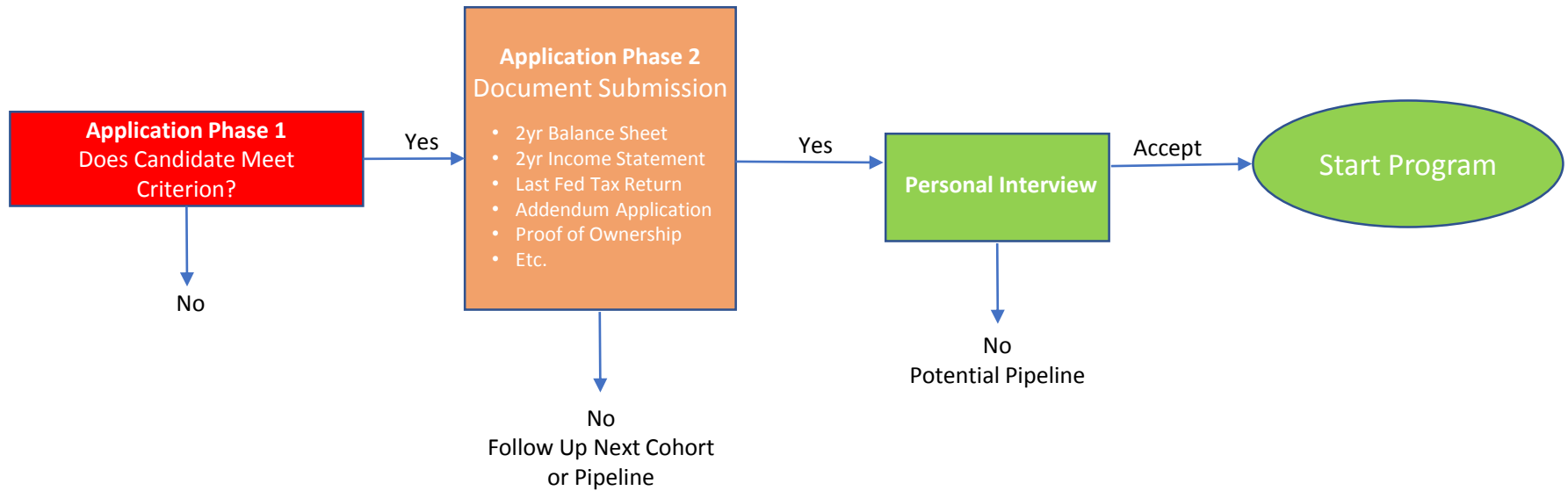
Non 10KSB Small  
Businesses  
In 2014



**99%**

graduation rate

# APPLICATION PROCESS



## SUMMARY



**Cohort 25:** Fall 2019

**Dates:** September 2019 – December 2019

**Location:** Harold Washington College 30 E Lake Street Chicago, IL 60601

**Application Deadline:** TBA

**Apply At:** [www.10ksbchicago.com](http://www.10ksbchicago.com)

**For Questions Contact:**

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Phone: 312-553-3127

Email: [kwynne@ccc.edu](mailto:kwynne@ccc.edu)





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[www.cityofchicago.org/dps](http://www.cityofchicago.org/dps)

Note: All bid advertisements, addenda, upcoming workshops, events, new policies, and procedures that affect vendor community.





**Questions?**





# Thank You For Attending

For more information visit: [www.cityofchicago.org/procurement](http://www.cityofchicago.org/procurement)

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