



DFSS's Commitment to Outcomes

Updated: January 2022

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- 2. Commitment to Outcomes
- 3. Operationalizing Equity



1. Department Overview // Mission



OUR MISSION

Working with community partners, we connect Chicago residents and families to resources that **build** stability, **support** their well-being, and **empower** them to thrive

OUR PRIORITIES

Deliver and support high quality, innovative, and comprehensive services that empower clients to thrive

Collaborate with community partners, sister agencies, and public officials on programs and policies that improve Chicagoans' lives and advance systemic change

Inform the public of resources available to them through DFSS and its community partners

Steward DFSS' resources responsibly and effectively

1. Department Overview // Highlights



- DFSS is one of the largest social service funders in Chicago
- Stewards a \$790 million budget (\$404M annual budget + \$386M in CARES, ARP, and Bond investments)
- Provides funding to 350 community-based organizations (delegate agencies); issues over
 1,600 contracts (grants); and invests \$346 million into Chicago communities each year
- Provides direct services through six Community Service Centers and six Regional Senior Centers (individuals are assessed and receive in-person assistance by DFSS staff)

1. Department Overview // Program Divisions



Children Services

What

- Early Head Start
- Head Start
- Preschool for All
- Prevention Initiative
- Child Care

How

 Community-based early learning sites

Division on Domestic Violence

What

- 24/7 DV hotline
- Legal counseling & advocacy

How

- Counseling providers
- Legal advocates

Homeless Services

What

- Prevention
- Outreach & shelter
- Housing supports
- System coordination

How

- Service providers
- Call center

Human Services

What

- Case management
- Referrals to services
- Public benefits assessment

How

- Community Service Centers with DFSS staffing
- Service provider partners

Senior Services

What

- Meals on Wheels
- Caregiving
- In-home care
- Information & benefits

How

- Senior Centers staffed by DFSS employees
- Service providers

Workforce Services

What

- Job preparation, training & placement
- Connection to supports

How

- Job training providers
- Community Re-Entry Support Centers

Youth Services

What

- Youth employment
- Enrichment
- Prevention & intervention

How

- One Summer Chicago
- Afterschool programs
- Mentoring

1. Department Overview // Key Partners













Civic Consulting







2. Commitment to Outcomes // Overview



At its heart, DFSS's Commitment to Outcomes is about better results for vulnerable Chicagoans.

Through a Commitment to Outcomes, it is anticipated that DFSS will be able to:

- Clearly describe, measure, and report on the outcomes it wants to achieve
- Use these outcomes to drive decisions around programming, funding, and collaborations
- Adopt effective internal practices to coordinate across program areas and with grantees

2. Commitment to Outcomes // Overview



The Commitment to Outcomes is built upon a Strategic Framework, with process improvements scaffolded over time

Phase 4 // System Coordination (in development):

Improving service matching and referral and linking data to improve client experience and outcomes

Phase 3 // Performance Improvement:

Implementing a performance improvement system to prioritize and execute efforts and improve results

Phase 2 // Strategic Contracting:

Engaging grantees to integrate outcome goals and metrics into results-driven requests for proposals and contracts

Phase 1 // Strategic Framework:

Setting and operationalizing department priorities, outcome goals, and metrics, and aligning with decision-making procedures

2. Commitment to Outcomes // Overview



The Commitment to Outcomes is driven by guiding questions, new processes and tools, and improved data capacity and use

Phase 1: Strategic Framework

Outcome dashboards

Phase 2: Strategic Contracting

Phase 3: Performance Improvement

Example Guiding Questions

- What are the high-level changes that you want to occur in the lives of people served by the program?
- What data do we have or need to understand program performance?

Decision-making filters for funding

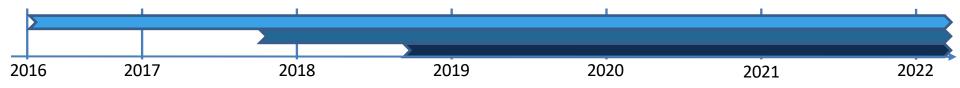
• Operational database improvements

opportunities and reductions

- How do the program model and services need to change? Why?
- Who is the target population for this program (beyond basic eligibility)?
- Are we funding services equitably?
- RFP planning: program analysis, best practice research, workshopping
- Applicant and evaluator surveys; service provider and stakeholder interviews and focus groups

- What levers do we have to improve performance? What key activities drive the model?
- Who are we serving?
- Are we delivering services equitably?
- Active Contract Management (ACM)
- Performance Improvement Initiative prioritization and tracking tool
- Logic models and process mapping
- Data linkages





2. Commitment to Outcomes // Phase 1: Developing a Strategic Framework



The foundation of the Strategic Framework is understanding the difference between outputs and outcomes

	Output Metrics (Lead Indicators)	Outcome Metrics
Description	 Early warning signs indicating if a program is on track to achieve its ultimate results Measure quantity and efficiency 	Ultimate results a program aims to achieve (for clients)Measure impact and quality
Benefits	 Can be early proxy measure for results Often faster to observe or easier to measure than results Sometimes necessary to make sure data available for other metrics 	 Explicitly linked to the purpose of the program Can capture whether program has lasting impact
Weaknesses	 Alone, rarely offer insight into efficacy/opportunities for improvement May be misleading because never perfectly predict results 	 Often time delayed May require matching data to other systems
Examples	 Proportion of people who graduate job training Percentage of client data entered into a system Time from child referral to when services begin 	 Wages 1 year after training completion Recidivism post release from prison Child removals after stabilization services

2. Commitment to Outcomes // Phase 1: Developing a Strategic Framework



Refreshed DFSS's overall mission and priorities with stakeholder input

Set division-level outcome goals in line with DFSS priorities

Started to "live into" framework internally



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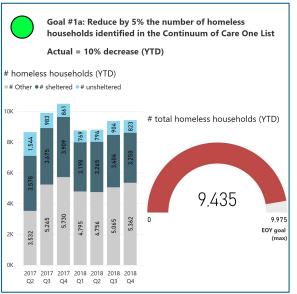
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Measuring, reporting on, and refreshing priorities and goals

2 Making decisions

3 Driving collaboration

2. Commitment to Outcomes // Phase 2: Strategic Contracting



DFSS's work is largely delivered by grantees – to achieve results, priorities and goals must be integrated into results-driven requests for proposals (RFPs) and contracts



2. Commitment to Outcomes // Phase 2: Strategic Contracting



Overview

Objectives

Tools

The RFP development process was revamped to allow for strategic planning and results-driven contracting

Strategic Planning for RFP Success

Defining division needs, target population, what success looks like for each contract. Readying the delegate agency community for new outcomes expectations.

Strategic Planning and Research includes:

- Set goals and and identify what needs to change
- Understand potential solutions to address goals and needs
- · Involve the delegate community and other stakeholders

✓ Guiding questions for strategic planning

- ✓ Information-gathering toolbox
- ✓ Assumption-Buster Workshop
- ✓ Program checklist

Results-Driven Contracting (Writing an Effective RFP)

Developing results-focused RFPs that solicit innovative, evidence-based solutions. Using contracts to orient delegate agencies towards clear outcome metrics.

Results-driven RFPs and contracts should be crafted, not drafted, to:

- Advance strategic priorities
- **Encourage innovation**
- Prepare for collaborating with delegate agencies to improve performance
- ✓ Guiding questions for resultsdriven contracting
- ✓ RFP template (narrative)
- ✓ Evaluation template (application) questions/scoring guidance)

Applicant Engagement & Support / Evaluation Prep

Conducting outreach to potential applicants, providing training, and preparing for evaluation and awards.

Increase pool of potential applicants and ensure that agencies are wellinformed and prepared to complete the application process.

Secure appropriate and sufficient evaluators and provide training to effectively score proposals.

- ✓ Email template
- ✓ Webinar template

Trainings for key staff and leadership team

2. Commitment to Outcomes // Phase 2: Strategic Contracting



Refreshed RFP focus on shared outcome goals rather than activities

Updated selection criteria to reflect our focus on results and best practices

Revised application questions to help DFSS make more informed decisions



- Strength of proposed program
- Performance management and outcomes
- **3** Organizational capacity

Reasonable costs, budget justification, and leverage of funds

Example questions

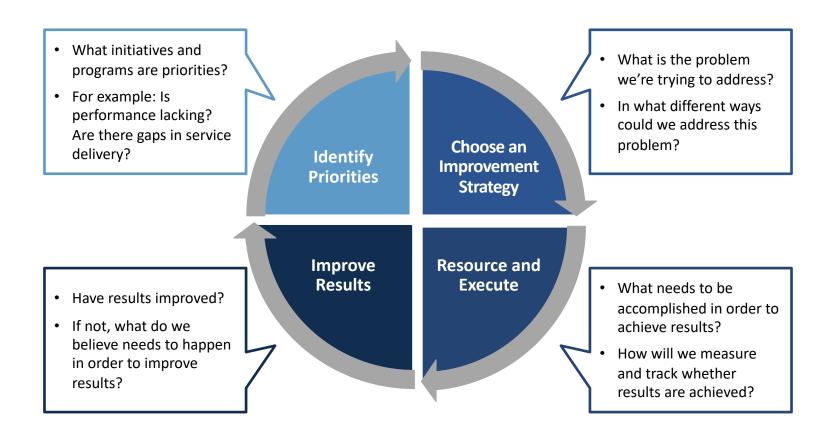
"What are the challenges and critical needs facing your intended client population?"

"Describe the evidence base and/or best practices that support the proposed program."

"Please tell us about a time your agency made a programmatic or organizational change based on data collected."

2. Commitment to Outcomes // Phase 3: Performance Improvement



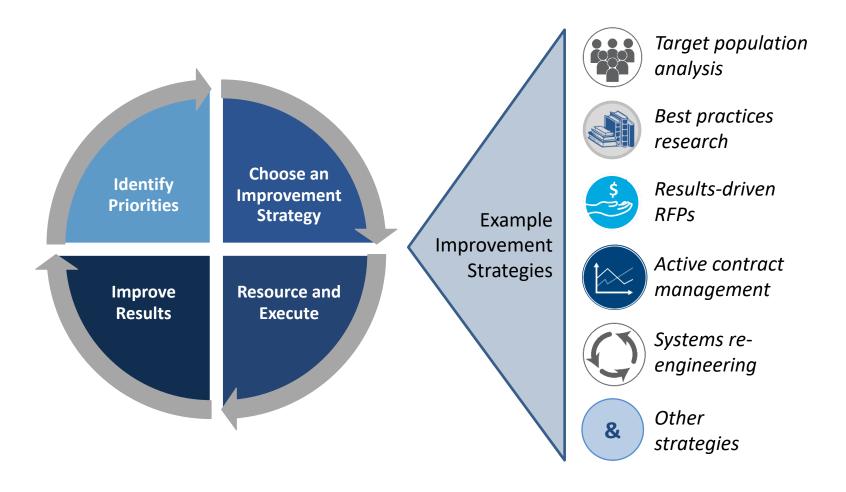


Strengthen links in our process to help prioritize, resource, and drive action and improvement

2. Commitment to Outcomes // Phase 3: Performance Improvement



Selecting potential improvement strategies to match the need



2. Commitment to Outcomes // Phase 3: Performance Improvement



Active Contract Management

- Regularly and proactively collaborating with delegate agencies to improve outcomes
- Using real-time data to understand current performance, monitor progress, and quickly identify trends and troubleshoot problems
- Identifying opportunities to improve service delivery systems and share best practices across delegate agencies
- Improving regular communication through "feedback loops" about performance between DFSS and delegate agencies

Data	Insights	Action
Identify key dashboard metrics and in-depth analysis opportunities to effectively monitor progress toward outcomes	Uncover patterns in the data that reveal what is and is not working. Ask operationally-oriented questions to keep learning what's driving those patterns	Connect insights to concrete action steps and follow-up mechanisms to remediate problems and scale effective practices

3. Operationalizing Equity // Overview

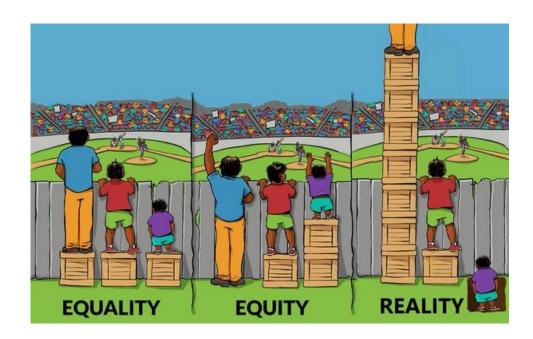


The City of Chicago defines equity as both an outcome and a process.

As an **outcome** equity results in fair and just access to opportunity and resources that provide everyone the ability to thrive. Acknowledging the present and historical inequality that persist in our society, equity is a future state we strive to create where identity and social status no longer predestine life outcomes.

As a **process**, equity requires a new way of doing business: one that (1) prioritizes access and opportunities for groups who have the greatest need; (2) methodically evaluates benefits and burdens produced by seemingly neutral systems and practices; and (3) engages those most impacted by the problems we seek to address as experts in their own experiences, strategists in co-creating solutions, and evaluators of success.

Racial equity focuses on the social construction of race and how it has been used (historically and presently) to unjustly distribute opportunity and resources based on a person's skin color, heritage, ethnicity, and/or national origin. Advancing racial equity requires an analysis of systemic racism inclusive of the ways harm is created at the individual, interpersonal, institutional, and structural levels. It also requires a commitment to dismantling systems that perpetuate racialized outcomes and rebuild systems that produce systemic inclusion.



3. Operationalizing Equity // Funding (RFPs)



DFSS is currently focused on three primary opportunities for integrating equity goals into the RFP process

Tools to shape development of program model and service delivery

New application questions to assess agency's service approach Surveys to learn about applicant's experience responding to RFPs



Example questions

How does your agency reflect and engage the diverse people and experiences of the communities it serves (e.g., board, leadership)?

> "Please describe how client feedback and/or input is incorporated into your service delivery."

What organizational competencies, capabilities and/or infrastructure has your agency developed to serve your intended target population?

- Agency size, previous City funding, and staff capacity
- **Opportunity to provide** creative solutions
- **Quality of application** resources and supports
- "Usability" of application system

3. Operationalizing Equity // Service Delivery

120% 100% 80%

> 60% 40%

20%



DFSS applied Active Contract Management techniques to drive equity goals for the Rental Assistance Program

1. Use live program data to identify gaps and monitor progress

Simulated Data Share of applications started by Latinx residents
vs. community Latinx population share

Hispanic application share
Hispanic population share

0%
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2. Develop and test strategies to improve equity goal

Increase application share by:
Better engaging the target population +
Simplifying the application process

- Interview on-the-ground stakeholders
- Deploy new, targeted outreach strategies
- Develop accessible instructions in multiple languages
- Clearly communicate program rules



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