CITY OF CHICAGO DEPARTMENT OF PROCUREMENT **SERVICES** ROOM 403, CITY HALL, 121 N. LA SALLE ST.

DATE____ APPROVED 5 4-0 CONDITIONALLY

JUSTIFICATION FOR NON-COMPETITIVE PROCUREMENT

				APPROVED	STANDARD AND STANDARD STANDARD AND STANDARD
COMPLETE THIS SECTION IF	NEW CONTRACT			RETURN TO DEP	Ý
For contract(s) in this request, answ			ibject areas below in	accordance with the Ins	structions for
Preparation of Non-Competitive Pr	ocurement Form on the	reverse side.		DI 24LLMARMARINE	WWG-MACHINE CO.
Request that negotiations be conducted		Varian Inc.	for the produc	and/or services describe	ed herein.
This is a request for (One-T	ime Contractor Requisi	Name of Person or Firm) tion #	, copy attacl	hed) or	Term Agreement or
Delegate Agency (Check one)	. If Delegate Agency, the	his request is for "blanke	et approval" of all c	ontracts within the	
	(Attach List)	Pre-Assigned Spe	cification No.		
(Program Name)		Pre-Assigned Contr	act No.		
COMPLETE THIS SECTION IF	AMENDMENT OR	MODIFICATION TO	CONTRACT		
Describe in detail the change in te	rms of dollars, time per	riod, scope of services, e	etc., its relationship	to the original contract	and the specific reason
for the change. Indicate both the o supporting documents. Request app	riginal and the adjusted proval for a contract am	d contract amount and/or endment or modification	r expiration date win to the following:	ith this change, as applic	cable. Attach copy of al
Contract #:		Company or	Agency Name:		
Specification #:	(A	Contract or F	rogram Description	::	
Mod. #:	(A)	ttach List, if multiple)			
		. 0 .	0 - 0		
Rasheda Gaither	312 744-3724	Kinke	De Date	DWM	10/20/08
Originator Name	Telephone	Signa	ture	Department	Date
Indicate SEE ATTACHED in each	box below if additional	space needed:			
X) PROCUREMENT					
The Varian AA Graphite Furnace is	an instrument used for	analysis of trace metals	in row and notable	water for the WPI. Char	mioto I ob It
burchased in 2006 and a maintenan	ce contract was not pro	ocured. Competitive bide	ding was not perfori	med due to the specializ	ation of this instrument
This contractor providesa factory tra	ined chemists and tech	nnicians to perform main	tenance and install	parts on this instrument	. Many of its parts are
proprietory and are only available the	rough this contractor.				
(X) ESTIMATED				·····	
The estimated cost of the maintena	nce agreement per vea	ar is \$9,300,00. The requ	ired contract has h	een quoted for a five (5)	vear agreement which
totals \$46,528.00. This cost was qu	oted from Varian Inc.,	which includes 1 PM vis	it per year, parts, co	onsumable, computer an	nd software upgrades.
(X) SCHEDULE					
n order to maintain JWPP's Chemistry Lab's worl nstrument must be frequently calibrated and ser	. load of analyzing consumer coi viced at least once not year. Th	mplaints, lake surveys, comprehe e lah is certified by the state of th	nsive samples and ongoing lineis EDA. It is enquised to	analysis, scheduled preventative	e maintenance is necessary. This
certification) of this agency. Since existing equipment of the second se				i an test nesso an shecult doinsi	mes (Method Zoo.a IEFA
() EXCLUSIVE OR UNIQUE CAPA					
Contractor is the manufacturer and	has serviced existing	equipment since its purc	hase. Parts for this	s instrument is proprieto	ry and are available
through this contractor. A current of would expedite service and avoid of	ontract is not establish. Jelavs and or shutdowr	ed and preventative mai	ntenance is needed	 Exclusive use of this of demonstrated capability 	contract agreement
needs for this instrument.			This contractor has		of meeting service
() OTHER	1				
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APPROVED BY:		1/26/09	Zi	5. //	02/03/09
DEPARTMEN	THEAD	DATE	BOARD	HAIRPERSON	DATE
OR DESIGNE	to de				
Mount	Cy Harl		2-	24-07	
Chief Proc	urement Office	r	Date	of Approval	

For DPS Use	Only
Date Received	
Date Returned	
Date Accepted	
CA/@N's Name	

IMPORTANT: PLEASE READ AND FOLLOW THE INSTRUCTIONS FOR COMPLETING THE PROJECT CHECKLIST AND CONTACT THE APPROPRIATE UNIT MANAGER IF YOU HAVE ANY FURTHER QUESTIONS. ALL INFORMATION SHOULD BE COMPLETED, ATTACH ALL REQUIRED MATERIALS AND SUBMIT FOR HANDLING TO THE DEPARTMENT OF PROCUREMENT SERVICES, ROOM 403, CITY HALL, 121 N. LASALLE STREET, CHICAGO, ILLINOIS 60602.

LASALLE S	TREET, CH	ICAGO, ILLII	NOIS 60602.							
REQ No. Specifica PO No.: Modifica Project De	01-14-200 .: 4145 ation No.: (if known) ation No.: escription	5 : (if known : (if known)	: ONT. FOR	R PREVEN	Te Pr Te Pr	el: 747-168 roject Man el: 744-372 revious PC	3 Fax: 7 ager:Rasi 4 Fax: O No.: (if k	heda Gaither E-ma @cit	yofchicag ail:rgaithe tyofchicag	o.org er go.org
FUNDING City: State Fede	: <u> </u>	IDOT/Tra		Bond IDOT/I	Highway	☐ Er	terprise A	Grant*		Other Other Other
LINE	FY	FUND	DEPT	ORGN	APPR	ACTV	OBJT	PROJECT	RPTG	\$ DOLLAR
001/011	008	0200	088	4170	0162	W202	220162			AMOUNT
						-				
Attache Attache IMPORT COMPLETE The followin A clear desprospective citation of	TATEMENT ANT: THI THE SPECI SCRIPTION CO	Terms and C NT: tailed Score S IS A CRITIFIC SCOPE ral description of all anticily, special re-	De of Serv ICAL PORTI REQUIREM on of what so equirement	ices and/o ON OF YOU ENTS AS SE should be in- cices and p its or need or state/fe	r Specificant Submitted Forth Included in a products, in so of the product of the product of the second regularization.	AL. IN ORD N THE SUPP Scope of Se ncluding: ti roject, loca ulation or s	ER FOR DPS LEMENTAL rvices or Sp me frame tions, antic	S TO ACCEPT YO CHECKLIST FOR ecification:	OUR SUBMI	TTALYOU MUST T.
		greement Agreemer	nt		□Tim □Ver □Sco	AMENDMI le Extension loor Limit I lope Change er (specify	n ncrease e/Price Inc	crease/Addition SOURCE	al Line Ite	em(s)
FORMS:	\boxtimes	Requisition		Special Appr			,		RB)	
	CT TERM	1 :	Req	uested Te	erm (num	ber of mo	nths): 3	years/w	2-(1)-	yr Extension

PRE BID/SUBMITTAL REQUIREMENTS: Requesting Pre Bid/Submittal Conference? Yes No Requesting Site Visit? Yes No
ARCHITECTURAL/ENGINEERING SUPPLEMENTAL CHECKLIST
Required Attachments: Scope of Services, including location, description of project, services required, deliverables, and other information as required Risk Management Will services be performed within 50 feet of CTA train or other railroad property? Will services be performed on or near a waterway? If applicable, Pre-Qualification Category No. Category Description: For Pre-Qualification Program, attach list of suggested firms to be solicited Other Agency Concurrence Required: None State Federal Other (fill in)
AVIATION CONSTRUCTION SUPPLEMENTAL CHECKLIST
DOA sign-off for final design documents: \[Yes \] No Required Attachments: Copy of Draft Contract Documents and Detailed Specifications. Risk Management: Current Insurance Requirements prepared/approved by Risk Management: Yes \[No \] Will work be performed within 50 feet of CTA or ATS structure or property? Yes \[No \] Will work be performed airside? Yes \[No \] *NOTE: Any non-construction Aviation request, complete the applicable section.
COMMODITIES SUPPLEMENTAL CHECKLIST
Required Attachments: Detailed Specifications (Scope of Services) including detailed description of the product, delivery location, user department contact, price escalation considerations, Bidder's qualification, contract term and extension options, Contractor's qualifications, citation of any applicable City/State/Federal statutes or regulations, citation of any applicable technical standards and Price Lists/Catalogs, technical drawings and other exhibits and attachments as appropriate.
If Modification request, please verify and provide the following:
Contractor's Name:
Contractor's Address:
Contractor's e-mail Address:
Contractor's Phone Number:
Contractor's Contact Person:
CONSTRUCTION SUPPLEMENTAL CHECKLIST
Required attachments: Copy of Draft (80% Completion), Contract Documents and Detailed Specifications Risk Management Will services be performed within 50 feet of CTA train or other railroad property? Will services be performed on or near a waterway? Yes \Boxed No

VEHICLES/HEAVY EQUIPMENT SUPPLEMENTAL CHECKLIST

Detailed Specifications including detailed description of the vehicle(s) or equipment, mounted equipment, if any, and options/accessories. Special Provisions (Delivery, Warranty, Manuals, Training, Additional Unit Purchase Options, Bid Submittal Information, etc.) Delivery Location(s) Technical Literature Drawings, if any Part Number List (Manufacturer; or Dealer; or Other Source:)
Current Price List(s)/Catalog(s) Special Approval Form Exhibits and Attachments
If Modification request, please verify and provide the following:
Contractor's Name:
Contractor's Address:
Contractor's e-mail Address:
Contractor's Phone Number:
Contractor's Contact Person:
PROFESSIONAL SERVICES SUPPLEMENTAL CHECKLIST
☐ Detailed description of project listing obligations of each party. ☐ The Schedule of Compensation
☐ The Schedule of Compensation ☐ Deliverables ☐ Request for individual contract services (if applicable)
☐ The Schedule of Compensation ☐ Deliverables ☐ Request for individual contract services (if applicable) ☐ The appropriate EPS form ☐ ITSC (approved by BIS)
☐ The Schedule of Compensation ☐ Deliverables ☐ Request for individual contract services (if applicable) ☐ The appropriate EPS form ☐ ITSC (approved by BIS) ☐ OBM (approved by Budget form/memo) ☐ Grant document attached
☐ The Schedule of Compensation ☐ Deliverables ☐ Request for individual contract services (if applicable) ☐ The appropriate EPS form ☐ ITSC (approved by BIS) ☐ OBM (approved by Budget form/memo) ☐ Grant document attached Attach any documentation indicating any previous purchase activity to assist in the procurement process
☐ The Schedule of Compensation ☐ Deliverables ☐ Request for individual contract services (if applicable) ☐ The appropriate EPS form ☐ ITSC (approved by BIS) ☐ OBM (approved by Budget form/memo) ☐ Grant document attached Attach any documentation indicating any previous purchase activity to assist in the procurement process TELECOMMUNICATIONS AND UTILITIES SUPPLEMENTAL CHECKLIST
The Schedule of Compensation Deliverables Request for individual contract services (if applicable) The appropriate EPS form ITSC (approved by BIS) OBM (approved by Budget form/memo) Grant document attached Attach any documentation indicating any previous purchase activity to assist in the procurement process TELECOMMUNICATIONS AND UTILITIES SUPPLEMENTAL CHECKLIST Required Attachments: Detailed Scope of Services/Specification which sets forth all of the anticipated services and products the user department wants provided, including time frame for completion, special qualifications of prospective vendors, special requirements or needs of the project, locations, anticipated participating user departments, citation of any applicable City ordinance or state/federal regulation or statute. Has the project been reviewed by BIS? Attach copy of BIS Recommendation; Reservation(s); or participate under current contract. Does the project include software? If yes, is signed ITSC form attached? Does the location involve:
The Schedule of Compensation Deliverables Request for individual contract services (if applicable) The appropriate EPS form ITSC (approved by BIS) OBM (approved by Budget form/memo) Grant document attached Attach any documentation indicating any previous purchase activity to assist in the procurement process TELECOMMUNICATIONS AND UTILITIES SUPPLEMENTAL CHECKLIST Required Attachments: Detailed Scope of Services/Specification which sets forth all of the anticipated services and products the user department wants provided, including time frame for completion, special qualifications of prospective vendors, special requirements or needs of the project, locations, anticipated participating user departments, citation of any applicable City ordinance or state/federal regulation or statute. Has the project been reviewed by BIS? Attach copy of BIS Recommendation; Reservation(s); or participate under current contract. Does the project include software? I Yes No If yes, is signed ITSC form attached?

WORK SERVICES/FACILITY MAINTENANCE SUPPLEMENTAL CHECKLIST

Required Attachments: Detailed Specifications (Scope of Services) including detailed description of the work, locations (with supporting detail), user department contacts, work hours/days, laborer/supervisor mix, compensation and price escalation considerations, Bidder's qualification, contract term and extension options, Contractor's qualifications, citation of any applicable City/State/Federal statutes or regulations, citation of any applicable technical standards and Price Lists/Catalogs, technical drawings and other exhibits and attachments as appropriate.

Risk Management:		
Will services be performed within 50 feet (50') of CTA train or other railroad property?	Yes	□No
Will services be performed on or near a waterway?	□Yes	□No
Will services require the handling of hazardous/bio-waste material?	□Yes	□No
Will services require the blocking of streets or sidewalks which may affect public safety?	Yes	□No
If Modification or Amendment request, please verify and provide the following:		
Contractor's Name:		
Contractor's Address:		
Contractor's e-mail Address:		
Contractor's Phone Number:		
Contractor's Contact Person:		



City of Chicago Richard M. Daley, Mayor

Department of Water Management

John F. Spatz, Jr. Commissioner

Bureau of Administrative Support

Beverly J. Ingram Deputy Commissioner

DePaul Center, Suite 410 333 South State Street Chicago, Illinois 60604 (312) 747-8039 (312) 747-7078 (FAX) http://www.cityofchicago.org/ watermanagement

MEMORANDUM

TO:

Montel M. Gayles

Chief Procurement Officer

Department of Procurement Services

FROM:

John F. Spetz, Commissioner

Department of Water Management

SUBJECT:

Sole Source Procurement

Preventative Maintenance Contract

Varian Inc. AA Graphite Furnace System and Consumable

Spare Replacement Parts

DATE:

January 16, 2009

The Department of Water Management Purification Laboratory's Chemistry Unit is requesting a Sole Source Purchase for a service agreement with Varian Inc. for Preventative Maintenance. This service agreement will help DWM maintain the AA Graphite Furnace which is used to analyze trace metals (lead and copper) in raw and finished water. In addition, this instrument will allow the Department of Water Management Purification Laboratory's Chemistry Unit to maintain its work load of analyzing consumer complaints, water surveys, and comprehensive ongoing analysis.

We would like to request your consideration for a Sole Source purchase for a three(3) year Service Agreement with the possibility of two one year extension options with Varian Inc. Varian is also the only company who can service or upgrade installed Varian products. However, Varian Inc. made attempts to find vendors that would comply with the City of Chicago's MBE/WBE program. All vendors that were contacted declined to participate (see attached letter). Therefore, the Department of Water Management would like to request that this sole source contract be awarded with no stated MBE/WBE compliance goals.

Thank you in advance for your immediate attention.

CC:

Julie Hernandez-Tomlin

Beverly Ingram Dennis Leonardo Rasheda Gaither Monica Cardenas







201 Hansen Court
Suite 108
Wood Dale, IL 60191
Phone: 800.926.3000
Fax: 630.640.2325

March 4, 2008

Felicia Rawlings City of Chicago Department of Water Management 333 S. State St. Suite 410 Chicago IL. 60604-3971

Re: Varian Quote Number 33733701485A

Dear Felicia,

The following letter states Varian's attempted compliance with the City of Chicago's MBE/WBE program in relation to the purchase of the 3 year extended service contract for the Varian 240Z graphite furnace spectrophotometer located at the Jardine Water Purification Facility. Quotation number 33733701485A.

Attempts were made to find vendors that would comply with the City of Chicago's MBE/WBE program. All three MBE/WBE contractors declined to participate in the above stated quotation, as this involves a factory warranty on analytical instrumentation. All three companies do not have factory trained personnel to service these instruments (as this is only supplied by the manufacturer: Varian Inc.).

Below are the 3 MBE/WBE contractors that were contacted:

- 1. BSG Training and Consulting: 2416 South Michigan Ave. 312-225-8120
- 2. Ardmore Associates, Inc.: 33 N. Dearborn Street. 312-795-1400
- 3. Monarch Group, Inc.: 150 N. Wacker Drive. 312-460-0730

Thanks again and please call my cell phone with any questions: 630-640-2325.

Sincerely,

Chip McCauslin Varian Inc.



Varian Inc. 2700 Mitchell Drive Walnut Creek, CA 94598

www.varianinc.com

Phone: (800) 926-3000 Fax: (925) 945-2360 Email: csb-salessupport@varianinc.com

Quotation

33733701485A

09/05/2008

Page: 1

Quotation For:

Rasheda Gaither
City of Chicago Department of Water
Bureau of Water Quality
Jardine Water Purification Plant
1000 E. Ohio St.
Chicago, IL 60611
(312) 744 - 3724 FAX: (312) 744 - 076

(312) 744 - 3724 FAX: (312) 744 - 0761

Your Inquiry:		Varian Standard Terms & Conditions apply (see attached)
Payment Terms:	NET 30 DAYS - 02	Quotation Expires: December 26, 2008
Shipping Method:	Best Way, Prepaid & Add	Delivery Lead Time: TBD
FOB:	ORIGIN	Unit Price Basis: USD

This quotation includes: 3 Year Extended Warranty for Varian 240 Zeeman Graphite Furnace, GTA 120, and PSD 120 Autosampler. Warranties include Labor, Travel, Parts (Not including consumables), and One Preventative Maintenance inspection per year.

Section 2 includes: Consumable parts for 3 years.

Section 3 includes: Software Upgrade package

Section 4 includes: Dell Computer system with monitor and printer (3 Year Dell warranty included)

For order placement simply fax approved Purchase Order Form to Varian Order Correspondent Sandy Grantz at 925-945-2360. Please reference this quotation number on all correspondence: 33733701485.

Submitted by: 4E5	Please reference Quotation Number on all purchase orders.
Chip McCauslin	Please forward all Purchase Orders and Correspondence to: Varian Inc. 2700 Mitchell Drive Walnut Creek, CA 94598 (800) 926-3000 Fax (925) 945-2360



33733701485A

09/05/2008

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City of Chicago Department of Water, Chicago, IL

Item	Qty	Part Number	Product Description	Unit Price	Amount
1.03	3 /	AAPSD01100	RepairCare-PSD 120		Included

This RepairCare Agreement provides and all Parts, Labor, Travel and Emergency visits within 101 miles of a Varian service center. A preventive maintenance (PM) visit is not included. Parts exclusions are noted in Terms & Conditions. Additional travel charges if applicable will be listed separately. All work is performed by Varian Factory-trained Field Support Representatives. Accessory support sold separately.

programmable sample dispenser

Serial Number: PSD

				Section Total \$	23,169.00
Section	n 2	2 3 Years Co	nsumables		
2.01	5	6310001200	GTA Partitioned Tube Box of 10.	351.00	1,755.00
2.02	3	6310003500	Graphite Electrodes - GTA120 Zeeman Furnace Narrow bore - Box of 2.	188.00	564.00
2.03	3	6310003600	Shroud for GTA120 Zeeman Pyro-coated.	221.00	663.00
2.04	3	4710003200	100 Microliter Syringe for PSD 120	265.00	795.00
2.05	3	7210034200	Tube Alignment Tool for GTA 120	23.00	69.00
2.06	5	9910028200	Sample Vials - 2 mL Conical Polyethylene Package of 1000.	81.00	405.00
2.07	3	9910032300	Capillary Assembly for PSD Package of 5.	167.00	501.00
2.08	1	9910115600	Teflon Beakers for PSD (10 mL) Kit of 5.	46.00	46.00
				Section Total \$	4,798.00

Section 3 Software Upgrade

3.01 1 9910098200

SpectrAA Base Version 5.1 Software Upgrade Win 2000 and Win XP Pro only.

Included

SpectrAA Base Software for existing Varian AA280, SpectrAA 110/220/880, SpectrAA 50/55 with PC control and earlier IEEE based SpectrAA models. Version 5.1 Base SW operates under Windows 2000/XP. Requires an external PC with CD-ROM. Some AA configurations require installation by a Varian Representative.



33733701485A

09/05/2008

Quotation Total \$

31,082.00

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City of Chicago Department of Water, Chicago, IL

		y Part Number	Product Description	Unit Price	Amount
3.02	1	SpectrAA PRO So SpectrAA 50/55 w existing users of F Windows 2000/XF Base software. So Representative.	SpectrAA PRO Version 5.1 Software Upgrade Win 2000 and Win XP Pro only. of tware for existing Varian AA280, SpectrAA 110/220/880, ith PC control and earlier IEEE based SpectrAA models - for S or QCP software versions. Version 5.1 PRO SW operates under P. Requires PC with CD-ROM and prior installation of SpectrAA ome AA configurations require installation by a Varian		Include
		flame where all se next solution. Incl	puential operation for Varian AA280 FS and SpectrAA 220 FS in lected elements in a solution are measured before moving to the udes DUO operation capability, Internal Standards in FS mode and QC tests plus 10 user defined QC tests with automated error		
		For existing FS uscapability.	ers who want to upgrade to SpectrAA Version 5.1 PRO software		
ectio	n A	Computer	Ponlacoment 2 Veer werents included	Section Total \$	210.00
ectio	n 4	Computer	Replacement - 3 Year warranty included	Section Total \$	210.00
ectio 4.01	on 4	0190041100 Includes Dell 755 N Side Bus, in mini to Adapter, 250GB So (read/write) with Ro data/FAX 56K v.92 Compatible AC97 s	Replacement - 3 Year warranty included Dell Optiplex 755MT OSI Computer System MT with 2.66 GHz Pentium Duo Core Processor, 1333 MHz Front ower case, 2.0 GB of Non ECC RAM 667 Hz DDR2, Digital Video ATA fixed disk with 8 MB Data Burst Cache, 16x DVD +/- RW oxio Creator Dell Edition, integrated 10/100/1000 network adapter, a modem, 9 USB 2.0 ports, 2 serial ports, integrated Sound Blaster sound card, Dell speaker system, keyboard, optical mouse and with Service Pack 2 with NTFS installed.	1,812.00	1,812.00
		0190041100 Includes Dell 755 M Side Bus, in mini to Adapter, 250GB So (read/write) with Re data/FAX 56K v.92 Compatible AC97 s Windows XP Pro w	Dell Optiplex 755MT OSI Computer System MT with 2.66 GHz Pentium Duo Core Processor, 1333 MHz Front ower case, 2.0 GB of Non ECC RAM 667 Hz DDR2, Digital Video ATA fixed disk with 8 MB Data Burst Cache, 16x DVD +/- RW oxio Creator Dell Edition, integrated 10/100/1000 network adapter, 2 modem, 9 USB 2.0 ports, 2 serial ports, integrated Sound Blaster sound card, Dell speaker system, keyboard, optical mouse and		
4.01		0190041100 Includes Dell 755 M Side Bus, in mini to Adapter, 250GB So (read/write) with Re data/FAX 56K v.92 Compatible AC97 s Windows XP Pro w	Dell Optiplex 755MT OSI Computer System MT with 2.66 GHz Pentium Duo Core Processor, 1333 MHz Front ower case, 2.0 GB of Non ECC RAM 667 Hz DDR2, Digital Video ATA fixed disk with 8 MB Data Burst Cache, 16x DVD +/- RW oxio Creator Dell Edition, integrated 10/100/1000 network adapter, oxio modem, 9 USB 2.0 ports, 2 serial ports, integrated Sound Blaster sound card, Dell speaker system, keyboard, optical mouse and with Service Pack 2 with NTFS installed.		1,812.00
4.01 4.02 4.03	1	0190041100 Includes Dell 755 M Side Bus, in mini to Adapter, 250GB So (read/write) with Ro data/FAX 56K v.92 Compatible AC97 s Windows XP Pro w Three-year next bu 0190067100 0190020400 Includes: 10' USB oresolution; 4800 dp	Dell Optiplex 755MT OSI Computer System MT with 2.66 GHz Pentium Duo Core Processor, 1333 MHz Front ower case, 2.0 GB of Non ECC RAM 667 Hz DDR2, Digital Video ATA fixed disk with 8 MB Data Burst Cache, 16x DVD +/- RW oxio Creator Dell Edition, integrated 10/100/1000 network adapter, modem, 9 USB 2.0 ports, 2 serial ports, integrated Sound Blaster sound card, Dell speaker system, keyboard, optical mouse and with Service Pack 2 with NTFS installed.	1,812.00	



33733701485A

09/05/2008

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Amount

City of Chicago Department of Water, Chicago, IL

Item Qty Part Number Product Description Unit Price

THIS IS NOT AN INVOICE

Terms & Conditions of Sale

This offer is subject to credit approval and is exclusive of any applicable sales taxes or duties.



33733701485A

09/05/2008

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City of Chicago Department of Water, Chicago, IL

Financing Alternatives

Varian is pleased to present an alternative finance package for your consideration in acquisition of this instrumentation. You may not be aware that leasing offers 100% financing including installation and taxes. We can also let your organization realize some important additional benefits such as improved cash flow, flexibility to expand or upgrade your system, as well as fixed rate financing with protection against inflation.

Below are estimated monthly payments for different leasing options based on Quotation: 33733701485A

10% Purchase Options

36 Months

48 Months

60 Months

\$935

\$732

\$608

\$1.00 Purchase Options

36 Months \$1.007

owns it with the last monthly payment.

48 Months \$784 60 Months \$648

10% Purchase Option: Also known as a tax or operating lease, the intent is not necessarily to own, but to gain the benefits of the equipment in exchange for the low monthly payment. At the end of the lease term, your company has the option to purchase the equipment for 10% of the original finance amount. In addition, your company may expense 100% of each monthly payment off its pre-tax income, reducing tax liability.

\$1.00 Purchase Option: Also known as a capital lease, the intent is to own the equipment at the end of the lease term. The equipment is depreciated and your company

Additional Benefits

- · Stay within your budget
- · Conserve cash
- Finance 100% -including service, installation and taxes
- Quick and easy application process

If your organization is interested in these or other finance programs, contact the following:

Ameritech Leasing, Inc.

Bill Scopp

913-381-3344 x202

De Lage Landen Financial Services

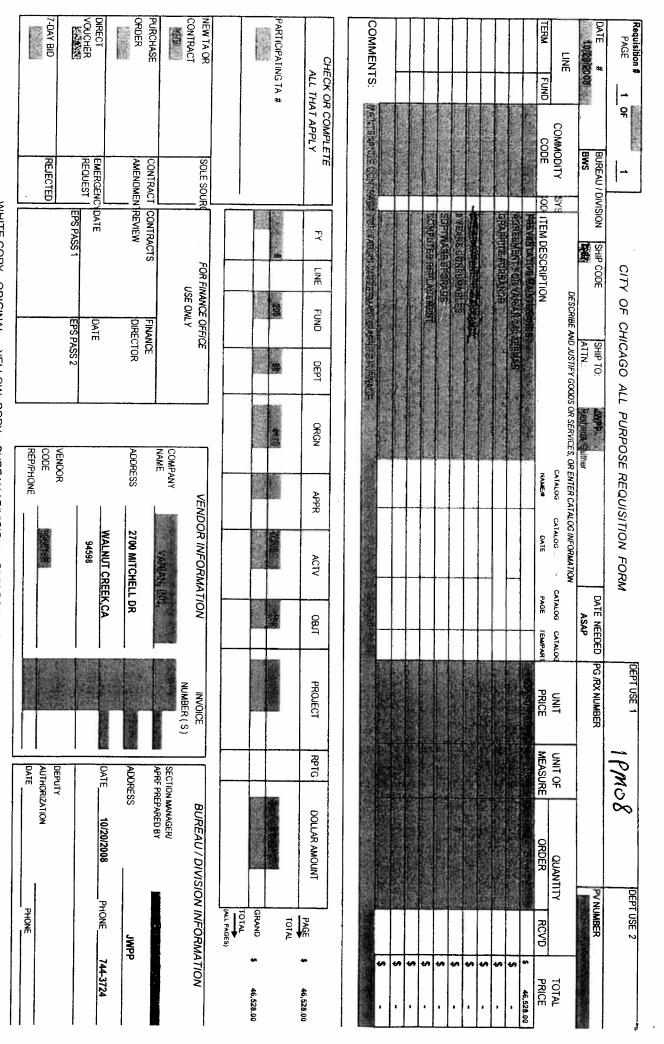
Jeff Smith 845-897-2272

West Bay Financial Corp.

Bob Fode 714-663-0100 x103 Lease World Corp. Manny Licker 954-969-1965

JB2 Funding Corp. Jacob White 877-386-3522 x 333

Trinity Vendor Finance Craig de Koning 800-841-4433 x177



WHITE COPY - ORIGINAL YELLOW COPY - BUREAU / DIVISION PINK COPY - FINANCE DIVISION GOLD COPY - FILE

DETAILED SPECIFICATIONS

SCOPE

The Contractor will provide labor, parts and materials necessary for the Maintenance of Graphite Atomic Absorption equipment with sample changer (GFAA), to the City of Chicago, Department of Water Management, Chemistry Laboratory as outlined below in the attached quote and as describe herein all in accordance with the terms and conditions of this specification.

The Graphite Atomic Absorption equipment is used to determine the amount of trace metals in water using atomic absorption.

DESIGN FEATURES

The Varian 240 Zeeman - Graphite Furnace Atomic Absorption System uses window base software that is specifically designed for the GFAA. It includes a library of standard reports and provides the flexibility to customize reports for methods.

OPERATING SYSTEM

The PC must be configured via manufacturer with upgraded software system windows base, has a monitor, mouse and desk jet printer.

SERVICE PLAN

Five years of comprehensive preventative maintenance with 1/PM visit. This includes parts, labor, travel, phone support, shipping and freight.

CONSUMABLES SPARE REPLACEMENT PARTS

Included in the maintenance agreement.

LOCATION

The work will be done on site-site at the Department of Water Management, Jardine Water Purification Plant Chemistry Laboratory.

CONTRACTOR QUALIFICATIONS

The contractors sent by the manufacturer to repair and service the equipment must be approved and qualified by the manufacturer.

EMPLOYEE QUALIFICATIONS

Employees that will operate the equipment are required to have training and certification to operate and do the routine check-up and care of the equipment. The hands-on experience is necessary for the use of any equipment that is purchased.

WORKING HOURS

The Chemistry Laboratory is open from 8:30 am to 4:30 pm, Monday thru Friday. The working hours of services performed must fall within that time.

CONTRACT TERM AND EXTENSIONS

The terms of any future contract on equipment is at least three years with a two year extension option and is set-down in the initial purchase of equipment.

MBE/WBE/DBE COMPLIANCE

Varian Inc. is the only company that can service the 240 Zeeman System and the sole factory authorized supplier of parts and service. The DWM would like to request that there are no stated goals for this service agreement.

USER DEPARTMENT CONTACTS

The contact person for the Chemistry Laboratory is Rasheda Gaither, Chief Water Chemist, for technical, operational or performance issues. This information is provided on the Justification for Non-Competitive Procurement Form.

The equipment is located at the Jardine Water Purification Plant, the equipment is a 240 Zeeman System Atomic Absorption.

INSURANCE AND SAFETY

The work involved repairing or servicing the equipment does require special safety considerations.

PRICE LISTS/CATALOG

The contractor will supply catalogs and/or price lists for parts if available. Cost of parts is factored into the price of the contract.

TECHNICAL STANDARDS

The Chemistry Laboratory is IEPA certified. All instruments and equipment must be maintained in good operating condition. The repair and service performed on the equipment must guarantee that the Chemistry Laboratory personnel are able to perform required tests.

SERVICE HOURS

The Contractor will perform work under this Contract during the following hours:

Regular Service Hours are 8:30 a.m. to 4:00 p.m. Central Standard Time, Monday through Friday, excluding Saturday, Sunday and any legal holidays.

The Contractor must respond on-site for repair service within forty-eight (48) hours of notification, and must respond within four (4) hours for request for telephone technical assistance. Contractor's telephone support hours are to be 8:30 a.m. to 4:30 p.m., Central Standard Time. Monday through Friday, excluding Saturday, Sunday and any Legal holidays.

FULL PREVENTATIVE MAINTENANCE SERVICE

Full preventive maintenance service will be billed in yearly increments and include any and all peripheral cost, as quoted in Cost Breakdowns on Contractor's Proposal (see attached)

In order to verify the price of any item to be purchased, the Contractor must provide the City with the manufacturer's Internet Website address, where available, that will enable the City

the ability to view the price list of the items being purchased. The price list is to be an authentic manufacturer's price list and not a reproduction by the Contractor.

WORK SCHEDULE

The Contractor must provide a work schedule for the Full Preventive Maintenance Service, upon request, to the Department of Water Management authorized representative(s) for review and approval.

IRREPAIRABLE EQUIPMENT

In the event the equipment is irreparable, the Contractor must provide a written explanation of the problems to the Department of Water and the Department of Water Management will take the necessary actions to take the equipment out of service or to replace the equipment.

REPAIR PROPOSALS

The Contractor will inspect the equipment and prepare a written repair proposal, for all repairs, which includes, but will not be limited to, the following information:

- contract number
- name of City department
- name and phone number of City contact person
- description of equipment (make, model, serial number)
- date equipment is to be repaired
- repair work required
- listing of parts to be used to repair unit

- number of hours of labor to repair unit
- name and signature of the Contractor's employees performing the work

The Contractor, upon receipt of approval, in the form of a purchase order release, from an authorized representative of the Department of Water Management, can proceed with repairs. In the event any piece of equipment cannot be repaired, due to replacement parts no longer being manufactured or other specific reasons, the Contractor will prepare a written explanation of the condition of the equipment and a recommended method of corrective action to be taken. The preventative maintenance service cost will increase or decrease proportionately. The City reserves the right to add and/or delete equipment.

WARRANTY

Contractor will provide warranties for a period of one (1) year from the date of final acceptance or from the first day that the Contract parts and Services are placed in service by

the City, whichever date is the later, that it will at its own expense and without any cost to the City, replace all defective Contract Parts and/or Services that may be required or necessary by reason of defective design, material or workmanship, or by reason of non-compliance with the Contract specifications. If a longer warranty can be furnished, at no additional cost to the city, than the longer period will be available.

In addition to all warranties, the Contractor will guarantee all Contract Parts and Services under the Contract in accordance with its standard guarantee regularly supplied to its customers.

QUALITY OF REPAIR SERVICE

All preventative maintenance and authorized repair services performed under this contract shall be performed by competent personnel, thoroughly trained and certified by the Contractor. Repair services must be performed in a workmanlike manner; using industry accepted practices and established manufacturer procedures. All unsatisfactory repairs will be made or returned for corrections at no expense to the City.

CLEAN UP

The Contractor will, during the progress of the work, remove and dispose of all materials and resultant dirt and debris on a daily basis and keep the work site(s) and adjacent premises in a clean condition satisfactory to the Department of Water. Upon completion of work, the Contractor must remove all surplus materials, tools and machinery from the work site, and must restore the site to the same general condition that existed prior to the commencement of its operation

EMPLOYEES

The Contractor's personnel will exercise safe and sound-business practices with the skill, care, and diligence normally shown by professionals employed in the type of work required under this contract.

The Contractor's employees must wear an identification badge at all times while on duty and/or on any City property.

WORK IN PROGRESS

Work in progress at the termination date of the contract will be completed by the Contractor in the most expedient method available. In no event will the Contractor vacate his/her obligations under this contract until all work issued to him/her prior to the expiration of the Contract has been completed and accepted by the Department of Water Management.

PU079G_Pre-Appd_Req_DPS_Schedul ed_Dept_Burst_APSRPT.rep Page 2 of 4 Run 01-15-ăă 06:32

CITY OF CHICAGO PURCHASE REQUISITION

Copy (Department)

DELIVER TO: REQUISITION: 41455 PAGE: D37 **DEPARTMENT: 88 - DEPARTMENT OF WATER MANAGEME** CHEMISTRY LABORATORY PREPARER: Margarita Alvarez JARDIN WATER PURIFICATION PLNT NEEDED: CHICAGO, ILLINOIS 60611, IL APPROVED: 1-14-āă

REQUISITION DESCRIPTION

NEW 3 YEAR CONTRACT WITH 2 YEAR EXTENSION OPTION (SMALL ORDER SOLES OLIRCE) FOR PREVENTATIVE MAINTENANCE OF

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	SUGGESTED VENDOR:								REQUESTED BY: Rasheda K Gaither			
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	MAINTENANCE OF SPECIALIZED LABORATORY EQUIPMENT FOR THE DEPT OF WATER - GRAPHITE FURNACE GTA 120 ZEEMAN FURNACE NARROW BORE, 2/BOX (CONSUMABLE)											
	SUGGESTE	D VENI	OOR:					REQUESTED BY: Rasheda K Gaither				
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CITY OF CHICAGO **PURCHASE REQUISITION**

Copy (Department)

DELIVER TO:

D37

CHEMISTRY LABORATORY JARDIN WATER PURIFICATION PLNT

CHICAGO, ILLINOIS 60611, IL

REQUISITION: 41455

PAGE:

DEPARTMENT: 88 - DEPARTMENT OF WATER MANAGEME

PREPARER:

Margarita Alvarez

NEEDED:

APPROVED: 1-14-ăă

REQUISITION DESCRIPTION

NEW 3 YEAR CONTRACT WITH 2 YEAR EXTENSION OPTION (SMALL ORDER SOLE SOURCE) FOR PREVENTATIVE MAINTENANCE OF VARIAN AA GRAPHITE FURNACE SYSTEM AND CONSUMABLE SPARE REPLACEMENT PARTS SPECIFICATION NUMBER: 71422

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	795,00 Each 0,00 0,00 MAINTENANCE OF SPECIALIZED LABORATORY EQUIPMENT FOR THE DEPT OF WATER - 100 MICROLITER SYRINGE FOR PSD 120 (CONSUMABLE)											
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	SUGGEST	ED VEN	DOR:					REQUESTED BY: Rasheda K Gaither				
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CITY OF CHICAGO **PURCHASE REQUISITION**

Copy (Department)

DELIVER TO:

REQUISITION: 41455

D37

CHEMISTRY LABORATORY

JARDIN WATER PURIFICATION PLNT

CHICAGO, ILLINOIS 60611, IL

PAGE:

DEPARTMENT: 88 - DEPARTMENT OF WATER MANAGEME

PREPARER:

Margarita Alvarez

NEEDED:

APPROVED: 1-14-ăă

REQUISITION DESCRIPTION

NEW 3 YEAR CONTRACT WITH 2 YEAR EXTENSION OPTION (SMALL ORDER SOLE SOURCE) FOR PREVENTATIVE MAINTENANCE OF VARIAN AA GRAPHITE FURNACE SYSTEM AND CONSUMABLE SPARE REPLACEMENT PARTS SPECIFICATION NUMBER: 71422

COMMODITY INFORMATION

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	MAINTENANCE OF SPECIALIZED LABORATORY EQUIPMENT FOR THE DEPT OF WATER - COMPUTER HARDWARE UPGRADE											
	SUGGEST	ED VEN	DOR:			REQUESTED BY: Rasheda K Gaither						
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REQUISITION TOTAL:

0,00

PROCESSING REQUEST - Purchasing Requisition

TO:	Pro	curement
FROM:	Mar	garita Alvarez
DATE:	01-2	6-2009 09 JAN 27 AM TH 20 CHUY ST
RE:	COI	NTRACT PROCESSING (
	1.	() Request Renewal of Contract # for months. Budgeted Amount \$
	2.	Current Contract Expires: () Request New Blanket for:
	3.	Budgeted Amount \$ () Request One-Time Purchase # Budgeted Amount: \$
	Fill	in information below for choice A, B or C above
		Quantity Required: VARIOUS
		Description: PREVENTATIVE MAINTENANCE FOR VARIAN AA GRAPHITE FURNACE SYSTEM
		Item #:
		Spec. # 71422
		Requisition: 41455
		Justification:
		Comments:
	4.	() Request Extension of Contract for months. Current Contract Expires:
	5.	() Request Increase and or Vendor Limit of Contract # in the Amount of <u>\$</u> for usage until contract is in place. Current Contract Expires:
	6.	() Contract should not be renewed.
	1.	(X) CPAC Check List 4. (X) DETAIL SPEC
	2.	(X) Hard Copy of Req. 5. (X) OTHER (SPECIFY) SOLE SOURCE CONT.
	3.	(X) LETTER 6. () ONE TIME PURCHASE
		Approved and Date:
		МА