Please stand by, the webinar will begin shortly.

Department of Family and Support Services Homeless Services Shelter Infrastructure Initiative RFQ# 9319

> Release Date: February 24, 2023 Due Date: March 24, 2023



House Keeping

- Due to the volume of participants, everyone has been placed on mute.
- Please submit questions via the question box and we will respond to questions after going through the slides.
- > Please use the question box to notify us of any technical issues.
- This webinar is being recorded. A copy of the recording will be posted on the DFSS YouTube channel with a link to the recording and a .pdf of these Power Point slides will be posted to the DFSS webpage at: <u>https://www.chicago.gov/city/en/depts/fss.html</u> under the 'Alerts" and/or "Funding Opportunities" tabs. Please allow five business days for this to occur.



House Keeping

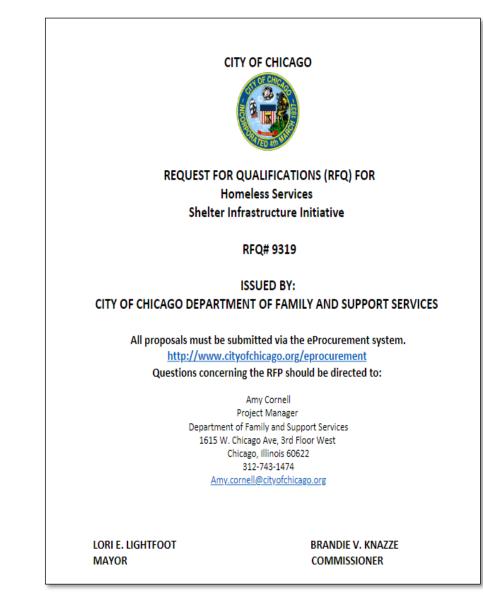
- Due to the volume of participants, everyone has been placed on mute.
- Please use the questions box to notify us of any technical issues.
- We will address the questions at the midpoint and end of the presentation.
- This webinar is being recorded. A copy of the recording will be posted on the DFSS YouTube channel with a link to the recording and a .pdf of these Power Point slides will be posted to the DFSS webpage at:

<u>https://www.chicago.gov/city/en/depts/fss.html</u> under the 'Alerts' and/or "Funding Opportunities" tabs. This will take up to five business days.



Agenda

- Welcome and Introductions
- Purpose
- Background
- Information about the scope/program description
- > Selection Criteria
- Timeline
- Technical Assistance for Applicants and eProcurement
- Questions





Purpose of the RFQ

- DFSS Homeless Services Division is leveraging Chicago Recovery Plan funding to create sustainable capital improvements in the shelter system
- DFSS seeks qualifications from homeless shelter operators in need of repairs and/or renovations that will:
 - Increase accessibility and non-congregate spaces for clients
 - Sustain and improve the quality of the existing shelter facilities
 - Restore beds lost due to COVID-19 and shelter "decompression"
- Shelter operators deemed qualified through this RFQ will be invited to submit an RFP for grant funding for shelter facility repairs and renovations.



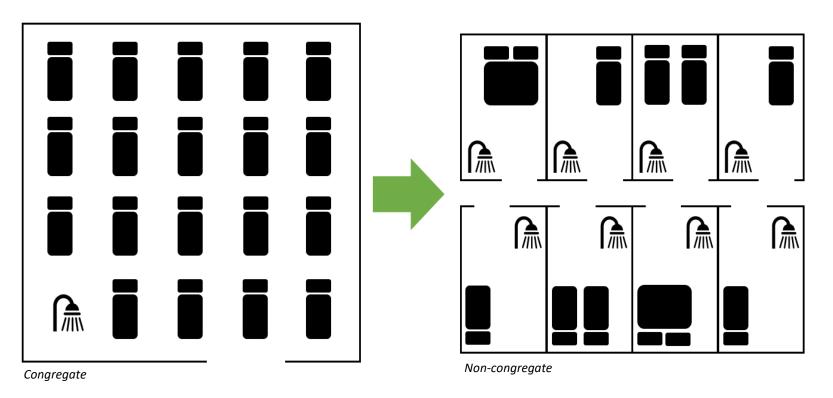
Background

- COVID-19 pandemic highlighted the risk to health and safety for Chicago residents living in congregate shelter
- One-third of all shelter beds in the DFSS-funded system pre-COVID were in shared rooms with over 20 people and shared bathrooms
 - For the single adult population, over 80% of beds were in shared rooms with over 20 people and shared bathrooms
- In response to the pandemic, congregate shelters reduced their bed capacity or "decompressed" to allow for distancing in line with public health guidance



Benefits of Non-Congregate Shelter

- Limits the spread of COVID-19 and other infectious diseases
- Higher rates of engagement with service providers and exits to permanent housing
- Reduced interpersonal conflict
- Fewer 911 calls
- Improved client feelings of safety, security, and optimism about the future





Opportunity with Chicago Recovery Plan

- Chicago Recovery Plan (CRP) is a historic \$1.2 billion for communities/populations hit hardest by COVID-19
- CRP combines federal relief funds (State & Local Fiscal Recovery Fund from ARP) and local bonds to support recovery programs
- DFSS is leveraging CRP funding to:
 - **1.** Advance a non-congregate and more accessible shelter strategy
 - A non-congregate shelter (NCS) provides private units or rooms as temporary shelter to individuals and families and does not require occupants to sign a lease or occupancy agreement
 - **2.** Sustain DFSS-supported shelter bed capacity
 - Roughly 3,000 beds currently
 - **3.** Replenish lost bed capacity to pre-COVID levels or beyond based on system-wide needs
 - 3,300 DFSS-supported beds were in operation pre-pandemic
 - Still missing approximately 350 permanent beds



Shelter Infrastructure RFQ and other opportunities

Acquisition of new, non-congregate shelter

• DOH (\$30M)

Shelter infrastructure investments

• DFSS (\$20M)

Stabilization Housing program

• CDPH (\$12M)

Acquire new shelter units in decompressed settings

Provide grants to shelter operators to improve existing shelter sites

Stand up a new, pilot transitional housing model

This program <u>will</u>...

 Provide capital funding to shelter operators for NCS conversions, renovations, and deferred maintenance

This program <u>will NOT</u>...

- Provide shelter operations funding
- Provide acquisition funding for new facilities (DOH New Acquisition Program)



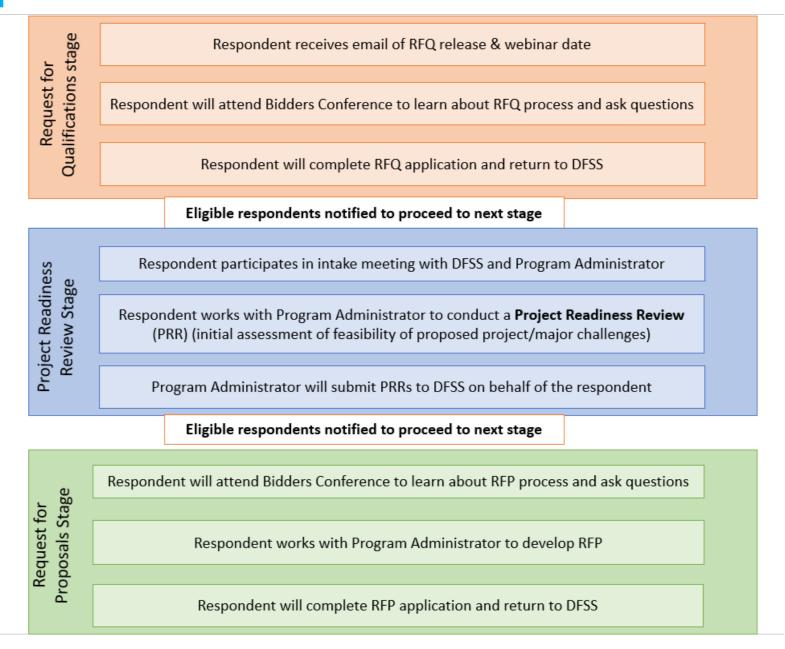
Eligible Respondents

- Non-profit entities currently operating one or more homeless shelters within the City of Chicago, including for DV/GBV survivors
 - A homeless shelter is a program providing households that are literally homeless a temporary, safe environment with a place to sleep free of charge and with low barrier to entry
- > All shelter providers highly encouraged to respond to this RFQ
 - Assist DFSS in identifying system-wide shelter repair and rehabilitation needs
- Respondents must adhere to a variety of Continuum of Care and DFSS requirements and regulations for shelters at the time of contract
- Respondents who are current DFSS delegates must be in good standing

DFSS anticipates qualifying up to 10 shelters through this RFQ to submit an RFP



Two-Phase RFQ/RFP Process for Funding







Shelter Operations Experience and Mission Alignment

- > Alignment with One or More Goals of this Initiative
- Organizational Capacity and Project Feasibility



Selection Criteria – Shelter Operations Experience and Mission Alignment

- The respondent operates a current shelter program that effectively serves Chicagoans experiencing homelessness, including survivors of domestic/gender-based violence
- The respondent demonstrates commitment to a traumainformed, low-barrier approach to housing (see the <u>Chicago</u> <u>Continuum of Care Community Standards</u> for more information)
- The respondent's agency reflects and engages the diverse people of the communities it serves as evidenced by staff and/or board members who:
 - Reside in the community
 - Reflect the diversity of clients served
 - Are persons with lived experience



Selection Criteria – Alignment with One or More Goals of this Initiative

- The shelter facility needs repair or renovations to safely sustain shelter operations
- The shelter facility reduced bed capacity in response to COVID-19 public health guidance <u>and</u> the respondent seeks to restore/expand bed capacity
- The shelter facility is a congregate setting, <u>and</u> the respondent seeks to transition to NCS
- The shelter facility lacks ADA accessible beds and bathrooms, and the respondent seeks to increase accessibility

Each proposed shelter project does not need to align with all goals



Selection Criteria - Organizational Capacity and Project Feasibility

- The respondent demonstrates capacity to conduct ongoing shelter operations
- The respondent demonstrates previous experience successfully managing facility improvement projects
- The respondent can leverage additional resources to support proposed rehabilitation project



Qualification Criteria - Attachments

- Documentation of respondent's legal right to occupy present shelter location
- Shelter operators who rent their present location must attach:
 - Current lease
 - Statement of commitment from the building owner:
 - Stating buy-in for the shelter infrastructure initiative
 - Consent to modify property
 - Restrictive Covenants up to 30 years to address rent increases
 - Continued usage if the owner sells
 - Shelter operator's right of first refusal to purchase

Shelter operators who own their present location must attach:

- Evidence of ownership (e.g., mortgage statement)
- Affidavit committing to:
 - Provide shelter in this facility for a minimum of 10 years (through at least 2032)
 - Restrictive Covenants up to 30 years to address continued usage if the property is sold, including the City's right of first refusal to purchase



Additional Guidance for Applicants

- Respondents must submit a separate RFQ if seeking funds for more than one shelter facility/site
- DFSS may consider additional factors in qualification to ensure systems-level needs are met:
 - Geography of shelter facilities
 - Ability to serve specific sub-populations
 - Impact of system-level shelter bed capacity in combination with other projects



Selection and Implementation Timeline

| Stage | Timeline |
|--|-------------|
| RFQs due | Due 3/24/23 |
| Qualified applicants notified and connected to Program Administrator | Late April |
| Facility assessments conducted by Program Administrator with selected shelters | Q2 2023 |
| "Grantee finalists" identified and invited to submit RFPs | Q3 2023 |
| RFPs due | Q3 2023 |
| Grant awards announced and contracts executed | Q4 2023 |







Applications are due on March 24, 2023 at 12:00, Noon



Application Tips

Start Early!!

- If you have never done business with the City of Chicago, register into iSupplier/eProcurement ASAP
- Organizations submitting more than one proposal may do so by submitting each proposal under a separate, unique registered account user with online bidding responsibilities within the organization's iSupplier account, using their individual login information.
- Read RFP narratives, selective criteria, and application questions closely. Use the information in the RFP for guidance in formulating your answers.
- Review application questions and make sure you fully answer all questions
 - Remember there is a 4,000-character limit for all questions
 - Do not use the back button on your browser while completing the application
 - Don't forget to attach required attachments
- Do not wait until the last moment, submit 24-48 hours in advance of the deadline
 - > You can "submit" your application and amend it later up until the due date/time.
 - Avoid the rush and possible mishaps by submitting early. Plan on submission taking 30-60 minutes.
 - Late applications will not be accepted (NO EXCEPTIONS)

Save Often!!



How to accept an amendment



Shelter Infrastructure Initiative RFQ

- If the RFQ you are interested in has been amended. In order to start an application, you will need to acknowledge and accept the amendment first.
 (Please note that the RFP shown in this and subsequent slides is an example).
 To accept the amendment, click on "View Amendment History".
- If the RFQ has not been amended (yet), select "Create Quote" from the drop-down menu in the "Actions" box and click on "Go". This will take you to the application page, where you can get started.





- To begin the acceptance and acknowledgment process, to open the RFQ in view only: (1) click on the Document number. (2) To review the amended changes to the RFQ, click on the infinity or eyeglass icon. (3) To acknowledge receipt and understanding of these changes and proceed, click on the "Acknowledge Amendments" button.
- By acknowledging the amendment, you are indicating that you are aware of the changes made to the RFQ in the amendment.

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| legotiations | | | | |
| Negotiations > Active Solicitation | is > RFQ: 6459,1 > | | | |
| Amendment History (RFQ 6459) | | | | |
| To be considered for award you mu | st acknowledge each amendment and submit (or resubmit) all your responses to ensure that the | ey comply with the changes. | | Acknowledge Amendments |
| Show All Details Hide All Details | | | | |
| Details Document Number 🔻 | Title | Status | Acknowledgement Date | Review Changes |
| <u>⊣ Hide</u> 6459,1 | Community Housing Development Organization (CHDO) Certification | Active | | 2 00 |
| | Amendment Description This addendum is to remind applicants that the CHDO certific Published Date 28-Aug-2018 13:25:01 | cation and recertification proce | ess is not a request for funding. Close Date 14-Aug-2020 14:01 | :32 |
| <u>+ Show</u> 6459 | Community Housing Development Organization (CHDO) Certification | Amended | | |
| Return to RFQ: 6459,1 | | | 3 | Acknowledge Amendments |



When you get to this screen, click on the "I accept..." check box and then click on "Acknowledge"

| | st acknowledge each amendment and submit (or resubmit) your response to ensure your response complies with the changes. | Cancel Back Step 3 d 3 Acknowledge |
|------------------------|---|---------------------------------------|
| I accept the terms and | onditions of the RFQ and also acknowledge the changes made to the RFQ amendment document 6459,3. | |
| neader | | |
| | | |
| Label | RFQ 6459,2 | RFQ 6459,3 |
| Amendment Description | This amendment was created to extend the closing date. | Updating Issuing Officers information |
| Terms | | |
| Label | RFQ 6459,2 | RFQ 6459,3 |
| Bill-To Address | 054-2819 HOME INVESTMENT PARTNERSHIP | 021-2819 HOME INVEST |
| Ship-To Address | 054-2819 HOME INVESTMENT PARTNERSHIP | 021-2819 HOME INVEST |
| | | |



Click on "Yes" to indicate that you confirm your acknowledgement of the amendment.

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| Negotiations | |
| Confirmation | |
| All amendments of Negotiation 6459 have been acknowledged successfully. You may now respond to the negotiation. Do you want to proceed? | |
| If a response has been submitted previously, resubmission is required to ensure the response complies with the changes. | |
| | No <u>Y</u> es |
| Negotiations Home Logout Preferences | |
| | Copyright (c) 2006, Oracle. All rights reserved. |



- Finally, (1) click on the checkbox that you accept the terms and conditions and then (2) click on "Accept" to accept them.
- > This is the final step in acknowledging and accepting the amendment.

| Negotiations | | | | | | | | |
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| Terms and Conditions | | | | | | | | \frown |
| The following terms and conditions must be | accepted before a quote is p | laced in this RFQ. | | | | | | Cancel Accept |
| City makes no representations or warranties and timely transmit any bidder's bid or prop City disclaims all liability that may result or a and consequential damages. | osal or any other information | to the City. All bide | ders use this system at their own | risk. The | | | | 2 |
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How to submit an application



Shelter Infrastructure Initiative RFQ

When you are ready to submit, start by saving your draft one last time. Then click Continue.

| Negotiations > RFQ: 6459,3 > | | | | | | | | |
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If you are missing information, you will be given an error message on the top of the page.

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- Usually the error messages direct to something left undone in the application.
- In the last example, the error message indicated that the lines (found under the lines tab) had not been filled out.

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In this example, the error is about an unanswered question in the application (or Requirements section). The Quote Value refers to your (in this case, missing) answer.

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Once your application is free from errors, you are ready to proceed and submit! At this point, clicking "Continue" should put your application into the "Review and Submit" phase.

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| Requirement | | Target Value | | Quote Value | | | | |
| First Name | | - | | John | | | | |
| Last Name | | | | Chicago | | | | |
| Telephone | | | | 864-855-9999 | | | | |
| E-mail Address | | | | TheBestAgency@childcare.com | | | | |
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| Telephone Number | | | | | | | 845-251-XXXX | |
| Federal Employer Identification Number | | | | | | | 84-992289 | |
| DUNS Number | | | | | | | 92-8992-5110 | |
| Head of Agency Name Head of Agency Title | | | | | | | Jane Doe Executive Director | |
| Head of Agency Contact Telephone | | | | | | | 845-251-XXXX | |
| Head of Agency E-mail Contact | | | | | | | JaneDoe@superLeader | Academy com |
| Chief Finance Officer Name | | | | | | | Terry Doe Jr. | Activity.com |
| Chief Finance Officer Title | | | | | | | Finance Officer | |
| Chief Finance Officer Telephone | | | | | | | 845-251-XXXX | |
| Chief Finance Officer E-mail | | | | | | | terrdoe@superLeaders/ | Academy.com |
| Website Address | | | | | | | NA | |
| Year Org. Established | | | | | | | 2008 | |
| | tion? *Liability Insurance | e *Board Member Identification *IRS Deter | mination Letter *SAM Certificate *Certi | ificate of Good Standing *Bylaws and Articles of Incorpora | tion *Financial Statement | | Yes | |
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Shelter Infrastructure Initiative RFQ

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| bid/proposal/application and inputting his/her name and title, the person signing below certifies that he/she is authorized to submit this bid/proposal/application on behalf of the submitting party and was plication are true, accurate and complete as of the date furnished to the City. The person signing below understands that this submission will be binding on the submitting party. Test re submitting the response please enter Name and Title and accept the disclaimer by checking the box above. | arrants that all cert | sand statements contained | l in the | |
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Make sure that you see this submittal confirmation screen. The eProcurement system will send a confirmation email within 24 hours of your submission. Please call or email me if you desire confirmation prior to then.

| | Negotiations | | | | | |
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| ŧ | Confirmation Quote 427990 for RFQ 6459,3 (Community Housing Development Organization (CHDO) Certification) has been submitted. | | | | | |
| | Return to Sourcing Home Page | | | | | |
| 1 | | Negotiations | Home | Logout | Preferences | |



Program Questions? Amy Cornell 312-743-1474 Amy.Cornell@cityofchicago.org

For non-programmatic questions contact: Julia Talbot (312)-743-1679 Julia.Talbot@cityofchicago.org