

CITY OF CHICAGO DELEGATE AGENCY

iSupplier (eProcurement) Grant Writing and Online Bidding



Grant Writing and iSupplier Agenda

- Grant Writing Tips
- Online Bidding
 - Creating a Quote
 - Revising a Quote
 - Unlocking the Quote
 - Printing the Quote
 - Submitting a Quote
 - Acknowledging Addendums

Grant Writing Tips

Designed to Provide Helpful Tips and Recommendations for Grant Writing

- Read the Funding Announcement (RFP) Carefully and Ensure Alignment with Organization's Mission and Goals - Understand the Organizations Needs
- Thoroughly Review the Proposal and Incorporate a Team Approach for Development and Review
- Ensure that the Organization Has the Capacity to Implement/Execute and Accomplish Program Goals and Secure Executive/Board Approval (as required)
- Conduct an Analysis of the Need, Cost Benefit, Resources, Current Organizational Structure, and Fiscal Capabilities
- Ensure Capability to Comply with Fiscal, Programmatic Requirements, Long Term Compliance Requirements
- Clearly define services to be provided directly or through partnerships/linkage agreements with other agencies that are appropriate to achieving desired outcomes

- "Tell the Story" with the Narrative and Budget and Write Convincingly/ Persuasively -Present a logical solution to a problem.
- Demonstrate that the Organization Understands the Request and Can Meet the Need of the Granting Agency
 - Understand the Funder's Needs and Target Population & Challenges
- Research to ensure that the program is a good fit for the organization's mission/goal/needs
- Provide Statistics when Possible and Necessary and Best Practices
- Highlight strong national or local evidence base that aligns with best practices for the relevant program
- Demonstrate an effective approach to identifying and retaining program participants
- Show the Value the Organization will Bring to the Project; Identify Key Staff Responsible for Completing the Proposal
 - Experience
 - Staffing
 - Partnerships
 - Knowledge-base
 - Fiscal Capacity

- Basic/Major Areas of a Proposal:
 - Overview of Organization and Mission Statement
 - Problem Statement
 - Proposed Solution
 - Cost and Justification
 - Goals and Objectives
 - Proposal Details
 - Impact/Results/Outcomes
 - Implementation Timeline
 - Risks and Challenges
 - Collaborations/Partnerships
 - Tracking Tools and Systems
 - Resources and Capabilities

- Demonstrate Financial and Administrative Capacity to Execute a City Contract
- Prepare a Responsible Budget with Current Job Descriptions and Resumes
- Review Budget and Provide Appropriate Justification for Expenses
- Ensure Budget and Narrative are Consistent and All Figures
 Tie-Out
- Provide Realistic and Obtainable Objectives/Outcomes/Goals

Grant Writing Tips – General Reminders

- Establish the Timeline and Work Backwards to ensure Timely Submission –
 - Project Planning/Resources/Required Documents/ Certifications
 - Do Not Procrastinate Wait to Draft and/or To Submit
 - Set Calendar Alerts
 - Use an Outline and Checklist
- Participate in All Technical Assistance and/or Webinar Session
 - Ask Questions/Take Notes
- Use Calculating Software to Minimize Human Error
- Spell Check

Grant Writing Tips – General Reminders

- √Start Early/Log In
- ✓Organize Concepts
- √Write persuasively
- ✓ Follow the RFP and Supplemental Details as Instructed
- ✓ Provide Strong Content and Concise
- ✓Use Correct Grammar
- ✓ Complete All Requirements and Fields
- ✓ Double Check Prior

- to Submission Internal Control and Quality Control Review
- ✓ Review the Evaluation Criteria and the Associated Weights/Scoring Value
- ✓ Be Honest/Forthright
- √Use a Checklist
- ✓ Attend Pre-Conference
- Ensure All Required Attachments are Submitted

- Letters of Support, Resumes, Graphs/Charts, Previous Results, etc.
- Name Attachments
 Properly with
 Consistent
 Format/Style Titles
 and Header
 References (as
 Necessary)
- Leverage calculating software
- ✓ Submit Before or On Time

ONLINE BIDDING

http://www.cityofchicago.org/eProcurement



The City of Chicago has implemented the "iSupplier" Portal Online eProcurement System for all purchasing activities.

Announcements

Introduction to eProcurement Vendor Workshops:

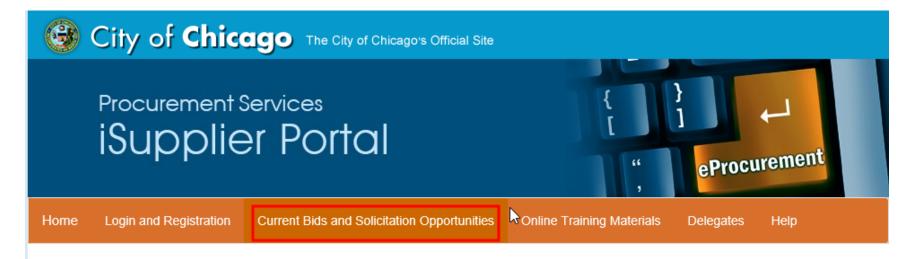
** 2019 eProcurement Vendor Workshops are listed below. **

DPS is continuing on the next phase of start-to-finish purchasing modernization via the implementation of a comprehensive eProcurement system. eProcurement applies digital technology to the acquisition of goods and services. It will allow DPS to collaborate with City Departments to create solicitations and contracts online reducing the time it takes to complete procurements. We invite you to attend a demonstration to learn about iSupplier registration, how vendors will submit bids, proposals, how to view contracts and payments online all via the eProcurement process.

To Register for upcoming Workshops & Events: www.cityofchicago.org/dpsevents

JUN. 20 • JUL. 18 • AUG. 22 • SEPT. 12 • OCT. 17 • NOV. 7

http://www.cityofchicago.org/eProcurement



Current Bids and Solicitation Opportunities

eProcurement Bid and Solicitation Opportunities **

Suppliers/Vendors who would like to respond to a solicitation / bid opportunity must be registered with the City of Chicago, Department of Procurement Services. If you have not registered with the City of Chicago, please refer back to the Registration Page.

*Note: When viewing the eProcurement Bid Opportunities on-line (abstract), please make sure to click on details, then the PDF.

To View PreBid Attendee List click link below:

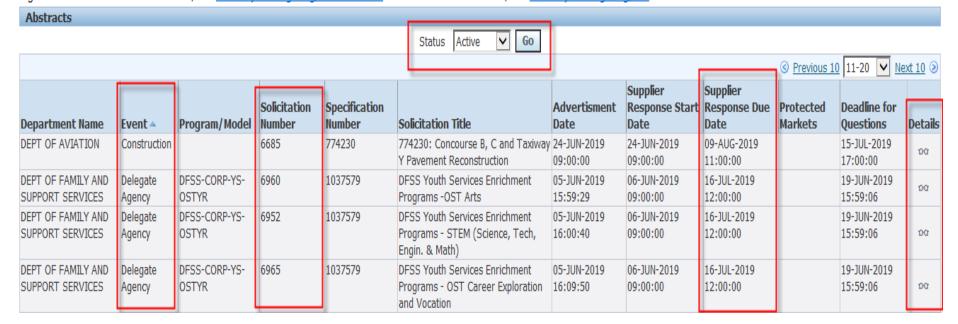
PreBid and PreSubmittal Conference Attendees

Login

City of Chicago eProcurement Solicitations

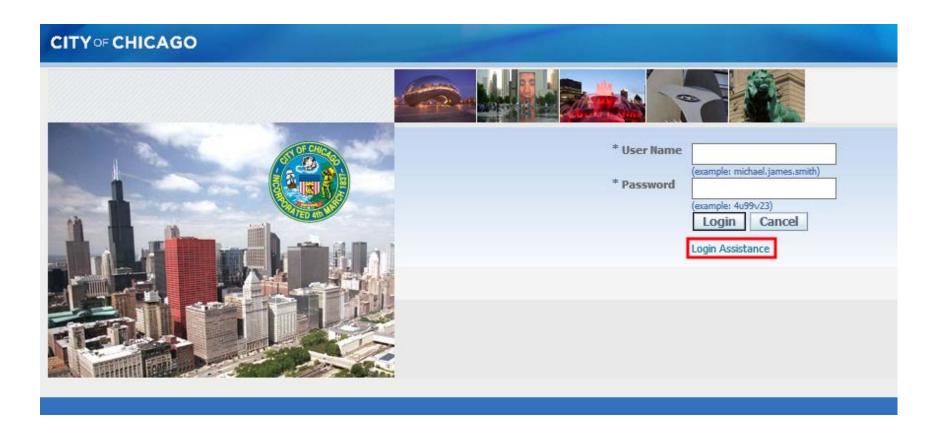


To view or download solicitations without logging in, click the icon at the Online Bid link, then click to open. To sort the listing by a specific column, click on the desired column header. For registration to bid and more information, visit www.cityofchicago.org/eProcurement. For non-eProcurement bids, visit www.cityofchicago.org/bids



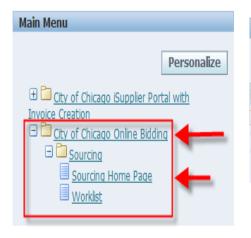
Login

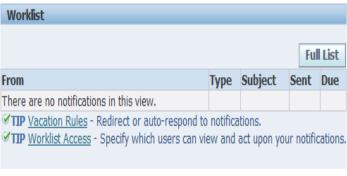
Self Management – Password Resets



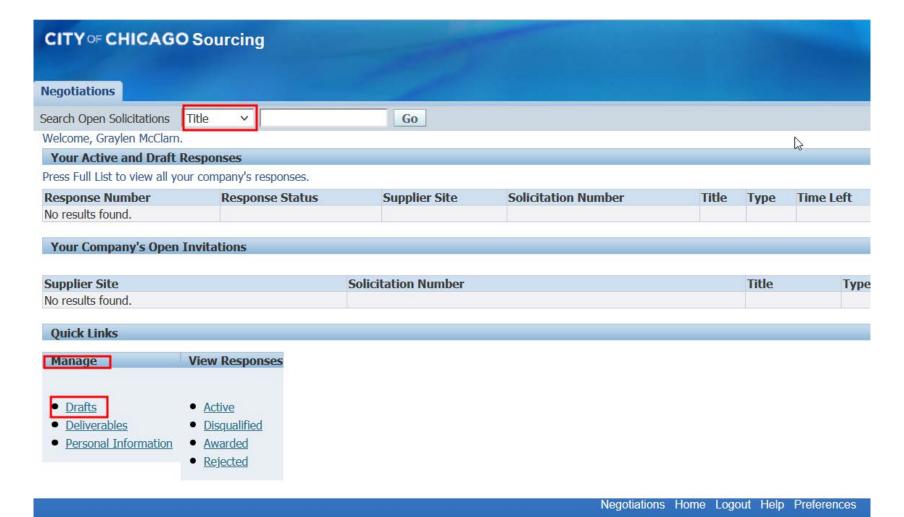
Online Bidding Folder







Sourcing Home Page

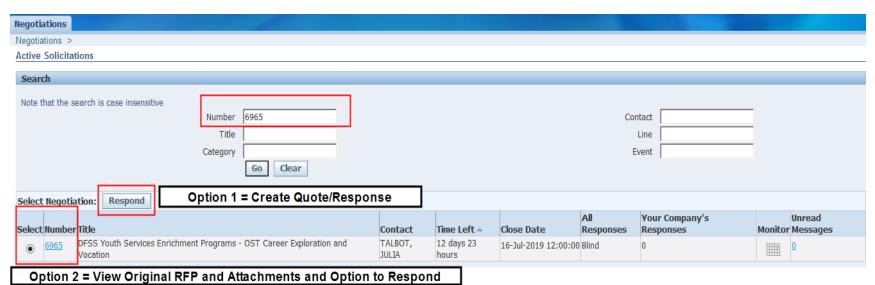


Option 1: View and Respond to RFP

Search by Entering RFP Number

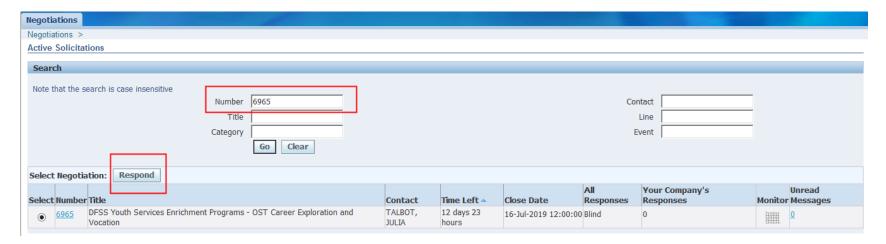


2 Options for Searching and Responding to a Quote

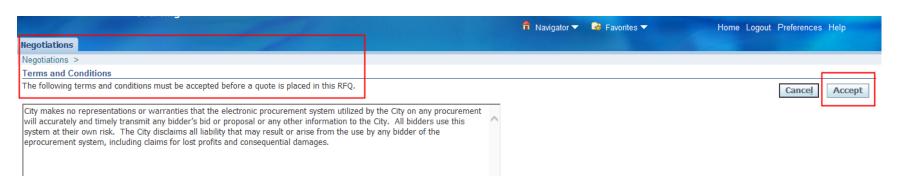


Respond and Terms and Conditions

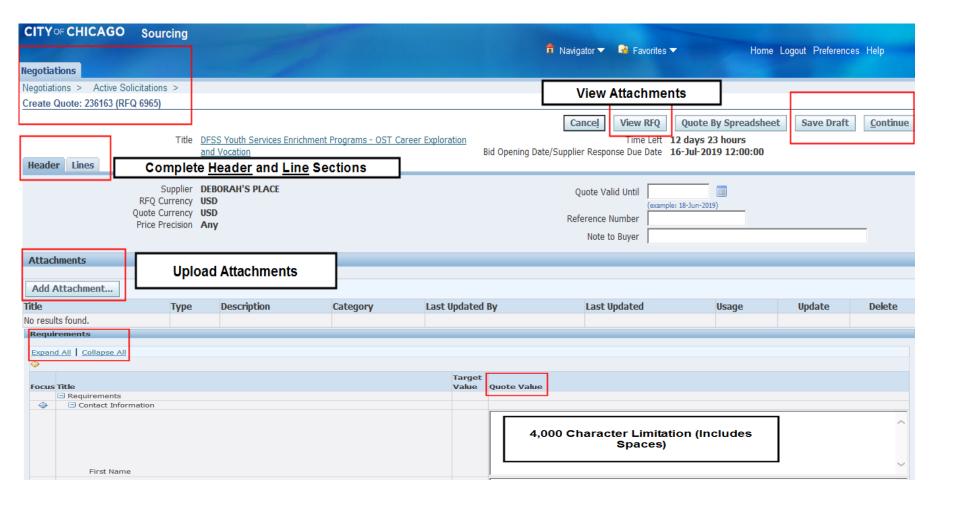
Enter the RFP number and Select Respond



Read and Accept Terms and Conditions

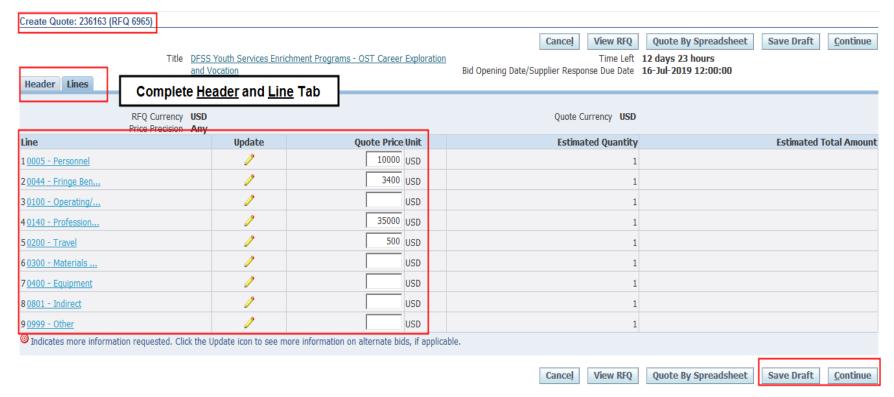


Create a Quote and Complete Requirements



Complete Lines

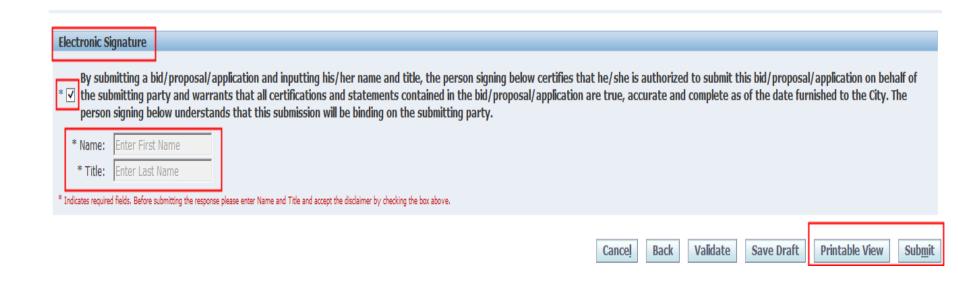
- ➤ Enter Requested Budget in Appropriate Lines
- Do Not Enter a Zero
- Do Not Enter Punctuations (Periods or Commas, etc.)



Save Draft or Continue to Submit Stage

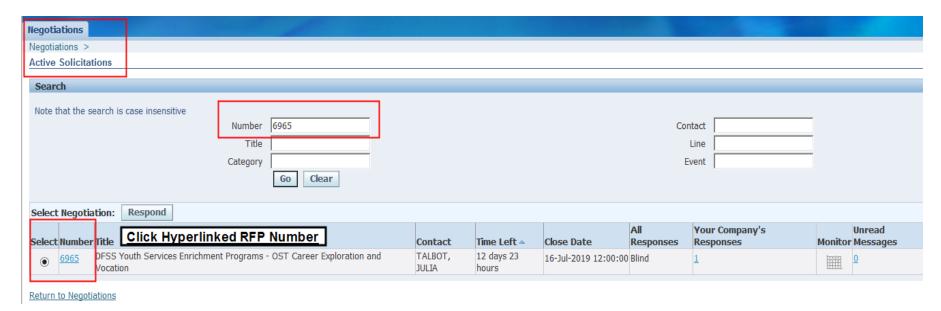
Electronic Signature

- Enter First and Last Name
- > Read and Acknowledge the Disclosure Statement
- Submit Button is Available to Select

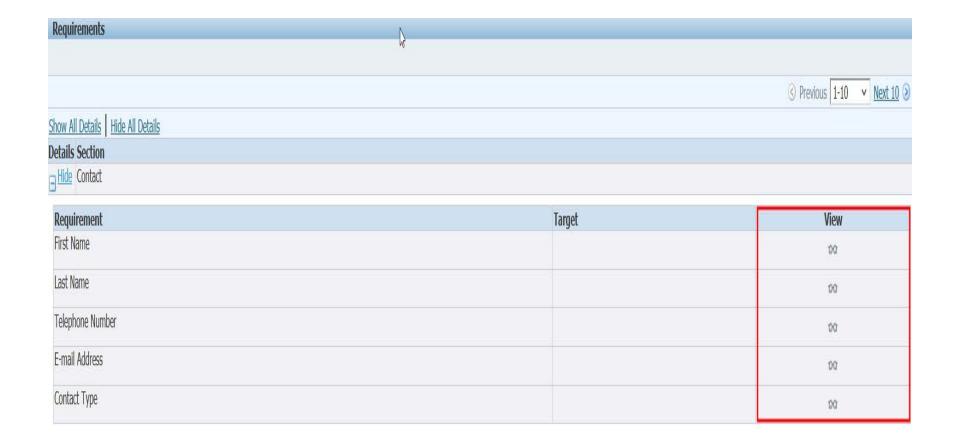


Option 2: View Attachments and Respond

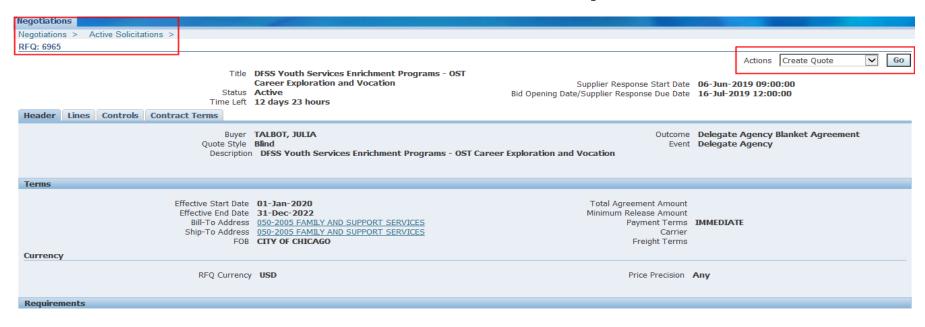
Enter the RFP number and Click Hyperlink

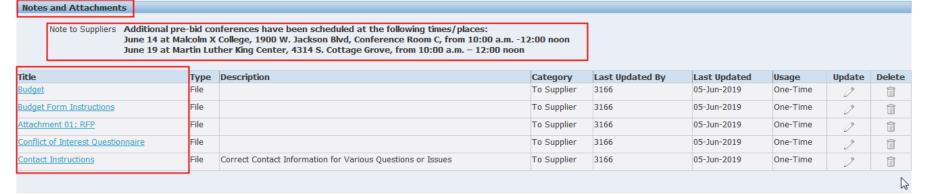


RFP Requirements

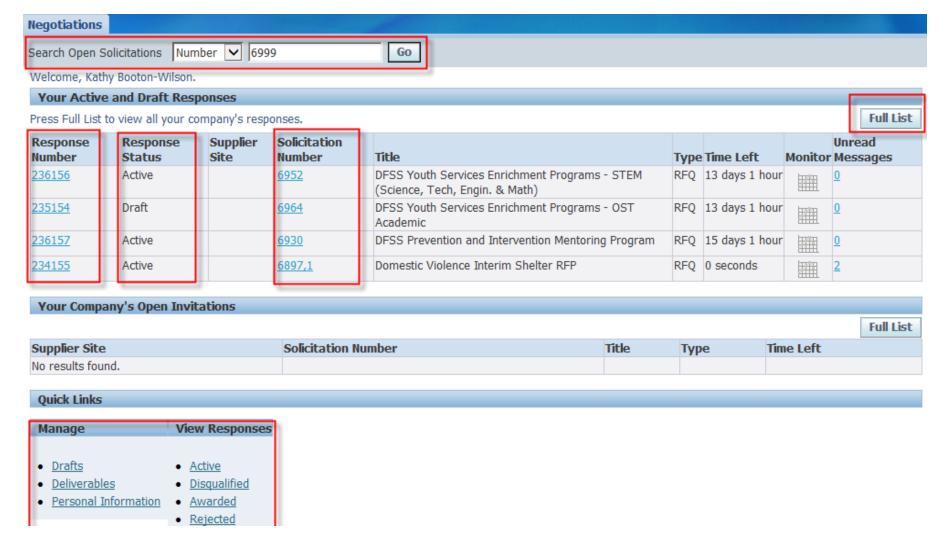


View Attachments and Respond



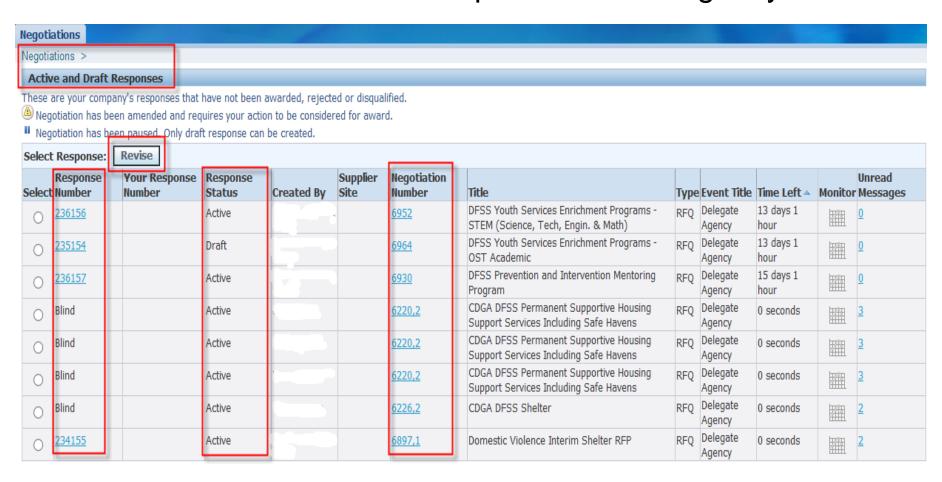


Finding an RFP and Managing Existing

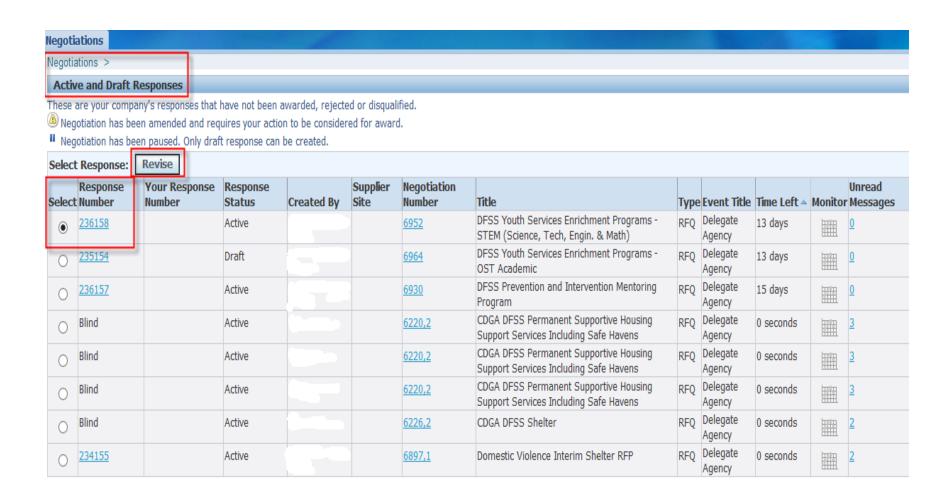


View Full List

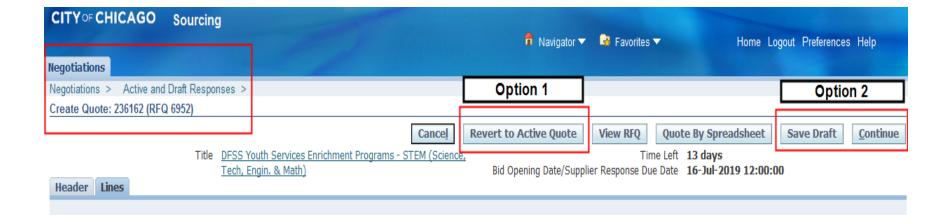
Allows Users to View All Responses for an Agency



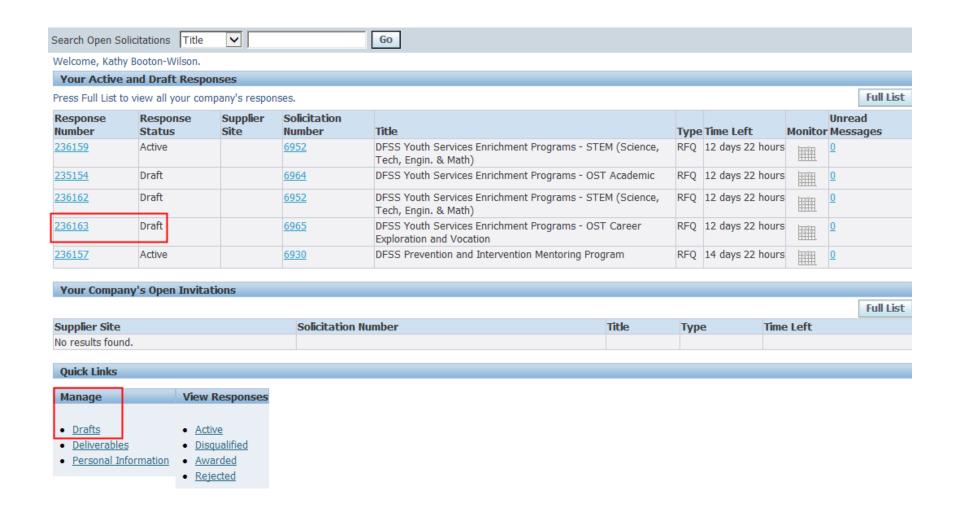
Revise an Active Quote



Options for Revising Quotes

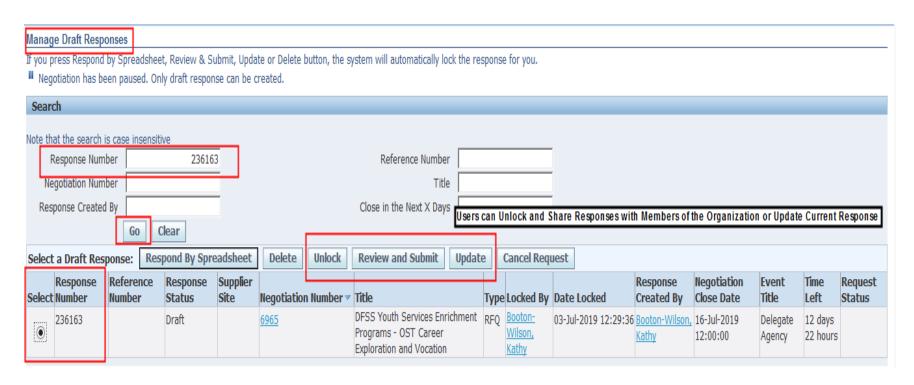


Manage Draft Responses



Manage Drafts and Unlock Responses

- Users can Unlock Drafts for Other Users to Access
- Users can also Review and Submit or Update the Existing Response



Addendums and Notifications

 Addendum - Solicitation Number will be amended with a (zzzz,1)

```
Oracle Applications Home Page >
                                 Worklist >
① Information
    This notification has been closed and did not require a response.
Acknowledgement Required: Amendment 1 to RFQ 58 (SMOKING CESSATION SERVICES FOR ADULTS)
        From McGaughy, Ryan
                                                            Company The City of Chicago
                                                                Title SMOKING CESSATION SERVICES FOR ADULTS
          To JANE DOE
        Sent 25-Jul-2017 13:42:15
                                                             Number 58.1
       Closed 25-Jul-2017 13:43:06
          ID 97018347
   Responder
   Negotiation Open July 25, 2017 12:44 pm Central Time
   Negotiation Close October 31, 2017 10:00 am Central Time
   Supplier CITY OF CHICAGO TEST SUPPLIER
   Supplier Site
   This Negotration has been amended. To be considered for award you must acknowledge each amendment and resubmit your respons
   Please go to Review Changes page to review the changes for this amendment.
Return to Worklist
Display next notification after my response
```

Notifications

CITY OF CHICAGO E-Business Suite: SAPPHIRE					
	\				
Enterprise Search All V	Go		Search Res	ults Disp	olay Pref
Oracle Applications Home Page					
Main Menu	Worklist				
	WORKISC				
Personalize				Ful	ll List
	From	Туре	Subject	Sent	Due
<u>Creation</u>	There are no notifications in this view.				
☐ <mark>City of Chicago Online Bidding</mark>	▼TIP <u>Vacation Rules</u> - Redirect or auto-respond t				
☐ <u>Sourcing</u>	▼TIP Worklist Access - Specify which users can v	iew and	act upon yo	ur notifi	cations.
Sourcing Home Page					
Worklist					

Helpful Reminders

- Online Discussion Sent to Buyer Only
- Save Draft Often
- Check Attachment Submissions Prior to Submitting RFP
- Click Validate Prior to Submission To Identify Missing Requirement
- Prior to Submitting Enter Name First <u>THEN</u> Click
 Certify

Helpful Reminders

- Administration of Organizational Information Maintain Updated and Accurate Information
- Never click the Back/Forth browser buttons Navigate through iSupplier site
- Updating Agency Information and User Access Remember to Enter Email Address Before Granting Access to Organizational Users.
 - Assign Proper Responsibilities (Online bidding and/or Invoicing)

Who to Contact for Assistance

Questions on Registration:

CustomerSupport@cityofchicago.org or (312) 744-4357

iSupplier Technical Assistance Customer Support :

CustomerSupport@cityofchicago.org or (312) 744-4357

Training Materials (Documents and Videos):

https://www.cityofchicago.org/city/en/depts/dps/isupplier/online-training-materials.html

Useful Links

City of Chicago Search Online:

http://webapps.cityofchicago.org/VCSearchWeb/org/cityofchicago/vcsearch/controller/agencySelection/begin.do

Vendor/Delegate Agency Registration:

https://www.cityofchicago.org/city/en/depts/dps/isupplier/vendor-registration.html

Funding Opportunities:

https://www.cityofchicago.org/city/en/depts/dps/isupplier/current-bids.html