JNCP Form	Rev	
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#### JUSTIFICATION FOR NON-COMPETITIVE PROCUREMENT

OR DESIGNEE

<u>COMPLETE THIS SECTION IF NEW CONTRACT</u>
For contract(s) in this request, answer applicable questions in each of the 4 major subject areas below in

accordance with the In side.	nstructions for Prepara	ation of Non-Competitive	Procurement Forn	n on the reverse
Request that negotiation product and/or service		y with <b>Motorola – Fi</b>	re Digital R	adio for the
Agreement orapproval" of all contra	Delegate Agenacts within the:	e Contractor Requisition # cy (Check one). If Delega(At n Name) Pre-Assigned C	te Agency, this rectach List) Pre-As	quest is for "blanket
Describe in detail the original contract and the amount and/or expirations.	change in terms of do he specific reasons for ion date with this char	IDMENT OR MODIFIC llars, time period, scope of r the change. Indicate both nge, as applicable. Attach or modification to the foll	f services, etc., its the original and t copy of all suppor	relationship to the he adjusted contract
Contract #: Specification #: Mod. #:		Company or Agency Nar Contract or Program Des ch List, if multiple)	ne: cription:	
SARAH KREMSNER Originator Name		Signature	OEMC Department	05-13-2005 Date
Indicate SEE ATTACI	HED in each box belo	w if additional space need	ed:	
(X) PROCUREMEN	T HISTORY SEE ATTACHED			
(X) ESTIMATED CO	OST proximately \$14	million		
X) SCHEDULE REC	QUIREMENTS SEE ATTACHED			
X) EXCLUSIVE OR	UNIQUE CAPABI SEE ATTACHED	LITY		
X) OTHER	SEE ATTACHED			
APPROVED RV. A	tie Hu	i		5/6/05
DED DIT TO USE IN	ARTMENT HEAD	ODATE ROA	RD CHAIRPERSON	DATE

# OFFICE OF EMERGENCY MANAGEMENT AND COMMUNICATIONS JUSTIFICATION FOR NON-COMPETITIVE PROCUREMENT FOR FIRE DIGITAL RADIO PLAN BY MOTOROLA, INC.

The Office of Emergency Management and Communication (OEMC) has spent nearly five years analyzing its current radio capabilities and developing a plan to convert to a digital simulcast radio system. This new radio system will consist of 24 base sites, over 3,000 mobile radios, and multiple transmitters and receivers. One sole source contract with Motorola to build, install and provide all equipment for the entire system is justified for the following reasons:

- o Motorola is the only vendor in the country that has implemented a digital simulcast radio system in a city or state of comparable size;
- o Motorola will expand already-existing infrastructure, preserving the City's prior investment of nearly \$2 million;
- o The City's new Operations Center contains electronic equipment that is compatible only with Motorola components;
- o The City can upgrade, rather than replace, existing Motorola equipment, saving millions of dollars in replacement radios;
- o Motorola's fire digital radio plan has been approved by the United States Department of Defense as meeting homeland security requirements;
- o Including all necessary equipment, services and construction on one contract enables the City to hold Motorola accountable for entire system-wide success should any individual aspect of it fail.

#### **BACKGROUND**

Since 2000, OEMC has worked to address concerns about increased radio coverage, the security of radio frequencies, and the ability for the Police and Fire Departments to communicate with each other. As a result of these concerns, OEMC and the Chicago Fire Department (CFD) developed a plan to convert from an analog to a digital radio system, which for the first time will allow the City to coordinate over the air the efforts of multiple agencies responding to an emergency.

The plan developed by OEMC and CFD includes the purchase or upgrade of hand-held radios and the development of special software to allow the City to monitor the system's functions. This plan also includes retrofitting 20 existing base stations and constructing four new transmission sites.

The City's overall digital radio plan will be implemented in phases. The first phase, which was completed in 2003, introduced a limited digital radio system to EMS personnel. Motorola designed, implemented and maintains the EMS digital radio system, which has met all existing standards. The cost of Phase I was approximately \$2 million.

The second phase upgrades and expands EMS digital capability to the remaining members of the Chicago Fire Department. Among other things, Phase II will provide firefighters with greater high rise building "penetration," and for the first time will allow police officers and firefighters to communicate over the same radio frequencies. The anticipated cost of Phase II is approximately \$15 million, which will be paid for by homeland security grants. At this time, OEMC is requesting sole source approval for a contract for the second phase of this plan.

#### **ESTIMATED COST**

Based on the OEMC, CFD and Motorola proposal, OEMC estimates the total cost of this project to be \$15 million. OEMC has allocated \$11 million from its existing Urban Area Security Initiative (UASI) grants for this project. The remaining \$4 million will be paid for through 2005 UASI funds, which should be provided to the City in the summer of 2005. We have received written sole source approval from the US Department of Homeland Security.

#### **EXCLUSIVE OR UNIQUE CAPABILITY**

The City's fire digital radio plan is extremely complex. It involves the retrofitting and reconstruction of multiple sites, sophisticated software, extensive electrical work, and installation of antennae, transmitters, and receivers, and the programming of thousands of hand-held radios. There are very few vendors who have the technical expertise or the capacity to design and install a digital simulcast radio system. To our knowledge, only one company – Motorola – has actually implemented a digital simulcast radio system that meets Chicago's standards.

A critical feature of Chicago's proposed system is that it meets a "P25" standard. This standard was developed by the National Telecommunications Industry Association, a group comprising engineers, the federal government, public safety agencies, and public frequency coordinating organizations. The P25 standard assures that the mode of transmission contains enough "slots" for the various kinds of information that must be conveyed – slots for voice information, identification information, etc. Motorola is the only company that has actually produced digital radio equipment that meets this standard.

Furthermore, Motorola is the only company of which we are aware that has implemented digital simulcast systems on a large scale. It has designed and installed systems for the State of New Hampshire, the State of North Dakota, Bergen County, the Iowa Department of Transportation, the Kentucky State Police, Monroe County, the Town of Darien, Connecticut, and the Los Angeles Police Department. No other vendor has proven that they have the ability to implement a system of this complexity.

Due to Motorola's unique expertise in this area, OEMC has worked closely with Motorola to design the City's fire digital radio plan. The plan draws on Motorola's experiences by incorporating various security features developed for other cities. Implementation of the plan will take at least 18 months, and will require simultaneous software development, site surveys, tower construction, and radio retrofitting. OEMC is not aware of any other vendor that has the technical expertise, the physical resources, or the experience to implement the plan within the proposed 18-month time frame.

#### OTHER CONSIDERATIONS

#### The Proposed Plan Preserves The City's Investment In Phase I Of \$2 Million

In 2003, the City introduced a limited digital simulcast system for EMS personnel. Phase I, which was designed and installed by Motorola, relies on 8 base sites and uses approximately 250 radios. If Motorola is awarded the contract for Phase II, these base stations will require limited retrofitting and the existing radios can be upgraded to operate on the new simulcast system. The cost of these upgrades will be minimal.

If the City uses a different vendor to implement Phase II of the wireless plan, equipment installed or upgraded during Phase I must be replaced. Because the City's radios transmit signals by means of software owned by Motorola, a new vendor must replace the mobile radios, develop new software, and reconfigure 24 receivers and transmitters. The City will lose its initial investment in Phase I of \$2 million and incur substantial additional costs to replace what is now a fully operational system.

#### The City Can Build On Existing Motorola Equipment

The City's public safety departments have used Motorola radio equipment since 1956. Indeed, within the past two years, OEMC has received sole source approval for two Motorola contracts: a term agreement and a parts and service agreement. Currently, the CFD has approximately 3,000 portable and mobile Motorola radios, which are worth an estimated value of \$8 million. Motorola can convert many of these radios to digital technology, through its proprietary FLASHport technology. The ability to upgrade existing radios will save the City significant time and money in implementing Phase II.

A new vendor will not be able simply to upgrade existing radios because Motorola owns the embedded software. Instead, the City must replace its 3000 mobile radios with new devices and new software at a substantial additional (and yet undetermined) cost. It also will have to enter into a separate maintenance agreement to repair those new radios, instead of using its existing citywide maintenance contract.

### The City's New Operations Center Contains Equipment That Is Compatible Only With Motorola Components

OEMC built this fall a new Operations Center to coordinate the City's response to large-scale emergencies and non-emergency events. The City has invested several million dollars in new equipment, including computer aided dispatch consoles and various kinds of radio equipment. This new equipment has features that have been programmed to work only with Motorola simulcast signals. Use of a vendor other than

Motorola to build the City's fire digital radio system will not allow the City to use these specially-designed components or the new equipment in the manner intended.

## OEMC and Motorola's Plan Has Been Approved By The Department of Defense, and Sole source Approval Has Been Given By The US Department of Homeland Security

The City's digital radio plan incorporates the lessons learned since 9/11 about the role of public safety communication in homeland security. The fire digital radio plan OEMC has developed with Motorola incorporates many features to address those concerns, including new security features, remote alerts, redundancy, and heightened building penetration. The overall plan has been reviewed and approved by the Department of Defense's Rapidcom 9/30 team, and found to meet its strict requirements. This approval meets OEMC's homeland security funding obligations, and assures the City that its plan will enhance the safety of its citizens. In addition, the Department of Homeland Security, which will provide the funding for this project, has approved the use of a sole source contract.

Any proposal by a different vendor must be reviewed by the Department of Defense. This will delay implementation of the plan for months, if not more than one year, and will set the City back in its efforts to improve public safety. Motorola's expertise in this area, its proven track record in implementing digital simulcast systems, the cost savings to the City, and the prior approval of its existing proposal make a sole source contract with Motorola for this project a necessity.

#### MBE/WBE UTILIZATION

Motorola has provided a proposed MBE/WBE compliance plan, which is attached to this request. Given the fact that the City has different MBE/WBE goals for construction than for commodities, we look to DPS for guidance on what level of utilization the City would request from Motorola under a large-scale contract of this kind. We are committed to working with DPS and Motorola to develop a schedule that maximizes participation.

PU079G\_Pre-Appd\_Req\_DPS\_Schedul ed\_Dept\_Burst\_APSRPT.rep Page 1 of 1 Run 05/06/2005 04:16

#### CITY OF CHICAGO PURCHASE REQUISITION

**Copy (Department)** 

 DELIVER TO:
 REQUISITION: 20851

 058- OEC1411
 PAGE: 1

 1411 W. MADISON
 DEPARTMENT: 58 - OFFICE OF EMERGENCY COMMUNICA PREPARER: Rochelle D Simeon NEEDED: APPROVED: 5/5/2005

#### **REQUISITION DESCRIPTION**

Request for new Sole Source Motorola Contract for Fire/EMS from analog system to digital based system SPECIFICATION NUMBER: 36078

#### **COMMODITY INFORMATION**

LINE 1	<b>ITEM</b> 72518							QUANTIT		OM ( ear	JNIT COST 0.00	TOTAL COST 0.00
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April 25, 2005

#### Fire Digital Simulcast System Sole-Source Justification

To Whom It May Concern:

The City of Chicago uses communication systems in which sophisticated levels of technical criteria are required. These levels of technical criteria are necessary to enable the various Departments to communicate in an efficient and safe manner. One of these sophisticated systems is the existing EMS Digital Simulcast System. This system is an eight (8) site ASTRO Digital Conventional Simulcast System and was implemented in 2003 for a cost of \$1,345,879.00. The system was deployed as a partial system with a detailed plan to expand it once complete and thorough testing was completed. The successful testing has been completed and a full system design has been proposed. The existing (8) site Digital Simulcast System will be totally utilized as a part of the proposed Fire Digital Simulcast Expansion Proposal. The result will be a comprehensive citywide communication solution that will provide the necessary in building coverage for Fire and EMS.

"Motorola is the only vendor that can provide a UHF APCO 25 Conventional Simulcast System that will integrate with the City's existing 8 site EMS UHF ASTRO / APCO 25 Conventional Simulcast System"

The purchase of the proposed expansion system allows the City of Chicago to fiscally leverage and make best use of equipment already purchased as outlined below:

- An eight (8) site ASTRO Digital Conventional Simulcast System.
- EMS currently has about 250 Motorola XTS3500 Portable and ASTRO Spectra Mobile radios with an estimated value of \$725,000.00 (\$2,900.00 x 250 units). These radios have our FLASHport technology and can be upgraded to operate on the new Motorola Digital ASTRO Simulcast Conventional Radio System.
- CPD has around 3000 XTS3500 Portables and ASTRO Spectra Mobile radios in use on the existing analog conventional systems with an estimated value \$8,400,000.00 (\$2,800.00 x 3000 units). For interoperability purposes, these radios can be upgraded to operate on the new Motorola Digital ASTRO Simulcast Conventional Radio System via our FLASHport technology.
- Motorola and the City of Chicago currently have both an Equipment Contract and a Parts and Service Contract that most of the proposed equipment and services are a part of.
- Price validity via the Term Agreements to protect pricing on certain additional items that may be purchased over time.
- The Motorola solution offers improved interoperability among departments. All Police, Fire & EMS radios will now be on the same UHF band using the same XTS series of Motorola radios. No need for additional user training on different manufacturers radios. No need for duplicate inventory of parts and accessories of different vendors radios.



#### Additional Technical Elements To Consider:

- Motorola has been dedicated to the City of Chicago for many decades and truly understand the unique requirements for in-building coverage, redundancy, ruggedization, encryption, emergency requirements, fire ground operation, security, system administration and training.
- The Motorola solution has been designed with three Regions (North, South, Citywide), just like it is configured today which provides for minimal impact to operational procedures.
- The total Motorola System Solution has been reviewed and approved by the Department of Defense (DOD) Rapidcom 9/30 team.
- The Motorola system is APCO/Project 25 Compliant which is the industry standard technology recommended by the Homeland Security Department.
- The Motorola system design offers unique Advanced Simulcast Technology for better on street and in-building coverage.

"Motorola is the only vendor that can provide a UHF APCO 25 Conventional Simulcast System that will integrate with the City's existing 8 site EMS UHF ASTRO / APCO 25 Conventional Simulcast System"

If you require any additional information please do not hesitate to contact me.

Respectfully submitted,

Russ McLindsay
Sales Manager

Motorola, Inc.

(847) 538-6045



April 26, 2005

Ms. Sarah Kremsner City of Chicago 1411 West Madison Chicago, IL 60607

**RE:** <u>Fire Digital Simulcast System</u>

Dear Ms. Kremsner:

It is the policy of Motorola to purchase goods and services necessary for the effective operation of our business from minority, woman, and disadvantaged business enterprises to the fullest extent possible. Motorola puts forth its best efforts to source and utilize qualified minority, woman, and disadvantaged business enterprises for subcontracting opportunities as well. Our proposal has a total cost of \$13,561,423 which is broken down as follows:

- 1 Hardware & Embedded Software (e.g. radio equipment) \$11,299,850
- 2 Non Construction Services (e.g. installations, unloading trucks) \$1,642,348
- 3 Construction Services (construction of towers) \$593,775
- 4 Training \$25,450

Most of the proposed solution comprises of manufactured equipment (item 1 above) and the vast majority of the components in item 1 are on the City's current contracts with Motorola. These contracts are the Parts & Services Contract and the Term Agreement. We currently meet the 16.9% MBE and 4.5% WBE participation as a part of these contracts.

We will include minority participation to the remaining portion of the contract (items 2, 3 & 4 above) to fullest extent possible. Our goal is to get very close to 100% minority participation in items 2, 3 & 4 above. If the opportunity presents itself to include more minority subcontracting, Motorola will, in good faith, try to increase the minority participation wherever possible.

If you have any questions or require additional information, please contact me at (847) 576-7073.

Sincerely,

Kathy Ahillen

Supplier Diversity Alliance Manager

CC: Russ McLindsay



### U.S. Department of Homeland Security Office for Domestic Preparedness

GRANT A	DJUSTMENT NOTICE
GRANTEE NAME AND ADDRESS (Including Zip Code) linols Emergency Management Agency Villiam Burke, Director	3. GRANT NUMBER 2003-EU-T3-0013 4. ADJUSTMENT NUMBER
11 <del>0 East Adams</del> Springfield, IL 62701-1109	5
A. GRANTEE IRS/VENDOR NUMBER	5 DATE ADD 9 0 000
100058801	APR 2 6 2005
PROJECT TITLE	6. GRANT MANAGER
Fiscal Year 2003 Urban Area Security Initiative Grant Program II	Jay Roorbach
SECTION I. DEOBLIGATI	ONS & REOBLIGATIONS
ACCOUNTING CLASSIFICATION CODE  FISCAL FUND BUD.  YEAR CODE ACT. OFC. DIV.REG. SUB. MBO.	9. PREVIOUS GRANT \$ 29,975,733 AWARD AMOUNT
	10. REOBLIGATION \$ AMOUNT
OCUMENT CONTROL NUMBER	11. ADJUSTED \$ 29,975,733 AWARD AMOUNT
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SECTION III. OTHER ADJUS	TMENTS & INFORMATION
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Timothy L. Beres, Director, Preparedness Programs Division	San
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### U.S. Department of Homeland Security Office for Domestic Preparedness

GRANT A	DJUSTMENT NOTICE
GRANTEE NAME AND ADDRESS (Including ZIp Gode)     City of Chicago     Cortez Trotter, Executive Director     1411 W. Madison, 4th Floor     Chicago, IL 60607-1809	3. GRANT NUMBER 2003-TU-TX-0001 4. ADJUSTMENT NUMBER
1A. GRANTEE IRS/VENDOR NUMBER 366005823	5. DATE APR 2 6 2005
PROJECT TITLE     Flecal Year 2003 Urban Area Security Initiative Grant Program.	6. GRANT MANAGER  Jay Roorbach
SECTION I. DEOBLIGATION	ONS & REOBLIGATIONS
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12. CHANGE GRANT MANAGER FROM:	ТО;
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The grantee is reminded to continue submitting financial status report availability of funds.	e (SF-269) and programmatic progress reports to facilitate the
( Ping	MP 26 205
5-TYPED NAME AND TITLE OF AUTHORIZED OFFICIAL	6. SIGNATURE OF AUTHORIZED SFICIAL
Timothy L. Beres, Director, Preparedness Programs Division	

### Attachment C to Proposal Submitted 7/9/04

INFRASTRUCTURE COSTS				
		CFD/Exp	Ch 5 Equip	
<u>Site</u>	<u>Address</u>	By Site	NSAD By Site	<b>Towers</b>
CPD DISTRICT 4	2255 E. 103RD ST.	\$49,714	\$7,732	
AREA 2 C.P.D.	727 E. 111TH ST.	\$75,067	\$14,005	
311 Center (Backup Prime)	2111 W. LEXINGTON	\$532,086	\$54,367	
CPD DISTRICT 8	3515 W. 63RD ST.	\$140,250	\$14,005	
14TH DISTRICT C.P.D.	2150 N. CALIFORNIA	\$73,449	\$14,005	
24TH DISTRICT - C.P.D.	6464 N. CLARK	\$75,067	\$14,005	
CLARK PLACE APTS.	2625 N. CLARK	\$49,973	\$7,732	
C.F.D FIRE ACADEMY	1010 S. CLINTON	\$92,753	\$14,005	
3RD DISTRICT C.P.D.	7040 S. COTTAGE GROVE	\$75,067	\$14,005	
C.H.A. BUILDING WICKER PARK	1414 N. DAMEN	\$49,109	\$7,732	
OLD 16TH DISTRICT - C.P.D.	5430 W. GALE	\$73,449	\$14,005	
AREA 5 - C.P.D.	5555 W. GRAND	\$49,394	\$7,732	
AREA 4 C.P.D.	3151 W. HARRISON	\$75,067	\$14,005	
CITYHALL	121 N. LA SALLE	\$170,846	\$14,005	
HYATT REGENCY	2233 S. MLK DRIVE	\$49,109	\$7,732	
18th DISTRICT C.P.D.	1160 N. LARRABEE	\$69,397	\$7,732	
OEMC (Prime Site)	1411 W. MADISON	\$439,167	\$54,899	
OEMC Rx	1411 W. MADISON	\$68,793	\$6,804	
ENGINE 32 - C.F.D.	5550 S. NARRAGANSETT	\$49,714	\$7,732	
O'HARE PARKING GARAGE	O'HARE FIELD	\$139,282	\$14,005	
JARDINE WATER PLANT	1000 E. OHIO	\$164,681	\$14,005	
C.F.D SHOPS	3100 S. SACRAMENTO	\$70,579	\$14,005	
TORRENCE AVE BRIDGE	12700 S. TORRENCE	\$141,172	\$14,005	
TRUCK 24 - C.F.D.	10402 S. VINCENNES	\$140,250	\$14,005	
AREA 1 C.P.D.	5101 S. WENTWORTH	\$49,714	\$7,732	
Equip Total		\$2,963,148	\$373,992	\$0
Services		\$1,261,852	\$380,496	\$593,775
Total Infrastructure		\$4,225,000	\$754,488	\$593,775

Portal	ole Configuration:		
QTY	Description	<b>Unit Price</b>	Extended
200	5 watt, Time Out Timer, MDC1200 ID, Conventional Analog Operation, Mode Slave, Channel Scan, Selective Radio Inhibit, RF Antenna Switch, Antenna, UHF, 450-520MHz, XTS5000 Model II Model # H18SDF9PW6_N	\$2,375.00	\$475,000.00
1,000	5 watt, Time Out Timer, MDC1200 ID, Conventional Analog Operation, Mode Slave, Channel Scan, Selective Radio Inhibit, RF Antenna Switch, Antenna, UHF, 450-520MHz, XTS5000 Model I Model # H18SDC9PW5_N	\$1,955.00	\$1,955,000.00
200	Substitute: Digital ID Display Model # H14	\$75.00	\$15,000.00
1,200	Astro CAI Operation Model # Q806	\$454.00	\$544,800.00
1,200	AES Encryption, UCM Hardware w/ Multikey Model # Q15 / H869 / H159	\$812.00	\$974,400.00
200	Repeater Access (MDC12200, Singletone) Model # H101	\$80.00	\$16,000.00
1,000	Ruggedized Housing w/ FM Ruggedized Battery Model # H499	\$297.00	\$297,000.00
Portab	le Accessories:		
10	Wrench Tool for RF Antenna Switch Model # NTN8270	\$2.56	\$25.60
2	Torque Tool for RF Antenna Switch Model # 6685046F01	\$66.50	\$133.00
110	Multi Unit Impres Charger w/ Display Model # WPLN4130A	\$958.50	\$105,435.00
1,200	Impres NiMH FM Rugged Battery (1750mAh) Model # NTN4437B	\$102.95	\$123,540.00

	Total Portable		\$4,776,363.60
1,050	Commander Remote Speaker Microphone Model # RMN5023A	\$131.35	\$137,917.50
150	Stub Antenna for PSM Model # 8505644V06	\$11.71	\$1,756.50
150	Public Safety Mic. w/ 30" Straight Cord Model # NMN6247	\$106.50	\$15,975.00
1,200	High Activity, Leather Swivel Case Model # NTN8386	\$42.60	\$51,120.00
540	Single Unit Impres Charger Model # WPLN4111AR	\$117.15	\$63,261.00

Mobile Configuration:						
QTY	Description	Unit Price	Extended			
870	20-40 watt, Channel Scan, MDC1200, Speaker, Microphone, Alpha-Numeric Control Head, Mounting Hardware Astro Spectra UHF Mobile Model # T99DX / 167W	\$2,853.00	\$2,482,110.00			
870	Substitute: Digital ID Display Model # G114	\$75.00	\$65,250.00			
200	Repeater Access (MDC1200, Singletone) Model # G101	\$80.00	\$16,000.00			
870	Astro CAI Operation Model # G806	\$454.00	\$394,980.00			
870	AES Encryption, UCM Hardware w/ Multikey Model # G843 / W969	\$812.00	\$706,440.00			
Mobile	e Accessories:					
100	Control Unit, Ancillary F / R for Spectra w/ second Control Head, Speaker, Microphone and 22' cable from rear unit to radio.  Model # W800	\$975.00	\$97,500.00			
100	13 Watt, Water Resistant Speaker Model # G832	\$60.00	\$6,000.00			

200	8 Mode DEK Model # W599	\$180.00	\$36,000.00
200	Rear Control Head Cable, 40' Model # YKN4243	\$86.62	\$17,324.00
200	DEK Relay Pod Front Rear Model # G868 (Required if operating DEKs on both Front & Rear control head 1 for each DEK)	\$30.00	\$6,000.00
150	16 Mode DEK Model # HLN1366B (W614)	\$212.29	\$212.29
150	Interface Cable Spectra Model # TDN6745A	\$315.95	\$315.95
150	Status Message Side Mount Kit Model # HLN5157	\$8.70	\$8.70
150	REL 12V Model # 5900813674	\$37.45	\$37.45
150	Handset/Hang-up SYS9000/Spectra Model # HLN1220	\$188.86	\$188.86
	Total Mobile	-	\$3,828,367.25

Consc	Consolette Configuration:						
QTY	Description	Unit Price	Extended				
20	20-40 watt, W9, UHF 450-482MHz, Astro Spectra CONSOLETTE Model # T99DX / 244L	\$3,714.00	\$74,280.00				
20	Stat Alert Encode / Decode Feature Model # H270 Substitute: Digital ID Display Model # G114	\$75.00	\$1,500.00				
20	Astro CAI Operation Model # G806	\$454.00	\$9,080.00				
20	AES Encryption w/ Multikey Model # G843 / W969	\$812.00	\$16,240.00				
	Total	-	\$101,100.00				

ASTR	ASTRO SPECTRA MOBILE FLASHPORT UPGRADE:						
QTY	Description	<b>Unit Price</b>	Extended				
200	Analog Conventional Pkg.	\$0.00	\$0.00				
200	ENH: Astro Digital CAI Operation	\$770.00	\$154,000.00				
200	ENH: Upgrade to Digital Conv.	\$75.00	\$15,000.00				
200	ENH: Digital ID	\$75.00	\$15,000.00				
200	ENH: Multikey	\$330.00	\$66,000.00				
200	AES Encryption Kit - UCM	\$663.00	\$132,600.00				
	Total Mobile Upgrade	-	\$382,600.00				

Total Subscriber & Accessories Equipment \$9,088,430.85

#### **Cost Summary:**

EMS / CFD System Expansion	\$4,225,000.00
Channel 5 Citywide	\$754,448.00
Tower Construction	\$593,775.00
Subscribers & Accessories	\$9,088,430.00
Training	\$25,450.00
Subtotal	\$14,687,103.00
Turn Key System Discount & Trade-in Allowance	(\$1,125,680.00)
Total	\$13,561,423.00



City of Chicago Richard M. Daley, Mayor

Department of General Services

Michi E. Peña Commissioner

Suite 3700
30 North LaSalle Street
Chicago, Illinois 60602-2586
(312) 742-3124
(312) 744-9883 (FAX)
http://www.cityofchicago.org

MEMORANDUM

TO:

Ron Huberman

**Executive Director** 

Office of Emergency Communications

FROM:

Michi E. Peña Commissioner

DATE:

May 5, 2005

RE:

Fire Digital Radio Migration Plan

The Department of General services has reviewed your Fire Digital Radio Migration plan. We have also reviewed your request/justification for a non-competitive procurement for this plan with Motorola, Inc.

Based on your key bullet points and the justification the Department of General Services concurs. We agree with your statement that it is in the best interest of the City to enter into a sole source agreement with Motorola, Inc.

Should you require further assistance please feel free to call Thomas W. Vukovich at 744-2708.

Thank you.

attachment

cc: Kevin Gujral
John Harris
John Plezbert
Nicholas J. Ahrens
Beth O'Reilly
Adrienne Hiegel
Mary Capecci
Thomas W. Vukovich

MEP/TWV/med/discC







For CPAC Team Use Only	
Date Received	4.11
Date Returned	
Date Accepted	

IMPORTANT: PLEASE READ AND FOLLOW THE INSTRUCTIONS FOR COMPLETING THE PROJECT CHECKLIST AND CONTACT THE APPROPRIATE TEAM LEADER IF YOU HAVE ANY FURTHER QUESTIONS. ALL INFORMATION SHOULD BE COMPLETED

INCLUDING THE SUPPLEMENTAL CHECKLIST REQUIRED BY THE SPECIFIC CPAC TEAM. ATTACH ALL REQUIRED MATERIALS AND SUBMIT FOR HANDLING TO THE DEPARTMENT OF PROCUREMENT SERVICES, ROOM 403, CITY HALL, 121 N. LASALLE STREET, CHICAGO, ILLINOIS 60602.

PROJECT	12 in 120 Cont
Date: <u> </u>	Contact Person: SARAH KREMSNER
ID No (Spec, RX, Project).: <u>2085/</u>	Tel: <u>6-9<b>47</b></u> Fax: <u>6-8<i>64</i>7</u> E-mail:
Department: OEMC	Project Manager:
Bureau: Frounce	Tel: Fax: E-mail:
Contract No (if known): Spelf 36078	Estimated Value \$
Project Title/Description: FIRE/EMS ANAlog	
. 1930st 1140. 2 coo., p.1.0. 11	
SCOPE STATEMENT	
SCOPE STATEMENT	
attached is a detailed scope of services and/or	specification
IMPORTANT: THIS IS A CRITICAL PORTION OF YOUR	SUBMITTAL. IN ORDER FOR A TEAM TO ACCEPT YOUR
SUBMITTALYOU MUST COMPLETE ALL TEAM SPECIFIC SCO	OPE REQUIREMENTS AS SET FORTH IN THE SUPPLEMENTAL
CHECKLIST FOR THAT TEAM.	
The following is a general description of what would be included in the second of the	
A clear description of all anticipated services and pro	
qualifications of prospective vendors, special require	ments or needs of the project, locations, anticipated -
participating user departments, citation of any applica	able City ordinance or state/federal regulation or statute.
TYPE OF PROCUREMENT REQUESTED (check all t	
Competitive BidRFQ/RFP/RFS/RFIS	ole Source**Term AgreementOne Shot
Mod/Amendment Time Extension A	dditional FundingSmall OrderS/O Emergency
	10* (special approvals)
	((one-shot requisition)OBM Authorization
	PRF (all purpose request form)
F-29* (change vendor limit)	es/proposal and MBE/WBE compliance requirements
FUNDING	proposed and management of the contract of the
	nterpriseGrant*Other
State: IDOT/Transit IDOT/Highway	Grant* Other
	AA Grant* Other
Funding Strip(s): 03 764 38 10/	0 220140 (3BF91
runding surp(s).	E 330,70 00p, 77
* Attach conv of any annileable of	rant agreement terms and conditions
Attach copy of any apphoants g	ant agreement terms and conductions
TIME FRAME	Requested
Date Needed: ASA	Contract Term (y/m/d): 3 y/LS
Date Needed.	Contract Contraction (primary).
DDE DID/GLIDMITTAL DECLUDEMENTS	
PRE BID/SUBMITTAL REQUIREMENTS	No Demination Conference by Mandatan A. Van Mala
Requesting Pre Bid/Submittal Conference?Yes >	No Requesting Conference be Mandatory?Yes KNo
Requesting Site Visit?Yes _x	No Requesting Site Visit be Mandatory?Yes X_No

ARCHITECTURAL/ENGINEERING SUPPLEMENTAL CHECKLIST  Required Attachments: Scope of Services, including location, description of project, services required, deliverables, and other information as required  Risk Management
Will services be performed within 50 feet of CTA train or other railroad property?  Will services be performed on or near a waterway?  Pre-Qualification Category No Category Description:  For Pre-Qualification Program, attach list of suggested firms to be solicited  Other Agency Concurrence Required:NoneStateFederalOther (fill in)
AVIATION CONSTRUCTION SUPPLEMENTAL CHECKLIST  DOA sign-off for final design documents:YesNo  Required Attachments: Copy of Draft Contract Documents and Detailed Specifications.  Risk Management: Current Insurance Requirements prepared/approved by Risk Management: Yes No  Will work be performed within 50 feet of CTA or ATS structure or property? Yes No  Will work be performed airside? Yes No
CAPITAL EQUIPMENT (VEHICLES) SUPPLEMENTAL CHECKLIST  Required Attachments:  Detailed Specifications including detailed description of the vehicle(s) or equipment, mounted equipment, if any, and options/accessories.  Special Provisions (Delivery, Warranty, Manuals, Training, Additional Unit Purchase Options, Bid Submittal Information, etc.)  Delivery Location(s)  Technical Literature  Drawings, if any  Part Number List ( Manufacturer; or Dealer; or Other Source: )  Copy of current Price List(s)/Catalog(s)  Form F-10 or other authorization document  Any other exhibits and attachments
COMMODITIES SUPPLEMENTAL CHECKLIST Required attachments:  **Copies of price lists, catalogs, drawings, variations of part numbers  _Any other exhibits or attachments
CONSTRUCTION SUPPLEMENTAL CHECKLIST (LARGE & SMALL)  Required attachments: Copy of Draft (80% Completion)  Copy of Draft (80% Completion) Contract Documents and Detailed Specifications  Risk Management  Will services be performed within 50 feet of CTA train or other railroad property?  Will services be performed on or near a waterway?  YesNo



DEI	EGAT	F AG	<b>ENCY</b>	SUPPI	.EMENTAL	CHECKI	IQT
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Required attachments:

Attach Scope of Services that includes the following information 1) Program background & objectives; 2) Type of services for which proposals are sought; 3) Location and time line for delivery of services; 4) Qualifications, skills, and/or experience necessary; 5) Special licenses or certifications required; 6) Evaluation process (if known). Other Attachments (please submit all that apply)

<ol> <li>Copy of grant application and/or grant agreement</li> <li>Evidence of award authority (DAAC agenda with agency name highlighted; City Council ordinance with agency name highlighted; or OBM letter)</li> <li>Modification information (Copy of Form F-8A; screen print of EPS AWDS table)</li> </ol> Does program require Executive Order 91-1 clearance? Is boilerplate from Law available or in production? YesNo
HARDWARE/SOFTWARE SUPPLEMENTAL CHECKLISTITSC (approved by BIS)OBM (approved by Budget form/memo)
Attach any documentation indicating any previous purchase activity to assist in the procurement process  K. Grant document attached Grant Adjust ment Nonces
PROFESSIONAL SERVICES SUPPLEMENTAL CHECKLIST  Detailed scope of services as described on page 1.  The Schedule of Compensation Deliverables Request for individual contract services (if applicable)  The appropriate EPS form  If this is a Telecommunications/Utilities project, please also address the following:
Has the project been reviewed by DGS?  Attach copy of DGS Recommendation; Reservation(s); or participate under current contract.  Does the project include software?  If yes, is signed ITSC form attached?  YesNo  Does the location involve:  A public way?  Any concession in the City's facilities?YesNo  Is it anticipated City Council approval of the project or contract will be required?YesNo



SMALI		RS SUPPLEMENTAL CHECKLIST					
	_ 1. Sp e.g _ 2. Su _ 3. Co	ecial Approval Form/Justification Letter (Emergency Contract, Telecommunicatio ggested Vendor. mmodity Code, Manufacturer, Catalog Informaled Specification or Scope of Work.				,	
ATTAC	HMENT	REQUIRED FOR EACH SMALL ORD		JREMEN	NT TYPE		
1.	ONE SU	(Check Appropriat				_	
1.	ONE SH	<u> </u>	3.	EMERGE	ENCY CONTRACT	•	
YES() YES() YES()	NO ( )	Detailed Specifications Suggested Vendor Support Documentation	YES() YES() YES()		Justification Lette Vendor Proposal Pre-assigned Re	1	
		•	4.	TELEPHO	ONE/FAX BIDS		
		,	YES()	NO()	Justification Lette	er .	
2.	SOLE SC	URCE REQUIREMENTS					
YES() YES() YES() YES() YES()	NO() NO() NO()	Vendor Proposal Disclosure Affidavit Letter of Exclusive or Unique Capability Support Documentation from Vendor/Manufacto Signature(s) of Originator or Departmental Head					-
Require location compen citation and pric Risk Ma Will sen Will sen Will sen Will sen	ed Attacts (with second any action a color any action acti	ES & FACILITY MAINTENANCE Schments: Detailed Specifications (Scupporting detail), user department on department of price escalation considerations, of pplicable City/State/Federal statutes estatlogs, technical drawings and other ent performed within 50 feet of CTA train performed on or near a waterway? The performed on or near a waterway? The performed on or sideway affect public safety?	cope of Service ontacts, work contract term or regulation er exhibits an or other rail aste material	ces) incl hours/c and extens, citation d attach lroad pro	luding detailed days, laborer/s ension options on of any appl ments as app	supervisor mix, s, contractor qual icable technical s	ifications



City of Chicago Richard M. Daley, Mayor

Office of Emergency Management and Communications

Ron Huberman Executive Director

1411 West Madison Street Chicago, Illinois 60607 (312) 746-9111 (312) 746-9120 (FAX) http://www.cityofchicago.org May 6, 2005

Mr. Phillip Cobb
Deputy Procurement Officer
Department of Procurement Services
121 N. LaSalle Street, Suite 403
Chicago, Illinois 60602

**SUBJECT:** Sole Source Request

CONTRACT TYPE: Commodity/Construction/Professional

Services

**CONTRACT TITLE:** EMS/Fire Digital Radio

**VENDOR:** Motorola

**ESTIMATED PROJECT COST:** Approximately \$15 million

Dear Mr. Cobb:

I am writing to submit a request to the Sole Source Review Board to allow OEMC to enter into an agreement with Motorola for the creation, construction and implementation of the City's Fire Radio-Digital project. The scope of work involves the transfer of the current Fire/EMS analog radio system, which is rapidly becoming antiquated, to one that is digital-based. Since the City's police, fire and EMS personnel use Motorola radios on a sole source basis, Motorola is best suited for the software and construction related to migrating to a digital system.

In support of this request, please find the attached: (1) the CPAC Checklist; (2) requisition # 20851; (3) the Justification for Non-Competitive Procurement form; (4) a general Scope of Work; (5) a letter from the vendor outlining its unique ability to provide this service; (6) a letter from the vendor outlining potential MBE/WBE opportunities on this project; (7) DGS's recommendation concerning this request; and, (8) Grant Adjustment Notices from the US Department of Homeland Security approving the sole source use of these grant dollars.

Please feel free to contact me directly at 6-9420 with any questions.

Sincerely yours,

Adrienne Hiegel`

Managing Deputy Director for Finance and Administration

cc: Lourdes Nur



