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FOR IMMEDIATE RELEASE

January 10, 2011

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MAYOR EMANUEL ANNOUNCES COYOTE LOGISTICS WILL ADD 400 JOBS TO CHICAGO

*Coyote Continues Expansion in Chicago's Green Exchange with Cutting-Edge Jobs in
Transportation and Logistics*

Mayor Emanuel visited Coyote Logistics today to announce the company will add 400 new positions in 2012, expanding its presence in Chicago's Green Exchange to more than 1,000 employees.

"Coyote is an example of the best that Chicago has to offer; a cutting-edge firm that hires talented young people and gives them opportunities to advance and contribute to the City's business fabric," said Mayor Emanuel. "I'm pleased that Coyote continues to grow in Chicago and attract talented people to work and live here."

Coyote uses technology and relationships with its dense network to move massive amounts of freight across North America. Coyote is focused on reliability and ensuring that every load it takes gets delivered on time without issue, no excuses. Coyote is the leading North American supply chain solution for shippers in many sectors, including food and beverage, forest products, metals, plastics, consumer products, and government services.

"We're ecstatic that more customers decide to entrust us with their transportation and supply chain needs every day, and that the City of Chicago, this neighborhood, and this building provide us with a perfect environment in which to fulfill those needs. Our people are our only asset, and our people love this area and the building. We are convinced that this is the right place to add 400 more next year," said Jeff Silver, Coyote Founder and CEO.



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The positions will be across the breadth of Coyote's work, focused on sales, operations, and technology.

Coyote, which is located in the Green Exchange at 2565 W. Diversey, was founded in 2006. The company moved to Chicago last year and has been increasing its workforce ever since. In the last year, the company has nearly doubled the amount of freight loads it services per day, from about 1,000 to over 2,000.

Coyote specializes in fleet backhaul, which utilizes Customer's trucks to transport other Customer's loads on return trips reducing empty miles. This helps with capacity and effectively reduces emissions and the overall carbon footprint. Last year, Coyote eliminated 5.5 million empty miles from our highways - which equates to 10,000 tons of carbon that did not enter the atmosphere. The company plans to double that in 2012.

Coyote's mission is to identify and leverage the most efficient mode of transportation for every shipment, every time it moves. And carbon emissions are a big part of that equation. "Until we have a viable substitute for the internal combustion engine, fossil-fuel based transportation is a fact of life in the United States and necessary for economic growth," said Chris Pickett, Coyote Chief Strategy Officer. Coyote aims to help the shippers and carriers in their network get the most out of every gallon of diesel they do burn, effectively avoiding the carbon emissions otherwise spent on empty miles.

Coyote is looking to add qualified, smart, motivated workers to help continue their growth in 2012. Interested applicants should apply at www.coyote.com. Hiring has begun for these positions and will continue through the spring.

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